

OFFER

HANSE 460

FINANCING TERM / FINANZIERUNG:						
Dealer:					Language:	English
					Currency:	€
					Exchange rate:	
Customer:					VAT:	
					Discount:	
					Add. Discount:	
Date:					Total Discount:	

MatNr	Items	Standard	Options	Add-On	Feature	Price ex. VAT €	Selection	Discount	Price ex. VAT incl. Discount €	Price incl. VAT & Discount €
H460.25	as per standard specification						1	0,00%	0,00 €	0,00 €
Packages										
XW2000	Raymarine Navigation Package						1	0,00%	0,00 €	0,00 €
XF2000	2 instrument pods (1 per helm station)						1	0,00%		
XF2200	2 Raymarine i70s multifunction displays, 1 per helm station, incl. transducer (wind/depth/speed/temperature)						1	0,00%		
XF3000	Raymarine VHF Ray63 at chart table, incl. wireless remote handset (only with XK5000)						1	0,00%		
XF4030	Raymarine AXIOM PRO 9 S chart plotter with HybridTouch multifunction display at helm station, stb						1	0,00%		
XF5000	Raymarine Evolution Autopilot with p70s display and wireless remote control						1	0,00%		
XF9001	NMEA engine information interface						1	0,00%		
XH2090	Wireless charging at helm station (waterproof)						1	0,00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS						1	0,00%		
XW3000	Cruising Package						1	0,00%	0,00 €	0,00 €
XC1326	Synthetic teak on cockpit bottom (colour selection)				Scrubbed Black Caulking		1	0,00%		
XC1341	Synthetic teak on cockpit benches (colour selection)				Scrubbed Black Caulking		1	0,00%		
XC1351	Synthetic teak on bathing platform (colour selection)				Scrubbed Black Caulking		1	0,00%		
XC9062	Helmsman footrests (free mountable)						1	0,00%		
XC9080	2 additional cleats, midship (1 each side)						1	0,00%		
XC9090	Anchor windlass, electrical, 1000 W, automatic fuse, remote control						1	0,00%		
XC9100	Delta-anchor 20 kg, galvanized with 60 m galvanized chain						1	0,00%		
XC9402	Cockpit portlight, aft cabins						1	0,00%		
XH1001	Battery set, capacity: 1x 90 Ah + 4x 160 Ah AGM						1	0,00%		
XH3110	Shower unit in cockpit, warm-/coldwater						1	0,00%		
XH5030	Water akku for pressure equalization						1	0,00%		
XV9420	Wind indicator						1	0,00%		
XV9450	Flagpole						1	0,00%		
XV9901	6 fenders						1	0,00%		
XV9902	4 mooring lines						1	0,00%		
XV9910	Add. winch handle						1	0,00%		
XV9920	Mast steps						1	0,00%		
XV9950	Hanse maintenance kit						1	0,00%		
XW5000	Comfort Package						1	0,00%	0,00 €	0,00 €
XC9032	Courtesy lights in cockpit						1	0,00%		
XC9033	Courtesy lights at companionway						1	0,00%		
XC9300	2 vents for coach roof hatches						1	0,00%		
XL9001	Courtesy lights in saloon						1	0,00%		
XL9003	Indirect lights in saloon and cabins						1	0,00%		
XL9004	LED overhead lights in saloon and cabins, dimmable						1	0,00%		
XL9010	SLS - Scenario light system - touch screen controller and dimmer in saloon and fwd cabin						1	0,00%		
XN2500	Cockpit cushions (colour selection)				Dark Grey		1	0,00%		

XV9010	Blind set with flyscreens for deck hatches					1	0,00%		
XV9060	Blinds for hull windows					1	0,00%		
XV9080	Blinds for side coach roof windows					1	0,00%		

