

# OFFER

HANSE **505**

Dealer:	CROATIA YACHTING D.O.O.
	SUPILOVA 26, SPLIT
	<a href="mailto:sales@hanseyachts.hr">sales@hanseyachts.hr</a>
Customer:	
Date:	

Offer No.	
Subject	Hanse 505#061
Hull number	
Engine number	

Language:	English
Currency:	€
Exchange rate:	1
VAT:	0%
Discount:	0.00%
Add. Discount:	0.00%
Total Discount:	0.00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT €	Price ex VAT €	Selection	Discount	Price incl. Discount ex. VAT €	Price incl. Discount & VAT €
H505.14	as per standard specification					229,000.00 €	229,000.00 €	1	0.00%	229,000.00	229,000.00
	<b>HULL</b>										
XA1000	GRP hull, white Gelcoat, standard	X				standard	0.00	1	0.00%	0.00	0.00
	<b>KEEL</b>										
XB1000	Keel, T-shape, standard draft, cast iron, 2,38m	X				standard	0.00	1	0.00%	0.00	0.00
XB9000	Keel, not mounted, on pallet (rudder not mounted)			X		690,00 €	690.00	1	0.00%	690.00	690.00
	<b>LAYOUT &amp; INTERIOR</b>										
XL1001	A1: sail locker with extensive storage space	X				standard	0.00	1	0.00%	0.00	0.00
XL2002	B2: 2 cabins fwd with 2 double berths, hanging lockers, separate head port & shower stb		X			4,200,00 €	4,200.00	1	0.00%	4,200.00	4,200.00
XL3001	C1: saloon & galley, U-shaped sattee, bunk bed cabin, day head aft	X				standard	0.00	1	0.00%	0.00	0.00
XL4001	D1: 2 double aft cabins with double berths	X				standard	0.00	1	0.00%	0.00	0.00
XL7601	Worktop in galley, seashell white			X		590,00 €	590.00	1	0.00%	590.00	590.00
	<b>WOOD (FURNITURE, FLOORBOARD)</b>										
XM1101	Furniture - American Cherry style, satin varnish		X			4,750,00 €	4,750.00	1	0.00%	4,750.00	4,750.00
XM1201	Floorboard - Classic Stripes		X			1,600,00 €	1,600.00	1	0.00%	1,600.00	1,600.00
	<b>UPHOLSTERY, CARPETS &amp; CURTAINS</b>										
XN1000	Mattresses, standard for all berths	X				standard	0.00	1	0.00%	0.00	0.00
XN2004	Leather upholstery 'Portofino' (Hanse Colour Card D)			X	cream	3,250,00 €	3,250.00	1	0.00%	3,250.00	3,250.00
	<b>PACKAGES</b>										
XW2010	B&G Navigation Package Plus					11,900,00 €	11,900.00	1	0.00%	11,900.00	11,900.00
XF2000	2 Navpods at steering wheels							1	0.00%		
XF2240	2 B&G Triton multifunction displays, 1 at each helm position. incl. windtransducer							1	0.00%		
XF3000	B&G VHF V50 at chart table incl. 2nd handset H50, wireless/remote							1	0.00%		
XF4030	2 B&G Zeus touch 8 GPS chart plotter, one at each helm position							1	0.00%		
XF4600	AIS Class B transponder (only with XK1510 and chart plotter)							1	0.00%		
XF5000	Autopilot, B&G control unit & FluxGate Gyro Compass							1	0.00%		
XK1510	RC42 Antenna splitter for VHF and AIS							1	0.00%		
XW3000	Cruising Package Basic					5,500,00 €	5,500.00	1	0.00%	5,500.00	5,500.00
XC9010	Cockpit bottom, teak							1	0.00%		
XC9062	Helmsman footrests (not mounted)							1	0.00%		
XC9080	Spring cleats							1	0.00%		
XC9090	Anchor windlass, electrical, remote control							1	0.00%		
XC9100	Anchor 'Delta' 25kg, with 60m galvanized chain, 10mm							1	0.00%		
XH1001	Battery set, capacity upgraded to: 1x90Ah + 4x165Ah AGM							1	0.00%		
XH3110	Shower unit at cockpit / stern, cold & warm water							1	0.00%		
XV9420	Wind indicator							1	0.00%		
XV9450	Flagpole							1	0.00%		
XV9901	6 Fenders							1	0.00%		
XV9902	4 Mooring lines							1	0.00%		
XV9910	Second winch handle							1	0.00%		
XV9950	HANSE maintenance kit							1	0.00%		
XW5000	Comfort Package					3,600,00 €	3,600.00	1	0.00%	3,600.00	3,600.00
XC9032	Courtesy light in cockpit							1	0.00%		
XC9033	Courtesy light in companionway							1	0.00%		
XC9035	LED light in cockpit table, removable							1	0.00%		
XC9300	One Vent on coachroof hatch							1	0.00%		
XL9003	Indirect lights in saloon							1	0.00%		
XL9004	LED overhead lights							1	0.00%		
XL9010	SLS - Scenario light system touch screen controller & dimmer							1	0.00%		
XN2500	Cockpit cushions, colour selection							1	0.00%		
XV9010	Blind set with flyscreens for hatches							1	0.00%		
XV9060	Blinds for side windows							1	0.00%		
XW7001	Entertainment Package (only with XK1510)					2,290,00 €	2,290.00	1	0.00%	2,290.00	2,290.00
XK1201	FUSION MS-AV700i Multimedia radio, CD/DVD Player incl. colour display & USB							1	0.00%		
XK1204	2 High end 2-way speakers in cockpit							1	0.00%		
XK1206	4 High end 2-way speakers in saloon							1	0.00%		
XK1211	FUSION MS-NRX200i Remote control, in cockpit							1	0.00%		
XK1221	FUSION MS-UNIDOCK Dockingstation - iPod/iPhone, USB, Android							1	0.00%		
XK1232	FUSION MS-BT200 Bluetooth audio streaming, anda dat to AV700i display							1	0.00%		
XK1500	VHF preparation with antenna in mast top							1	0.00%		
XK1551	FUSION wireless link							1	0.00%		

