

OFFER

HANSE458

Dealer:	Croatia Yachting d.o.o.	Language:	English
	Dražanac 2/a, 21 000 Split, Croatia	Currency:	€
	EU VAT ID: HR08633766175	Exchange rate:	1
Customer:		VAT:	0,00%
		Discount:	12,00%
		Add. Discount:	0,00%
Date:	1.8.2025	Total Discount:	12,00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex. VAT €	Selection	Discount	Price ex. VAT incl. Discount €	Price incl. VAT & Discount €
H458.25	as per standard specification					273.900,00 €	1	12,00%	241.032,00 €	241.032,00 €
Packages										
XW2000	B&G Navigation Package					14.490,00 €	1	100,00%	0,00 €	0,00 €
XF2000	2 instrument pods (1 per helm station)						1	100,00%		
XF2200	2 B&G Triton² multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature)						1	100,00%		
XF3000	B&G VHF V60 at chart table, incl. wireless remote handset H60 (only with XK5000)						1	100,00%		
XF4030	B&G Zeus²S 9" chart plotter, stb						1	100,00%		
XF5000	B&G Autopilot with Triton² control unit with WR10 remote control and Precision 9 compass						1	100,00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS						1	100,00%		
XW3000	Cruising Package					9.990,00 €	1	100,00%	0,00 €	0,00 €
XC1321	Synthetic teak on cockpit bottom (colour selection)				Grinded Black		1	100,00%		
XC9062	Helmsman footrests (free mountable)						1	100,00%		
XC9080	2 additional cleats, midship, retractable (1 each side)						1	100,00%		
XC9090	Anchor windlass, electrical, 1000 W, with automatic fuse and remote control with chain counter						1	100,00%		
XC9100	Delta-anchor 20 kg, galvanized with 60 m galvanized chain						1	100,00%		
XC9421	Openable portlights in side coach roof windows						1	100,00%		
XH1001	Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM						1	100,00%		
XH3110	Shower unit in cockpit, warm-/coldwater						1	100,00%		
XH5030	Water akku for pressure equalization						1	100,00%		
XV9420	Wind indicator						1	100,00%		
XV9450	Flagpole						1	100,00%		
XV9901	6 fenders						1	100,00%		
XV9902	4 mooring lines						1	100,00%		
XV9910	Add. winch handle						1	100,00%		
XV9920	Mast steps						1	100,00%		
XV9950	HANSE maintenance kit						1	100,00%		
XW5000	Comfort Package					6.090,00 €	1	12,00%	5.359,20 €	5.359,20 €
XC9032	Courtesy lights in cockpit						1	12,00%		
XC9033	Courtesy lights at companionway						1	12,00%		
XC9300	2 vents for coach roof hatches						1	12,00%		
XL9003	Indirect lights in saloon and cabins						1	12,00%		
XL9004	LED overhead lights in saloon and master cabin, dimmable (only with XL9010)						1	12,00%		
XL9010	SLS - Scenario light system - touch screen controller and dimmer in saloon and master cabin						1	12,00%		
XN2500	Cockpit cushions (colour selection)				Please insert choise of colour		1	12,00%		
XV9010	Blind set with flyscreens for deck hatches						1	12,00%		
XV9060	Blinds for hull windows						1	12,00%		

