OFFER

Dealer:	**CROATIA YACHTING d.o.o.**	Language:	English
	Dražanac 2/a, 21 000 Split, Croatia	Currency:	€
	EU VAT ID: HR08633766175	Exchange rate:	1
Customer:		VAT:	0%
	Offer Nr. F41XL/082	Discount:	10,00%
		Add. Discount:	2,00%
Date:	**12.05.2022.**	Total Discount:	11,80%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex VAT €	Price ex VAT €	Selection	Discount	Price incl. Discount ex. VAT €	Price incl. Discount & VAT €
F41XL.22	as per standard specification					545.500,00 €	545.500,00 €	1	11,80%	481.131,00 €	481.131,00 €
	PROPULSION										
XC2010	2 Volvo Penta D6-440/DPI (324 kW) with joystick, propeller H6		X			48.500,00 €	48.500,00 €	1	11,80%	42.777,00 €	42.777,00 €
XC6001	Bowthruster			X		5.650,00 €	5.650,00 €	1	11,80%	4.983,30 €	4.983,30 €
	Packages										
	HULL										
	DECK & COCKPIT										
XB1055	Teak on deck, bathing platform and gunwale	X				0,00 €	0,00 €	1	11,80%	0,00 €	0,00 €
XB3502	Longer bathing platform (1.19 m) with hydraulic lift, integrated ladder and bathing ladder with handles, stand alone		X			25.300,00 €	25.300,00 €	1	11,80%	22.314,60 €	22.314,60 €
XB4035	Anchor system slide out incl. stainless steel anchor 15 kg and 50 m stainless steel chain, windlass with automatic fuse and camera at bow - anchor facing (only with XN1001 or XN1011)			X		11.750,00 €	11.750,00 €	1	11,80%	10.363,50 €	10.363,50 €
XB4110	Anchor chain counter			X		700,00 €	700,00 €	1	11,80%	617,40 €	617,40 €
XB4121	2 retractable cleats on bathing platform for Dinghy/Jetski (not suitable for towing or mooring)			X		1.100,00 €	1.100,00 €	1	11,80%	970,20 €	970,20 €
	EQUIPMENT										
	NAVIGATION & INSTRUMENTS										
	LAYOUT & INTERIOR										
XL2001	B1: Lobby with small sofa and drawer fridge (35 l) underneath	X				0,00 €	0,00 €	1	11,80%	0,00 €	0,00 €
XL3003	C3: Guest cabin with double berth, sofa, wardrobe and 3 openable portholes in deck		X			8.400,00 €	8.400,00 €	1	11,80%	7.408,80 €	7.408,80 €
XL7300	Sliding door to master cabin in main bulkhead and larger wardrobe on p side in master cabin (only with layout B1, B2 or B3)			X		3.450,00 €	3.450,00 €	1	11,80%	3.042,90 €	3.042,90 €
XL7301	Door to storage room or guest cabin			X		2.300,00 €	2.300,00 €	1	11,80%	2.028,60 €	2.028,60 €
	EXTERIOR MODULES										
XM1000	D1: Galley module port side 660 mm with cover, fridge (65 l), working top in marine mineral stone and 1 additional copilot seat with cover	X				0,00 €	0,00 €	1	11,80%	0,00 €	0,00 €
XM2001	E2: Pilot and copilot seat with galley module sb side 1240 mm with cover, sink with folding mixing tap and storage, working top in marine mineral stone - instead of storage box		X			5.400,00 €	5.400,00 €	1	11,80%	4.762,80 €	4.762,80 €
XM8003	For E2: Stove with 2 burners, induction ceran, electric 230 V, and increased 30A shore power connection (recommended option: generator)			X		2.900,00 €	2.900,00 €	1	11,80%	2.557,80 €	2.557,80 €
XM3001	F2: Sunbed 2138 mm with storage and 2 drawer fridges, 2 benches with backrest and 2 x 1040 mm benches incl. cover + 2 foldable tables with fixed leg incl. cover		X			24.450,00 €	24.450,00 €	1	11,80%	21.564,90 €	21.564,90 €
	INTERIOR STYLES										
XT1030	Interior Style "D" Classic Mode (according to colour card)		X		Please insert choice of colour	3.450,00 €	3.450,00 €	1	11,80%	3.042,90 €	3.042,90 €
	UPHOLSTERY & WOOD										
XU1001	Upholstery - smooth (according to colour card)		X		Silver	1.300,00 €	1.300,00 €	1	11,80%	1.146,60 €	1.146,60 €
XU5003	Furniture - lisboa chestnut (according to colour card)		X			5.100,00 €	5.100,00 €	1	11,80%	4.498,20 €	4.498,20 €
XU6011	Floorboard - noce nero (according to colour card)		X			700,00 €	700,00 €	1	11,80%	617,40 €	617,40 €
XU1012	Exterior upholstery - cubic (according to colour card)		X		Cayenne	1.000,00 €	1.000,00 €	1	11,80%	882,00 €	882,00 €
XU1033	Upholstery, helmsman seats - frame colour: carbon, inside colour: according to colour card cockpit bench & sunbed upholstery		X		Cayenne	3.000,00 €	3.000,00 €	1	11,80%	2.646,00 €	2.646,00 €
	ACCESSORIES										
XV5001	6 cushion fenders			X		1.150,00 €	1.150,00 €	1	11,80%	1.014,30 €	1.014,30 €
	SHIPPING AND TRANSPORT										
XZ2001	Loading on truck with disassembled deck parts and antennas			X		750,00 €	750,00 €	1	11,80%	661,50 €	661,50 €
	LIST PRICE:									701.850,00 €	701.850,00 €
	TOTAL DISCOUNT:								11,80%	82.818,30 €	82.818,30 €

