



SHIPPING AND TRANSPORT												
XZ2001	Loading on truck			X		390,00 €	390,00	1	0,00%	390,00	390,00	
LIST PRICE:										161.935,00	161.935,00	
TOTAL DISCOUNT:										0,00%	0,00	0,00
TOTAL PRICE:										161.935,00	161.935,00	

Additional components:										Price ex. VAT		
	Transport Greifswald - Umag					7.600,00 €	7.600,00	1	0,00%	7.600,00	7.600,00	
	Rigging (mast assembly and installation, installation of sails and rails)					1.060,00 €	1.060,00	1	0,00%	1.060,00	1.060,00	
	Antifouling (including materials - 2 layers of primer and antifouling)					1.000,00 €	1.000,00	1	0,00%	1.000,00	1.000,00	
	Costs of launching (including travel lift and land berth charges for 4 days)					700,00 €	700,00	1	0,00%	700,00	700,00	
	Lazy bag with lazy jacks					740,00 €	740,00	1	0,00%	740,00	740,00	
	Sprayhood					1.490,00 €	1.490,00	1	0,00%	1.490,00	1.490,00	
	Radio CD(MP3/USB) player with saloon and cockpit speakers					480,00 €	480,00	1	0,00%	480,00	480,00	
	Inverter (12V-220) 350 W					280,00 €	280,00	1	0,00%	280,00	280,00	
	Blinds for side windows and hatches					880,00 €	880,00	1	0,00%	880,00	880,00	
	Charter equipment (deck, safety, bedlinen, galley, navigational...)					4.600,00 €	4.600,00	1	0,00%	4.600,00	4.600,00	
LIST PRICE:										180.765,00	180.765,00	
TOTAL DISCOUNT:											0,00	0,00
TOTAL PRICE:										180.765,00	180.765,00	

Notes:

Payment conditions

Payment method

Delivery

Offer valid till

Note

VAT is not included  
The offer is valid for Croatia Yachting charter management fleet only

01.04.2015.

(Date)

(Place)

(Signature)

www.hanseyachts.com

**Hanse**  
BREAKING RULES . SETTING TRENDS