



Dear reader,

A new charter season is on our doorstep and we are definitely looking forward to it after an exciting season in 2018. We were awarded for developing the best quality management system after being awarded as the best charter company in 2017. This gave us recognition that we are on the right path in providing the best charter experience to our guests. Our fleet is getting bigger each season and this year will be no different, bringing us to a respectable number of 90 yachts in our fleet with many new yacht models. The biggest novelty is the Crewed, luxurious Bali 5.4 that is now the flagship of our Catamaran fleet. As one of the leading

companies in the Croatian nautical sector, we will strive to be even better in the years to come and will bring some new surprises for this season.

We invite you to flip through the pages of our magazine to seek inspiration for your sailing lifestyle whether you are planning your sailing holiday or dreaming of owning your own yacht. The following pages will give you an insight to who we are, introduce you to the extraordinary yacht brands that we represent and give you a glimpse of the destination that awaits you on your Croatian sailing holiday.

DOMAGOJ MILIŠIĆ, Managing director

A new award for Croatia Yachting

After being awarded as the best charter company in Croatia for 2017 and being among the top three contenders for the same title for the year 2016, we have received a Special recognition for developing a quality management system that leads to providing the highest level of service to our charter clients. Being among the best charter companies in Croatia does not come by chance. The Croatian Chamber of Economy has recognized our efforts in finding solutions for providing standardized, high quality service to all of our clients in our three charter bases and has awarded us with this special recognition. We are passionate about providing yachting at its best and this new Tourism flower award will further motivate us to be the best in the seasons to come.



► Tourism flower award





WORLD'S
#1 HANSE
CHARTER
FLEET

› This is who we are

Celebrating our 15 year anniversary, we are proud to be one of the leading Croatian charter operators and agencies, with headquarters in Split and three charter bases along the Dalmatian coast: Marina Kaštela, ACI marina Dubrovnik, Marina Kornati in Biograd. Our passion for yachting shows in over 40.000 satisfied customers and the „Tourism flower“ award, that we have won in 2017 as the best charter company in Croatia. We can proudly say that we have the world's largest fleet of Hanse Yachts, ranging from the Hanse 315 to the Hanse 588, together with other sailing yachts, catamarans and motor yachts from other top manufactures. Apart from having our own fleet with over 90 yachts, we are working with hundreds of agencies worldwide and offering over 1.500 yachts for charter, located at the most exciting locations

on the Adriatic coast. It does not matter if you are looking for a motor yacht, sailing yacht, bareboat charter or a crewed charter, we will find the perfect yacht for you. Our extensive charter fleet includes one design Hanse 415 and Hanse 455 yachts, which enables us to organize all types of regattas and teambuilding activities for you to challenge the wind and your colleagues as well. As an official representative for Hanse, Dehler, Sealine and Fjord yachts, all part of the Hanse group and also Bali catamarans, part of the Catana group - we don't just sell these yacht brands, we take care of the aftersales and maintenance of the yachts and provide charter management service. The yachts in our own charter fleet are maintained to the highest standards to provide exceptional comfort and great sailing per-

formance at the same time. We pay special attention to impeccable cleanliness, yacht maintenance and technical performance of our yachts, in order to offer you top quality and satisfaction during your stay. Travelling to a new and unknown destination, comes with a lot of questions – where to go, what to eat and what to do? This is where our local knowledge comes in handy. Our wealth of local knowledge of the area arises from our everyday life here, which cannot be matched by foreign charter brokers. We know every breath-taking location, hidden bay and local restaurants that we are glad to recommend. Our staff will make sure that your charter holiday goes smoothly and flawlessly. You can always reach us on the support lines, available for you 24/7, to deal with any questions or potential issues that may occur.

The finest yacht collection



Our fleet of over 90 yachts covers a complete line of new and modern sailing yachts, catamarans and motor yachts, all equipped and maintained to the highest standards. Each of our yachts is specially equipped and perfectly adapted to the needs of our clients. Sailing enthusiasts have the entire range of fast and attractive Hanse Yachts at their disposal, along with monohulls from other top manufacturers. For those whose top priority is comfort at sea, we'd like to highlight our Bali catamaran fleet, from the Catana group. Others, who are more likely to enjoy the motor yacht lifestyle, will be delighted by the luxurious Maiora 20, Princess 82 and the brand new Sealine F430 while the stunning Fjord 36 Open will take you anywhere with style. Our yachts are hand-picked to offer superb design and performance along with superior comfort and space. If you're interested in alternative starting points and yacht models, we are able to offer almost every type of yacht for charter in Croatia, thanks to the wide network of our reliable partners. From luxury motor yachts, stunning monohulls and catamarans to gulets, all are at your disposal for the ultimate charter experience on the Croatian coast.

› Yacht as a smart investment

Have you ever dreamed of having your own YACHT? We believe you have. This could be the right solution for making your dream come true.

We, as an official distributor for Hanse, Dehler, Bali and Fjord yachts and one of the leading charter companies in Croatia, offer the easiest way to your own yacht with minimum investment through our Hanse Yachting World and Bali Yachting World Charter Management programs, providing you with a chance to earn additional income at the same time. You can easily and quickly become a yacht owner through this program, without having to care about the yachts maintenance or berth. If you consider that most owners use their yachts only two or three weeks a year, financing the purchase, maintenance and a berth in a marina all year round does not make much sense. For this type of yacht owners, the Easy Yacht Charter Management program is the ideal solution.

The program is designed in order to enable you to finance the purchase of a yacht, its maintenance, and berth costs from the profit generated by chartering, making it also possible to earn additional income.

In charter management, the most common form of financing the purchase is financial leasing with a minimum down payment of 30%, while the remaining sum is paid in monthly installments from charter income. The charter income will cover your leasing costs, as well as all costs of regular maintenance, berth, insurance, and registration. When it comes to choosing a yacht, the final decision is up to you. However, in order to make your purchase more favorable for you, we will recommend the best performing models based on our business experience. Furthermore, detailed calculations of income and expenses will provide a clear insight into cost-effectiveness of specific mod-



Request a non-binding offer for your dream yacht and ask about our special purchase conditions on sales@croatia-yachting.hr or by phone on +385 21 332 332.

els in order to make your decision on yacht type and model easier. If you already own a yacht, you can also join our program. There is also no need to worry about the condition of the yacht. A well maintained and fully functional yacht is the only way to a satisfied charter customer, thus being the key to success of each charter company. Therefore, our professionally trained staff

performs constant checks of the state of your yacht and equipment, and services them regularly. Constant monitoring and professional maintenance ensure a long lasting yacht and equipment and with that its high resale value. Hanse and Bali models can be seen, tested, or chartered in our charter bases in Kaštela, Dubrovnik or Biograd.

› Croatia Yachting in numbers

Best
Charter
Company
in 2017

5 Dealer for
Yacht
Brands

90
Boats in
our Fleet

Quality
Management
Award in 2018

World's
no. 1 Hanse
Charter
Fleet

Over 40.000 satisfied customers

with
3
Luxury
Crewed
Yachts

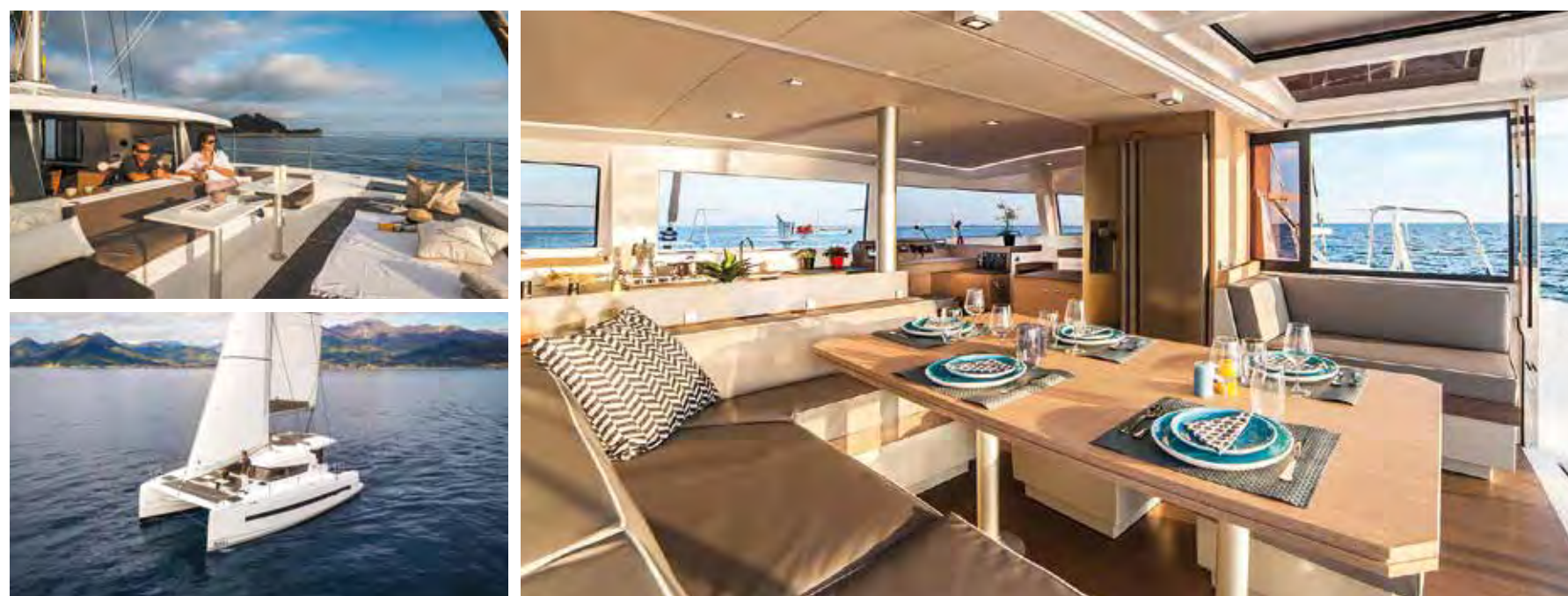
Celebrating
15 years
in Charter Business

3 Charter Bases



Your home away from home

► Bali Catamarans



Bali catamarans were designed to meet the needs of yachtsmen looking to sail with maximum living space, comfort and safety. For this the Catana shipyard brought their particular skills to the design of a revolutionary range of catamarans, with innovative ideas as yet unseen in this sector.

Bali catamarans bring the pleasure of open space, large sun decks in front and on the coach roof, a panoramic view from the salon and cockpit, excellent ventilation, a vast forward cockpit with removable tables and an excellent communication with the salon through a large retractable forward window.

With its vast, unhindered interior and exterior living spaces, an optimal level of self-sufficiency and a pioneering nature, the range of Bali Catamarans is offering new pleasures and sensations to yachtsmen turning their backs on tradition and who want to realise their dreams.

Due to their spaciousness, attractive design and innovative solutions, Bali Catamarans are also ideal for charter. This is why you will find them in our charter fleet. They are also available for purchase through our Bali Yachting World Charter Management program.

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The New Hanse 508

The new Hanse 508 is a luxurious yacht with a loft-style interior. At a length of more than 16 m and a breadth of 5 m, it offers a new level of spaciousness. It is the perfect yacht for a relaxing voyage to the most breath taking bays.

The large cockpit, the elevated bulwark, the second forestay for a Genoa - The Hanse 508 immediately convinces as a true blue water yacht for long distance sailing. The newly developed sub frame structure of the new Hanse 508 was specially designed for the innovative mast-keel connection. As in the Hanse 458, the free-standing mast pole is now replaced by the new carbon composite main bulkhead. In the interior, the new Hanse 508 surprises with some special features and an elegantly designed interior. It is the only new Hanse yacht with a longitudinal galley in the salon and can be equipped with up to five cabins plus a skippers cabin.

