

Hanse 388 (2020) - Sea Spirit

TECHNICAL SPECIFICATIONS AND DECK LAYOUT:

Year	2020
Location	Biograd na moru
Cabins	3
Bathrooms	2
Berths	6 + 2
LOA	11,40 [m]
Hull length	10,99 [m]
Beam	3,90 [m]
Draft	2,06 [m]
Displacement	8,27 [t]
Engine	Diesel, 27,3 [hp]
Fuel tank	cca. 160 [l]
Fresh water tank	cca. 295 [l]
Total sail area	72 m ²
CE Certificate	A - 12 passengers
Design	Judel / Vroljik & Co.



STANDARD EQUIPMENT AS PER STANDARD SPECIFICATION

ADDITIONAL EQUIPMENT:

B&G Navigation Package

Teak on helmsman seat and bathing platform
 Cockpit table, stainless steel with folding teak tops
 Bathing platform, manual fold-out with swimming ladder
 2 helmsman seats, foldable
 2 additional cleats, midship (1 each side)
 Anchor windlass, electrical, with remote control with chain counter
 Delta-anchor 16 kg, galvanized with 30 m galvanized chain
 Coach roof side windows with openable portlight on stb
 Hanse safety cloud with 24 months subscription and device installed on board
 Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM
 Shower unit in cockpit, warm-/coldwater
 Wind indicator
 2 openable hatches in deck windows next to companionway
 A2: Master cabin with separate head, double V-berth and storage space
 B2: Saloon with short L-galley, dining area on stb and sofa on port - separate head with shower stall on port
 C2: 2 aft cabins with double berth and storage space
 Chart table lowerable and seat in saloon convertible into double berth
 Floorboard - Classic Stripes
 Upholstery - Sorrento (colour selection)

ADDITIONAL COMPONENTS:

Transport and loading
 Rigging
 Antifouling and hull preparation
 Lazy bag with lazy jacks
 Blinds for side windows and hatches
 Bimini top,
 Sprayhood
 Inverter (12V-220) 350 W
 Radio CD(MP3/USB) player with saloon and cockpit speakers
 Charter equipment (deck, safety, bedlinen, galley, navigational...)
 Charter make-ready pack (jib UV protect, auto switch for windlass, various reinforcement...)
 Final commissioning and launching

135.800 EUR*
 FULLY EQUIPPED FOR CHARTER

* The prices do not include VAT
 * The above indicated prices are valid only if the charter management contract is signed (minimum two years period)

Become a part of the Hanse Yachting World charter management program, and take advantage of the key benefits!

OUR KEY BENEFITS

- Minimal investment or participation in boat acquisition
- Special purchase conditions for your boat
- Favorable financing conditions through affiliate leasing companies
- High charter income based on minimum of 20 weeks per season (fleet average of 21,5 weeks/boat)
- Transparent cash flow reports through constant insight in income and expenses
- Financial security with insurance against loss of charter income
- High quality aftersales support with prompt processing of claims throughout warranty
- High maintenance standards ensure the best resale value for your boat regardless of age

SIMPLIFIED PROFIT CALCULATION:

Annual charter income* (Yacht owner)	25.788 €
Annual expenses* (marina, insurance, registration, maintenance...)	10.831 €
Net profit* (Yacht owner)	14.956 €

* The figures do not include VAT
 * Charter cash flow is based on 20 booked weeks per season