

OVER
15
YEARS OF
QUALITY

Yachting *at its best*

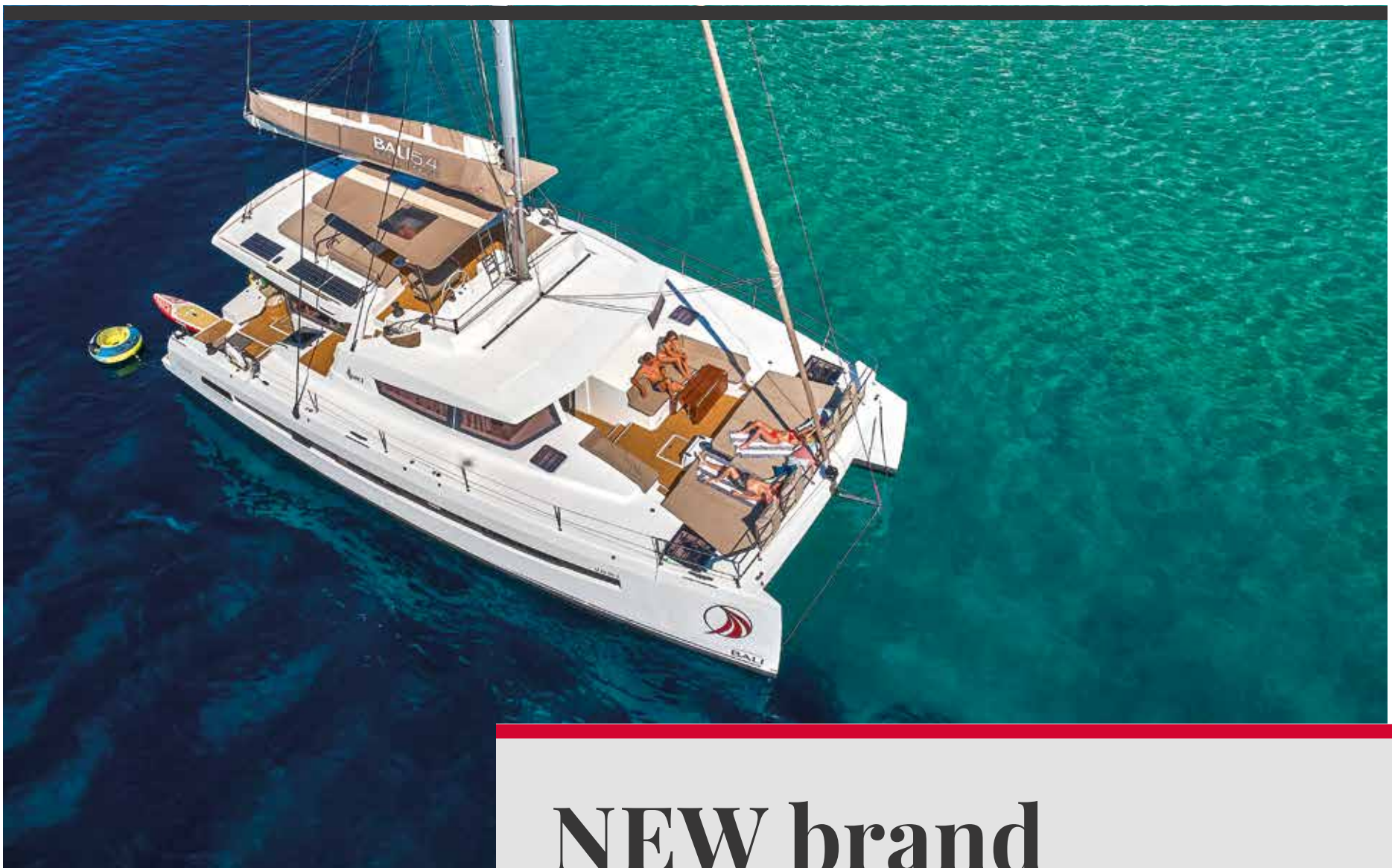


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SAIL.RACE.SWIM.INSPIRE.TASTE.RELAX.DREAM.



This is who we are



Dear reader,

As life settled back to normal after a few unpredictable pandemic years, Croatia Yachting has continued to push through to establish its presence in the yachting world. Every new challenge allowed us to sit back, observe, and ensure we continue to create the best yachting experience for our clients, which has been recognized far and wide this year. We are proud to announce many small victories that confirm our place as one of the top local yachting companies.

As we geared up for what we knew would be one of the busiest seasons yet, we took the initiative to grow our fleet to 120 yachts and opened a brand new office and charter base in Trogir to ensure our presence continues to grow along the Adriatic Coast. We even added a new brand to our portfolio - the modern and 'made in Germany' RYCK motorboats, known for their dynamic design, unparalleled quality, and versatility for owners. But that's just part of it.

We have endeavored to broaden our digital presence and apply the incredible technology available at our fingertips to inspire boaters, communicate with our followers, and celebrate our clients. This was recognized in La Rochelle this year as we were awarded the 'Best on Social Media' by one of our beloved brands, Bali Catamarans. This award confirmed the importance of producing creative daily content to reach our yachting community no matter where in the world they are.

The importance of our clients is paramount, and the Croatia Yachting community is the foundation that keeps on going. We are proud to say that our 360-degree client approach remains at the forefront of everything we do. We strive to meet all client yachting needs as the core of our philosophy - and 'yachting at its best' would not be possible without you.

