

OFFER

HANSE

415

Dealer:	CROATIA YACHTING d.o.o.
	Supilova 26, 21 000 Split, CROATIA
	sales@hanseyachts.hr
Customer:	
Date:	

Offer No.	
Subject	
Hull number	
Engine number	

Language:	English
Currency:	€
Exchange rate:	1
VAT:	0%
Discount:	0.00%
Add. Discount:	0.00%
Total Discount:	0.00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT €	Price ex VAT €	Selection	Discount	Price incl. Discount ex. VAT €	Price incl. Discount & VAT €
H415.15	as per standard specification					132,900.00 €	132,900.00	1	0.00%	132,900.00	132,900.00
	HULL										
XA1000	GPR hull, white Gelcoat, standard	X				standard	0.00	1	0.00%	0.00	0.00
XA3000	Waterline, 2 stripes, standard, dark grey	X				standard	0.00	1	0.00%	0.00	0.00
	KEEL										
XB1000	Keel, T-shape, standard draft, cast iron, 2,10m	X				standard	0.00	1	0.00%	0.00	0.00
	LAYOUT & INTERIOR										
XL1002	A2: generous V berth with hanging locker with shelves on port, head on stb		X			2,650.00 €	2,650.00	1	0.00%	2,650.00	2,650.00
XL2002	B2: saloon like B1 with short L-shaped galley		X			490.00 €	490.00	1	0.00%	490.00	490.00
XL3002	C2: double aft cabins with double berths & storage lockers		X			1,700.00 €	1,700.00	1	0.00%	1,700.00	1,700.00
XL7200	Double berth in saloon, sliding			X		825.00 €	825.00	1	0.00%	825.00	825.00
XL7601	Worktop in galley, seashell white		X			590.00 €	590.00	1	0.00%	590.00	590.00
	WOOD (FURNITURE, FLOORBOARD)										
XM1102	Furniture - Italian Oak style, satin varnish		X			3,200.00 €	3,200.00	1	0.00%	3,200.00	3,200.00
XM1202	Floorboard - Noce Nero style		X			790.00 €	790.00	1	0.00%	790.00	790.00
	UPHOLSTERY, CARPETS & CURTAINS										
XN1000	Mattresses, standard for all berths		X			standard	0.00	1	0.00%	0.00	0.00
XN2001	Upholstery 'Monte Carlo' (Hanse Colour Card)			X	CHOCOLATE	390.00 €	390.00	1	0.00%	390.00	390.00
	Packages										
XW2000	B&G Navigation Package Basic					7,500.00 €	7,500.00	1	0.00%	7,500.00	7,500.00
XF2200	B&G Triton multifunction display in cockpit, incl. transducer (speed, depth, temp)							1	0.00%		
XF2210	B&G Triton multifunction display in cockpit incl. windtransducer							1	0.00%		
XF3000	B&G VHF V50 at chart table, incl. wireless remote handset H50 (only with XK1510)							1	0.00%		
XF4010	Zeus² 9 chart plotter, at cockpit table, incl. plotter rack							1	0.00%		
XF5000	Autopilot, B&G control unit & FluxGate Gyro Compass RC42							1	0.00%		
XF9100	GoFree wireless link (only with chart plotter)							1	0.00%		
XK1510	Antenna for VHF, FM and AIS, incl. splitter							1	0.00%		
XW3000	Cruising Package Basic					3,900.00 €	3,900.00	1	0.00%	3,900.00	3,900.00
XC9010	Cockpit bottom, teak							1	0.00%		
XC9062	Helmsman footrests (not mounted)							1	0.00%		
XC9080	Spring cleats							1	0.00%		
XC9090	Anchor windlass, electrical, remote control (only with XH1001)							1	0.00%		
XC9100	Anchor 'Delta' 16kg, with 30m galvanized chain, 8mm							1	0.00%		
XH1001	Battery set, capacity upgraded to: 1x90Ah + 2x160Ah AGM							1	0.00%		
XH3110	Shower unit at cockpit / stern, cold & warm water							1	0.00%		
XV9420	Wind indicator							1	0.00%		
XV9450	Flagpole							1	0.00%		
XV9901	6 Fenders							1	0.00%		
XV9902	4 Mooring lines							1	0.00%		
XV9910	Second winch handle							1	0.00%		
XV9950	HANSE maintenance kit							1	0.00%		
	OPTIONS										
	DECK & OUTSIDE EQUIPMENT										
XC1000	Deck, standard (non slip)	X				standard	0.00	1	0.00%	0.00	0.00
XC2200	Double steering system, stainless steel/leather wheels	X				standard	0.00	1	0.00%	0.00	0.00
XC3001	Cockpit table, stainless steel with folding teak tops	X				standard	0.00	1	0.00%	0.00	0.00
XC4001	Guard rail with exit on both sides		X			790.00 €	790.00	1	0.00%	790.00	790.00
XC5200	2 LEWMAR 45 ST EVO manual secondary winches			X		2,400.00 €	2,400.00	1	0.00%	2,400.00	2,400.00
XC5300	2 LEWMAR 45 ST EVO manual halyard winches	X				standard	0.00	1	0.00%	0.00	0.00
	RIG & SAILS										
XE1000	Mast, standard rig	X				standard	0.00	1	0.00%	0.00	0.00
XE2021	Bimini top, stainless steel frame (colour selection)			X	DARK GREY	2,990.00 €	2,990.00	1	0.00%	2,990.00	2,990.00
XE3000	ELVSTRÖM Dacron sails, full batten main & self tacking jib	X				standard	0.00	1	0.00%	0.00	0.00
XE9002	Seiden MDS slider system			X		700.00 €	700.00	1	0.00%	700.00	700.00
	NAVIGATION & INSTRUMENTS										
XF2213	B&G Triton multifunction display in cockpit, additional			X		620.00 €	620.00	2	0.00%	1,240.00	1,240.00
	PROPULSION										
XG1102	VOLVO D2-55, 39kW/55hp - saildrive, propeller 3 blade fix		X			3,600.00 €	3,600.00	1	0.00%	3,600.00	3,600.00
	EQUIPMENT										
XH1000	Battery set, capacity: 1x90Ah + 1x160Ah AGM	X				standard	0.00	1	0.00%	0.00	0.00
XH1600	Country Version: EU / AUS	X				standard	0.00	1	0.00%	0.00	0.00
XH2000	Charger 30A	X				standard	0.00	1	0.00%	0.00	0.00
XH3000	Toilet, manual aft	X				standard	0.00	1	0.00%	0.00	0.00
XH3010	Toilet, manual, fwd (only with XL1002)			X		standard	0.00	1	0.00%	0.00	0.00
XH6011	Fresh water tank, 200l, add.	X				standard	0.00	1	0.00%	0.00	0.00
	ACCESSORIES										
	SHIPPING AND TRANSPORT										
XZ2001	Loading on truck			X		390.00 €	390.00	1	0.00%	390.00	390.00
	LIST PRICE:									167,045.00	167,045.00
	TOTAL DISCOUNT:								0.00%	0.00	0.00
	TOTAL PRICE:									167,045.00	167,045.00
	Additional components:					Price ex. VAT					
	Transport Greifswald - Umag					7,600.00 €	7,600.00	1	0.00%	7,600.00	7,600.00
	Rigging (mast assembly and installation, installation of sails and rails)					1,060.00 €	1,060.00	1	0.00%	1,060.00	1,060.00
	Antifouling (including materials - 2 layers of primer and antifouling)					1,000.00 €	1,000.00	1	0.00%	1,000.00	1,000.00
	Costs of launching (including travel lift and land berth charges for 4 days)					700.00 €	700.00	1	0.00%	700.00	700.00

