

OFFER

HANSE360

Dealer:	Croatia Yachting d.o.o.	Language:	English
	Dražanac 2/a, 21 000 Split, Croatia	Currency:	€
	EU VAT ID: HR08633766175	Exchange rate:	1
Customer:		VAT:	0,00%
		Discount:	12,00%
		Add. Discount:	0,00%
Date:	1.8.2025	Total Discount:	12,00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex. VAT €	Selection	Discount	Price ex. VAT incl. Discount €	Price incl. VAT & Discount €
H360.25	as per standard specification					185.900,00 €	1	12,00%	163.592,00 €	163.592,00 €
Packages										
XW2000	Raymarine Navigation Package (only with XC3001 or XC3003)					6.100,00 €	1	100,00%	0,00 €	0,00 €
XF2200	2 Raymarine i70s multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature)						1	100,00%		
XF4010	Raymarine AXIOM2 PRO 9 S chart plotter with HybridTouch multifunction display at cockpit table						1	100,00%		
XW3000	Cruising Package					16.100,00 €	1	100,00%	0,00 €	0,00 €
XC1326	Synthetic teak on cockpit bottom (colour selection)				Grinded Black		1	100,00%		
XC1334	Synthetic teak on helmsman seats (colour selection)				Grinded Black		1	100,00%		
XC1341	Synthetic teak on cockpit benches (colour selection)				Grinded Black		1	100,00%		
XC1351	Synthetic teak on bathing platform (colour selection)				Grinded Black		1	100,00%		
XC3001	Cockpit table, stainless steel with folding teak tops						1	100,00%		
XC6001	Bathing platform, manual fold-out with swimming ladder						1	100,00%		
XC9060	2 helmsman seats, foldable						1	100,00%		
XC9062	Helmsman footrests (free mountable)						1	100,00%		
XC9080	2 additional cleats, midship (1 each side)						1	100,00%		
XC9090	Anchor windlass, electrical, with automatic fuse and remote control with chain counter						1	100,00%		
XC9100	Delta-anchor 16 kg, galvanized with 30 m galvanized chain						1	100,00%		
XH1001	Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM						1	100,00%		
XH3110	Shower unit in cockpit, warm-/coldwater						1	100,00%		
XH5030	Water akku for pressure equalization						1	100,00%		
XV9420	Wind indicator						1	100,00%		
XV9450	Flagpole						1	100,00%		
XV9901	6 fenders						1	100,00%		
XV9902	4 mooring lines						1	100,00%		
XV9910	Add. winch handle						1	100,00%		
XV9920	Mast steps						1	100,00%		
XV9950	Hanse maintenance kit						1	100,00%		
XW4000	Performance Package					7.200,00 €	1	100,00%	0,00 €	0,00 €
XC2201	2 GRP steering wheels, Y-spoke (black or white)				Black		1	100,00%		
XE3005	ELVSTRØM SPS performance sails - full battened, triradial main and jib						1	100,00%		
XE9001	Dyneema halyards for main and jib						1	100,00%		
XE9002	Mainsail slider system						1	100,00%		
XW5000	Comfort Package					4.950,00 €	1	12,00%	4.356,00 €	4.356,00 €
XC9032	Courtesy lights in cockpit						1	12,00%		
XC9033	Courtesy lights at companionway						1	12,00%		
XC9040	Exterior Light Signature						1	12,00%		
XC9300	Vent for coach roof hatch						1	12,00%		

