

# OFFER

HANSE

# 458

Dealer:	Croatia Yachting d.o.o.
	Dražanac 2/a, 21 000 Split, Croatia
	EU VAT ID: HR08633766175
Customer:	
Date:	

Offer no.	H458-19/09/2019
Subject	Hanse 458 Charter Edition
Hull no.	
Engine type	
Engine no.	
Length	
Year	

Language:	English
Currency:	€
Exchange rate:	1
VAT:	0,00%
Discount:	0,00%
Add. Discount:	0,00%
Total Discount:	0,00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT €	Price ex VAT €	Selection	Discount	Price ex VAT incl. Discount €	Price incl. VAT & Discount €
H458.20	as per standard specification					204.900,00 €	204.900,00 €	1	0,00%	204.900,00 €	204.900,00 €
	<b>Packages</b>										
XW1000	Charter Package					40.800,00 €	40.800,00 €	1	0,00%	40.800,00 €	40.800,00 €
XF2000	2 instrument pods (1 per helm station)							1	0%		
XF2200	2 B&G Triton <sup>2</sup> multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature)							1	0%		
XF3000	B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000)							1	0%		
XF4030	B&G Zeus <sup>3</sup> 9" chart plotter, stb							1	0%		
XF5000	B&G Autopilot with Triton <sup>2</sup> control unit and Precision 9 compass							1	0%		
XK5000	VHF preparation with antenna and splitter for FM and AIS							1	0%		
XC1320	Teak on cockpit bottom							1	0%		
XC9080	2 additional cleats, midship, retractable (1 each side)							1	0%		
XC9090	Anchor windlass, electrical, 1000 W, with automatic fuse and remote control with chain counter (only with XH1001)							1	0%		
XC9100	Delta-anchor 20 kg, galvanized with 60 m galvanized chain							1	0%		
XC9421	Openable portlights in side coach roof windows							1	0%		
XF4550	Hanse safety cloud with 24 months subscription and device installed on board							1	0%		
XH1001	Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM							1	0%		
XH3110	Shower unit in cockpit, warm-/coldwater							1	0%		
XV9420	Wind indicator							1	0%		
XV9450	Flagpole							1	0%		
XV9901	6 fenders							1	0%		
XV9902	4 mooring lines							1	0%		
XV9910	Add. winch handle							1	0%		
XC9032	Courtesy lights in cockpit							1	0%		
XC9033	Courtesy lights at companionway							1	0%		
XC9300	2 vents for coach roof hatches							1	0%		
XL9003	Indirect lights in saloon and cabins							1	0%		
XL9004	LED overhead lights in saloon and master cabin, dimmable (only with XL9010)							1	0%		
XL9010	SLS - Scenario light system - touch screen controller and dimmer in saloon and master cabin							1	0%		
XV9010	Blind set with flyscreens for deck hatches							1	0%		
XV9060	Blinds for hull windows							1	0%		
XV9080	Blinds for side coach roof windows							1	0%		
XL7001	Saloon table, lowerable for double berth		X					1	0%		
XC5200	2 LEWMAR 45 ST EVO manual secondary winches			X				1	0%		
XG3101	Bowthruster, 12 V, retractable, incl. battery			X				1	0%		
XZ2001	Loading on truck			X				1	0%		
XW3002	Upgrade - Stainless steel anchor with chain					3.500,00 €	3.500,00 €	1	0,00%	3.500,00 €	3.500,00 €
XC9101	Delta-anchor 21 kg, stainless steel, with 'Ultra Flip' swivel and 100 m stainless steel chain							1	0,00%		
	<b>OPTIONS</b>										
	<b>HULL</b>										
	<b>KEEL</b>										
	<b>LAYOUT &amp; INTERIOR</b>										
	<b>WOOD (FURNITURE, FLOORBOARD)</b>										
XM1201	Floorboard - Classic Stripes		X			1.690,00 €	1.690,00 €	1	0,00%	1.690,00 €	1.690,00 €
	<b>UPHOLSTERY, CARPETS &amp; CURTAINS</b>										
XN2002	Upholstery - Florence (colour selection)		X		Graphite	1.290,00 €	1.290,00 €	1	0,00%	1.290,00 €	1.290,00 €
XN2500	Cockpit cushions (colour selection)			X	Dark Grey	1.790,00 €	1.790,00 €	1	0,00%	1.790,00 €	1.790,00 €
XN2503	Cushions for helmsman seats (colour selection)			X	Dark Grey	390,00 €	390,00 €	1	0,00%	390,00 €	390,00 €
	<b>DECK &amp; OUTSIDE EQUIPMENT</b>										
XC1300	Teak on side deck			X		12.990,00 €	12.990,00 €	1	0,00%	12.990,00 €	12.990,00 €
	<b>RIG &amp; SAILS</b>										
XE1001	Mast, anodized aluminium with manual inmast furling system			X		2.450,00 €	2.450,00 €	1	0,00%	2.450,00 €	2.450,00 €
	<b>NAVIGATION &amp; INSTRUMENTS</b>										
XF4000	B&G Zeus <sup>3</sup> 9" chart plotter at chart table			X		2.750,00 €	2.750,00 €	1	0,00%	2.750,00 €	2.750,00 €
XF4600	B&G AIS Class B transponder (only with XK5000 and chart plotter)			X		1.290,00 €	1.290,00 €	1	0,00%	1.290,00 €	1.290,00 €
	<b>PROPULSION</b>										
XG1103	Engine (Diesel, approx. 80 hp) - saildrive, 3-blade folding propeller			X		4.900,00 €	4.900,00 €	1	0,00%	4.900,00 €	4.900,00 €
	<b>EQUIPMENT</b>										
	<b>RADIO &amp; ENTERTAINMENT</b>										
	<b>ACCESSORIES</b>										
	<b>SHIPPING AND TRANSPORT</b>										
XZ4000	Declaration of Conformity		X			standard	0,00 €	1	0,00%	0,00 €	0,00 €
XZ4005	Safety manual		X			standard	0,00 €	1	0,00%	0,00 €	0,00 €
XZ4010	Builder's Certificate		X			standard	0,00 €	1	0,00%	0,00 €	0,00 €
	<b>LIST PRICE:</b>									278.740,00 €	278.740,00 €
	<b>TOTAL DISCOUNT:</b>								0,00%	0,00 €	0,00 €
	<b>TOTAL PRICE:</b>									278.740,00 €	278.740,00 €