The New Bali 5.4

Bali 5.4, the new flagship of the brand brings an abundance of innovative solutions as all of the other Bali Catamarans. A unique saloon offers an unparalleled amount of uninterrupted space and can be turned into a huge cockpit area by opening the large tilting glass door and side windows. The solid forward deck brings an incredible sunbathing area and a comfortable forward cockpit that can seat the entire crew while it offers even greater comfort at sea. You can access the forward cockpit directly from the saloon, which adds to the value of this living space. There are up to 6 luxurious double cabins with on-suite bathrooms awaiting you below deck while the crew has its separate cabins accessible directly from deck.



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BRAC

PUBROVNIK

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ACI anchorage
ACI Golf Range
Tesla Destination Charging
Airports

Simple Berth Booking
ACI Mobile App & ACI Online Booking

FREE ENTRANCE to NP Kornati
for all visitors of ACI marina Piškera



NEW HANSE 458

Be among the first

► Experience these brand new yacht models

The yacht building industry is still on its comeback and there were quite a few new yacht models presented on the recent boat shows. As we are official representatives for the most innovative brands on the market, the Hanse Yachts and the Bali Catamarans, you have the chance to try out the newest yacht models in our charter fleet. After 5 new models that came to our fleet straight from the premieres for the season 2018, we are bringing 3 brand new models presented recently at the Cannes Yachting festival. Following other new models from the Hanse 8 series, we are proud to announce two new additions from the Hanse shipyard that are arriving to our fleet, the brand new Hanse 458 and the Hanse 508. Being a trend-

setter means to have the courage to try new things and to establish successful developments long-term. The 8 series from Hanse has this courage. The courage to draw and launch a modern, purist interior design, setting new trends in the sailing world. The peak of this Hanse trend wave is now reached with the presentation of the new Hanse 458 and the new Hanse 508. Both yachts embody the perfect symbol of a modern sailing yacht: seaworthiness and elegance, sportiness and comfort, functionality and design. You will surely enjoy the comfort and the performance that these yachts offer. A new flagship of the Bali brand, the Bali 5.4 will bring a new level of luxury to our catamaran fleet. Just as the other

Bali Catamarans models, its innovative design with a tilting wall provides an unrivalled amount of living space while the rigid forward deck incorporates a vast sunbathing area and the forward cockpit that can seat the entire crew. No matter if you are in the enormous saloon, which is flush with the aft and the forward cockpit, or if you are in the forward cockpit that has direct access from the saloon, or you are using the great relaxation area on the fly bridge, you will feel the pleasure and luxury than only big yachts can provide. With its six comfortable double cabins, it will provide a comfortable haven for up to 12 guests with designated cabins for the crew.



BALI 5.4



NEW HANSE 458

NEW HANSE 508

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WHAT OUR GUESTS SAY...

REVIEWS



► Nick H., New Zealand

We have been sailing in Croatia since 2016 and we really enjoy chartering with Croatia Yachting. Their team is very personable and always willing to help. Having an office in Split, as well as Kaštela, made organising our charters really convenient and efficient. Their fleet of boats gives you a wide range to choose from, with both monohull and catamaran options. Their teams work hard to ensure that the boats are well-maintained and clean, fresh for each weeks charter. We love their Hanse fleet, and find that the sleek design of the Hanse boats is complimented by the care and attention to detail that the CY team provides. Their check-in brief is thorough and friendly, and any items noticed to be missing or requiring attention are seen to immediately, as they work as a team to rectify any last minute issues that crop up. We really enjoy chartering with Croatia Yachting. Their professionalism and high standards can be relied upon, they are easy to communicate with face to face or via email, and you can tell that they really take pride in what they do.

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► Max G., Sweden

Profesional, well organized, very helpful and polite staff with very good quality yacht and equipment. Overall excellent experience. Thanks very much.

► Tash P., New Zealand

Recently went sailing on the Hanse 455 with Croatia Yachting. There were 5 of us + a skipper and the Hanse was extremely comfortable and spacious. Easy sailing for one skipper and she even fared well in the 40-knot winds and 2-metre swells we faced returning from Brac to Split. The team at the office were warm and professional and the whole process was very simple. Our skipper Igor (provided by Croatia Yachting) was friendly and easy to be around - very important when you are sharing a space with someone. We only went out for 3 days, but would definitely love to be on any of the Hanse yachts for a full week sailing the Adriatic.

► Manuel D., Italia

Thanks again for excellent and reliable booking. The boat met all expectations based on your description and we all had so much fun. Regards.

► Astryd H., Norway

Outstanding service and support.

► George H., UK

Croatia Yachting staff was extremely helpfull and knowledgeable - all of my questions were answered instantly and accurately. I cannot praise the Croatia Yachting staff highly enough.

► Verena S., Italia

Very diligent staff, very friendly and helpful and understanding, explains things very clearly and with great concern. We definitely and highly recommend Croatia Yachting.

► Thomas E., Germany

I want to say once again, thank You very much for the great support on the 'Supernova' from 12th May until 19th May this year. Everybody starting from the booking agent Dina, to the office and on the boat Stanko were really great. I will book again at Croatia Yachting, best experience with You all. Many greetings.

► Max B., Germany

I just wanted to thank you for your great support during the whole preparation phase! You were extremely helpful and always very kind. The trip was amazing and the boat just perfect! Everytime again!

► Emma R (CH)

It's already more than a week since we returned from our sailing trip in Croatia. Everything worked perfectly! I'd like to thank you for all your help! It's been a pleasure to work with you.



Split arhipelago

» The yachting fairytale

The Split Archipelago is extremely popular among yachtsmen, thousands of sailboats, motor yachts, inflatable boats and dinghies cruise each summer between the islands of the middle Dalmatia that attract all who love the sea and sea life like magnets. When you sail off, after a positive bustle of cities in their immediate vicinity you immerse yourself into the magical world of

island hopping - Šolta, Brač, Drvenik, Hvar and Vis, with a multitude of isles attract domestic and foreign tourists who are increasingly coming to this archipelago. As a sailing starting point, the Split area stands out. The city of Split is the largest Croatian town on the coast and its tourism is blooming. It has turned from a transit point into an inevitable destination, complementing the itinerary of

boaters who sail in this area. It is interesting that the Split archipelago is the only area in Croatia where there are no national parks on the sea, but it is still extremely popular amongst boaters who will find crowds of fellow fans of this sailing area in the most popular anchorages and bays. We bring you a joyful review of the Split archipelago according to the different criteria set by the interests of yachtsmen.



TOP 5 - Marinas

» ACI SPLIT

The oldest marina in the city of Split is still an indispensable point in the itineraries of many boaters, and enjoys the view of the 1,700-year-old Diocletian's Palace.

» MARINA KAŠTELA

The modern marina in the immediate vicinity of the airport is an ideal starting point for hundreds of boats, especially those in the charter.

» BOUTIQUE MARINA MARTINIS MARCHI

Situated in the small fishing village of Maslinica on the island of Šolta, this marina, together with a heritage hotel with the same name, is a perfect blend of tradition and luxury.

» MARINA PALMIŽANA

The marina on the island of Sv. Klement across the city of Hvar is probably the most popular marina in the whole Adriatic, enjoying the picturesque landscape of the Paklinski Islands and one of the nautical hot spots of the whole sailing area.

» TROGIR MARINAS

In Trogir there are as much as three marinas, as an alternative to the city of Split. In addition to being a safe harbour, guests enjoy the fabulous Unesco World Heritage site, the town of Trogir.

TOP – Town waterfronts

» TOWN OF HVAR

Although it does not have many mooring spaces, the town of Hvar is a delight for nautical gourmets, and is one of the most favourite yachting destinations in the Mediterranean.

» STARI GRAD

Situated on the northern coast of the island of Hvar, Stari Grad is an increasingly popular serene town with an increasing offer of restaurants and nightlife.



» JELSA

Quiet mooring spot in a small Dalmatian town where time has stopped. Enjoy the charm of the Mediterranean small town architecture and the vicinity of beautiful coves in the area.

» VIS

With berths stretching across the entire bay, this port is among the most protected in the entire Adriatic, and the city of Vis is ideal for spending at least one night.

» KOMIŽA

The oldest fishing village on the Adriatic with a spectacular gastronomic offer of fish specialties and a fantastic architecture that will leave you breathless.

» MILNA

With its ideal location on route of many sailors, this town on the island of Brač offers one of the best protected mooring spots on the waterfront and in the marina, also located in the town centre.

TOP 5 - Gastronomy

» PAKLINSKI ISLANDS

Probably the best gastronomic offer on the Adriatic for boaters is located in a small archipelago across the town of Hvar, with a great tradition and excellent offer of sea delicacies.

» BRAČ

If you are a fan of meat specialties, lamb from the island of Brač is one of the best dishes you can try in Croatia while the best vineyards are on the inland of the island, for which you will need a transfer.

» VIS

The island of Vis offers several excellent country houses on the inland and excellent restaurants in numerous coves that surround the island, offering predominantly seafood specialties.

» KRKNJAŠ

If you are looking for a typical Dalmatian tavern near the sea, perhaps one of the best is the Krknjaš bay in a blue lagoon which is also an excellent anchorage for the night.

» SPLIT

Split's gastronomic offer is the fastest evolving in entire Croatia, from fine dining to street food, Split is the city that you really want to include on your gastronomic map.

TOP 5 - Bays

» STINIVA - ISLAND VIS

It's hard to find the words to describe this bay, except as the perfection of nature. Its only flaw is that it became too popular during the summer months.

» BLACA - ISLAND BRAČ

Relatively well hidden cove on the south coast of the island, which is a good anchorage during anticyclone and leads to the deserted monastery that bears the same name.

» TATINJA - ISLAND ŠOLTA

The biggest bay on the south coast of Šolta is awe-inspiring with the original beauty of nature and poor cell phone reception for perfect rest.

» VINOGRADIŠĆE – ISLAND SV.KLEMENT

Probably the most popular anchorage on the Adriatic that is now equipped with mooring buoys. It's a hip location with lounge bars and restaurants.

» MANASTIR - ŠČEDRO

The largest cove on the uninhabited island offers a safe anchorage and untouched nature. An ideal destination for boaters looking for romantic silence.

TOP 5 – Beaches

» BAČVICE, SPLIT

The most popular sandy beach in the very centre of Split is a magnet for all visitors, so if you are spending your time in the city of Split, we recommend bathing on 'Baće'.

» ZLATNI RAT, BOL

The most beautiful pebble beach on the Adriatic, its characteristic shape and golden colour are equally popular with swimmers and boaters.

» PORAT, ISLAND BIŠEVO

The most beautiful sandy beach in the area is located in the small Porat bay on Biševo Island, near the famous Blue Cave.

» STONČICA, ISLAND OF VIS

The popular sandy beach and a great day anchorage is a favourite gathering spot for sailors.

» LOVREČINA, BRAČ

Situated on the north side of Brač, this large sandy beach is popular among domestic and foreign guests, but is not suitable for nightlife.





CROATIA YACHTING

You have always dreamt of
OWNING A YACHT?
We can make it happen...

Our charter management program,
the easiest way to your own yacht.