XL9003	Indirect lights in saloon and cabins						1	12,00%		
XL9004	LED overhead lights in saloon and master cabin						1	12,00%		
XN2500	Cockpit cushions (colour selection)				Dark Grey		1	12,00%		
XV9010	Blind set with flyscreens for deck hatches						1	12,00%		
XV9060	Blinds for hull windows						1	12,00%		
XV9080	Blinds for side coach roof windows						1	12,00%		
OPTIONS										
HULL										
KEEL										
LAYOUT & INTERIOR										
XL1002	A2: Master cabin with double berth, storage space and separate head		X			5.500,00 €	1	12,00%	4.840,00 €	4.840,00 €
XL2003	B3: Saloon with large dining area on port and sofa with multi function unit, navigation console and storage on stb		X			1.550,00 €	1	12,00%	1.364,00 €	1.364,00 €
XL3002	C2: L-galley on port and head with separate shower stall on stb. 2 aft cabins with double berth, locker and storage.		X			2.800,00 €	1	12,00%	2.464,00 €	2.464,00 €
XL7001	Saloon table, foldable with integrated bar		X			1.450,00 €	1	12,00%	1.276,00 €	1.276,00 €
XL7201	Seating area in saloon convertible into double berth (only with XL7001)		X			1.450,00 €	1	12,00%	1.276,00 €	1.276,00 €
XL7601	Worktop in galley and heads - Off White		X			700,00 €	1	12,00%	616,00 €	616,00 €
WOOD (FURNITURE, FLOORBOARD)										
XM1104	Furniture - French Oak		X			3.850,00 €	1	12,00%	3.388,00 €	3.388,00 €
XM1203	Floorboard - Delight Oak		X			800,00 €	1	12,00%	704,00 €	704,00 €
UPHOLSTERY, CARPETS & CURTAINS										
XN2001	Upholstery - Sorrento (colour selection)		X		Stone	800,00 €	1	12,00%	704,00 €	704,00 €
DECK & OUTSIDE EQUIPMENT										
XC5200	2 LEWMAR 40 ST EVO manual secondary winches			X		2.700,00 €	1	12,00%	2.376,00 €	2.376,00 €
XC9170	Composite bowsprit with integrated anchor and forestay fitting with mooring roll incl. Crossover and Gennaker tack point		X			1.600,00 €	1	12,00%	1.408,00 €	1.408,00 €
RIG & SAILS										
NAVIGATION & INSTRUMENTS										
PROPULSION										
XG3101	Bowthruster, 12 V, retractable, incl. battery			X		9.550,00 €	1	12,00%	8.404,00 €	8.404,00 €
EQUIPMENT										
RADIO & ENTERTAINMENT										
ACCESSORIES										
SHIPPING AND TRANSPORT										
XZ2001	Loading on truck			X		600,00 €	1	12,00%	528,00 €	528,00 €
XZ4000	Declaration of Conformity	X			Croatian	standard	1	12,00%	0,00 €	0,00 €
XZ4005	Safety manual	X			English	standard	1	12,00%	0,00 €	0,00 €
XZ4010	Builder's Certificate	X				standard	1	12,00%	0,00 €	0,00 €
LIST PRICE:									253.600,00 €	253.600,00 €
TOTAL DISCOUNT:								22,20%	56.304,00 €	56.304,00 €
TOTAL PRICE:									197.296,00 €	197.296,00 €
Additional components:										
	Transport Greifswald - Umag					8.980,00 €	1	0,00%	8.980,00 €	8.980,00 €
	Rigging (mast assembly and installation, installation of sails and rails)					1.280,00 €	1	0,00%	1.280,00 €	1.280,00 €
	Antifouling (including materials - 2 layers of primer and antifouling)					1.490,00 €	1	0,00%	1.490,00 €	1.490,00 €
	Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges)					850,00 €	1	0,00%	850,00 €	850,00 €
	Final commissioning - test of equipment, Engine PDI, calibration of nav. instruments, cleaning					530,00 €	1	0,00%	530,00 €	530,00 €
	Lazy bag with lazy jacks					930,00 €	1	0,00%	930,00 €	930,00 €
	Bimini top					2.950,00 €	1	0,00%	2.950,00 €	2.950,00 €
	LED cockpit light integrated into the bimini					290,00 €	1	0,00%	290,00 €	290,00 €
	Sprayhood					1.890,00 €	1	0,00%	1.890,00 €	1.890,00 €
	Fusion radio with saloon and cockpit speakers					880,00 €	1	0,00%	880,00 €	880,00 €
	Inverter (12V-220) 350 W					390,00 €	1	0,00%	390,00 €	390,00 €

	Charter equipment (deck, safety, bedlinen, galley, navigational...)					7.350,00 €	1	0,00%	7.350,00 €	7.350,00 €
	Charter make-ready pack					2.590,00 €	1	0,00%	2.590,00 €	2.590,00 €
LIST PRICE:									275.020,00 €	275.020,00 €
TOTAL DISCOUNT:									47.324,00 €	47.324,00 €
TOTAL PRICE:									227.696,00 €	227.696,00 €

Notes:										
Payment conditions:		20.000 € + VAT upon order								
		20.000 € + VAT latest 22 weeks before start of production								
		Balance latest three weeks before production end								
Payment method:		HR46 2407 0001 1004 85080 at OTP banka Hrvatska d.d. SWIFT: OTPVHR2X								
Delivery:										
Offer valid till:		August 31st 2025								
Additional notes:		VAT is not included!								
		The offer is valid for Croatia Yachting charter management fleet only!								
		The boat will be displayed at the DBS and BBS 2026								

1.8.2025

(Date)

(Place)

(Signature)