Additional components:						Price ex VAT					
	Transport Greifswald - Umag					7.850,00 €	7.850,00 €	1	0,00%	7.850,00 €	7.850,00 €
	Rigging (mast assembly and installation, installation of sails and rails)					1.240,00 €	1.240,00 €	1	10,00%	1.116,00 €	1.116,00 €
	Antifouling (including materials - 2 layers of primer and antifouling)					1.320,00 €	1.320,00 €	1	10,00%	1.188,00 €	1.188,00 €
	Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges)					940,00 €	940,00 €	1	0,00%	940,00 €	940,00 €
	Final commissioning - test of equipment, Engine pre-delivery inspection, calibration of nav. instruments, cleaning					400,00 €	400,00 €	1	50,00%	200,00 €	200,00 €
	JABSCO electrical toilet pumps, sea water flush (A1, B1) 2pcs					1.120,00 €	1.120,00 €	1	0,00%	1.120,00 €	1.120,00 €
	Quick chain counter and anchor windlass control unit and instalation					450,00 €	450,00 €	1	0,00%	450,00 €	450,00 €
	Bimini top (Dark Grey)					1.890,00 €	1.890,00 €	1	0,00%	1.890,00 €	1.890,00 €

Sprayhood (Dark Grey)	1.580,00 €	1.580,00 €	1	0,00%	1.580,00 €	1.580,00 €
Radio CD(MP3/USB) player with saloon and cockpit speakers	500,00 €	500,00 €	1	0,00%	500,00 €	500,00 €
Lewmar AST45 electrical main halyard winch	1.950,00 €	1.950,00 €	1	0,00%	1.950,00 €	1.950,00 €
Inverter (12V-220) 350 W	290,00 €	290,00 €	1	0,00%	290,00 €	290,00 €
Charter equipment (deck, safety, bedlinen, galley, navigational...)	5.200,00 €	5.200,00 €	1	0,00%	5.200,00 €	5.200,00 €
Charter make-ready pack(Jib UV protect, auto switch for windlass, various reinforcement...)	980,00 €	980,00 €	1	0,00%	980,00 €	980,00 €
<b>LIST PRICE:</b>					<b>304.450,00 €</b>	<b>304.450,00 €</b>
<b>TOTAL DISCOUNT:</b>					<b>456,00 €</b>	<b>456,00 €</b>
<b>TOTAL PRICE:</b>					<b>303.994,00 €</b>	<b>303.994,00 €</b>

**Notes:**

**Payment conditions:**

18.000 € + VAT upon order  
35.000 € + VAT latest 12 weeks before start of production  
Balance latest three weeks before delivery

**Payment method:**

HR46 2407 0001 1004 85080 at OTP banka Hrvatska d.d. SWIFT: OTPVHR2X

**Delivery:**

**Offer valid till:**

7 days

**Additional notes:**

VAT is not included!  
The offer is valid for Croatia Yachting charter management fleet only!  
The boat will be displayed at the CBS 2020 and BBS 2020

(Date)

(Place)

(Signature)

www.hanseyachts.com

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