Key benefits of our charter management program are:

- minimal investment or participation in boat acquisition
- special purchase conditions for your boat
- favourable financing conditions through affiliate leasing companies
- high charter income based on minimum of 20 weeks per season (fleet average of 21,5 weeks/boat)
- transparent cash flow reports through constant insight in income and expenses
- financial security with insurance against loss of charter income
- high quality aftersales support with prompt processing of claims throughout warranty
- high maintenance standards ensure the best resale value for your boat regardless of its age



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Hanse
BREAKING RULES SETTING TRENDS

BALI
CATAMARANS



Meet us on boat shows



The Biograd Boat Show was a perfect conclusion to a successful season in our sales department. Now it is time to prepare for the upcoming boat shows. As an authorized dealer for Hanse, Dehler, Sealine, Fjord and Bali Catamarans, we are often the main attraction of the two Croatian boat shows in Split and Biograd. After many premieres that we had on the Croatia Boat Show in Split in 2017 and 2018, we are preparing three new ones for the same boat show in 2019. We will be presenting two new trendsetters from Hanse Yachts, the Hanse 458 and the Hanse 508 and the new flagship of the Bali brand, the new Bali 5.4. Make sure to meet us there from April 10th to April 14th 2019 to find out more about the new models from the Hanse 8 series, meet the revolutionary Bali catamarans, spacious Sealine Yachts and stunning Fjord Boats. You will also get an insight on how the charter management works and which models are most profitable. We will also attend the Boot Düsseldorf, starting on January 19th with the shipyards that we represent and also as a major Croatian charter company so make sure you meet us there to view the latest boat models and take advantage of our special boat show offers for yacht charter. We are looking forward to meeting you and answering all your questions.

» Your holiday starts here

After rebuilding our office in base Kaštela, our offices in Dubrovnik and Biograd got their turn. When rebuilding our offices we have our charter guests in mind. Our aim is to provide an attractive and comfortable space for the guests and speed up the check-in process. The office decor is providing a relaxing environment so, as soon as you enter the office, you have basically started your holiday. As it gets really hot in the summer we have added a fresh-up corner to all our offices. All our guests have easy access to information about our services, extras and about the yachts that they are chartering. The sheer office space would not mean much without the staff. Our friendly booking agents will help you get the documents sorted while our base manager and the crew will show you all you need to know about the yacht itself and they will all make sure you start your holiday in the best possible way.





› Central Dalmatia

Genuine dalmatian lifestyle



Even the ruler of the world at the time, emperor Diocletian, knuckled under the sight of crystal sea, hidden bays, dense woods and rugged karst landscapes of the Central Dalmatia. Historic little towns, beautiful sceneries, authentic cuisine and friendly hosts have helped this region become one of the most interesting tourist destinations worldwide. The number of islands and the variety of their offer make it a very attractive sailing destination, too. The old TROGIR, often called a museum town, is situated on a small island between the mainland and the island of Čiovo. It has a rich collection of Romanesque and Renaissance architecture and is a UNESCO world heritage site since 1997. SPLIT is the second-largest city in Croatia and a great place to experience genuine lifestyle in a UNESCO world heritage site and one of the world's most impressive Roman monuments.

› HIGHLIGHTS

- DIOCLETIAN'S PALACE IN SPLIT**
The best-preserved Roman building in the world
- TROGIR OLD TOWN**
The very best that history has to offer
- HVAR OLD TOWN**
Vibrant nightlife amidst the medieval streets
- PAKLENI ISLANDS**
Secluded beaches, deserted coves and sun-drenched hills
- THE BLUE CAVE (BIŠEVO ISLAND)**
Breathtaking light effects
- ZLATNI RAT (BOL-ISLAND OF BRAČ)**
Well-known windsurfing destination



Sightseeing spots

The old TROGIR, often called a museum town, is situated on a small island between the mainland and the island of Čiovo. It has a rich collection of Romanesque and Renaissance architecture and is a UNESCO world heritage site since 1997. SPLIT is the second-largest city in Croatia and a great place to experience genuine lifestyle in Dalmatia. Diocletian's Palace in the city centre is a UNESCO world heritage site and one of the world's most impressive Roman monuments.



Discover Central Dalmatia from Base Kaštela

LOCATION Kaštel Gomilica - 43°32'7"N 16°24'4"E
TRANSFER Airport Split – 9,5 km; Port Split – 14 km
SHOPPING supermarket in the marina and nearby
PARKING inside the marina





› South Dalmatia

Natural beauty

› HIGHLIGHTS

DUBROVNIK OLD TOWN
World-famous cultural site

MARCO POLO'S HOUSE IN KORČULA
Situated in the very heart of the old town

MLJET NATIONAL PARK
Two seawater lakes and a large coral reef

LASTOVO NATURE PARK
Reserve of inviolate nature

South Dalmatia is Croatia's most important holidaymaking destination with the city of Dubrovnik as its capital. Dubrovnik is known worldwide as a true pearl of the Mediterranean, but one must not forget the picturesque towns, replete with history and exquisite natural beauty, which surround the city on both sides and greatly add to its appeal. Remains of fortifications which testify to a long history of repulsed invasions can be found throughout the area. The most known islands of this area are Korčula, Lastovo and Mljet, very popular for sailing. With its sublime location, overlooking the blue waters of the Adriatic, DUBROVNIK is one of the world's most magnificent walled cities. It's a UNESCO world heritage site and Croatia's most known destination. Don't miss

visiting Dubrovnik city walls and the main street Stradun. If you want to enjoy the breathtaking view of the town, take Dubrovnik cable car to the hill Srd. The town of Korčula, known as the birthplace of the adventurer and traveller Marco Polo, is sprung up on a small peninsula overlooking the Pelješac channel. The wealth of its stonemasonry and architecture has been winning visitors over for centuries. The island of Mljet hides under its wing the very first national park of the Adriatic. A heaven for sailors and a common target for pirates, Mljet island is today an essential destination, recommended by numerous global magazines and guides. Many agree Mljet is precisely the place where the mythical Ulysses lived for seven years entranced by the nymph Calypso.



Discover South Dalmatia from

Base Dubrovnik

LOCATION Komolac - 42°40'13"N 18°07'32"E
TRANSFER Airport Čilipi - 26 km; Port Gruž - 5 km
Dubrovnik city centre - 7 km
SHOPPING supermarket in the marina
PARKING inside the marina



Sightseeing spots

With its sublime location, overlooking the blue waters of the Adriatic, DUBROVNIK is one of the world's most magnificent walled cities. It's a UNESCO world heritage site and Croatia's most known destination. Don't miss visiting Dubrovnik city walls and the main street Stradun. If you want to enjoy the breathtaking view of the town, take the Dubrovnik cable car to the hill Srd.



› 7 DAYS FROM DUBROVNIK

1. Dubrovnik - Lopud (8,5 Nm)
2. Lopud - Saplnara - Okuklje (15 Nm)
3. Okuklje - Pomena (16 Nm)
4. Pomena - Korčula (14 Nm)
5. Korčula - Orebić - Prožura (27 Nm)
6. Prožura - Šipanska luka (10 Nm)
7. Šipanska luka - Sunj - Dubrovnik (16 Nm)





› North Dalmatia

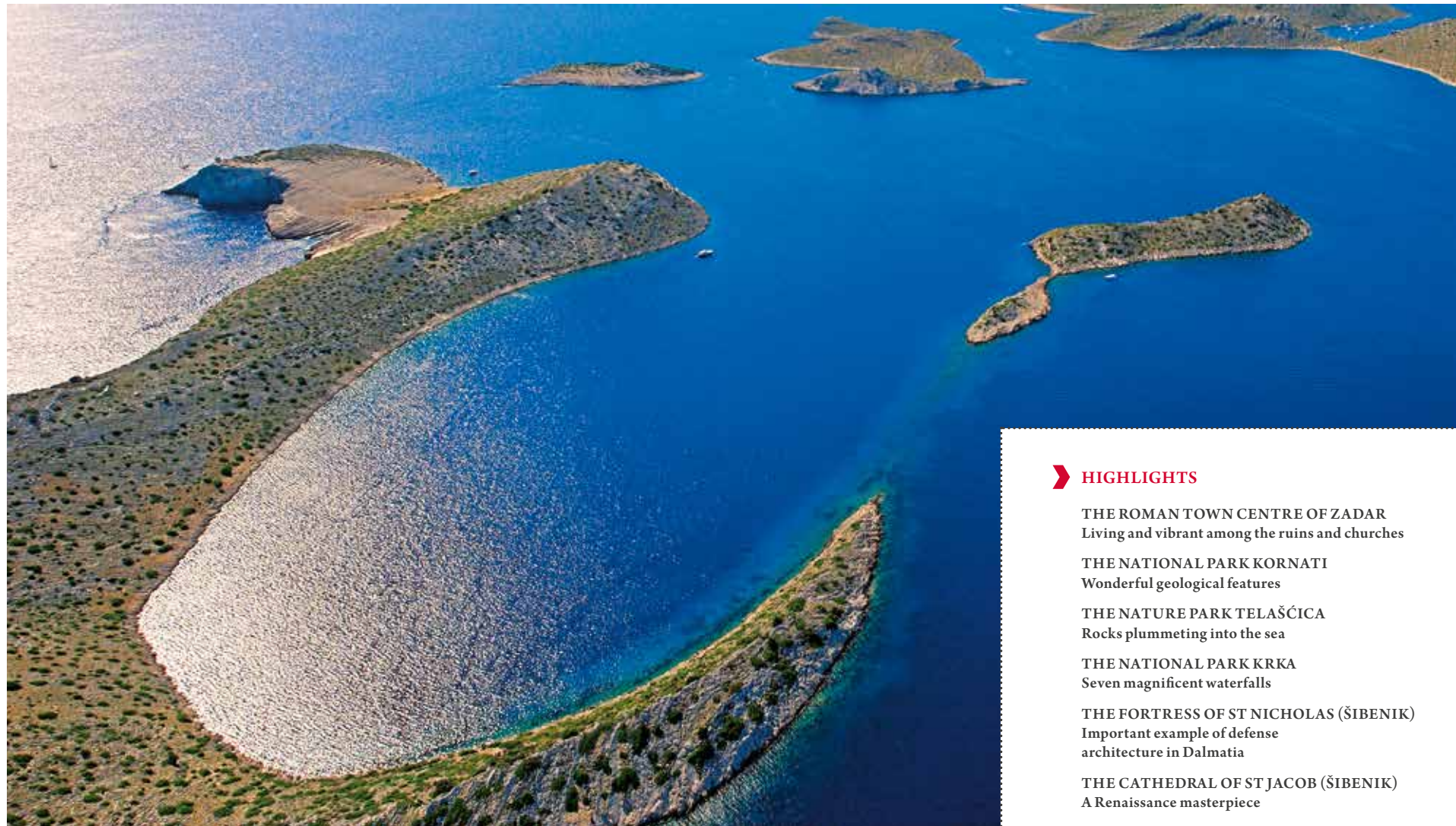
The home of national parks



Sometimes overlooked as a holiday destination in favour of the more famous resorts and islands further along the coast, the North Dalmatian region has much to offer to its visitors. The area contains the beautiful coastal towns of Zadar, Šibenik and Primošten as well as numerous islands and three national parks. The city of Zadar is unique for its thousand-year-old urban existence which makes it one of the oldest cities

in Croatia. This is a city filled with cultural and historical heritage that can be seen just by walking through the city. Zadar is not too crowded, it's not overrun with tourists and its two unique attractions – the sound-and-light spectacle of the Sea Organ and the Sun Salutation – need to be seen and heard to be believed. Šibenik is located in a deep inlet where the river Krka flows into the Adriatic Sea. Its port is very well protect-

ed from all winds and is ideal as a starting point of your cruise. Numerous churches, monasteries, palaces and four fortresses 'frame' the city, and also testify to the perseverance, renunciation and faith of generations of people of Šibenik. Primošten is located on a peninsula that was an island once and is one of the most attractive destinations on the Adriatic coast with a typical look of an old fishing town.