OPTIONS											
<b>DECK &amp; OUTSIDE EQUIPMENT</b>											
XC2200	Double steering system, stainless steel/leather wheels	X				standard	0.00	1	0.00%	0.00	0.00
XC3003	Cockpit table, with dedicated place for fridge box		X			680,00 €	680.00	1	0.00%	680.00	680.00
XC5200	2 LEWMAR 55 ST EVO manual secondary winches	X				standard	0.00	1	0.00%	0.00	0.00
XC5300	2 LEWMAR 55 ST EVO manual halyard winches	X				standard	0.00	1	0.00%	0.00	0.00
XC9004	Teak on coachroof & halyard lids			X		2,900,00 €	2,900.00	1	0.00%	2,900.00	2,900.00
<b>RIG &amp; SAILS</b>											
XE1000	Mast, standard rig	X				standard	0.00	1	0.00%	0.00	0.00
XE3000	ELVSTRÖM sails, full batten main & self tacking jib	X				standard	0.00	1	0.00%	0.00	0.00
<b>NAVIGATION &amp; INSTRUMENTS</b>											
XF2200	B&G Triton multifunction display in cockpit incl. transducer (speed, depth, temp)	X				standard	0.00	1	0.00%	0.00	0.00
<b>PROPULSION</b>											
XG1002	VOLVO D2-75, 53kW/72hp - saildrive, propeller 3 blade fix	X				standard	0.00	1	0.00%	0.00	0.00
<b>EQUIPMENT</b>											
XH1000	Battery set, capacity: 1x90Ah + 2x165Ah AGM	X				standard	0.00	1	0.00%	0.00	0.00
XH1600	Country Version: EU / AUS	X				standard	0.00	1	0.00%	0.00	0.00
XH2000	Charger 50A (including AC panel)	X				standard	0.00	1	0.00%	0.00	0.00
XH3000	Toilet, manual aft	X				standard	0.00	1	0.00%	0.00	0.00
XH3010	Toilet, manual, fwd	X				standard	0.00	1	0.00%	0.00	0.00
XH4100	Hot water ring heating, 5 matrix blowers			X		9,900,00 €	9,900.00	1	0.00%	9,900.00	9,900.00
XH5120	Freezer, front opening (not possible with wine cooler)			X		1,900,00 €	1,900.00	1	0.00%	1,900.00	1,900.00
<b>ACCESSORIES</b>											
<b>SHIPPING AND TRANSPORT</b>											
XZ2001	Loading on truck			X		420,00 €	420.00	1	0.00%	420.00	420.00
<b>LIST PRICE:</b>										<b>283,170.00</b>	<b>283,170.00</b>
<b>TOTAL DISCOUNT:</b>											
<b>TOTAL PRICE:</b>										<b>283,170.00</b>	<b>283,170.00</b>