DOMAGOJ MILIŠIĆ, Managing director

NEW brand dedicated WEBSITE

www.bali-catamarans.hr
www.hanseyachts.hr

After launching our corporate website last year with extensive information about our brands, yachts for sale, and the endlessly evolving Croatia Yachting charter fleet, we have taken things to the next level this year with two new brand dedicated websites for Bali Catamarans and Hanse Yachts! Both websites allow visitors to explore the entire range of models and gain insight into purchasing new, pre-ordered boats and used boats, with detailed services and concepts outlined to offer an unrivaled overview

of each brand. You can also stay up-to-date with the latest yachting news, from boat shows to special offers and new model launches. As an authorized dealer for Bali Catamarans and Hanse Yachts, we strive to offer the best purchasing conditions, promising a seamless experience from start to finish. Whether you're interested in becoming a yacht owner or are on a mission to find the perfect yacht for your next sailing vacation, the Croatia Yachting team has you covered.

Visit our new
websites and
stay tuned



Award winning yachting company

We are proud to be one of the leading Croatian charter operators and agencies, with headquarters in Split and four charter bases along the Dalmatian coast.

Present since 2004, we are proud to be one of the leading Croatian charter operators and agencies, with headquarters in Split and four charter bases along the Dalmatian coast: Marina Kaštela, Marina Baotić – Trogir, ACI marina Dubrovnik and Marina Kornati in Biograd. Our passion and dedication for yachting shows in over 95.000 satisfied customers during these 18 years. We can proudly say that we have the world's largest fleet of Hanse Yachts, ranging from the Hanse 315 to the Hanse 675, together with other sailing yachts, catamarans and motor yachts from other top manufacturers. Apart from having our own fleet with over 120 yachts, we are working with hundreds of agencies worldwide and offering over 3.000 yachts for charter, located at the most exciting locations on the Adriatic coast. It does not matter if you are looking for a motor yacht, sailing yacht, bareboat charter or a crewed charter, we will find the perfect yacht for you. Our extensive charter fleet includes one design Hanse 415/418, Hanse 458 /455 yachts, which enables us to organize all types of regattas and teambuilding activities for you to challenge the wind and your colleagues as well. As an official rep-

resentative for Hanse, Dehler, Sealine, Fjord yachts and RYCK, all part of the Hanse group and also Bali catamarans, part of the Catana group - we don't just sell these yacht brands, we take care of the after-sales and maintenance of the yachts and provide charter management service. The yachts in our own charter fleet are maintained to the highest standards to provide exceptional comfort and great sailing performance at the same time. We pay special attention to impeccable cleanliness, yacht maintenance and technical performance of our yachts, in order to offer you top quality and satisfaction during your stay. Travelling to a new and unknown destination, comes with a lot of questions – where to go, what to eat and what to do? This is where our local knowledge comes in handy. Our wealth of local knowledge of the area arises from our everyday life here. We know every breath-taking location, hidden bay and local restaurants that we are glad to recommend. Our staff will make sure that your charter holiday goes smoothly and flawlessly. You can always reach us on the support lines, available for you 24/7, to deal with any questions or potential issues that may occur.



Croatia Yachting *in numbers*



**CREATING MEMORIES
SINCE 2004**



**OVER 95 000
SATISFIED GUESTS**



4 CHARTER BASES



**THE YOUNGEST
CHARTER FLEET IN
CROATIA**



**WORLD'S NO. 1
HANSE CHARTER
FLEET**



**120+ BOATS IN
FLEET WITH 3
LUXURY CREWED
YACHTS**



**DEALER FOR 6
YACHT BRANDS**



This is who we are



Your holiday starts here

When rebuilding our offices, we always have our charter guests in mind, which is why we've decided to open a new office in yet another nautical center. Trogir is now our fourth office in Croatia! Conveniently located in Central Dalmatia with access to the region's most stunning islands, bays, and beaches, our Trogir office is currently home to 10 yachts, though this is only the beginning. Our goal is to provide an attractive place for our guests, with attentive in-office receptionists for a seamless check-in process. We want to ensure our guests are relaxed from the moment they join us, and that our office and team kick off your Croatian holiday on a high. Our Trogir office offers calm and comfort, following the ethos of our existing Croatia Yachting offices. All guests have easy access to information about our services, extras, and yachts available for charter - and we couldn't do it without our dedicated staff. Our friendly and experienced receptionists will effortlessly help you acquire the documents needed while our base manager and crew will show you the ins and outs of the yacht itself, all to guarantee your holiday begins in the best possible way.



Our yacht collection is built to cater to our guests' needs. Catamarans, sailing, and motor yachts - the choice is yours to make!

The finest yacht collection

Our fleet includes over 120 yachts and covers a complete line of new and modern sailing yachts, catamarans, and motor yachts, all equipped and maintained to the highest standards. All of our yachts are uniquely outfitted and perfectly adapted to the needs of our clients. Sailing enthusiasts can enjoy an entire range of fast and attractive Hanse Yachts and monohulls from other top manufacturers. Our Bali catamaran fleet is the top choice among sailors opting for comfort at sea. Boaters that are partial to catamarans should set sail with the 54ft Bali fleet flagships EQ Horizon and Marea, while the motor yacht lifestyle is best enjoyed on the stunning Prestige 520 and Sealine F430. Better yet, the luxurious Fjord 41 XL and unique Ryck 280 stand out for anyone looking to sail in style. Our yachts are hand-picked to offer unparalleled design and performance and promise

superior comfort and space. If you're interested in alternative starting points and yacht models, we offer almost every type of yacht for charter in Croatia, thanks to the extensive network of our reliable partners. From luxury motor yachts to stunning monohulls and catamarans, an impressive fleet is at your disposal to guarantee the ultimate charter experience on the Croatian coast.

Award worthy fleet

We've had many reasons to celebrate over the last few years, and that is bound to happen when your portfolio boasts only the best brands. Some boats in our fleet have been nominated or won awards in their respective categories over the last few years, continuing to confirm their excellence at sea. A look at our award-worthy boats.



Hanse 675 So So

Anything but a so-so experience made for you!

