

OFFER

HANSE 588

Dealer:	Croatia Yachting d.o.o.
	Dražanac 2/a, 21 000 Split, Croatia
	EU VAT ID: HR08633766175
Customer:	
Date:	

Offer no.	H588#081
Subject	Hanse 588 Charter Edition
Hull no.	#081
Engine type	
Engine no.	
Length	
Year	

Language:	English
Currency:	€
Exchange rate:	1
VAT:	0%
Discount:	0,00%
Add. Discount:	0,00%
Total Discount:	0,00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex. VAT €	Price ex. VAT €	Selection	Discount	Price ex VAT incl. Discount €	Price incl. VAT & Discount €
H588.19	as per standard specification					434.900,00 €	434.900,00 €	1	0,00%	434.900,00 €	434.900,00 €
	Packages										
XW2000	B&G Navigation Package					14.950,00 €	14.950,00 €	1	0,00%	14.950,00 €	14.950,00 €
XF2000	2 instrument pods (1 per helm station)							1	0,00%		
XF2200	2 B&G Triton² multifunction displays in cockpit, incl. transducer							1	0,00%		
XF2213	2 B&G Triton² multifunction displays, 1 per helm station (only with XF2000)							1	0,00%		
XF3000	B&G VHF V50 at chart table, incl. wireless remote handset H50 (only with XK5000 or XK5011)							1	0,00%		
XF4030	2 B&G Zeus³ 9" chart plotter, 1 per helm station							1	0,00%		
XF5000	B&G Autopilot with Triton² control unit and Precision 9 compass							1	0,00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	0,00%		
XW3000	Cruising Package					18.490,00 €	18.490,00 €	1	0,00%	18.490,00 €	18.490,00 €
XC9032	Courtesy lights in cockpit							1	0,00%		
XC9062	Helmsman footrests (free mountable)							1	0,00%		
XC9080	4 additional cleats, midship, retractable (2 each side)							1	0,00%		
XC9100	Delta-anchor 40 kg, galvanized with 60 m galvanized chain, dia. 10 mm							1	0,00%		
XE1102	Backstay tensioner, hydraulic							1	0,00%		
XG3101	Bowthruster, 24 V, retractable, incl. battery							1	0,00%		
XH1001	Battery set, capacity: 1x 90 Ah + 4x 160 Ah AGM							1	0,00%		
XH2201	Inverter/charger, 12 V / 2200 W - 100 A, incl. AC panel (only with XH1001)							1	0,00%		
XV9420	Wind indicator							1	0,00%		
XV9450	Flagpole							1	0,00%		
XV9901	8 fenders							1	0,00%		
XV9902	4 mooring lines							1	0,00%		
XV9910	Add. winch handle							1	0,00%		
XV9950	HANSE maintenance kit							1	0,00%		
XW5000	Comfort Package					9.690,00 €	9.690,00 €	1	0,00%	9.690,00 €	9.690,00 €
XC9051	Electrical deck wash pump, mounted in bow area with outlet on deck							1	0,00%		
XC9300	2 vents for coach roof hatches							1	0,00%		
XL9001	Courtesy lights in saloon							1	0,00%		
XL9003	Indirect lights in saloon and cabins							1	0,00%		
XL9004	LED overhead lights in saloon and cabins, dimmable							1	0,00%		
XL9010	SLS - Scenario light system - touch screen controller and dimmer in saloon and fwd cabin							1	0,00%		
XN2400	Sun bed cushions on coach roof (colour selection)				Dark Grey			1	0,00%		
