

# OFFER

# HANSE 455

<b>Dealer:</b>	CROATIA YACHTING d.o.o.
	Dražanac 2/a, 21 000 Split, CROATIA
	sales@hansevachts.hr
<b>Customer:</b>	
<b>Date:</b>	

<b>Offer No.</b>	
<b>Subject</b>	H455 Charter Edition CM
<b>Hull number</b>	
<b>Engine number</b>	

<b>Language:</b>	English
<b>Currency:</b>	€
<b>Exchange rate:</b>	1
<b>VAT:</b>	0%
<b>Discount:</b>	0,00%
<b>Add. Discount:</b>	0,00%
<b>Total Discount:</b>	0,00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT €	Price ex VAT €	Selection	Discount	Price ex VAT incl. Discount €	Price incl. VAT & Discount €
H455.18	as per standard specification					183.900,00 €	183.900,00 €	1	0,00%	183.900,00 €	183.900,00 €
	<b>Packages</b>										
XW2000	<b>B&amp;G Navigation Package</b>					12.250,00 €	12.250,00 €	1	0,00%	12.250,00 €	12.250,00 €
XF2000	2 instrument pods (1 per helm station)							1	0,00%		
XF2200	2 B&G Triton² multifunction displays in cockpit, incl. transducer							1	0,00%		
XF3000	B&G VHF V50 at chart table, incl. wireless remote handset H50 (only with XK5000 or XK5011)							1	0,00%		
XF4030	2 B&G Zeus³ 9" chart plotter, 1 per helm station							1	0,00%		
XF5000	B&G Autopilot with Triton² control unit and Precision 9 compass							1	0,00%		
XF9100	GoFree wireless (only with XF4030)							1	0,00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	0,00%		
XW3000	<b>Cruising Package</b>					5.200,00 €	5.200,00 €	1	0,00%	5.200,00 €	5.200,00 €
XC1320	Teak on cockpit bottom							1	0,00%		
XC9062	Helmman footrests (free mountable)							1	0,00%		
XC9080	2 additional cleats, midship, retractable (1 each side)							1	0,00%		
XC9090	Anchor windlass, electrical, 1000 W, remote control with chain counter (only with XH1001)							1	0,00%		
XC9100	Delta-anchor 20 kg, galvanized with 60 m galvanized chain, dia. 10 mm							1	0,00%		
XH1001	Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM							1	0,00%		
XV9420	Wind indicator							1	0,00%		
XV9450	Flagpole							1	0,00%		
XV9901	6 fenders							1	0,00%		
XV9902	4 mooring lines							1	0,00%		
XV9910	Add. winch handle							1	0,00%		
XV9950	HANSE maintenance kit							1	0,00%		
	<b>OPTIONS</b>										
	<b>HULL</b>										
	<b>KEEL</b>										
	<b>LAYOUT &amp; INTERIOR</b>										
XL1002	A2: Master cabin with double berth, hanging locker and separate head with shower		X			4.200,00 €	4.200,00 €	1	0,00%	4.200,00 €	4.200,00 €
XL7001	Saloon table, lowerable for double berth		X			850,00 €	850,00 €	1	0,00%	850,00 €	850,00 €
	<b>WOOD (FURNITURE, FLOORBOARD)</b>										
XM1201	Floorboard - Classic Stripes		X			1.650,00 €	1.650,00 €	1	0,00%	1.650,00 €	1.650,00 €
	<b>UPHOLSTERY, CARPETS &amp; CURTAINS</b>										
XN2001	Upholstery - Monte Carlo (colour selection)		X	Dark Grey		410,00 €	410,00 €	1	0,00%	410,00 €	410,00 €
	<b>DECK &amp; OUTSIDE EQUIPMENT</b>										
XC5200	2 LEWMAR 45 ST EVO manual secondary winches			X		2.250,00 €	2.250,00 €	1	0,00%	2.250,00 €	2.250,00 €
	<b>RIG &amp; SAILS</b>										
	<b>NAVIGATION &amp; INSTRUMENTS</b>										
	<b>PROPULSION</b>										
XG3101	Bowthruster, 12 V, retractable, incl. battery			X		8.150,00 €	8.150,00 €	1	0,00%	8.150,00 €	8.150,00 €
	<b>EQUIPMENT</b>										
	<b>RADIO &amp; ENTERTAINMENT</b>										
	<b>ACCESSORIES</b>										
	<b>SHIPPING AND TRANSPORT</b>										
XZ2001	Loading on truck			X		390,00 €	390,00 €	1	0,00%	390,00 €	390,00 €
XZ4000	Declaration of Conformity	X			Croatian	standard	0,00 €	1	0,00%	0,00 €	0,00 €
XZ4005	Safety manual	X				standard	0,00 €	1	0,00%	0,00 €	0,00 €
XZ4010	Builder's Certificate	X				standard	0,00 €	1	0,00%	0,00 €	0,00 €
XZ4100	Export Accompanying Document			X		0,00 €	0,00 €	1	0,00%	0,00 €	0,00 €
XZ4110	EUR1 Certificate			X		0,00 €	0,00 €	1	0,00%	0,00 €	0,00 €
XZ4120	T2L Certificate			X		0,00 €	0,00 €	1	0,00%	0,00 €	0,00 €
XZ4130	ATR Certificate			X		0,00 €	0,00 €	1	0,00%	0,00 €	0,00 €
XZ4140	Certificate of origin			X		0,00 €	0,00 €	1	0,00%	0,00 €	0,00 €
XZ4150	Supplier's declaration			X		0,00 €	0,00 €	1	0,00%	0,00 €	0,00 €
	<b>LIST PRICE:</b>									219.250,00 €	219.250,00 €
	<b>TOTAL DISCOUNT:</b>								0,00%	0,00 €	0,00 €
	<b>TOTAL PRICE:</b>									219.250,00 €	219.250,00 €
	<b>Additional components:</b>										
	<b>Transport Greifswald - Umag</b>					7.850,00 €	7.850,00 €	1	0,00%	7.850,00 €	7.850,00 €
	<b>Rigging (mast assembly and installation, installation of sails and rails)</b>					1.240,00 €	1.240,00 €	1	10,00%	1.116,00 €	1.116,00 €
	<b>Antifouling (including materials - 2 layers of primer and antifouling)</b>					1.320,00 €	1.320,00 €	1	10,00%	1.188,00 €	1.188,00 €
	<b>Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges)</b>					940,00 €	940,00 €	1	0,00%	940,00 €	940,00 €
	<b>Final commissioning - test of equipment, engine pre-delivery inspection, calibration of nav. instruments,</b>					400,00 €	400,00 €	1	50,00%	200,00 €	200,00 €
	<b>Lazy bag with lazy jacks</b>					780,00 €	780,00 €	1	0,00%	780,00 €	780,00 €