Introducing one of the most spacious yachts in our fleet – the Hanse 675 So So. This sailing yacht is the flagship of the Hanse brand and lives up to the company's slogan – Breaking rules. Setting trends. So So's roomy interiors bring unparalleled sailing comfort and offer that at-home feeling from the moment you step aboard! Artistic lines, natural and high-quality materials, and design are dedicated to one essential element – sailing comfort. A fully equipped galley, saloon made for lounging, teak cockpit with fridge and barbeque, and a large sunbathing area are designed for the ultimate sailing vacation. The owner's cabin, or the centerpiece of any luxury yacht, is conceived as a wave shape and is implemented to use the available space in the best possible way. After a good night's rest in one of three cabins, have breakfast in the cockpit while enjoying the sea breeze and the view of the Adriatic.



Bali 4.8 Open Space

The star of the fleet

The Bali 4.8 is a spacious showstopper that offers 6 cabins and 6 bathrooms with a mix of layouts that suit you and your sailing needs best. There is no wonder Bali catamaran concept has been coined 'Open Space,' thanks to its totally open interior that effortlessly flows from one part of the boat to the next thanks to a motorized tilt-and-turn door. Like other Bali catamarans models, this beauty and its easily-accessible and comfortable cabins offer a warm interior design with neutral tones and pops of color, while the roomy lounge area and sunbathing deck are just some of its built-in perks to help you relax on your sailing holiday. But you don't even need to be outside to enjoy the sea view, as the interior windows offer a panoramic perspective of the outdoors! This super-sized catamaran is designed with comfort and entertaining mind, all it's missing is you and a group of your best friends!



Hanse 460

The 2022 European Yacht of the Year - the best family cruiser

We are delighted to introduce the latest model from the legendary Hanse Yacht brand – the brand new Hanse 460. This sailing yacht is the flagship of the Hanse brand and lives up to the company's slogan – Breaking rules. Setting trends. Radically innovative, agile, and incredibly spacious inside and out, Hanse 460 brings unparalleled sailing comfort and provides that at-home feeling the moment you step aboard! This yacht combines maximum innovation and traditional Hanse values, such as fast cruising and easy sailing – all with a modern and sporty look. A fully equipped galley, saloon made for lounging, a teak cockpit with fridge and barbeque, and a large sunbathing area are designed for a truly royal sailing vacation! After a good night's rest in one of five cabins, have breakfast in the cockpit while enjoying the sea breeze and Adriatic view.



This is who we are

One step forward to a top customer experience

We are delighted to announce that Aleksandra Borjan has been promoted to Croatia Yachting's Customer Experience Lead!

Aleksandra has been an active member of our reservations team and a senior booking agent thus far; the face of Croatia Yachting in front of our devoted clients. Aleksandra operates from our Kaštela base and oversees all experiences from our four charter bases in Kaštela, Biograd na Moru, Trogir, and Dubrovnik.

This promotion is a crucial step in confirming Croatia Yachting's dedication to our client's satisfaction; in our mission to solidify our place as one of the leading local yachting companies with one of the largest fleets. It is yet another step in establishing our commitment to our clients and ensuring that every sailing experience with Croatia Yachting is unforgettable.

With Aleksandra as the Customer Experience Lead, we continue reaching our goal to share our passion and knowledge about sailing in Croatia while ensuring our client's wishes are met on the Adriatic Coast.



Don't hesitate to contact us with anything you'd like to know about **your next sailing adventure:**

aleksandra@croatia-yachting.hr
+385 91 331 3343

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Find out more on www.otpleasing.hr and boats@otpleasing.hr

Experience these **BRAND NEW** **YACHT MODELS**

Always dedicated to providing Yachting at it's best, our fleet is one of the youngest in Croatia. We are continuously expanding the range of our offer and services by acquiring new yachts models, often among the first!



Hanse 460

The latest chapter in the Hanse success story

The first Hanse yacht designed by the French yacht designers Berret-Racoupeau. This modern beauty combines maximum innovation and traditional Hanse values, such as fast cruising and easy sailing concept, with a modern sporty look. This yacht provides adrenaline for skippers and a stylish home at sea for families. This yacht is radically redefined with the super hydrodynamic hull shape, tall rig for the maximised sail plan and standard bowsprit. The new Hanse 460 offers from six to ten berths, including a comfortable owner's suite with double island bed and bathroom, up to four separate showers and an extra-long galley. With the new Hanse 460 – the journey is the destination.



Bali 4.4

Innovation in her DNA

The BALI 4.4 is recognizable at first glance thanks to the newly designed hulls with its inverted and sloped bows and sophisticated lines signed by Xavier Fäy and Samer Lasta. The BALI 4.4 benefits from all the innovations conceived by the CatanaGroup which are the DNA of Bali: the rigid forward cockpit with a lounge area and plenty of sunbathing areas, the bathing platforms connected with a large bench seat and lockers, the innovative "BALI" tilting door, lateral sliding windows in the salon, without forgetting the interior door leading to the forward cockpit. The flybridge is easily accessible from both sides and features plenty of space for all guests and the helm station for an easy sailing experience.



Ryck 280

Stylish, fast and safe

A day-cruiser like no other the RYCK 280, has been developed in cooperation with renowned British yacht designer Bill Dixon summarizing the design challenge as a balance between an open walk-around layout, and integration of a comfortable cabin with a bathroom with a stylish sporty design language. The sporty design is completed with a large T-Top. The sophisticated deck layout is distinctive to the new RYCK 280. Every part of the deck is easily reachable and serves a purpose. The circumferential passage is wide and bordered by a high bulwark with a railing which creates a great sense of security. Equipped with up to 350 hp outboard engine speed and performance do not come short.