	TOTAL PRICE:									619.031,70 €	619.031,70 €

	Additional components:					Price ex. VAT					
	Transport Greifswald - Kaštela					**10.980,00 €**	**10.980,00 €**	1	0,00%	10.980,00 €	10.980,00 €
	for XU1033 Upholstery, helmsman seats - frame colour: cubic – cayenne					**0,00 €**	**0,00 €**	1	0,00%	0,00 €	0,00 €
	Antifouling (including materials - 2 layers of primer and antifouling)					**1.650,00 €**	**1.650,00 €**	1	0,00%	1.650,00 €	1.650,00 €
	Costs of launching (including travel lift and land berth charges for 5 days)					**990,00 €**	**990,00 €**	1	0,00%	990,00 €	990,00 €
	Final commissioning - test of equipment, engine PDI, assembly of deck equipment, calibration of nav. instruments, cleaning					**980,00 €**	**980,00 €**	1	0,00%	980,00 €	980,00 €
	SIMRAD Chartplotter GO 12 ROW with card C-map Adriatic & Ionian					**2.980,00 €**	**2.980,00 €**	1	0,00%	2.980,00 €	2.980,00 €
	SIMRAD AIRMAR XSONIC Thru-hull transducer P-319 50/200 kHz 9-PIN					**380,00 €**	**380,00 €**	1	0,00%	380,00 €	380,00 €
	SIMRAD Autopilot with compass					**5.890,00 €**	**5.890,00 €**	1	0,00%	5.890,00 €	5.890,00 €
	SIMRAD RS20 Marine VHF Radio with antenna					**580,00 €**	**580,00 €**	1	0,00%	580,00 €	580,00 €
	FUSION Music stereo system with Bluetooth, JL 600 W amplifier and 6 JL speakers					**2.690,00 €**	**2.690,00 €**	1	0,00%	2.690,00 €	2.690,00 €
	Battery set upgrade to 2 x 90 Ah + 4 x 160 Ah AGM					**1.150,00 €**	**1.150,00 €**	1	0,00%	1.150,00 €	1.150,00 €
	Inverter (12V-220) 800 W					**600,00 €**	**600,00 €**	1	0,00%	600,00 €	600,00 €
	Generator Fisher Panda 5000i NEO					**11.590,00 €**	**11.590,00 €**	1	0,00%	11.590,00 €	11.590,00 €
	Air Conditioning (2 units 14.000 BTU) inlcuding 2nd shore power					**6.980,00 €**	**6.980,00 €**	1	0,00%	6.980,00 €	6.980,00 €
	LED underwater lights at each transom (4 pcs OceanLED SPORT)					**2.560,00 €**	**2.560,00 €**	1	0,00%	2.560,00 €	2.560,00 €
	Courtesy lights on side decks					**1.240,00 €**	**1.240,00 €**	1	0,00%	1.240,00 €	1.240,00 €
	Sun awning aft, manual including poles					**2.200,00 €**	**2.200,00 €**	1	0,00%	2.200,00 €	2.200,00 €
	Blinds for deck and hull windows					**1.860,00 €**	**1.860,00 €**	1	0,00%	1.860,00 €	1.860,00 €
	Cover set for dashbord					**580,00 €**	**580,00 €**	1	0,00%	580,00 €	580,00 €
	Hull & T-top wrapping					**6.500,00 €**	**6.500,00 €**	1	0,00%	6.500,00 €	6.500,00 €
	Charter equipment (deck, safety, bedlinen, galley, navigational…)					**5.000,00 €**	**5.000,00 €**	1	0,00%	5.000,00 €	5.000,00 €
	LIST PRICE:									757.850,00 €	757.850,00 €
	TOTAL DISCOUNT:									71.438,30 €	71.438,30 €
	TOTAL PRICE:									686.411,70 €	686.411,70 €

Notes:

Payment conditions:	**30.000 € + VAT upon order** **60.000 € + VAT 12 weeks before production start** **Balance latest three weeks before delivery**
Payment method:	**HR46 2407 0001 1004 85080 at OTP banka Hrvatska d.d. SWIFT: OTPVHR2X**
Delivery:	**ex. Works September 2022**
Offer valid till:	**7 days**
Notes:	**The boat will be exhibited at Croatia boat show and Biograd boat show 2023** **VAT is not included in this offer!**

12.05.2022.

(Date) (Place) (Signature)