- › **HIGHLIGHTS**
- THE ROMAN TOWN CENTRE OF ZADAR
Living and vibrant among the ruins and churches
 - THE NATIONAL PARK KORNATI
Wonderful geological features
 - THE NATURE PARK TELAŠĆICA
Rocks plummeting into the sea
 - THE NATIONAL PARK KRKA
Seven magnificent waterfalls
 - THE FORTRESS OF ST NICHOLAS (ŠIBENIK)
Important example of defense architecture in Dalmatia
 - THE CATHEDRAL OF ST JACOB (ŠIBENIK)
A Renaissance masterpiece

Discover North Dalmatia from Base Biograd

LOCATION Biograd na Moru - 43°94'2"N 15°44'4"E
TRANSFER Airport Zadar - 28 km
SHOPPING supermarket nearby
PARKING inside the marina



Sightseeing spots

Biograd na Moru is located in the centre of the Croatian Adriatic coast, with direct access to the beautiful historical cities of Zadar and Šibenik and their surrounding islands. It is also an excellent starting point for visits to the nearby Telašćica Nature Park, the Kornati and Krka National Parks.





Boat life

› Sea, sail and conserve

Arriving on board a new boat in a new country, it can be hard to think of ways to be kind to the environment in ways that still allow you to relax and enjoy your sailing holiday. And take it from someone who is out on the Adriatic all summer, there are definitely little ways that you can support locals, look after the environment and still have plenty of time and energy left to enjoy all of the amazing things that sailing in Croatia has to offer! My husband and I run 45 Degrees Sailing, offering crewed custom sailing holidays in Croatia, so we well know the struggles that many face when bareboat

chartering in this part of the world. So here are a few tips and tricks that we have picked up during our summers hosting guests from all around the world in this beautiful country. Having on hand reusable shopping bags is a great way to start! There are some fabulous printed tote bags for sale in Split (and on the islands too) that can be used on your sailing holiday and then be taken home as a special memento. They are light weight, easy to throw in your beach bag or handbag and help to avoid collecting single use plastic bags! Reusable containers are useful too and most charter



companies provide one or two. Don't be afraid to ask at the charter office if you can't find them on board. They are great when buying squishable things like fresh figs, grapes and very ripe tomatoes. Dalmatia has such amazing produce in the summer! Make the most of this by buying your fruit and veg outside of the super market. Ask around to see where fresh fruits and vegetables are being sold. Ports such as Trogir, Stari Grad and Šibenik have fruit and vegetable markets centrally located. Sometimes even in ports where there is no market, like Vis or Vrboška, there are still a couple of stalls

selling fresh produce. Often they also sell local cheeses, cured meats, honey and oils too! Local vendors are often very proud of their products (and quite rightly so) and love to offer tastings. It is also a very smart sales move, as once you have tasted the products it's almost impossible to walk away without buying! Pro tip: Don't buy olive oil from the super market! Domestically grown and pressed olive oil is waaay better. Ask at the port office, in a restaurant or even when you buy fruits and veg. Someone will sell you their olive oil! And it will be AWESOME!

You can show a little bit of kindness to the Adriatic Sea when you're showering too. Buying local shower products that are environmentally friendly is a great place to start. Croatian made products are often made from local ingredients like lavender, jasmine, nettle and honey, to name just a few. And look out for multi purpose products because this often means that one bottle can be used as a hand wash, body wash and even a shampoo! Thinking about conserving fuel is another way that you can be environmentally conscious on your sailing holiday. While using the motor is often necessary in summer when the wind dies off, as it often does during the beautiful sunny summer days, don't forget that your sailing boat has two large sails that can be a lot of fun when hoisted or unfurled! Choosing your next stop based on the weather conditions means that you can make the weather work for you instead of against you. Not only does this help save fuel, it also makes the journey a lot more pleasant for all on board. These are a few of the little things that we can all do to help to retain the natural beauty of the Croatian islands. And help to make your sailing holiday one of the best holidays you'll ever have!

Nick & Mahina Hathaway / 45 Degrees Sailing

Did you know? 15 INTERESTING FACTS ABOUT CROATIA

Thinking about coming to Croatia? This is a small country with a lot of fascinating facts and more. Ever tried to translate any of our sayings?

- › Croatia has the highest number of **UNESCO Intangible Goods** of any European country.
- › Hvar enjoys over **2,800 hours of sunshine per year**, which is more than in Sydney, Australia.
- › Croatia has **41,188 winemakers and 20,855 hectares of vineyards**.
- › Croatia has **1,246 islands, isles and islets**; counting separately it is 79 islands, 525 islets and 642 reefs and ridges.
- › The island of **Biševo** has only 13 residents.
- › The island of **Cres** is home to the last remaining colony of griffon vultures.
- › The last specimens of the **Mediterranean seal** live in the Croatian aquatorium.
- › The world famous beach **Zlatni rat**, located on the island of Brač changes its shape and colour depending on the winds.
- › On the island of **Susak** women wear the shortest folk costumes in Europe having the only national costume that sits above the knee.
- › The Croatian coastal area named **Dalmatia** is also the homeland of the dog breed Dalmatian, officially been recognised as Croatian. The origin dated from the church chronicles of the 16th century.
- › **Zadar** has the world's first pipe organ played by

the sea. It is an architectural object and musical instrument played by the sea's waves entering the tubes located underneath a set of large stone steps.

- › **Split's Diocletian Palace**, among the historic ruins and remains dated from the Roman Empire also features a genuine Egyptian sphinx over 4000 years old.
- › The **Walls of Ston** are the longest preserved fortification system in the world after the Great

Wall of China, with a total length of 5.5 km, reinforced with 40 towers and 5 fortresses.

- › **Dubrovnik fortified walls** is one of the most preserved fortification systems in Europe. They are also the true spot of the King's Landing, as the HBO series Game of Thrones series was filmed here, as well is Split town.
- › Croatia has also the **6th largest Roman amphitheatre** in the world and the only one with all 3 rows preserved in the world located in Pula.





CROATIA 2019 | 45 DEGREES SAILING

" On **SUN SAIL CLIMB** we visited **unique** spots, places I didn't even know existed

Tia Simpson, 2018

www.45degreessailing.com



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NEW



www.bali-catamarans.hr

A new flagship of the brand, the Bali 5.4 is in preparation for this autumn. Spacious, open to the environment, this model carries all the signature features to which we are accustomed to from Olivier PONCIN, the designer of all Bali models. No matter if you are in the enormous saloon, which is flush with the aft and the forward cockpit, or if you are in the forward cockpit that has direct access from the saloon, or you are using the great relaxation area on the fly bridge, you will feel the pleasure and luxury that only big yachts can provide.

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If you are looking for a way to unwind and spend your holiday without a care in the world, a crewed charter is the way to go. This is a unique cruising experience and leisurely way to explore the Adriatic. With attentive crew members, you'll enjoy an unmatched level of service. The secret of an enjoyable crewed charter is essentially the crew, not only the yacht. It is entirely up to you if you want to be just a relaxed luxury vacationer, or to participate in sailing, and learn new skills from the crew. Large sailing boats, catamarans and luxury motor yachts can be chartered with a permanent crew. These yachts are usually more luxurious than bareboats and equipped for your leisure activities – tender for water skiing, kayaks, snorkelling equipment are just some of the toys that are at your disposal all the time.

We have a new, luxury Bali 5.4 added to our fleet. This new flagship of the brand brings an unparalleled amount of living space both in the uninterrupted saloon and on deck. Below deck you will find 5 luxurious, on suite double cabins for guests plus a separate crew cabin for the captain and the stewardess. The open space concept of this catamaran will certainly bring joy to living on sea. To point out some luxury crewed motor yachts from our fleet, here is the Princess 82 Larimar II. This beautiful motor yacht joined us recently and is now, for the first time, available for charter. Larimar II is one of the youngest luxury motor yachts available for Adriatic and Mediterranean cruising, with 2018 as her maiden season in charter. Her features, her equipment and experienced crew are a guarantee for a rewarding and unique yachting experience. Maiora 20 S – HOPE I, a truly elegant yacht that combines classic lines with modern and sporty ones. The fly bridge is by far the most attractive part of the deck that allows for moments of pleasant relaxation in the open air and the company of ones most exclusive guests. The lengthened transom allows direct contact with the sea, so

the guests can fully enjoy their surroundings while the luxurious interior will provide you with a home away from home environment. When entering the saloon, the Hope I welcomes you with remarkable attention to details and plenty of natural light through the wide

windows. With no wall separating the dining area from the saloon, it is quite casual to communicate and interact with each other along the entire space. The bedrooms are designed to be not only a place to sleep but also as gracious living areas that offer plenty of privacy.





Challenge the wind

► Hanse one design fleet

Can you think of a better way to challenge yourself, your friends, your colleagues and the wind than in a sailing regatta? We can organize all types of sailing events, team buildings and regattas from our base in Kaštela and take care of every aspect of the event. We offer full technical and planning support, so the only thing you need to concentrate on is sailing and having fun. Our extensive range of one design Hanse 415 and Hanse 455 yachts will set

your competitive spirit free and allow the best crew to win the regatta. Hanse yachts are designed by J/Boat, one of the finest yacht designers in the world. They draw their experience from the America's Cup and they have adapted that experience to the serial production of yachts. We are sure that you will enjoy sailing the fast cruising Hanse yachts while exploring the exciting archipelago of Central Dalmatia.



► Stay active

Sailing is all about having an active holiday while being surrounded by beautiful nature and sea. For those who want to explore and experience more, we offer all sorts of 'toys'. Explore the bays with a RIB, a sea-kayak or a stand up paddle, see the underwater world with snorkelling equipment while flying underwater with a sub-wing or experience the speed with a wakeboard or a donut.

When booking a yacht, make sure you book your extras in advance to make sure they will be available at your arrival.



315 348 388 418 ^{new}458 ^{new}508 548 588 675

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» Hanse Cup Adriatic *3 days of sailing and fun!*

Join us for the 7th edition of the Hanse Cup Adriatic regatta that will be held from May 11th to May 15th 2019. The regatta is getting bigger every year and we are expecting over 35 Hanse Yachts this time. We will make sure to offer new exciting destinations and new stunning views to many participants that have been with us during the first six years of the regatta.

The regatta is open to all owners of Hanse Yachts and Hanse fans who have a whole range of Hanse Yachts, from Hanse 315 to Hanse 588, at their disposal in our charter fleet.

Participate in this exciting competition with other international Hanse crews, sailing in one of the most beautiful sailing areas in the world and hanging out with drinks and local specialties in some of the best restaurants in the area.

This regatta is organized by Croatia Yachting, the official dealer of Hanse Yachts and Sailing Club Zenta, with the aim of promoting Hanse sailboats that are already recognized for their fast cruising capabilities and easy handling. And also with the aim of opening the sailing season and promoting Croatia as a top sailing destination.