Fjord 41XL

An iconic powerboat

A showstopper in every sense, the Fjord 41 XL is a powerboat of the superlative. A newly designed hull was developed to implement this ground-breaking concept, providing a thrilling driving experience without compromising comfort and safety at sea. Featuring the world's largest T-top with integrated sturdy roof pillars into the bulwarks completes the design-optimized interaction of hull, superstructure, and helm station. She offers outstanding sun protection. Besides the T-Top the new Fjord 41 XL comes with the largest hull windows integrated in any boat of this class. Thanks to the higher freeboards, she got significantly more volume in the interior to maximize comfort and the sense of space.



Hans-Gereon Früh

Hans and his business partners have successfully engaged with our charter management program for the last 7 years

My name is Hans-Gereon Früh. I am happily married and the father of 3 kids. My family and I love sailing in the Adriatic as well as in the Baltic Sea. Besides our other entrepreneurial activities, we own a few Hanse yachts within Croatia Yachting's Charter management program. Our yachts are based in Biograd, Trogir, Split and Dubrovnik.

We have been several times in Croatia before owning our boats: Visiting friends, for weddings, for business but never for sailing. Our sail trips before had been mainly on the Baltic Sea.

Hanse Yachts from Greifswald recommended talking to Croatia Yachting regarding their Hanse & Charter management program. Our communication with CY was so amicable and led us in successful collaboration so we immediately bought two yachts back in 2014, one 505 and one 455.

We had a few concerns such as dealing with daily charter management and maintenance with a partner who is 1.500km away. However, over the last 7 years our cooperation was always great and the whole team of Croatia Yachting – sales, finance, booking department and maintenance – is doing a great job even in tough times like in the last two corona years. Especially Natasa, CFO, did a unique job in supporting us with an entire communication with the Croatian authorities. The booking team around Jelena handled all the challenges at the beginning of Corona in 2020 friendly and professional at the same time. And, the fleet management did their best in maintaining the boats despite their intense charter use.

The process of entering the program went really

smooth. But, given the fact that we are German boat owners, 3-4 years ago, we have faced a challenge, when the authorities required new technical and safety standards which had to be approved by DN-VGL. Everything had to be done right before the season starts so there was some time pressure – however, finally we made it and got everything ready for the season.

Sometimes we take an owner's week at the end of the season in which we combine our sailing holiday with a visit of our boats. It always goes well, and the only potential problem is if we decide to make a reservation too late! The charter team always does a too good job with the reservations. However, so far, we always managed to use one of our boats when we wanted and it always worked out well.

As it was expected, bookings in 2020 were not so great, but it was definitely not anyone's fault. Fortunately, 2021 was a normal year again. What is the most important thing is that over these last 7 years the bookings were in line with our expectations. Regarding the maintenance: Given the fact that the yachts are normally chartered out 16-22 weeks a year, they are still very well maintained. End of the season the team normally sends us a list of recommended maintenance tasks and so far we just send our "OK" that things get done over the winter break.

Also, we don't have any complaints regarding the transparency of the cash flow and maintenance costs. Our seven boats are in much better condition than I would have expected because of intense charter use. I would like to add one more topic: We sold



resp. replaced one boat last year. Igor managed all the sales of our Hanse 455 in a perfect way. The sales were no big issue thanks to the great maintenance the 6 years before.

Our boats are frequent competitors at the Hanse Cup Adriatic regatta and my co-owners are frequently taking part. Unfortunately, I never made it to the Hanse Cup due to my tight schedule and family restrictions (holidays). I would love to join in the future! The Croatia Yachting team is doing an excellent job. Our cooperation is full of mutual trust and always fun. The biggest issue from my perspective is the relatively high costs of the Marinas resp. the berths in Croatia. I would suggest that if you are making calculations, then you should always include these costs in your considerations. Given that we are working now for more than 7 years with Croatia Yachting and even in the toughest times (Corona) everything went so well I can only say "thank you very much, thanks to the Croatia Yachting team!" and let's continue in the same way and manner

TRY & BUY *option*

It is as simple as it sounds, **you get to try the boat before you buy it.** If you are interested in buying one of our used boats or thinking of ordering a new one, **we have the entire range of Hanse Yachts and Bali Catamarans available for charter.**

Take advantage of our Try & Buy option and **clear all doubts by experiencing your potentially new yacht**, before committing to a purchase. If you decide to purchase the yacht afterwards, the charter fee will be deducted from the sales price.

TO BOOK YOUR TRY & BUY OPTION PLEASE **CONTACT US ON**
sales@croatia-yachting.hr or +385 21 332 348



The easy approach to YACHT OWNERSHIP

Owning a yacht often seems like a big commitment, not only in financial terms. You must arrange for the berth, regular maintenance and check-ups while you also have to spend time getting the yacht ready for your holiday every time you want to use it. If you would like to own a yacht without worrying about anything, or if you are not sure you could finance it, maintain it or you do not have enough available time to use it as much as you would like

to, our Yachting World charter management is something that you should seriously consider. Use the yacht when you want, and our experienced team will take care of the yacht the rest of the time.

How does it work?

The program is designed to enable you to finance the purchase of a yacht, its maintenance, and berth costs from the profit generated by chartering, making it also possible to earn ad-

ditional income. On top of that you have a professional team taking care of your yacht, which enables it to retain maximum resale value and offers a carefree sailing vacation for you when you use your yacht. When it comes to choosing a yacht, the final decision is yours. However, to make your purchase more favourable for you, we will recommend the best performing models, with detailed income and cost projections, based on our business experience.

Your dream yacht
is *one request*
away

Book your
try and buy week
or ask for
more info

sales@croatia-yachting.hr
or +385 21 332 348

Hanse and Bali models **can be seen, tested, or chartered** in our charter bases in Kaštela, Trogir, Dubrovnik or Biograd.