OPTIONS									
HULL									
KEEL									
LAYOUT & INTERIOR									

XL1003	A3: 2 fwd cabins with double berth, storage space and separate heads		X			1	0,00%	0,00 €	0,00 €
XL2003	B3: Saloon with full functional L-galley on stb and dining area with bar on port (only with C3 or C4 layout)		X			1	0,00%	0,00 €	0,00 €
XL3004	C4: Head with separate shower stall and dayhead door on port and cabin with double bunkbed on stb (only with B3 layout)		X			1	0,00%	0,00 €	0,00 €
XL7001	Saloon table electrically lowerable with cushions, convertible into double berth		X			1	0,00%	0,00 €	0,00 €
XL7602	Worktop and sink of the galley in Marine Mineral Stone (colour selection)		X	Off white		1	0,00%	0,00 €	0,00 €

WOOD (FURNITURE, FLOORBOARD)									
XM1102	Furniture - Teak		X			1	0,00%	0,00 €	0,00 €
XM1201	Floorboard - Classic Stripes		X			1	0,00%	0,00 €	0,00 €
XM1161	Galley cupboard fronts coloured (partial as per design - colour selection)		X	Pearl Grey		1	0,00%	0,00 €	0,00 €

UPHOLSTERY, CARPETS & CURTAINS									
XN2001	Upholstery - Sorrento (colour selection)		X	Silver		1	0,00%	0,00 €	0,00 €

DECK & OUTSIDE EQUIPMENT									
XC1334	Synthetic teak on helmsman seats (colour selection - only with XC9060)			X	Scrubbed Black Caulking	1	0,00%	0,00 €	0,00 €
XC3004	Cockpit table with teak top, electrically lowerable into sunbed incl. upholstery and cockpit bench extention, on stb		X			1	0,00%	0,00 €	0,00 €
XC3005	Cockpit table with teak top, electrically lowerable into sunbed incl. upholstery, on ps		X			1	0,00%	0,00 €	0,00 €
XC3100	Wetbar with BBQ and sink with mixing tab (only with XC9060)			X		1	0,00%	0,00 €	0,00 €
XC5200	2 LEWMAR 45 ST EVO manual secondary winches			X		1	0,00%	0,00 €	0,00 €
XC9060	2 helmsman seats, foldable (only with XC1333 or XC1334)			X		1	0,00%	0,00 €	0,00 €
XC9171	Composite bowsprit with integrated anchor and forestay fitting with double mooring roll incl. 2nd forestay and gennaker eye		X			1	0,00%	0,00 €	0,00 €

RIG & SAILS									
NAVIGATION & INSTRUMENTS									
PROPULSION									

XG3101	Bowthruster, 24 V, retractable, incl. battery			X		1	0,00%	0,00 €	0,00 €
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EQUIPMENT									
RADIO & ENTERTAINMENT									
ACCESSORIES									
SHIPPING AND TRANSPORT									

LIST PRICE:								0,00 €	0,00 €
TOTAL DISCOUNT:								0,00 €	0,00 €
TOTAL PRICE:								0,00 €	0,00 €

Additional components:									
	Transport Greifswald - Umag					1	0,00%	0,00 €	0,00 €
	Rigging (mast assembly and installation, installation of sails and rails)					1	0,00%	0,00 €	0,00 €
	Antifouling (including materials - 2 layers of primer and antifouling)					1	0,00%	0,00 €	0,00 €
	Costs of launching (including travel lift, 6 days land berth charges, 1 day sea berth charges)					1	0,00%	0,00 €	0,00 €
	Final commissioning - test of equipment, engine PDI, calibration of nav. instruments, cleaning					1	0,00%	0,00 €	0,00 €
	Lazy bag with lazy jacks					1	0,00%	0,00 €	0,00 €
	Bimini top, stainlees steel frame					1	0,00%	0,00 €	0,00 €
	LED cockpit light integrated into the bimini					1	0,00%	0,00 €	0,00 €
	Sprayhood, stainless steel frame, 3 windows					1	0,00%	0,00 €	0,00 €
	Inverter (12V-220) 350 W					1	0,00%	0,00 €	0,00 €
	Fusion radio with saloon and cockpit speakers					1	0,00%	0,00 €	0,00 €
	Charter equipment (deck, safety, navigational, galley, bedlinen...)					1	0,00%	0,00 €	0,00 €
	Charter make-ready pack					1	0,00%	0,00 €	0,00 €
LIST PRICE:									0,00 €
TOTAL DISCOUNT:									0,00 €
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