Lazy bag with lazy jacks	740.00 €	740.00	1	0.00%	740.00	740.00
Sprayhood	1,490.00 €	1,490.00	1	0.00%	1,490.00	1,490.00
Radio CD(MP3/USB) player with saloon and cockpit speakers	480.00 €	480.00	1	0.00%	480.00	480.00
Inverter (12V-220) 350 W	280.00 €	280.00	1	0.00%	280.00	280.00
Blinds for side windows and hatches	880.00 €	880.00	1	0.00%	880.00	880.00
Charter equipment (deck, safety, bedlinen, galley, navigational...)	4,000.00 €	4,000.00	1	0.00%	4,000.00	4,000.00
Charter make-ready pack(Jib UV protect, auto switch for windlass, various	800.00 €	800.00	1	0.00%	800.00	800.00
LIST PRICE:					186.075.00	186.075.00
TOTAL DISCOUNT:					0.00	0.00
TOTAL PRICE:					186.075.00	186.075.00

Notes:

Payment conditions

7,000.00 EUR + VAT upon order
25,000.00 EUR + VAT latest 10 weeks before start of production
Balance latest 3 weeks before delivery

Payment method

kuna equivalent at the selling exchange rate of Hypo Alpe Adria bank d.d at the moment of payment to our bank account 2500009-1101363215 at HYPO ALPE ADRIA BANK D.D.,

Delivery

March/April 2015

Offer valid till

15/11/2014

Note

VAT is not included
The offer is valid for Croatia Yachting charter management fleet only

0 _____
(Date) (Place)

(Signature)

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