Brand/Model	Purchase price*	Owners income	Annual cost	Profit
Hanse 460	347,887 €	55,997 €	17,545 €	38,452 €
Bali 4.4	668,894 €	103,391 €	29,544 €	73,847 €

Disclaimer: Croatia Yachting reserves the right to change the prices and charter management discounts at any time. / *The purchase prices are excluding VAT and are only valid for the charter management program otherwise a 6% surcharge applies. / **The profit is based on an average of 20 charter weeks



Meet us at boat shows

We are an active member of our local and international community, and we are always happy to accept the invitation to participate on boat shows and festivals. Not only that, but we also organize our own, such as annual Hanse Cup Adriatic regatta!

*What to look
forward to!*



Cannes Yachting Festival 6 – 11 Sep 2022

Since 1977, the Yachting Festival takes place every September in elegant, luxurious surroundings in the sparkling bay of Cannes. As the first show in the boating season, the Yachting Festival is Europe's leading in-water boating event and our sales team will yet again be there to represent the brands in our portfolio!

Biograd boat show 26– 30 Oct 2022.

Croatia's largest boat show and Central Europe's in-water show. The event has taken on an international flavor due to the importance of Croatia as a boating destination, and we will, yet again, have an exhibition there. You can expect a vast range of yachts on display and our booking team will participate on another Croatia Charter Expo!

ILTM Cannes. 5 – 8 Dec 2022

ILTM is a global event for the luxury travel industry that introduces global travel buyers to an unrivalled collection of international travel experiences. Our booking team, along with our Charter Broker will be there to present the exquisite offer of Croatia Yachting.

Salon Nautique de Paris 3-11 Dec, 2022

The Nautic Paris International Boat Show gathers every year, at the beginning of December and covers all the sectors of the nautical industries. It becomes on this occasion the largest indoor port in France and one of the most important boat shows of its kind in the world.

Boot Dusseldorf 21 - 29 Jan 2023

The "boot" in Dusseldorf is the world's largest and most international indoor fair for boats and water sports. It takes place every year and is a pure public exhibition. At

an exhibition area of 220,000 square meters the visitor got to know all about the services and products relating to water sports. In particular, innovations and trends are the focus of the show. Of course, our team was there to show what Yachting at its best truly means in all segments: charter, sales, charter management!

Croatia Boat Show April 2023

With this boat show, the expectations are always high, since all of the participants and visitors can't wait for the opportunity to display their yachts in beautiful city of Split. Of course, we want our bit to be one of the main attractions of the show. Selection of boats on display will be stunning, including almost entire range of Hanse yachts and Bali catamarans, including brands flagships Hanse 675 & Bali 5.4. Visit us in Split and learn all about the easiest way to own one of these amazing yachts!

Hanse Cup Adriatic May 2023

9th edition of the Hanse Cup Adriatic regatta is just finished. The regatta is getting bigger and more exciting every year and this year 16 Hanse yachts have joined, counting more than 100 team member and from over 10 countries. From May 14 to May 18 we took the regatta contenders around the islands of Split archipelago. The first leg of the regatta sailed from Kaštela to Vis Island, the second from Vis to Palmižana, one of the Pakleni Islands near Hvar Island, and the third from Palmižana to Trogir. We even organized a "Barba dinghy race" in which crews rowed to a case of beer, with the UK crew receiving a case of cold local craft beer for their victory! Three days of sailing and fun are getting better each year, and to be honest we can hardly wait (and anticipate) to see what will the annual 10th edition look.



Hanse Cup Adriatic

We are excited to start planning the 10th edition of Hanse Cup Adriatic, which will be held in May 2023. Sailing lovers would say it is a proper way to open sailing season each year. The last Hanse regatta was organized by Croatia Yachting in collaboration with Sailing club Zenta, and it took place in May 2022, with the support of Uniqa insurance, ACI marinas and OTP leasing as golden sponsors. 16 teams with over 100 team members have participated in the race, which says a lot about the popularity of this regatta among sailing enthusiasts!

Under the motto 'Three days of sailing and fun!' participants have raced on the routes that explored the beauty of the islands of the Split archipelago and thus opened the sailing season. Our plans got a little bit bigger for each day. First day our contenders set their sails to Vis, with good sailing conditions. Afterwards our competitors enjoyed in one of the most popular fish restaurants on the island of Vis. Second leg was marked with beautiful central Dalmatia islands sceneries, while sailing towards Palmižana, placed on St.Klement, the biggest of Pakleni islands. On the last day, we woke up to see a sunny and yet windy sailing conditions so the race to breath-taking Trogir was a thrill! Finally, after three days of sailing and fun it was time for the award ceremony and one last celebration! The goal of the Hanse Cup Adriatic regatta was successfully accomplished – that sailing season has been opened in the best possible way!



And now it's time to
get ready for
Hanse Cup Adriatic 2023!

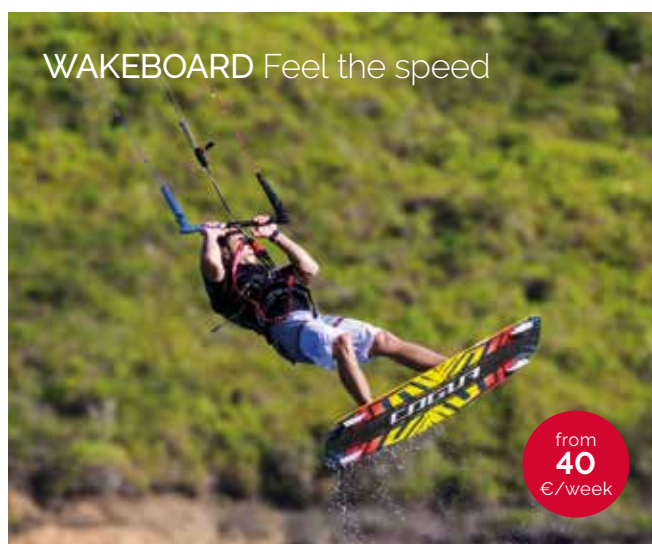
Don't you need some sailing and fun? You've
deserved it- for whole three days! So, make
sure to keep us in your calendar!

e-mail: booking@croatia-yachting.hr
tel: +385 21 332 332



Extra fun FOR YOUR SAILING HOLIDAY

The Adriatic is perfect for all kinds of activities since it is calm, clear and warm. Don't take our word for it, try it out yourself!