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› Enjoy the local food and wine

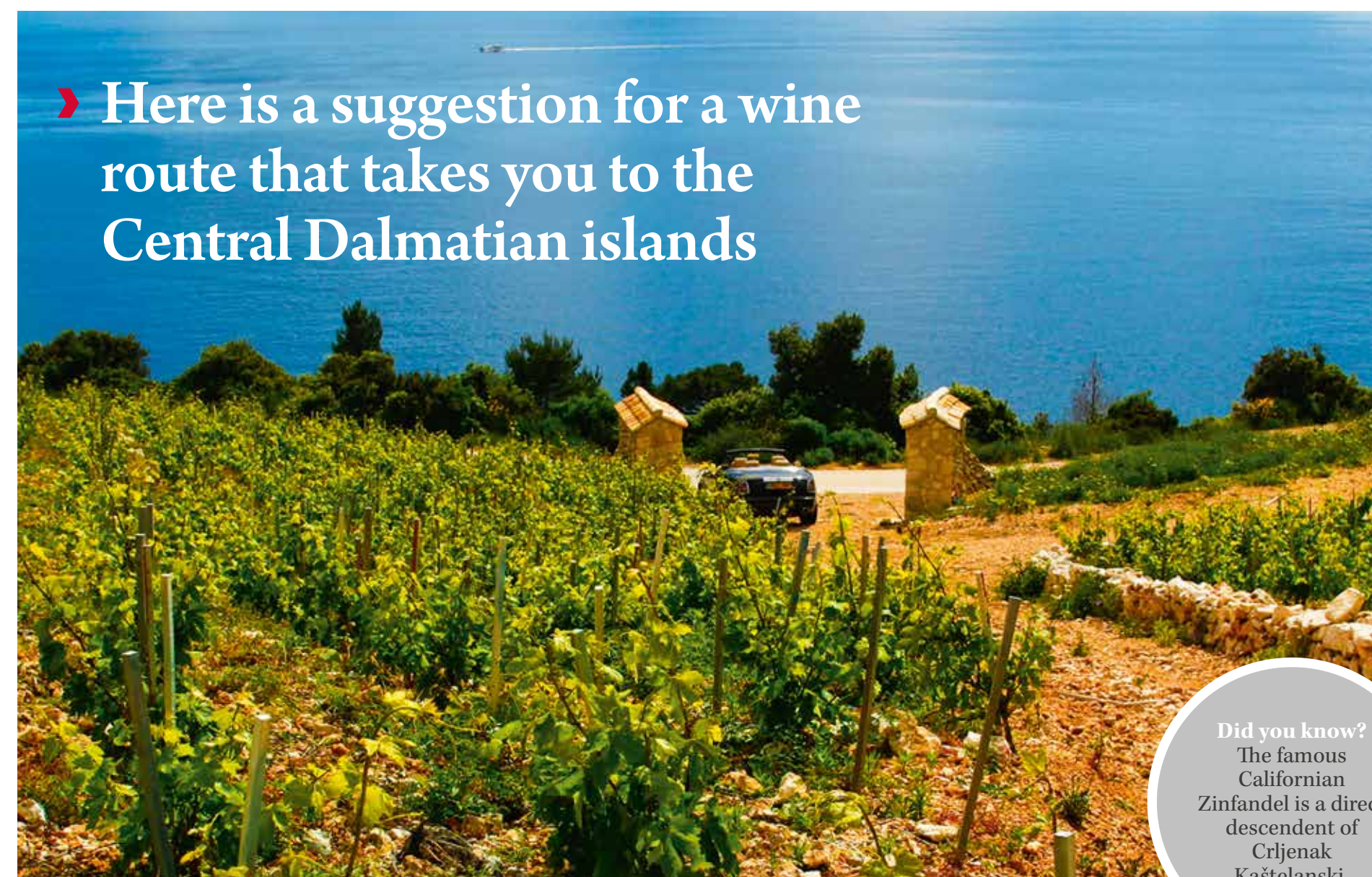


Sailing, apart from being a sport, is considered a leisure activity which provides a great relation between physical activity and relaxing. Gastronomy, on the other hand, presents much more than filling your stomach. Combining these two adventures in purpose of better exploring Croatia, is a sure way to get to the core of the beauty that Croatia provides.

Being a country of more than 1000 islands, Croatia is also a land of vineyards with more than 300 geographically defined wine districts. Winemaking in Croatia has a rich history dating back to the ancient Greek times and this can certainly be evident in the large variety of quality wines.

When sailing the Adriatic, don't miss out on trying the local food and wine, it will make you fall in love with Croatia all over again.

› Here is a suggestion for a wine route that takes you to the Central Dalmatian islands



Did you know?
The famous Californian Zinfandel is a direct descendent of Crljenak Kaštelanski.

DAY 1

Kaštela - Maslinica (island of Šolta)

Šolta is well known for its indigenous variety Dobričić and the fact that crossing of 'Crljenika' from Kaštela and already mentioned 'Dobričić' led to creating one of the most famous varieties in Croatia, 'Plavac mali'.

Gastro reference - recommended with meat dishes (grilled or traditionally roasted under a cast iron lid)

DAY 2

Maslinica (island of Šolta) - Komiza (island of Vis)

Komiza, situated on the west side of the island Vis, is famous for its long fishing tradition and a lot of high-quality wines, especially 'Vugava' and 'Plavac mali'. 'Vugava', characterized by the dark yellow color, robust flavor and dense note of sage, is a well-known white wine. Gastro reference - Vugava goes well with all kinds of fish, seafood and white meat. It shouldn't be served as an aperitif, but always with a meal.

DAY 3

Komiza (island of Vis) - Porat (island of Biševo)

Biševo, first of all, famous for its Blue Cave, is also well known by its 'Plavac Mali' that grows on damp and sandy terrain of this beautiful, small island. These terrains influenced 'Plavac Mali' giving it heavier and richer note. The island has no winery or bottling plant, but a good drop can be found at local families or at the local restaurant.

Gastro reference - Plavac, as a strong wine, is recommended with red meat and heavier food.

DAY 4

Porat (island of Biševo) - Hvar (island of Hvar)

Besides entertainment and leisure, Hvar offers a wide selection of restaurants with excellent fish and seafood delicacies.

As the fish is best suited to white and lighter wine we recommend 'Pošip Luviji' and 'Prvi Poljubac' (First Kiss) from a local winery that have been meticulously cultivating an original strain of 'Pošip' for many generations. Gastro reference - 'Pošip', chilled to 12 degrees, goes best with seafood and shellfish dishes.

DAY 5

Hvar (island of Hvar) - Stari Grad (island of Hvar)

The north side of the island of Hvar is richer with premium wineries. In the nineties one of these wineries became famous with the finest Dalmatian Prosecco labeled 'Hektorovich'. 'Plavac Barrique' represents one of the finest Croatian wines. We also have to point out 'Pošip' - exquisite white wine from Sv. Klement (Pakleni islands). Gastro reference - for dessert, with highly acclaimed prosecco Hektorovich, we recommend the Dalmatian 'Rožata' - creamy pudding similar to crème brûlée.

DAY 6

Stari Grad (island of Hvar) - Bol/Milna (island of Brač)

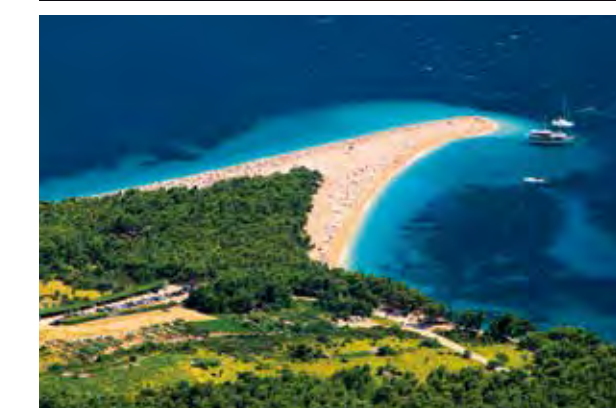
Brač, known for its lamb and numerous olive groves, also offers several excellent varieties of wine. A Winery from Nerežišće offers superb red wines, 'Bosso' and 'Bročko Rič', characterized by dominated aromas that go excellent with Brač's well known lamb dishes. This winery also produces 'Spoža', one of the finest Croatian rosé wines. A winery from Murvica offers an excellent Barrique, 'Plavac Murvica'. On the southern side of the island, a winery from Bol makes excellent white wines 'Pošip Stina' and 'Vugava Stina'. Gastro reference - stronger and more aromatic red wines are recommended with already mentioned Brač's lamb, grilled or roasted under a cast iron lid.

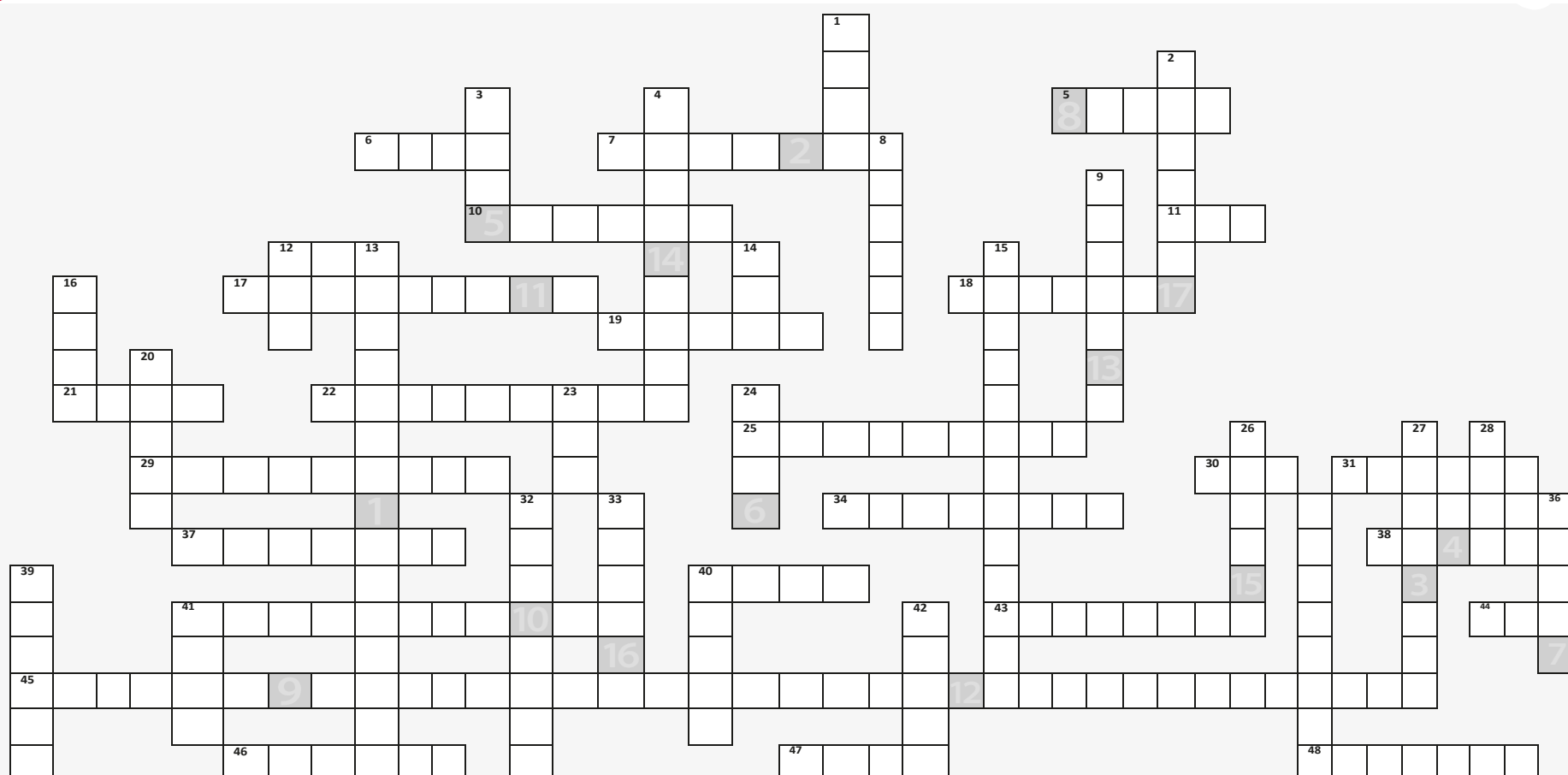
DAY 7

Bol/Milna (island of Brač) - Kaštela

When coming back to Kaštela, make sure you try 'Crljenak Kaštelanski'. This just happens to be the most famous Croatian wine as the Californian Zinfandel is the direct descendent of this wine sort. The 'Crljenak Kaštelanski' is a bit softer than the 'Plavac' and it has a distinguishing fruity aroma for which this wine is highly appreciated.