XV9080	Blinds for side coach roof windows					1	12,00%		
OPTIONS									
HULL									
KEEL									
LAYOUT & INTERIOR									
XL1002	A2: 2 fwd cabins with double berth, storage space, head on port and shower stall on stb		X		4.990,00 €	1	12,00%	4.391,20 €	4.391,20 €
XL7001	Saloon table, lowerable for double berth		X		1.790,00 €	1	12,00%	1.575,20 €	1.575,20 €
WOOD (FURNITURE, FLOORBOARD)									
XM1201	Floorboard - Classic Stripes		X		1.990,00 €	1	12,00%	1.751,20 €	1.751,20 €
UPHOLSTERY, CARPETS & CURTAINS									
XN2001	Upholstery - Sorrento (colour selection)		X	Stone	1.090,00 €	1	12,00%	959,20 €	959,20 €
DECK & OUTSIDE EQUIPMENT									
XC5200	2 LEWMAR 45 ST EVO manual secondary winches		X		2.690,00 €	1	12,00%	2.367,20 €	2.367,20 €
XC9161	Anchor and forestay fitting with double mooring roll incl. gennaker/crossover eye		X		1.190,00 €	1	12,00%	1.047,20 €	1.047,20 €
RIG & SAILS									
NAVIGATION & INSTRUMENTS									
PROPULSION									
XG3101	Bowthruster, 12 V, retractable, incl. battery		X		10.290,00 €	1	12,00%	9.055,20 €	9.055,20 €
EQUIPMENT									
RADIO & ENTERTAINMENT									
ACCESSORIES									
SHIPPING AND TRANSPORT									
XZ2001	Loading on truck		X		590,00 €	1	12,00%	519,20 €	519,20 €
XZ4000	Declaration of Conformity	X		Croatian	standard	1	12,00%	0,00 €	0,00 €
XZ4005	Safety manual	X		English	standard	1	12,00%	0,00 €	0,00 €
XZ4010	Builder's Certificate	X			standard	1	12,00%	0,00 €	0,00 €
LIST PRICE:								329.090,00 €	329.090,00 €
TOTAL DISCOUNT:							18,55%	61.033,20 €	61.033,20 €
TOTAL PRICE:								268.056,80 €	268.056,80 €

Additional components:											
	Transport Greifswald - Umag				12.590,00 €	1	0,00%	12.590,00 €	12.590,00 €		
	Rigging (mast assembly and installation, installation of sails and rails)				1.560,00 €	1	0,00%	1.560,00 €	1.560,00 €		
	Antifouling (including materials - 2 layers of primer and antifouling)				1.690,00 €	1	0,00%	1.690,00 €	1.690,00 €		
	Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges)				1.150,00 €	1	0,00%	1.150,00 €	1.150,00 €		
	Final commissioning - test of equipment, Engine PDI inspection, calibration of nav. instruments, cleaning				560,00 €	1	0,00%	560,00 €	560,00 €		
	Lazy bag with lazy jacks				990,00 €	1	0,00%	990,00 €	990,00 €		
	Bimini top				2.570,00 €	1	0,00%	2.570,00 €	2.570,00 €		
	Sprayhood				2.190,00 €	1	0,00%	2.190,00 €	2.190,00 €		
	LED cockpit light integrated into the bimini				290,00 €	1	0,00%	290,00 €	290,00 €		
	Radio CD(MP3/USB) player with saloon and cockpit speakers				600,00 €	1	0,00%	600,00 €	600,00 €		
	Inverter (12V-220) 350 W				330,00 €	1	0,00%	330,00 €	330,00 €		
	Charter equipment (deck, safety, bedlinen, galley, navigational...)				8.340,00 €	1	0,00%	8.340,00 €	8.340,00 €		
	Charter make-ready pack				1.590,00 €	1	0,00%	1.590,00 €	1.590,00 €		
LIST PRICE:								363.540,00 €	363.540,00 €		
TOTAL DISCOUNT:								61.033,20 €	61.033,20 €		
TOTAL PRICE:								302.506,80 €	302.506,80 €		

Notes:	
Payment conditions:	30.000 € + VAT upon order 30.000 € + VAT 22 weeks before production start Balance latest three weeks before production end
Payment method:	

Delivery (Ex. Works):

HR46 2407 0001 1004 85080 at OTP banka Hrvatska d.d. SWIFT: OTPVHR2X

Offer valid till:

Additional notes:

August 31st 2025

VAT is not included!

The boat will be displayed at the CBS and BBS 2025

The offer is valid for Croatia Yachting charter management fleet only!

1.8.2025

(Date)

(Place)

(Signature)

www.hanseyachts.com

Hanse
BREAKING RULES . SETTING TRENDS