XN2500	Cockpit cushions (colour selection)				Dark grey			1	0,00%		
XN2503	Cushion for helmsman seats (colour selection)				Dark grey			1	0,00%		
XV9010	Blind set with flyscreens for deck hatches							1	0,00%		
XV9060	Blinds for hull windows							1	0,00%		
XV9080	Blinds for side coach roof windows							1	0,00%		
	OPTIONS										
	HULL										
	KEEL										
XB9000	Keel and rudder - not mounted			X		890,00 €	890,00 €	1	0,00%	890,00 €	890,00 €
	LAYOUT & INTERIOR										
XL2003	B3: 2 fwd cabins with double berth, storage space and separate head with shower - convertible by a removable bulkhead into a single cabin			X		6.040,00 €	6.040,00 €	1	0,00%	6.040,00 €	6.040,00 €
XL7001	Saloon table electrically lowerable with cushions, convertible into double berth			X		2.350,00 €	2.350,00 €	1	0,00%	2.350,00 €	2.350,00 €
XL7601	Worktop in galley - 'Corian' Vanilla			X		690,00 €	690,00 €	1	0,00%	690,00 €	690,00 €
	WOOD (FURNITURE, FLOORBOARD)										
XM1103	Furniture - Canadian Chestnut			X		5.900,00 €	5.900,00 €	1	0,00%	5.900,00 €	5.900,00 €
XM1202	Floorboard - Noce Nero			X		1.190,00 €	1.190,00 €	1	0,00%	1.190,00 €	1.190,00 €
	UPHOLSTERY, CARPETS & CURTAINS										
XN2002	Upholstery - Valencia (colour selection)			X	Light grey	1.490,00 €	1.490,00 €	1	0,00%	1.490,00 €	1.490,00 €
	DECK & OUTSIDE EQUIPMENT										
XC1300	Teak on side deck			X		18.900,00 €	18.900,00 €	1	0,00%	18.900,00 €	18.900,00 €
XC1310	Teak on coach roof			X		5.950,00 €	5.950,00 €	1	0,00%	5.950,00 €	5.950,00 €
XC1333	Teak on helmsman seats (only with XC9060)			X	standard	0,00 €	0,00 €	1	0,00%	0,00 €	0,00 €
XC3004	2 cockpit tables, aluminium foot with teak tops, electrically lowerable into sunbed incl. upholstery			X		3.900,00 €	3.900,00 €	1	0,00%	3.900,00 €	3.900,00 €
XC5102	2 LEWMAR 65 EST EVO electrical halyard winches (only with XH1001)			X		7.500,00 €	7.500,00 €	1	0,00%	7.500,00 €	7.500,00 €
XC9060	2 helmsman seats, foldable (only with XC1333 or XC1334)			X		1.800,00 €	1.800,00 €	1	0,00%	1.800,00 €	1.800,00 €
	RIG & SAILS										
XE1001	Mast, anodized aluminium with manual inmast furling system (only with XE3005 or XE2012)			X		3.850,00 €	3.850,00 €	1	0,00%	3.850,00 €	3.850,00 €
XE2012	Sprayhood with stainless steel stake, 3 windows (1 openable - colour selection - not with XE2009 or XE2010 or XE2051 or XE2052 or XE2053)			X	Dark Grey	2.950,00 €	2.950,00 €	1	0,00%	2.950,00 €	2.950,00 €
XE2021	Bimini with stainless steel stake (colour selection - not with XE2051, XE2052 and XE2053)			X	Dark Grey	3.950,00 €	3.950,00 €	1	0,00%	3.950,00 €	3.950,00 €
	NAVIGATION & INSTRUMENTS										
	PROPULSION										
	EQUIPMENT										
XH2102	Generator 10000i, 8,0 kW / 0 - 9,0 kVA incl. maintenance kit			X		19.990,00 €	19.990,00 €	1	0,00%	19.990,00 €	19.990,00 €