If you wish, we can design a custom route that is in line with your vacation plans.



**DOWN**

- 1 famous island in central Dalmatia
- 2 'F' in phonetic alphabet
- 3 vertical pole (part of the vessel)
- 4 water toy
- 8 material for sails
- 9 instrument for determining direction
- 12 stand up paddle
- 13 nr.1 charter company in 2017.
- 14 Global Positioning System
- 15 name of our Bali 4.5
- 16 bottom of the sails
- 20 rotating drum

23 chain of marinas in Croatia

24 brand of our catamarans

26 hanging over the railing for protection

27 natural phenomenon on island Biševo

28 central structural basis of the hull

32 fun group sailing

33 direction

35 'net' to catch the mainsail

36 (lower) part of the anchor

39 line used to berth the boat (parallel)

40 mooring

41 strong north-eastern wind

42 depth of the boat's keel

ACROSS

5 sail at the front of the vessel

6 famous waterfalls

7 line for hoisting and lowering sails

10 part attached to the top of the rudder

11 rigid inflatable boat

17 'pearl of the Adriatic'

18 place on the stern

19 brand of our sailing yachts

21 adjustments made to sails

22 right side

25 device for steering the boat

29 vessel with twin hulls

30 CY logo color

31 kitchen

34 our regatta

37 sailing area in Northern Dalmatia

38 brand of our performance cruiser sailboat

40 spar attached to the foot of the mainsail

41 propeller in the vessel's bow

43 sail for downwind sailing

44 front of the vessel

45 ICC

46 used for quick trips to shore

47 unit of speed

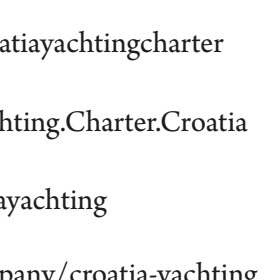
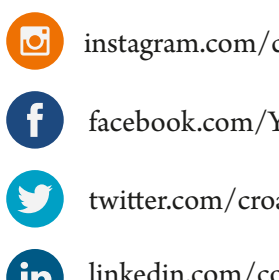
48 biggest CY base

FINAL TERM (grey boxes 1-17)

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Price in EUR/WEEK

Base KAŠTELA

BAREBOAT

	MONOHULLS	Build year	Cabins	1.1. 27.4.	27.4. 18.5.	18.5. 1.6.	1.6. 15.6.	15.6. 29.6.	29.6. 20.7.	20.7. 17.8.	17.8. 31.8.	31.8. 14.9.	14.9. 21.9.	21.9. 28.9.	28.9. 5.10.	5.10. 31.12.	Deposit
NEW	HANSE 588	2019	5+1	4.390	4.840	6.320	7.620	9.460	9.990	10.660	9.560	9.520	7.740	6.320	4.840	4.390	2.500
	HANSE 588	2018	4+1	4.280	4.710	6.210	7.490	9.220	9.880	10.480	9.340	9.290	7.590	6.280	4.710	4.280	2.500
	HANSE 588	2017	5+1	4.190	4.590	6.080	7.330	8.940	9.660	10.240	9.160	9.080	7.440	6.080	4.590	4.190	2.500
NEW	HANSE 548	2019	5+1	3.690	4.080	4.990	6.240	7.520	8.260	8.740	7.860	7.660	6.340	4.990	4.080	3.690	2.500
	HANSE 548	2018	5+1	3.560	3.880	4.860	6.080	7.360	8.080	8.520	7.720	7.480	6.180	4.860	3.920	3.560	2.500
	HANSE 508	2019	5+1	2.840	3.280	3.880	4.580	5.380	6.090	6.640	5.820	5.520	4.680	3.880	3.280	2.840	2.500
	HANSE 505 Owners	2018	4+1	2.720	3.160	3.740	4.490	5.240	5.880	6.280	5.620	5.420	4.590	3.740	3.160	2.720	2.500
	HANSE 505 Owners	2017	4+1	2.720	3.160	3.740	4.490	5.240	5.880	6.280	5.620	5.420	4.590	3.740	3.160	2.720	2.500
	HANSE 505	2015	4+1	2.520	2.940	3.480	4.240	4.920	5.490	5.880	5.320	5.140	4.340	3.480	2.940	2.520	2.500
	HANSE 505	2014	5+1	2.520	2.940	3.480	4.240	4.920	5.490	5.880	5.320	5.140	4.340	3.480	2.940	2.520	2.500
	HANSE 458	2019	4	2.220	2.460	3.080	3.680	4.020	4.680	4.760	4.260	4.080	3.780	3.080	2.460	2.220	1.600
NEW	HANSE 455	2018	4	2.160	2.390	2.940	3.590	3.960	4.540	4.690	4.180	4.020	3.680	2.870	2.390	2.160	1.600
	HANSE 455	2017	4	2.060	2.290	2.840	3.480	3.840	4.420	4.560	4.060	3.960	3.590	2.840	2.290	2.060	1.600
	HANSE 455	2016	4	2.020	2.240	2.780	3.420	3.760	4.340	4.480	3.960	3.840	3.480	2.780	2.240	2.020	1.600
	HANSE 455	2015	4	1.960	2.180	2.720	3.340	3.680	4.240	4.380	3.880	3.760	3.420	2.720	2.180	1.960	1.600
	OCEANIS 45	2015	4	2.020	2.240	2.780	3.420	3.760	4.340	4.480	3.960	3.840	3.480	2.780	2.240	2.020	1.600
	HANSE 445	2014	4	1.860	2.020	2.620	3.220	3.580	4.140	4.220	3.720	3.680	3.320	2.620	2.020	1.860	1.600
	HANSE 445	2011	4	1.620	1.880	2.490	2.910	3.380	3.790	3.840	3.460	3.420	2.960	2.490	1.880	1.620	1.600
NEW	ELAN 434 Impression	2007	4	1.510	1.720	2.250	2.480	2.790	3.140	3.390	2.980	2.840	2.540	2.250	1.720	1.510	1.600
	HANSE 418	2018-19	3	1.780	1.960	2.380	2.720	3.060	3.540	3.680	3.310	3.180	2.760	2.380	1.960	1.780	1.600
	HANSE 415	2017	3	1.560	1.720	2.310	2.640	2.980	3.450	3.560	3.220	3.080	2.690	2.310	1.720	1.560	1.600
	HANSE 415	2015	3	1.520	1.560	2.120	2.490	2.780	3.260	3.380	3.060	2.880	2.420	2.120	1.560	1.520	1.600
	HANSE 388	2018	3	1.460	1.680	2.040	2.390	2.610	2.980	3.140	2.780	2.660	2.440	2.040	1.680	1.460	1.300
	HANSE 385	2016	3	1.400	1.590	1.940	2.290	2.510	2.880	3.040	2.680	2.580	2.340	1.940	1.590	1.400	1.300
	HANSE 385	2015	3	1.340	1.510	1.840	2.180	2.410	2.760	2.910	2.560	2.460	2.260	1.840	1.510	1.340	1.300
	OCEANIS 38	2015	3	1.400	1.590	1.940	2.290	2.510	2.880	3.040	2.680	2.580	2.340	1.940	1.590	1.400	1.300
	DEHLER 38	2014	3	1.480	1.680	1.920	2.280	2.460	2.840	2.990	2.580	2.540	2.310	1.910	1.680	1.480	1.300
	HANSE 345	2016	3	1.120	1.280	1.580	1.990	2.150	2.490	2.640	2.310	2.190	2.040	1.580	1.280	1.120	1.300
	HANSE 345	2014	3	1.070	1.220	1.420	1.900	2.060	2.410	2.580	2.240	2.120	1.960	1.420	1.220	1.070	1.300

	CATAMARANS	Build year	Cabins	1.1. 27.4.	27.4. 18.5.	18.5. 1.6.	1.6. 15.6.	15.6. 29.6.	29.6. 20.7.	20.7. 17.8.	17.8. 31.8.	31.8. 14.9.	14.9. 21.9.	21.9. 28.9.	28.9. 5.10.	5.10. 31.12.	Deposit
NEW	BALI 4.5 FLY	2019	4+2	3.580	4.160	6.380	7.280	8.180	9.380	9.820	8.860	8.160	7.360	6.380	4.160	3.580	2.500
	BALI 4.5	2017	4+2	3.420	3.990	6.220	7.110	7.960	9.170	9.590	8.620	8.040	7.220	6.220	3.990	3.420	2.500
	BALI 4.3	2018	4+2	3.180	3.380	4.990	5.990	6.980	7.860	8.180	7.370	7.060	6.060	4.990	3.380	3.180	2.500
	BALI 4.3	2017	4+2	3.120	3.320	4.880	5.880	6.860	7.740	8.060	7.280	6.940	5.960	4.880	3.320	3.120	2.500
NEW	BALI 4.1	2019	4	2.640	3.220	4.440	5.290	5.990	6.880	7.260	6.680	6.120	5.240	4.440	3.220	2.580	2.000
	BALI 4.1	2018	4	2.580	3.160	4.340	5.180	5.890	6.740	7.080	6.480	5.990	5.280	4.340	3.160	2.580	2.000
	BALI 4.0	2017	4	2.420	2.840	4.120	4.890	5.580	6.380	6.740	6.180	5.680	4.990	4.120	2.840	2.420	2.000

THE PRICE INCLUDES
The price includes: Onboard accommodation (€/week) ● VAT ● Anchor windlass ● Autopilot ● GPS plotter ● Dinghy ● Fully equipped galley ● Inverter 12V to 220V

COMPULSORY EXTRAS
Transit log (includes final cleaning, bedlinen, towels - 1 set/person, cooking gas)
Sailing boats < 38 ft € 150.-/charter
Sailing boats < 42 ft € 160.-/charter
Sailing boats < 47 ft € 170.-/charter
Sailing boats < 54 ft € 190.-/charter
Sailing boats < 59 ft & catamarans* € 210.-/charter

OPTIONAL EXTRAS *
Skipper - sailing boats < 50 ft € 150.-/day + provisioning
Skipper - sailing boats > 50 ft & catamarans € 175.-/day + provisioning
Hostess € 140.-/day + provisioning
Outboard engine 2.5 hp € 90.-/week
Outboard engine 5 hp € 120.-/week
Gennaker / Spinnaker < 50 ft € 160.-/week + deposit raise € 750.-
Gennaker / Spinnaker > 50 ft € 250.-/week + deposit raise € 750.-
RIB 3,6 m with console and 25 HP outboard € 490.-/week + deposit raise € 500.-
RIB 3 m and 15 HP outboard € 260.-/week + deposit raise € 300.-
RIB 2,9 m and 10 HP outboard € 240.-/week + deposit raise € 300.-
Sea Doo Spark 2UP (only for Bali 4.5 & Bali 5.4) € 850.-/week + deposit raise € 600.-
Early check-in ** € 150.-/charter

ONE WAY CHARTERS *** (on request only)
Sailing boats < 50 ft Kas - Du / Du - Kas € 380.-/charter
Sailing boats > 50 ft & catamarans € 450.-/charter

CROATIAN TOURIST TAX
Residence tax € 1.4- /day/person

WiFi (20 GB) € 20.-/week
Safety net (mounting/dismounting) € 60.-/charter
Cockpit cushions (set) € 25.-/week
Sundeck cushions (set) € 90.-/week
Towels (set/2 pcs) € 5.-/charter
Kayak (2+1 person) € 100.-/week
SUP (stand up paddle) € 120.-/week
Donut € 25.-/week
Sub wing € 40.-/week
Wakeboard € 40.-/week
Snorkeling set € 10.-/week

