# TECHNICAL SPECIFICATIONS AND DECK LAYOUT:

# STANDARD EQUIPMENT AS PER STANDARD SPECIFICATION, ADDITIONAL EQUIPMENT:

#### **Excellence Pack**

Raymarine Electronic Pack I Reinforced Dacron full batten Mainsail & Solent with UV protection 2 YANMAR engines of 40 hp instead of 19 hp 40kg Anchor + 70m of Ø10mm chain + bridl 8 big fenders & 4 mooring lines Opening porthole between steering station and saloon Uhpholstery Color Diamante TAUPE Permanent transom protection Stern spring cleats



#### ADDITIONAL COMPONENTS:

Helmstation canvas bimini top, stainlees steel frame - TOUPE COLOR Fwd enclosure/sprayhood for bimini at steering station - TOUPE COLOR Sunbathing cushions for fore deck Sunbathing cushion for coachroof Cushions for maxi transat Blackout curtains at each cabin & corridors Curtains for forward bay 2 forward cockpit removable tables Convertible aft cockpit table for double berth Radio CD(MP3/USB) player with saloon and cockpit speakers 12V fan per cabin (4 pcs) Folding chairs for saloon/cockpit ( 3 pcs) Charter equipment (deck, safety, navigational, galley, bedlinen...)



\* The prices do not include VAT \* The above indicated prices are valid only if the charter management contract is signed (minimum two years period)

#### Become a part of the Bali Yachting World charter management program, and take advantage of the key benefits!

### OUR KEY BENEFITS

- Minimal investment or participation in boat acquisition
- Special purchase conditions for your boat
- Favorable financing conditions through affiliate leasing companies
- High charter income based on minimum of 20 weeks per season (fleet average of 21,5 weeks/boat)
- Transparent cash flow reports through constant insight in income and expenses
- Financial security with insurance against loss of charter income
- High quality aftersales support with prompt processing of claims throughout warranty
- High maintenance standards ensure the best resale value for your boat regardless of age

## SIMPLIFED PROFIT CALCULATION:

Annual charter income* (Yacht owner)	56.934 €
Annual expenses* (marina, insurance, registration, maintenance)	22.508 €
Net profit* (Yacht owner)	34.426 €

\* The figures do not include VAT \* Charter cash flow is based on 20 booked weeks per season