Additional components:											Price ex VAT	
	Transport Greifswald - Umag					9,450.00	9,450.00	1	0.00%	9,450.00	9,450.00	
	Rigging (mast assembly and installation, installation of sails and rails)					1,350.00	1,350.00	1	0.00%	1,350.00	1,350.00	
	Keel and rudder installation (including materials and crane charges)					900.00	900.00	1	0.00%	900.00	900.00	
	Antifouling (including materials - 2 layers of primer and antifouling)					1,200.00	1,200.00	1	0.00%	1,200.00	1,200.00	
	Costs of launching (including travel lift and land berth charges for 4 days)					1,260.00	1,260.00	1	0.00%	1,260.00	1,260.00	
	Lazy bag with lazy jacks					800.00	800.00	1	0.00%	800.00	800.00	
	Bimini top					2,200.00	2,200.00	1	0.00%	2,200.00	2,200.00	
	Sprayhood					1,880.00	1,880.00	1	0.00%	1,880.00	1,880.00	
	LCD TV 26" with Glomex antenne (including installation and materials)					680.00	680.00	1	0.00%	680.00	680.00	
	Inverter (12-220V), 800W					480.00	480.00	1	0.00%	480.00	480.00	
	LEWMAR 55 AEST electric halyard winch (including installation and materials)					3,600.00	3,600.00	1	0.00%	3,600.00	3,600.00	
	Bowthruster, retractable, 24 V with battery (including installation and materials)					5,560.00	5,560.00	1	0.00%	5,560.00	5,560.00	
	Charter equipment (deck, safety, bedlinen, galley, navigational...)					5,250.00	5,250.00	1	0.00%	5,250.00	5,250.00	
	Additional head in fwd cabin on starboard side					2,250.00	2,250.00	1	0.00%	2,250.00	2,250.00	
<b>LIST PRICE:</b>										<b>320,030.00</b>	<b>320,030.00</b>	
<b>TOTAL DISCOUNT:</b>										<b>0.00</b>	<b>0.00</b>	
<b>TOTAL PRICE:</b>										<b>320,030.00</b>	<b>320,030.00</b>	

**Notes:**

**Payment conditions**

14.200,00 EUR plus VAT upon order  
180.000,00 EUR plus VAT latest by 01.03.2014.  
Balance latest 3 weeks before delivery

**Payment method**

kuna equivalent at the selling exchange rate of Hypo Alpe Adria bank d.d at the moment of payment to our bank account 2500009-1101363215 at HYPO ALPE ADRIA BANK D.D., Zagreb, Croatia

**Delivery**

early July 2014

**Offer valid until**

7 days

**Note**

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(Date) \_\_\_\_\_ (Place) \_\_\_\_\_

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(Signature)