Pick something from our selection of water toys and be an extra vacationer!

For more information, please contact our booking agents at +385 21 332 332 or booking@croatia-yachting.hr



Uniqua Everything you need for SAFE NAVIGATION

You know that feeling when you set your foot on a boat, and you start feeling happy butterflies in your stomach? Your vessel takes you into a reality in which only you and the sea exist. There is no world around you to bother you, only the wind that helps you set your course, the sky above you and the sea below you. Freedom. A rest for your soul. Is there anything more beautiful than that?

No, there is not, while the sea is calm, and you are on the mainland during a storm. For you to feel safe while your boat is moored in a port and while you are enjoying the delights of discovering hidden

bays and the sunset, it is important to properly insure your vessel. Only thereafter, your navigation is carefree. You can insure your vessel with UNIQA osiguranje from a storm that can damage it, and even sink it, as well as from maritime accidents, while you can also insure your boat equipment – the engine system and accessories, even your belongings on board. The best manner of protecting your vessel is by arranging all-risk insurance, which covers theft, as well as the costs of retrieving and disposing of the wreckage. Because one must navigate, but safely!



OTP Leasing *Wind in sails* of nautical sector

OTP Leasing has been existing on the Croatian market since 2006 with progress rate growing constantly as well as increased market shares, whilst their engagement in the nautical sector has been more powerful in the last few years. OTP Leasing has more than 350 vessels in its portfolio and in last 2 years has been the market leader in vessel financing on the Croatian market. Cooperates with the largest charter opera-

tors, general importers, vessel producers and others. They offer their services in nine branch offices across Croatia, five of them on the Adriatic. They take an active part in all relevant nautical fairs like Yachting Festival in Cannes, Boot Düsseldorf, Budapest Boat Show, Zagreb Boat Show, Biograd Boat Show, including B2B events in Croatia and Europe. They constantly attend a few premier league international regattas like Adri-

atic Lagoon Regatta and Hanse Cup Adriatic. Aiming at meeting quality, simple and fast financial solutions for their business partners, OTP Leasing finances new and used vessels with a fixed or floating interest rate in EUR or HRK, to companies and individuals for charter and private purposes through operational and financial leasing up to 84 months, different amounts of deposits, and numerous other possibilities.

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living better together

Sail towards better life.

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The most interesting Adriatic islands

A dream for yachters on an Adriatic sailing holiday, Croatia abounds in seaside charms-and some of the Adriatic Coast's most alluring attractions are the extraordinary shapes, scenery, and stories of the islands themselves.

Your
guide for
yacht charter
in Croatia

Are you ready to explore the unrivaled gems of the Croatian coast?

Contact our charter specialists to choose the best yacht for your sailing adventure, from one unique Croatian island to the next.

Galešnjak (Croatia's heart-shaped island)

Galešnjak, Croatia's famous heart-shaped island, has gained popularity not only for its frame - while there are only three heart-shaped islands in the world, Galešnjak is the only to continuously maintain its shape! Located south of Zadar, Galešnjak is one of Croatia's uninhabited islands that has protected the island of Pašman with envy for thousands of years. Not only is it popular amongst romantic tourists, but Beyonce is said to have celebrated her birthday there this year! Because it's only reachable by boat with no tourist facilities on land, its exclusivity certainly adds to its romanticism. Once you're there, you'll see why.

Gaz (Croatia's fish-shaped island)

For those of you looking to capture a true symbol of the Mediterranean, there is no better island than Gaz, which resembles a fish - one of the most important factors of Mediterranean food. Another un-

inhabited Croatian island, Gaz is one of the islands that make up Brijuni National Park, so it is best-visited if you're sailing the northern Adriatic Sea and find yourselves near Pula (just 3 miles away). Because no public transportation is available to Gaz, visiting this fish-shaped island is a must on your next yacht charter, as private boats get the perks.

Baljenac (Croatia's fingerprint island)

It's not every day you find something in nature that resembles perhaps the most intricate detail of humans, that is, until you've met Baljenac Island. Located on your Šibenik sailing route, Croatia's fingertip island got its nickname thanks to the help of nature and the human effort of dry-stone walling, a traditional method used to cultivate grapevines and fruits. Human hands thus assembled 23 kilometres of dry stone wall on Baljenac's tiny area of only 0.14km², which is fitting, given the island now resembles the very thing that brought it to life. While Baljenac is best seen from above, the view from your sailboat does this stone paradise justice.

Vela Stupa

This tiny islet near Korčula Island is known for its unparalleled beauty, blissful beach scenery, and unaffected nature. It has also become one of Croatia's most Instagrammable locations in recent years. Vela Stupa today is best-known for Moro Beach Stupe, a unique concept that joins local cuisine and chilled vibes with the striking Stupa setting, and all of this just two nautical miles south of Korčula town. For gourmands, hedonists, and melophiles, Vela Stupa is one of the hottest summer locales you'll visit on your yacht charter. We promise you'll get a few Insta-worthy posts to share, too.



Vela Stupa



Proizd

Proizd

Your Korčula sailing route doesn't stop at Vela Stupa. At the entrance to Vela Luka bay is Proizd, known as the 'magic island' for its spellbinding scenery. No stranger to international media which has praised it as one of the Adriatic's most beautiful beaches, Proizd's whimsical white stone slabs meet the cerulean sea to form an unforgettable ambiance that's more than easy on the eyes. Proizd beachgoers can also enjoy local specialties and refreshing cocktails to enhance the already unrivaled experience, all of which helps it earn its name as Croatia's island of magic.

