

OFFER

HANSE

455

| | |
|-----------|--|
| Dealer: | CROATIA YACHTING d.o.o. |
| | Dražanac 2/a, 21 000 Split, CROATIA |
| | sales@croatia-yachting.com |
| Customer: | |
| Date: | |

| | |
|---------------|-------------------------|
| Offer No. | |
| Subject | H455 Charter Edition CM |
| Hull number | |
| Engine number | |

| | |
|-----------------|---------|
| Language: | English |
| Currency: | € |
| Exchange rate: | 1 |
| VAT: | 0% |
| Discount: | 0,00% |
| Add. Discount: | 0,00% |
| Total Discount: | 0,00% |

| MatNr | Items | Standard | Options | Add-On | Feature | Price ex VAT € | Price ex VAT € | Selection | Discount | Price ex VAT incl. Discount € | Price incl. VAT & Discount € |
|---------|---|----------|---------|--------|-----------|-------------------|-------------------|-----------|----------|-------------------------------------|------------------------------------|
| H455.18 | as per standard specification | | | | | 183.900,00 € | 183.900,00 € | 1 | 0,00% | 183.900,00 € | 183.900,00 € |
| | Packages | | | | | | | | | | |
| XW2000 | B&G Navigation Package | | | | | 12.250,00 € | 12.250,00 € | 1 | 0,00% | 12.250,00 € | 12.250,00 € |
| XF2000 | 2 instrument pods (1 per helm station) | | | | | | | 1 | 0,00% | | |
| XF2200 | 2 B&G Triton ² multifunction displays in cockpit, incl. transducer | | | | | | | 1 | 0,00% | | |
| XF3000 | B&G VHF V50 at chart table, incl. wireless remote handset H50 (only with XK5000 or XK5011) | | | | | | | 1 | 0,00% | | |
| XF4030 | 2 B&G Zeus ³ 9" chart plotter, 1 per helm station | | | | | | | 1 | 0,00% | | |
| XF5000 | B&G Autopilot with Triton ² control unit and Precision 9 compass | | | | | | | 1 | 0,00% | | |
| XF9100 | GoFree wireless (only with XF4030) | | | | | | | 1 | 0,00% | | |
| XK5000 | VHF preparation with antenna and splitter for FM and AIS | | | | | | | 1 | 0,00% | | |
| XW3000 | Cruising Package | | | | | 5.200,00 € | 5.200,00 € | 1 | 0,00% | 5.200,00 € | 5.200,00 € |
| XC1320 | Teak on cockpit bottom | | | | | | | 1 | 0,00% | | |
| XC9062 | Helmman footrests (free mountable) | | | | | | | 1 | 0,00% | | |
| XC9080 | 2 additional cleats, midship, retractable (1 each side) | | | | | | | 1 | 0,00% | | |
| XC9090 | Anchor windlass, electrical, 1000 W, remote control with chain counter (only with XH1001) | | | | | | | 1 | 0,00% | | |
| XC9100 | Delta-anchor 20 kg, galvanized with 60 m galvanized chain, dia. 10 mm | | | | | | | 1 | 0,00% | | |
| XH1001 | Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM | | | | | | | 1 | 0,00% | | |
| XV9420 | Wind indicator | | | | | | | 1 | 0,00% | | |
| XV9450 | Flagpole | | | | | | | 1 | 0,00% | | |
| XV9901 | 6 fenders | | | | | | | 1 | 0,00% | | |
| XV9902 | 4 mooring lines | | | | | | | 1 | 0,00% | | |
| XV9910 | Add. winch handle | | | | | | | 1 | 0,00% | | |
| XV9950 | HANSE maintenance kit | | | | | | | 1 | 0,00% | | |
| | OPTIONS | | | | | | | | | | |
| | HULL | | | | | | | | | | |
| | KEEL | | | | | | | | | | |
| | LAYOUT & INTERIOR | | | | | | | | | | |
| XL1002 | A2: Master cabin with double berth, hanging locker and separate head with shower | | X | | | 4.200,00 € | 4.200,00 € | 1 | 0,00% | 4.200,00 € | 4.200,00 € |
| XL7001 | Saloon table, lowerable for double berth | | X | | | 850,00 € | 850,00 € | 1 | 0,00% | 850,00 € | 850,00 € |
| | WOOD (FURNITURE, FLOORBOARD) | | | | | | | | | | |
| XM1201 | Floorboard - Classic Stripes | | X | | | 1.650,00 € | 1.650,00 € | 1 | 0,00% | 1.650,00 € | 1.650,00 € |
| | UPHOLSTERY, CARPETS & CURTAINS | | | | | | | | | | |
| XN2001 | Upholstery - Monte Carlo (colour selection) | | X | | Dark Grey | 410,00 € | 410,00 € | 1 | 0,00% | 410,00 € | 410,00 € |
| | DECK & OUTSIDE EQUIPMENT | | | | | | | | | | |
| XC5200 | 2 LEWMAR 45 ST EVO manual secondary winches | | | X | | 2.250,00 € | 2.250,00 € | 1 | 0,00% | 2.250,00 € | 2.250,00 € |
| | RIG & SAILS | | | | | | | | | | |
| | NAVIGATION & INSTRUMENTS | | | | | | | | | | |
| | PROPULSION | | | | | | | | | | |
| XC3101 | Bowthruster, 12 V, retractable, incl. battery | | | X | | 8.150,00 € | 8.150,00 € | 1 | 0,00% | 8.150,00 € | 8.150,00 € |
| | EQUIPMENT | | | | | | | | | | |
| | RADIO & ENTERTAINMENT | | | | | | | | | | |
| | ACCESSORIES | | | | | | | | | | |
| | SHIPPING AND TRANSPORT | | | | | | | | | | |
| XZ2001 | Loading on truck | | | X | | 390,00 € | 390,00 € | 1 | 0,00% | 390,00 € | 390,00 € |
| XZ4000 | Declaration of Conformity | X | | | Croatian | standard | 0,00 € | 1 | 0,00% | 0,00 € | 0,00 € |
| XZ4005 | Safety manual | X | | | | standard | 0,00 € | 1 | 0,00% | 0,00 € | 0,00 € |
| XZ4010 | Builder's Certificate | X | | | | standard | 0,00 € | 1 | 0,00% | 0,00 € | 0,00 € |
| XZ4100 | Export Accompanying Document | | | X | | 0,00 € | 0,00 € | 1 | 0,00% | 0,00 € | 0,00 € |
| XZ4110 | EUR1 Certificate | | | X | | 0,00 € | 0,00 € | 1 | 0,00% | 0,00 € | 0,00 € |
| XZ4120 | T2L Certificate | | | X | | 0,00 € | 0,00 € | 1 | 0,00% | 0,00 € | 0,00 € |
| XZ4130 | ATR Certificate | | | X | | 0,00 € | 0,00 € | 1 | 0,00% | 0,00 € | 0,00 € |
| XZ4140 | Certificate of origin | | | X | | 0,00 € | 0,00 € | 1 | 0,00% | 0,00 € | 0,00 € |
| XZ4150 | Supplier's declaration | | | X | | 0,00 € | 0,00 € | 1 | 0,00% | 0,00 € | 0,00 € |
| | LIST PRICE: | | | | | | | | | 219.250,00 € | 219.250,00 € |
| | TOTAL DISCOUNT: | | | | | | | | 0,00% | 0,00 € | 0,00 € |
| | TOTAL PRICE: | | | | | | | | | 219.250,00 € | 219.250,00 € |
| | Additional components: | | | | | | | | | | |
| | Price ex VAT | | | | | | | | | | |
| | Transport Greifswald - Umag | | | | | 7.850,00 € | 7.850,00 € | 1 | 0,00% | 7.850,00 € | 7.850,00 € |
| | Rigging (mast assembly and installation, installation of sails and rails) | | | | | 1.240,00 € | 1.240,00 € | 1 | 10,00% | 1.116,00 € | 1.116,00 € |
| | Antifouling (including materials - 2 layers of primer and antifouling) | | | | | 1.320,00 € | 1.320,00 € | 1 | 10,00% | 1.188,00 € | 1.188,00 € |
| | Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges) | | | | | 940,00 € | 940,00 € | 1 | 0,00% | 940,00 € | 940,00 € |
| | Final commissioning - test of equipment, engine pre-delivery inspection, calibration of nav. instruments, | | | | | 400,00 € | 400,00 € | 1 | 50,00% | 200,00 € | 200,00 € |
| | Lazy bag with lazy jacks | | | | | 780,00 € | 780,00 € | 1 | 0,00% | 780,00 € | 780,00 € |