Kas - Bio / Bio - Kas
€ 320.-/charter
€ 380.-/charter

OPTIONAL EXTRAS PACKAGES *
Comfort pack € 110.-/week (outboard 2,5 hp, WiFi router, cockpit cushions)
Comfort pack PLUS € 140.-/week (outboard 5 hp, WiFi router, cockpit cushions)
Comfort pack PREMIUM € 230.-/week (outboard 2,5 hp, WiFi router, cockpit cushions, early check-in)
Comfort pack PREMIUM PLUS € 260.-/week (outboard 5 hp, WiFi router, cockpit cushions, early check-in)

Note:
* All extras should be ordered the latest 2 weeks before the embarkation otherwise depend on the availability. Number of comfort packs is limited.
** Early check in can be confirmed only on embarkation day in the charter base.
*** One-way conditions: one way fee, berth charges in port of embarkation/ disembarkation; check-out on Friday until 09:00hr in Dubrovnik/ until 12:00 in Biograd

SHORT PERIOD CHARTERS (on request only)
Calculation: weekly price divided by 7 and multiplied with number of days + 15% supplement (min.stay 3 days)

CROATIA YACHTING



Price in EUR/WEEK

Base DUBROVNIK

BAREBOAT

	MONOHULLS	Build year	Cabins	1.1. 27.4.	27.4. 18.5.	18.5. 1.6.	1.6. 15.6.	15.6. 29.6.	29.6. 20.7.	20.7. 17.8.	17.8. 31.8.	31.8. 14.9.	14.9. 21.9.	21.9. 28.9.	28.9. 5.10.	5.10. 31.12.	Deposit
	HANSE 548	2018	5+1	3.320	3.580	4.680	5.790	6.980	7.580	8.060	7.180	6.980	5.790	4.680	3.580	3.320	2.500
NEW	HANSE 508	2019	5+1	2.840	3.280	3.880	4.580	5.380	6.090	6.640	5.820	5.520	4.680	3.880	3.280	2.840	2.500
	HANSE 505	2017	5+1	2.720	3.160	3.740	4.490	5.240	5.880	6.280	5.620	5.420	4.590	3.740	3.160	2.720	2.500
NEW	HANSE 458	2019	4	2.220	2.460	3.080	3.680	4.020	4.680	4.760	4.260	4.080	3.780	3.080	2.460	2.220	1.600
	HANSE 455	2018	4	2.160	2.390	2.940	3.590	3.960	4.540	4.690	4.180	4.020	3.680	2.870	2.390	2.160	1.600
	HANSE 455	2017	4	2.060	2.290	2.840	3.480	3.840	4.420	4.560	4.060	3.960	3.590	2.840	2.290	2.060	1.600
	HANSE 455	2015	4	1.960	2.180	2.720	3.340	3.680	4.240	4.380	3.880	3.760	3.420	2.720	2.180	1.960	1.600
	HANSE 445	2014	4	1.860	2.020	2.620	3.220	3.580	4.140	4.220	3.720	3.680	3.320	2.620	2.020	1.860	1.600
	ELAN 434 Impression	2006-07	4	1.510	1.720	2.250	2.480	2.790	3.140	3.390	2.980	2.840	2.540	2.250	1.720	1.510	1.600
NEW	HANSE 418	2018-19	3	1.780	1.960	2.380	2.720	3.060	3.540	3.680	3.310	3.180	2.760	2.380	1.960	1.780	1.600
	HANSE 415	2015	3	1.520	1.560	2.120	2.490	2.780	3.260	3.380	3.060	2.880	2.420	2.120	1.560	1.520	1.600
NEW	HANSE 388	2019	3	1.460	1.680	2.040	2.390	2.610	2.980	3.140	2.780	2.660	2.440	2.040	1.680	1.460	1.300
	HANSE 385	2012	3	1.240	1.440	1.810	2.080	2.310	2.620	2.790	2.460	2.360	2.140	1.810	1.440	1.240	1.300
	HANSE 345	2015	3	1.120	1.280	1.580	1.990	2.150	2.490	2.640	2.310	2.190	2.040	1.580	1.280	1.120	1.300
	HANSE 325	2012	2	990	1.050	1.280	1.470	1.690	1.870	1.990	1.770	1.750	1.540	1.280	1.050	990	1.300

CATAMARANS	Build year	Cabins	1.1. 27.4.	27.4. 18.5.	18.5. 1.6.	1.6. 15.6.	15.6. 29.6.	29.6. 20.7.	20.7. 17.8.	17.8. 31.8.	31.8. 14.9.	14.9. 21.9.	21.9. 28.9.	28.9. 5.10.	5.10. 31.12.	Deposit
LAGOON 440	2009	4+2	2.680	3.080	4.490	5.120	5.940	6.730	6.990	6.320	5.940	5.120	4.490	3.080	2.680	2.500
BALI 4.0	2018	4	2.480	2.920	4.180	4.990	5.660	6.460	6.820	6.260	5.760	4.990	4.180	2.920	2.480	2.000

THE PRICE INCLUDES

The price includes: Onboard accommodation (€/week) ● VAT ● Anchor windlass ● Autopilot ● GPS plotter ● Dinghy ● Fully equipped galley ● Inverter 12V to 220V

COMPULSORY EXTRAS

Transit log (includes final cleaning, bedlinen, towels - 1 set/person, cooking gas)
Sailing boats < 38 ft € 150.-/charter
Sailing boats < 42 ft € 160.-/charter
Sailing boats < 47 ft € 170.-/charter
Sailing boats < 54 ft € 190.-/charter
Sailing boats < 59 ft & catamarans* € 210.-/charter

OPTIONAL EXTRAS *

Skipper - sailing boats < 50 ft € 150.-/day + provisioning
Skipper - sailing boats > 50 ft & catamarans € 175.-/day + provisioning
Hostess € 140.-/day + provisioning
Outboard engine 2,5 hp € 90.-/week
Outboard engine 5 hp € 120.-/week
Gennaker / Spinnaker < 50 ft € 160.-/week + deposit raise € 750.-
Gennaker / Spinnaker > 50 ft € 250.-/week + deposit raise € 750.-
Early check-in ** € 150.-/charter

ONE WAY CHARTERS *** (on request only)

Sailing boats < 50 ft Du - Kas € 380.-/charter
Sailing boats > 50 ft & catamarans € 450.-/charter

CROATIAN TOURIST TAX

Residence tax € 1.4- /day/person

WiFi (20 GB) € 20.-/week
Safety net (mounting/dismounting) € 60.-/charter
Cockpit cushions (set) € 25.-/week
Sundeck cushions (set) € 90.-/week
Towels (set/2 pcs) € 5.-/charter
SUP (stand up paddle) € 120.-/week
Snorkeling set € 10.-/week

OPTIONAL EXTRAS PACKAGES *

Comfort pack € 110.-/week
(outboard 2,5 hp, WiFi router, cockpit cushions)

Comfort pack PLUS € 140.-/week
(outboard 5 hp, WiFi router, cockpit cushions)

Comfort pack PREMIUM € 230.-/week
(outboard 2,5 hp, WiFi router, cockpit cushions, early check-in)

Comfort pack PREMIUM PLUS € 260.-/week
(outboard 5 hp, WiFi router, cockpit cushions, early check-in)

Note:

* All extras should be ordered the latest 2 weeks before the embarkation otherwise depend on the availability. Number of comfort packs is limited.

** Early check in can be confirmed only on embarkation day in the charter base.

*** One-way conditions: one way fee, berth charges in port of embarkation/ disembarkation; check-out on Friday until 09:00hr in Kaštela

DISCOUNTS

Early booking discount (until 31.12.2018.)
monohulls (BY 2019): 15% until 31.12.2018, max. discount 15%
catamarans (BY 2019): 10% until 31.12.2018, max. discount 15%
monohulls (BY 2006-2018): 20% until 31.12.2018, max. discount 20%
catamarans (BY 2009 - 2018) : 15% until 31.12.2018, max. discount 15%

Maximum discount
monohulls (BY 2015-2019) & catamarans: 15% for regular discounts
monohulls (BY 2006-2014): 20% for regular discounts
up to 35% for Last Minute* and Special offers

* - Last minute discount may not be used in conjunction wit any other discount

Multiweek discount 5% for 2 and more weeks
Group booking discount 5% for 2 boats and more for the same group/reservation holder
Regular client 5% for regular client at Croatia Yachting fleet
Boat show discount 5% for any option or booking made on a boat show (exhibitors only)

PRICE LIST A - 2019



Price in EUR/WEEK

Base BIOGRAD

BAREBOAT

	MONOHULLS	Build year	Cabins	1.1. 27.4.	27.4. 18.5.	18.5. 1.6.	1.6. 15.6.	15.6. 29.6.	29.6. 20.7.	20.7. 17.8.	17.8. 31.8.	31.8. 14.9.	14.9. 21.9.	21.9. 28.9.	28.9. 5.10.	5.10. 31.12.	Deposit
NEW	HANSE 508	2019	5+1	2.720	3.140	3.720	4.390	5.160	5.750	6.220	5.560	5.320	4.490	3.730	3.150	2.720	2.500
	HANSE 505	2014	5	2.390	2.850	3.380	4.110	4.720	5.270	5.680	5.160	4.940	4.210	3.380	2.850	2.390	2.500
NEW	HANSE 458	2019	4	2.120	2.340	2.930	3.540	3.920	4.540	4.640	4.140	3.980	3.520	2.930	2.340	2.120	1.600
	HANSE 455	2018	4	2.090	2.320	2.850	3.480	3.840	4.420	4.550	4.090	3.940	3.570	2.780	2.320	2.090	1.600
	HANSE 455	2017	4	1.990	2.220	2.760	3.380	3.760	4.340	4.460	3.980	3.880	3.480	2.750	2.220	1.990	1.600
	HANSE 455	2016	4	1.910	2.150	2.680	3.280	3.680	4.260	4.370	3.910	3.820	3.410	2.680	2.150	1.910	1.600
	Hanse 445	2014	4	1.860	2.020	2.620	3.220	3.580	4.140	4.220	3.720	3.680	3.320	2.620	2.020	1.860	1.600
	ELAN 434 impression	2007	4	1.350	1.720	2.120	2.350	2.650	2.980	3.260	2.830	2.650	2.350	2.120	1.720	1.350	1.600
NEW	HANSE 418	2019	3	1.540	1.720	2.310	2.630	3.060	3.510	3.640	3.260	3.090	2.680	2.310	1.720	1.540	1.600
	HANSE 415	2018	3	1.490	1.660	2.240	2.560	2.980	3.390	3.530	3.190	3.040	2.610	2.240	1.660	1.490	1.600
	HANSE 415	2016	3	1.460	1.590	2.110	2.510	2.890	3.280	3.420	3.120	2.940	2.580	2.110	1.590	1.460	1.600
NEW	HANSE 388	2019	3	1.420	1.560	1.960	2.320	2.580	2.960	3.120	2.760	2.620	2.410	1.960	1.560	1.420	1.300
	HANSE 385	2017	3	1.320	1.520	1.860	2.190	2.420	2.860	3.020	2.620	2.520	2.240	1.860	1.520	1.320	1.300
	OCEANIS 38	2015	3	1.320	1.520	1.860	2.190	2.420	2.860	3.020	2.620	2.520	2.240	1.860	1.520	1.320	1.300
	HANSE 355	2012	3	990	1.060	1.320	1.620	1.890	2.180	2.370	2.060	1.940	1.680	1.320	1.060	990	1.300
	HANSE 315	2016	2	1.050	1.140	1.410	1.660	1.790	2.060	2.150	1.920	1.790	1.660	1.410	1.140	1.050	1.300
	CATAMARANS	Build year	Cabins	1.1. 27.4.	27.4. 18.5.	18.5. 1.6.	1.6. 15.6.	15.6. 29.6.	29.6. 20.7.	20.7. 17.8.	17.8. 31.8.	31.8. 14.9.	14.9. 21.9.	21.9. 28.9.	28.9. 5.10.	5.10. 31.12.	Deposit
NEW	BALI 4.1	2019	4	2.280	3.120	4.180	5.180	6.060	6.880	7.260	6.680	6.120	5.240	4.180	3.120	2.580	2.000

