

OFFER

HANSE

418

Dealer:	Croatia Yachting d.o.o.	Offer no.		Language:	English
	Dražanac 2/a, 21 000 Split, Croatia	Subject	Hanse 418	Currency:	€
Customer:	EU VAT ID: HR08633766175	Hull no.		Exchange rate:	1.00
		Engine type		VAT:	0%
		Engine no.		Discount:	15.00%
Date:	30.11.2021	Length		Add. Discount:	0.00%
		Year		Total Discount:	15.00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT €	Price ex VAT €	Selection	Discount	Price ex VAT incl. Discount €	Price incl. VAT & Discount €
H418.22	as per standard specification					204,900.00 €	204,900.00 €	1	15.00%	174,165.00 €	174,165.00 €
	Packages										
XW2000	B&G Navigation Package					11,090.00 €	11,090.00 €	1	15.00%	9,426.50 €	9,426.50 €
XF2200	2 B&G Triton² multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature)							1	15.00%		
XF3000	B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000)							1	15.00%		
XF4010	B&G Zeus²S 9" chart plotter at cockpit table							1	15.00%		
XF5000	B&G Autopilot with Triton² control unit with WR10 remote control and Precision 9 compass							1	15.00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	15.00%		
XW3000	Cruising Package					8,190.00 €	8,190.00 €	1	15.00%	6,961.50 €	6,961.50 €
XC1325	Teak on cockpit bottom							1	15.00%		
XC1333	Teak on helmsman seats							1	15.00%		
XC9060	2 helmsman seats, foldable							1	15.00%		
XC9062	Helmsman footrests (free mountable)							1	15.00%		
XC9080	2 additional cleats, midship (1 each side)							1	15.00%		
XC9090	Anchor windlass, electrical, with automatic fuse and remote control with chain counter							1	15.00%		
XC9100	Delta-anchor 16 kg, galvanized with 30 m galvanized chain							1	15.00%		
XC9422	Coach roof side windows with openable portlight on stb							1	15.00%		
XF4550	MyHanse safety cloud with 24 months subscription and device installed on board							1	15.00%		
XH1001	Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM							1	15.00%		
XH3110	Shower unit in cockpit, warm-coldwater							1	15.00%		
XH5030	Water akku for pressure equalization							1	15.00%		
XV9420	Wind indicator							1	15.00%		
XV9450	Flagpole							1	15.00%		
XV9901	6 fenders							1	15.00%		
XV9902	4 mooring lines							1	15.00%		
XV9910	Add. winch handle							1	15.00%		
XV9950	HANSE maintenance kit							1	15.00%		
XW5000	Comfort Package					4,290.00 €	4,290.00 €	1	15.00%	3,646.50 €	3,646.50 €
XC9032	Courtesy lights in cockpit							1	15.00%		
XC9033	Courtesy lights at companionway							1	15.00%		
XC9300	2 vents for coach roof hatches							1	15.00%		
XL9003	Indirect lights in saloon and cabins							1	15.00%		
XL9004	LED overhead lights in saloon and master cabin, dimmable							1	15.00%		
XL9010	SLS - Scenario light system - touch screen controller and dimmer in saloon							1	15.00%		
XN2500	Cockpit cushions (colour selection)							1	15.00%		
XV9010	Blind set with flyscreens for deck hatches							1	15.00%		
XV9060	Blinds for hull windows							1	15.00%		
XV9080	Blinds for side coach roof windows							1	15.00%		
	OPTIONS										
	HULL										
	KEEL										
	LAYOUT & INTERIOR										
XL1002	A2: Master cabin with separate head, double V-berth and storage space		X			4,090.00 €	4,090.00 €	1	15.00%	3,476.50 €	3,476.50 €
XL2002	B2: Saloon with short L-galley, dining area on stb and sofa on port - separate head with shower stall on port (only with XL3002 or XL3003)		X			890.00 €	890.00 €	1	15.00%	756.50 €	756.50 €
XL3002	C2: 2 aft cabins with double berth and storage space (only with XL2002)		X			2,590.00 €	2,590.00 €	1	15.00%	2,201.50 €	2,201.50 €
XL7200	Chart table lowerable and seat in saloon convertible into double berth		X			2,190.00 €	2,190.00 €	1	15.00%	1,861.50 €	1,861.50 €
	WOOD (FURNITURE, FLOORBOARD)										
XM1104	Furniture - French Oak		X			3,890.00 €	3,890.00 €	1	15.00%	3,306.50 €	3,306.50 €
XM1203	Floorboard - Delight Oak		X			790.00 €	790.00 €	1	15.00%	671.50 €	671.50 €
	UPHOLSTERY, CARPETS & CURTAINS										
XN2001	Upholstery - Sorrento (colour selection)		X		Stone	790.00 €	790.00 €	1	15.00%	671.50 €	671.50 €
	DECK & OUTSIDE EQUIPMENT										
XC5200	2 LEWMAR 45 ST EVO manual secondary winches			X		2,490.00 €	2,490.00 €	1	15.00%	2,116.50 €	2,116.50 €
XC9404	2 openable hatches in deck windows next to companionway		X			1,390.00 €	1,390.00 €	1	15.00%	1,181.50 €	1,181.50 €
	RIG & SAILS										
	NAVIGATION & INSTRUMENTS										
	PROPULSION										
XG3101	Bowthruster, 12 V, retractable, incl. battery			X		8,690.00 €	8,690.00 €	1	15.00%	7,386.50 €	7,386.50 €
	EQUIPMENT										
	RADIO & ENTERTAINMENT										
	ACCESSORIES										
	SHIPPING AND TRANSPORT										
XZ2001	Loading on truck			X		490.00 €	490.00 €	1	15.00%	416.50 €	416.50 €
	LIST PRICE:									256,760.00 €	256,760.00 €
	TOTAL DISCOUNT:								15.00%	38,514.00 €	38,514.00 €
	TOTAL PRICE:									218,246.00 €	218,246.00 €