XH4511	Air conditioning, 40.000 BTU, 4 units: 2 saloon, fwd cabin, aft cabin, incl. 2nd shore power (not with XH4100)		X		19.900,00 €	19.900,00 €	1	0,00%	19.900,00 €	19.900,00 €
XH5101	Additional freezer in saloon (not with XH5100 and XH5112 - only with XH1001)		X		1.450,00 €	1.450,00 €	1	0,00%	1.450,00 €	1.450,00 €
RADIO & ENTERTAINMENT										
ACCESSORIES										
SHIPPING AND TRANSPORT										
XZ2001	Loading on truck		X		650,00 €	650,00 €	1	0,00%	650,00 €	650,00 €
XZ4000	Declaration of Conformity	X		Croatian	standard	0,00 €	1	0,00%	0,00 €	0,00 €
XZ4005	Safety manual	X			standard	0,00 €	1	0,00%	0,00 €	0,00 €
XZ4010	Builder's Certificate	X			standard	0,00 €	1	0,00%	0,00 €	0,00 €
LIST PRICE:									587.370,00 €	587.370,00 €
TOTAL DISCOUNT:									0,00 €	0,00 €
TOTAL PRICE:									587.370,00 €	587.370,00 €

Additional components:				Price ex VAT						
	Transport Greifswald - Umag				11.450,00 €	11.450,00 €	1	0,00%	11.450,00 €	11.450,00 €
	Rigging (mast assembly and installation, installation of sails and rails)				1.680,00 €	1.680,00 €	1	10,00%	1.512,00 €	1.512,00 €
	Antifouling (including materials - 2 layers of primer and antifouling)				1.770,00 €	1.770,00 €	1	10,00%	1.593,00 €	1.593,00 €
	Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth)				2.360,00 €	2.360,00 €	1	0,00%	2.360,00 €	2.360,00 €
	Final commissioning - test of equipment, Engine pre-delivery inspection, calibration of nav. instruments, cleaning				600,00 €	600,00 €	1	50,00%	300,00 €	300,00 €
	Keel and rudder installation				1.050,00 €	1.050,00 €	1	0,00%	1.050,00 €	1.050,00 €
	Quick chain counter and anchor windlass control unit and instalation				450,00 €	450,00 €	1	0,00%	450,00 €	450,00 €
	LCD TV 32" on fwd bulkhead + Glomex antenne (including installation and materials)				850,00 €	850,00 €	1	0,00%	850,00 €	850,00 €
	Coffee machine (230V)				360,00 €	360,00 €	1	0,00%	360,00 €	360,00 €
	FUSION Radio with bluetooth and 4 speakers(saloon and cockpit) + cockpit remote				1.240,00 €	1.240,00 €	1	0,00%	1.240,00 €	1.240,00 €
	Charter equipment (deck, safety, bedlinen, galley, navigational...)				6.800,00 €	6.800,00 €	1	0,00%	6.800,00 €	6.800,00 €
	Charter make-ready pack(Jib UV protect, auto switch for windlass, various				1.250,00 €	1.250,00 €	1	0,00%	1.250,00 €	1.250,00 €
	JABSCO electrical toilet pumps, sea water flush in B3, C2, D1(3 pcs)				1.680,00 €	1.680,00 €	1	0,00%	1.680,00 €	1.680,00 €
	Folding passarelle				860,00 €	860,00 €	1	0,00%	860,00 €	860,00 €
	A2 crew cabin with 2 bunk beds, sink and marine toilette				3.650,00 €	3.650,00 €	1	0,00%	3.650,00 €	3.650,00 €
LIST PRICE:									623.420,00 €	623.420,00 €
TOTAL DISCOUNT:									645,00 €	645,00 €
TOTAL PRICE:									622.775,00 €	622.775,00 €

Notes:

Payment conditions:

30.000 € + VAT upon order
85.000 € + VAT 12 weeks before production start
Balance latest three weeks before delivery

Payment method:

IBAN: HR30 2330 0031 1530 4592 3, SWIFT: SOGEHR22 at SPLITSKA BANKA d.d.

Delivery:

March/April 2019

Offer valid till:

7 days

Additional notes:

VAT is not included!
The offer is valid for Croatia Yachting charter management fleet only!
The boat will be exhibited at CBS and BBS 2019

(Date)

(Place)

(Signature)

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