Mrduja

Located between the islands of Brač and Šolta, Mrduja is an uninhabited islet that boasts a single lighthouse and fort ruins, and has become famous thanks to two events - a regatta that will celebrate its 90th edition this year, and a 'tug of war' event between the inhabitants of Brač and Šolta. The Mrdujska Regatta has been ongoing since October 1927, following the example of the famous America's Cup, and is one of the oldest sailing regattas in Europe. Hundreds of boats join in the local festivity, creating a sailing spectacle on the 22-mile route from Split- Mrduja-Split. And if regattas aren't your thing? Milna and Stomorska locals from the islands of Brač and Šolta take part in a satirical boat tug-of-war, all in an effort to 'pull' the islet of Mrduja closer and claim it as their territory! One thing is for certain - there is never a dull moment if your Šolta sailing route comes across either event.



Galešnjak



Gaz

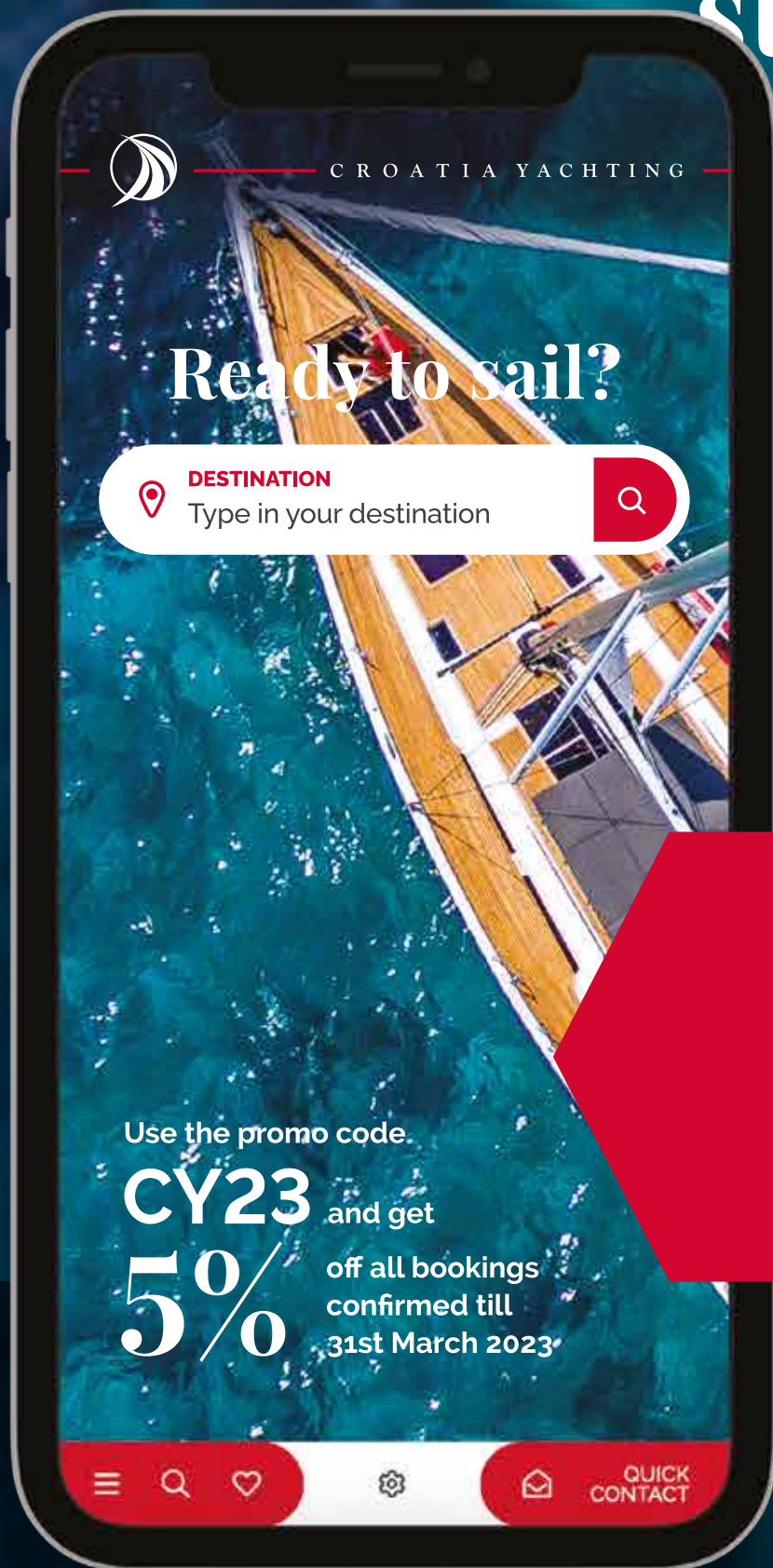


Baljenac



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North Dalmatia

The home of national parks



Highlights

THE ROMAN TOWN CENTRE OF ZADAR

Living and vibrant among the ruins and churches

THE NATIONAL PARK KORNATI

Wonderful geological features

THE NATURE PARK TELAŠĆICA

Rocks plummeting into the sea

THE NATIONAL PARK KRKA

Seven magnificent waterfalls

THE FORTRESS OF ST NICHOLAS (ŠIBENIK)

Important example of defense architecture in Dalmatia

THE CATHEDRAL OF ST JACOB (ŠIBENIK)

A Renaissance masterpiece

Sometimes overlooked as a holiday destination in favour of the more famous resorts and islands further along the coast, the North Dalmatian region has much to offer to its visitors. The area contains the beautiful coastal towns of Zadar, Šibenik and Primošten as well as numerous islands and three national parks.