Additional components:						Price ex. VAT					
	Transport Greifswald - Umag					8,650.00 €	8,650.00 €	1	0.00%	8,650.00 €	8,650.00 €
	Rigging (mast assembly and installation, installation of sails and rails)					1,350.00 €	1,350.00 €	1	0.00%	1,350.00 €	1,350.00 €
	Antifouling (including materials - 2 layers of primer and antifouling)					1,470.00 €	1,470.00 €	1	10.00%	1,323.00 €	1,323.00 €
	Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges)					880.00 €	880.00 €	1	10.00%	792.00 €	792.00 €
	Final commissioning - test of equipment, Engine PDI, calibration of nav. Instruments					385.00 €	385.00 €	1	0.00%	385.00 €	385.00 €
	Lazy bag with lazy jacks					850.00 €	850.00 €	1	10.00%	765.00 €	765.00 €
	Bimini top					2,190.00 €	2,190.00 €	1	0.00%	2,190.00 €	2,190.00 €
	Sprayhood					1,890.00 €	1,890.00 €	1	0.00%	1,890.00 €	1,890.00 €
	Radio CD(MP3/USB) player with saloon and cockpit speakers					600.00 €	600.00 €	1	0.00%	600.00 €	600.00 €
	Inverter (12V-220) 350 W					390.00 €	390.00 €	1	0.00%	390.00 €	390.00 €
	Charter equipment (deck, safety, bedding, galley, navigational...)					6,400.00 €	6,400.00 €	1	0.00%	6,400.00 €	6,400.00 €
	Charter make-ready pack(auto switch, various reinforcement, teak protect...)					1,490.00 €	1,490.00 €	1	0.00%	1,490.00 €	1,490.00 €
	LIST PRICE:									283,305.00 €	283,305.00 €
	TOTAL DISCOUNT:									38,834.00 €	38,834.00 €
	TOTAL PRICE:									244,471.00 €	244,471.00 €

Notes:

30.11.2021

(Date) (Place)

(Signature)

