



TECHNICAL SPECIFICATIONS AND DECK LAYOUT:

Year	2018
Location	Dubrovnik
Cabins	4
Bathrooms	2
Berths	8 + 2
LOA	14,04 [m]
Hull length	13,55 [m]
Beam	4,38 [m]
Draft	2,25 [m]
Displacement	11,70 [t]
Engine	Diesel, 57 [hp]
Fuel tank	cca. 210 [l]
Fresh water tank	cca. 450 [l]
Total sail area	103 m ²
CE Certificate	A - 10 passengers
Design	Judel / Vroljik & Co.



ADDITIONAL EQUIPMENT:

B&G Navigation Package
 Cruising Package
 A2: 2 fwd cabins with double berth, locker, head on port and shower stall on stb
 Saloon table, lowerable for double berth
 Floorboard – Classic Stripes
 Upholstery - Monte Carlo – Dark Grey
 2 LEWMAR 45 ST EVO manual secondary winches
 Bowthruster, 12V, retractable, including battery

ADDITIONAL COMPONENTS:

Transport and loading on truck
 Rigging
 Antifouling and hull preparation
 Lazy bag with lazy jacks
 Bimini top and sprayhood
 Radio CD(MP3/USB) player with saloon and cockpit speakers
 Inverter (12V-220) 350 W
 Blinds for side windows and hatches
 Charter equipment (deck, safety, bedlinen, galley, navigational...)
 Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement...)
 Final commissioning and launch

regular price 243.280-EUR

179.600 EUR*

FULLY EQUIPPED FOR CHARTER

VALID TILL 30.06.2018.

* The prices do not include VAT, * Available after charter season (Oct 2018)

* The above indicated prices are valid only if the charter management contract is signed (minimum two years period)

Become a part of the Hanse Yachting World charter management program, and take advantage of the key benefits!

OUR KEY BENEFITS

- Minimal investment or participation in boat acquisition
- Special purchase conditions for your boat
- Favorable financing conditions through affiliate leasing companies
- High charter income based on minimum of 20 weeks per season (fleet average of 21,5 weeks/boat)
- Transparent cash flow reports through constant insight in income and expenses
- Financial security with insurance against loss of charter income
- High quality aftersales support with prompt processing of claims throughout warranty
- High maintenance standards ensure the best resale value for your boat regardless of age

SIMPLIFIED PROFIT CALCULATION:

Annual charter income* (Yacht owner)	39.338 €
Annual expenses* (marina, insurance, registration, maintenance...)	12.960 €
Net profit* (Yacht owner)	26.378 €

* The figures do not include VAT

* Charter cash flow is based on 20 booked weeks per season