

Hanse 548(2018) - #018



TECHNICAL SPECIFICATIONS AND DECK LAYOUT:

Year	2018
Location	Kastela
Cabins	4 + 1
Bathrooms	4
Berths	8 + 1 + 2
LOA	16,22 [m]
Hull length	15,75 [m]
Beam	5,05 [m]
Draft	2,55 [m]
Displacement	19,60 [t]
Engine	Diesel, 110 [hp]
Fuel tank	cca. 520 [l]
Fresh water tank	cca. 770 [l]
Total sail area	128.5 m ²
CE Certificate	A - 12 passengers
Design	Judel / Vrolijk & Co.



ADDITIONAL EQUIPMENT:

B&G Navigation Package, Cruising Package and Comfort Package
Waterline and cove line, coloured gelcoat – peppel stone
B3: 2 fwd cabins with double berth, hanging locker and separate head with shower - convertible by a removable bulkhead into a single cabin
D2: Head on port with sink, toilet and separate shower stall
Saloon table electrically lowerable with cushions, convertible into double berth
Add. double seat for dining area in saloon and stool for chart table
Worktop in galley - 'Corian' Vanilla, Furniture - Canadian Chestnut
Cupboard fronts coloured (partial as per design - colour selection) - Pearl Grey
Teak on side deck, coach roof and bathing platform
Upholstery - Monte Carlo - chocolate
Sun bed cushions on coach roof (colour selection) -
2 cockpit tables, stainless steel with teak tops, electrically lowerable into sunbed incl. upholstery
2 LEWMAR 65 EST EVO electrical halyard winches
Davits, telescopic
2 helmsman seats, foldable
Portlight in coach roof aft window port
Mast, anodized aluminium with manual inmast furling system
Bowthruster, 24 V, retractable, including battery
Generator 8 kw
Air Conditioning 40.000 BTU
Optional freezer in standard fridge

ADDITIONAL COMPONENTS:

Transport and loading
Rigging
Keel and rudder installation
Antifouling and hull preparation
A2 crew cabin with 2 bunk beds, and sink
Bimini top and sprayhood
Radio CD(MP3/USB) player with saloon and cockpit speakers
Coffee machine(230 V)
Quick chain counter and anchor windlass control unit
LCD TV 32" on fwd bulkhead + Glomex antenne
JABSCO electrical toilet pumps, sea water flush (3 pcs)
Folding passarelle
Charter equipment (deck, safety, bedlinen, galley, navigational...)
Charter make-ready pack(jib UV protect, auto switch for windlass, various reinforcement...)
Final commissioning and launching

regular price 535.660-EUR

406.900 EUR*

FULLY EQUIPPED FOR CHARTER

VALID TILL 30.06.2018.

* The prices do not include VAT, * Available after charter season (Oct 2018)

* The above indicated prices are valid only if the charter management contract is signed (minimum two years period)

Become a part of the Hanse Yachting World charter management program, and take advantage of the key benefits!

OUR KEY BENEFITS

- Minimal investment or participation in boat acquisition
- Special purchase conditions for your boat
- Favorable financing conditions through affiliate leasing companies
- High charter income based on minimum of 20 weeks per season (fleet average of 21,5 weeks/boat)
- Transparent cash flow reports through constant insight in income and expenses
- Financial security with insurance against loss of charter income
- High quality aftersales support with prompt processing of claims throughout warranty
- High maintenance standards ensure the best resale value for your boat regardless of age

SIMPLIFIED PROFIT CALCULATION:

Annual charter income* (Yacht owner)	73.384 €
Annual expenses* (marina, insurance, registration, maintenance...)	18.560 €
Net profit* (Yacht owner)	54.824 €

* The figures do not include VAT

* Charter cash flow is based on 20 booked weeks per season