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| Bimini top, stainless steel frame | 1.890,00 € | 1.890,00 € | 1 | 0,00% | 1.890,00 € | 1.890,00 € |
| Sprayhood, stainless steel frame, 3 windows | 1.580,00 € | 1.580,00 € | 1 | 0,00% | 1.580,00 € | 1.580,00 € |
| Radio CD(MP3/USB) player with saloon and cockpit speakers | 500,00 € | 500,00 € | 1 | 0,00% | 500,00 € | 500,00 € |
| Inverter (12V-220) 350 W | 290,00 € | 290,00 € | 1 | 0,00% | 290,00 € | 290,00 € |
| Blinds for side windows and hatches | 1.060,00 € | 1.060,00 € | 1 | 0,00% | 1.060,00 € | 1.060,00 € |
| Charter equipment (deck, safety, navigational, galley, bedlinen...) | 5.200,00 € | 5.200,00 € | 1 | 0,00% | 5.200,00 € | 5.200,00 € |
| Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement...) | 980,00 € | 980,00 € | 1 | 0,00% | 980,00 € | 980,00 € |
| LIST PRICE: | | | | | 243.280,00 € | 243.280,00 € |
| TOTAL DISCOUNT: | | | | | | 0,00 € |
| TOTAL PRICE: | | | | | 243.280,00 € | 243.280,00 € |

Notes:

Delivery

October 2018

Note

VAT is not included
The offer is valid for Croatia Yachting charter management fleet only

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(Date)

(Place)

(Signature)

www.hanseyachts.com

Hanse
BREAKING RULES . SETTING TRENDS