Bimini top, stainless steel frame	1.890,00 €	1.890,00 €	1	0,00%	1.890,00 €	1.890,00 €
Sprayhood, stainless steel frame, 3 windows	1.580,00 €	1.580,00 €	1	0,00%	1.580,00 €	1.580,00 €
Radio CD(MP3/USB) player with saloon and cockpit speakers	500,00 €	500,00 €	1	0,00%	500,00 €	500,00 €
Inverter (12V-220) 350 W	290,00 €	290,00 €	1	0,00%	290,00 €	290,00 €
Blinds for side windows and hatches	1.060,00 €	1.060,00 €	1	0,00%	1.060,00 €	1.060,00 €
Charter equipment (deck, safety, navigational, galley, bedlinen...)	5.200,00 €	5.200,00 €	1	0,00%	5.200,00 €	5.200,00 €
Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement...)	980,00 €	980,00 €	1	0,00%	980,00 €	980,00 €
<b>LIST PRICE:</b>					<b>243.280,00 €</b>	<b>243.280,00 €</b>
<b>TOTAL DISCOUNT:</b>						<b>0,00 €</b>
<b>TOTAL PRICE:</b>					<b>243.280,00 €</b>	<b>243.280,00 €</b>

<b>Notes:</b>	
Available	October 2018
Note	VAT is not included! The offer is valid for Croatia Yachting charter management fleet only!

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(Date) (Place)

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(Signature)

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