THE PRICE INCLUDES

The price includes: Onboard accommodation (€/week) ● VAT ● Anchor windlass ● Autopilot ● GPS plotter ● Dinghy ● Fully equipped galley ● Inverter 12V to 220V

COMPULSORY EXTRAS

Transit log (includes final cleaning, bedlinen, towels - 1 set/person, cooking gas)
Sailing boats < 38 ft € 150.-/charter
Sailing boats < 42 ft € 160.-/charter
Sailing boats < 47 ft € 170.-/charter
Sailing boats < 54 ft € 190.-/charter
Sailing boats < 59 ft & catamarans* € 210.-/charter

OPTIONAL EXTRAS *

Skipper - sailing boats < 50 ft € 150.-/day + provisioning
Skipper - sailing boats > 50 ft & catamarans € 175.-/day + provisioning
Hostess € 140.-/day + provisioning
Outboard engine 2.5 hp € 90.-/week
Outboard engine 5 hp € 120.-/week
Gennaker / Spinnaker < 50 ft € 160.-/week + deposit raise € 750.-
Gennaker / Spinnaker > 50 ft € 250.-/week + deposit raise € 750.-
Early check-in ** € 150.-/charter

ONE WAY CHARTERS *** (on request only)

Sailing boats < 50 ft Bio - Kas € 320.-/charter
Sailing boats > 50 ft & catamarans € 380.-/charter

CROATIAN TOURIST TAX

Residence tax € 1.4- /day/person

WiFi (20 GB) € 20.-/week
Safety net (mounting/dismounting) € 60.-/charter
Cockpit cushions (set) € 25.-/week
Sundeck cushions (set) € 90.-/week
Towels (set/2 pcs) € 5.-/charter
SUP (stand up paddle) € 120.-/week
Snorkeling set € 10.-/week

OPTIONAL EXTRAS PACKAGES *

Comfort pack € 110.-/week (outboard 2,5 hp, WiFi router, cockpit cushions)
Comfort pack PLUS € 140.-/week (outboard 5 hp, WiFi router, cockpit cushions)
Comfort pack PREMIUM € 230.-/week (outboard 2,5 hp, WiFi router, cockpit cushions, early check-in)
Comfort pack PREMIUM PLUS € 260.-/week (outboard 5 hp, WiFi router, cockpit cushions, early check-in)

Note:

* All extras should be ordered the latest 2 weeks before the embarkation otherwise depend on the availability. Number of comfort packs is limited.

** Early check in can be confirmed only on embarkation day in the charter base.

*** One-way conditions: one way fee, berth charges in port of embarkation/diseembarkation; check-out on Friday until 09:00hr in Kaštela

GENERAL CONDITIONS

Skipper qualification

The skipper must possess the necessary qualifications for the size and tonnage of the yacht and VHF radio certificate according to Croatian Maritime Law. Original certificates must be presented at check-in. List of recognized sailing licences in Croatia find at: <https://goo.gl/a3kAXm>. We reserve the right to test the skipper's competence on spot!

Charter documents

We require the following documents to be delivered to our office latest 2 weeks before check in: Crewlist (clearly filled out with all the requested data), Skipper license (copy), VHF certificate (copy). The original sailing and VHF license should be presented before the embarkation.

Security Deposit

To be paid at the base in cash or credit card (Visa, Master Card and Diners only). Double deposit required for regattas. 20% regatta surcharge for Dehler 38.

Check in / Check out

Saturday from 17:00hr / Friday until 18:00hr with overnight stay onboard until Saturday 09:00hr. At the end of the charter the yacht must be delivered to the marina latest on Friday 18:00hr. Biograd base check-out will be done on Friday afternoon 18:00hr sharp - failure to respect this time will result in additional fees charged for additional divers inspection services.

Payment conditions

50% of the charter fee upon signing the contract. 50% of the charter fee latest 4 weeks before the embarkation

Note

We reserve the right to change the prices. Book of complaints is located at reception desks in marina offices as well as at headquarters on the following address: Dražanac 2/a, 21000 Split, Croatia.



Base KAŠTELA

MOTOR BOATS BAREBOAT

Price in EUR/WEEKLY

MOTOR BOATS/weekly	Built year	Cabins	Berths	1.1. - 25.5.	25.5. - 8.6.	8.6. - 29.6.	29.6. - 24.8.	24.8. - 14.9.	14.9. - 28.9.	28.9. - 31.12.	Deposit
SEALINE F430	2018	3	6	6.440	7.880	9.660	10.440	9.660	7.880	6.440	4.000
FJORD 36 Open	2017	1	2	5.880	5.880	6.860	7.680	6.860	5.880	5.880	2.500

Embarkation: Marina Kastela, from 17:00hr
Disembarkation: Marina Kastela, until 9:00hr (return to the base Friday until 18:00hr)

Price in EUR/DAILY

MOTOR BOATS/daily*	Built year	Cabins	Berths	1.1. - 25.5.	25.5. - 9.6.	9.6. - 29.6.	29.6. - 24.8.	24.8. - 14.9.	14.9. - 28.9.	28.9. - 31.12.	Deposit
FJORD 36 Open	2017	1	12	1.080	1.080	1.250	1.320	1.250	1.080	1.080	2.500

Embarkation: Split, from 10:00hr
Disembarkation: Split, until 18:00hr

In price included: onboard accommodation/daily rental, boat equipment, VAT
In price not included: fuel, mooring fees, anchor fees, provisioning

EXTRAS

Compulsory extras
Transit log (includes final cleaning, bedlinen, towels - 1 set/person, cooking gas)
Sealina F430 € 200.-/charter
Fjord 36 Open € 80.-/charter

RESIDENCE TAX
€ 1.4- /day/person

OPTIONAL EXTRAS *

Skipper	€ 175.-/day + provisioning	Kayak (2+1 person)	€ 100.-/week
Hostess	€ 140.-/day + provisioning	SUP (stand up paddle)	€ 120.-/week
Outboard engine 2,5 hp (Sealine F430)	€ 90.-/week	Donut	€ 25.-/week
Outboard engine 5 hp (Sealine F430)	€ 120.-/week	Sub wing	€ 40.-/week
Early check-in	€ 150.-/charter	Wakeboard	€ 40.-/week
WiFi router (up to 20 GB)	€ 20.-/week	Snorkeling set	€ 10.-/week
Towels (set/2 pcs)	€ 5.-/charter		

Note: All extras should be ordered the latest 2 weeks before the embarkation otherwise depend on the availability.

DISCOUNTS

Early booking discount (until 31.12.2018.)	10%
Multiweek discount	5% for 2 and more weeks
Group booking discount	5% for 2 boats and more for the same group/reservation holder
Regular client	5% for regular client at Croatia Yachting fleet
Boat show discount	5% for any option or booking made on a boat show (exhibitors only)
Maximum discount	15% for regular discounts stated above up to 20% for Last Minute and Special offers Last minute discount may not be used in conjunction with any other discount

GENERAL CONDITIONS

Skipper qualification: The skipper must possess the necessary qualifications for the size and tonnage of the yacht and VHF radio certificate according to Croatian Maritime Law. Original certificates must be presented at check-in. List of recognized sailing licences in Croatia find at: <https://goo.gl/a3kAXm>. We reserve the right to test the skipper's competence on spot! Skippers CV/sailing resume required upon booking confirmation.

Charter documents: We require the following documents to be delivered to our office latest 2 weeks before check in: Crewlist (clearly filled out with all the requested data), Skipper license (copy), VHF certificate (copy). The original sailing and VHF license should be presented in the base, before the embarkation.

Security Deposit: To be paid at the base in cash or credit card (Visa, Master Card and Diners only).

Payment conditions: 50% of the charter fee upon signing the contract. 50% of the charter fee latest 4 weeks before the embarkation

Note: We reserve the right to change the prices. Book of complaints is located at reception desks in marina offices as well as at headquarters on the following address: Dražanac 2/a, 21000 Split, Croatia.



Base KAŠTELA

CREWED CHARTER

Price in EUR/WEEKLY

NEW

	Built year	Guest cabins	Guests sleeping	Crew	1.1. 27.4.	27.4. 18.5.	18.5. 1.6.	1.6. 15.6.	15.6. 29.6.	29.6. 20.7.	20.7. 17.8.	17.8. 31.8.	31.8. 14.9.	14.9. 21.9.	21.9. 28.9.	28.9. 5.10.	5.10. 31.12.	APA
Bali 5,4 Luxury Edition	2019	5	10	2	10.900	11.900	14.200	16.400	20.400	23.200	24.400	22.400	20.800	17.200	15.400	11.900	10.900	5.000

In price included: onboard accommodation/EUR/week, crew service, VAT
In price not included: fuel consumption, mooring/anchor fees, provisioning, entrance fees, personal expenses

EXTRAS

Compulsory extras		Optional extras	
Comfort pack *	€ 600-/charter	Chef	upon request
APA**	€ 5.000-/week	One way	upon request
Residence tax	€ 1.4- /day/person		

GENERAL CONDITIONS

Terms:	Croatia Yachting crewed charter terms
Terms of payment:	50% of the charter fee upon the booking confirmation 50% of the charter fee latest 4 weeks before the embarkation APA - latest 2 weeks before the embarkation credit card (VISA, MASTER CARD) if required
Security Deposit	Marina Kastela, Saturday from 17.00hr
Embarkation:	Marina Kastela, Saturday until 9.00hr
Disembarkation:	

DISCOUNTS

Early booking discount (until 31.12.2018.)	10%
Multiweek discount	5% for 2 and more weeks
Regular client	5% for regular client at Croatia Yachting fleet
Boat show discount	5% for any option or booking made on a boat show (exhibitors only)
Maximum discount	15% for regular discounts stated above up to 20% for Last Minute*** and Special offers Last minute discount may not be used in conjunction with any other discount

* **COMFORT PACK:** final cleaning, bedding, basic toiletries, bathroom towels, beach towels, dinghy&outboard engine, wifi 20GB, 2 x SUP, donut, 4 x snorkelling , espresso coffe machine + capsule set (24 pcs)

** **APA (ADVANCE PROVISIONING ALLOWANCE):** amount of the charter fee is to be paid by the Client in addition to the charter fee which includes all fuel and relevant costs for the yacht and its tenders, as well as all harbor, customs, utility and other additional costs for the yacht, crew, client and guests during the entire charter period. The Client will be advised by the captain, at intervals, as to the disbursement of the A.PA and will, if the balance remaining becomes insufficient, in light of current expenditure, pay to the captain, a sufficient sum to maintain an adequate credit balance. Prior to disembarkation at the end of the charter period, the captain shall present to the Client a detailed account of expenditures with as many supporting receipts as possible. The Client will pay to the captain the balance of the expenses or the captain/charter company will repay to the Client any balance overpaid, as the case may be. Payment for special requirements or equipment and/or shore transport and/or excursions and/or all other expenses not customarily considered part of the Yacht's costs may be required to be paid to the captain on board in addition to the charter fee and/or A.P.A.

Note: We reserve the right to change the prices. Book of complaints is located at reception desks in marina offices as well as at headquarters on the following address: Dražanac 2/a, 21000 Split, Croatia.