The city of Zadar is unique for its thousand-year-old urban existence which makes it one of the oldest cities in Croatia. This is a city filled with cultural and historical heritage that can be seen just by walking through the city. Zadar is not too crowded, it's not overrun with tourists and its two unique attractions – the sound-

and-light spectacle of the Sea Organ and the Sun Salutation – need to be seen and heard to be believed.

Šibenik is located in a deep inlet where the river Krka flows into the Adriatic Sea. Its port is very well protected from all winds and is ideal as a starting point of your cruise. Numerous churches, monasteries, palaces and four fortresses 'frame' the city, and also testify to the perseverance, renunciation and faith of generations of people of Šibenik.

Primošten is located on a peninsula that was an island once and is one of the most attractive destinations on the Adriatic coast with a typical look of an old fishing town.



Discover North Dalmatia from

Base Biograd

LOCATION Biograd na Moru - 43°94'2"N 15°44'4"E
TRANSFER Airport Zadar - 28 km
SHOPPING Supermarket nearby
PARKING Inside the marina



7 days

From ZADAR

1. Zadar – Muline Bay (9 Nm)
2. Muline – Soline – Molat (19 Nm)
3. Molat – Veli Iž (15 Nm)
4. Veli Iž – Sali – Telašćica (15 Nm)
5. Telašćica – NP Kornati – Ravni Žakan (16 Nm)
6. Ravni Žakan – Žut (16,5 Nm)
7. Žut – Ždrelac* – Zadar (15 Nm)

* Only boats with mast height up to 16 meters.
 Others must take route around eastern cape
 of Pašman island what is 10 Nm longer

From ŠIBENIK

1. Šibenik – Skradin (9 Nm)
2. Skradin – Tijašnica bay (14 Nm)
3. Tijašnica – Žut (24 Nm)
4. Žut – Sali – Telašćica (16 Nm)
5. Telašćica – NP Kornati – Ravni Žakan (16 Nm)
6. Ravni Žakan – Stupica vela – Primošten (24 Nm)
7. Primošten – Zlarin – Šibenik (13 Nm)



Sightseeing spots

Biograd na Moru is located in the centre of the Croatian Adriatic coast, with direct access to the beautiful historical cities of Zadar and Šibenik and their surrounding islands. It is also an excellent starting point for visits to the nearby Telašćica Nature Park, the Kornati and Krka National Parks.



Central Dalmatia



Highlights

DIOCLETIAN'S PALACE IN SPLIT

The best-preserved Roman building in the world

TROGIR OLD TOWN

The very best that history has to offer

HVAR OLD TOWN

Vibrant nightlife amidst the medieval streets

PAKLENI ISLANDS

Secluded beaches, deserted coves and sun-drenched hills

THE BLUE CAVE (BIŠEVO ISLAND)

Breathtaking light effects

ZLATNI RAT (BOL- ISLAND OF BRAČ)

Well-known windsurfing destination

Genuine Dalmatian lifestyle

Even the ruler of the world at the time, emperor Diocletian, knuckled under the sight of crystal sea, hidden bays, dense woods and rugged karst landscapes of the Central Dalmatia. Historic little towns, beautiful sceneries, authentic cuisine and friendly hosts have helped this region become

one of the most interesting tourist destinations worldwide. The number of islands and the variety of their offer make it a very attractive sailing destination, too. The old TROGIR, often called a museum town, is situated on a small island between the mainland and the island of Čiovo. It has

a rich collection of Romanesque and Renaissance architecture and is a UNESCO world heritage site since 1997. SPLIT is the second-largest city in Croatia and a great place to experience genuine lifestyle in a UNESCO world heritage site and one of the world's most impressive Roman monuments.

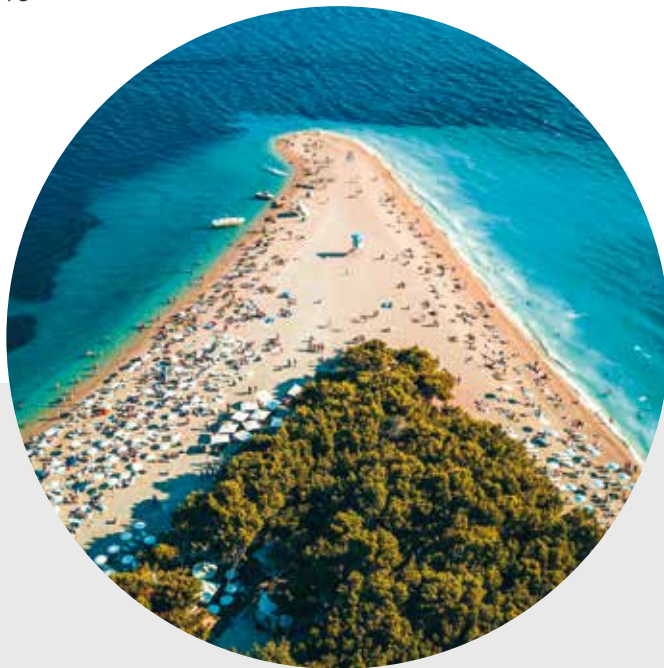




Discover Central Dalmatia from

Base Kaštela

LOCATION Kaštel Gomilica - 43°32'7"N 16°24'4"E
TRANSFER Airport Split - 9,5 km; Port Split - 14 km
SHOPPING Supermarket in the marina and nearby
PARKING Inside the marina



Sightseeing spots

Placed between two UNESCO-protected cities: Trogir and Dalmatian capital Split - Kaštela is an ideal place from which you can easily explore one of the most exciting sailing areas: Central Dalmatia. From the wild Šolta, to the sunniest island in the Adriatic - Hvar island, and an unique island full of surprises - Vis to the second largest island in Croatia - Brač. These are just small parts of the archipelago and trademarks of Mediterranean true beauty.



Discover Central Dalmatia from

Base Trogir

LOCATION Marina Baotic, Seget Donji - 43°31' 3" N 16°13' 56" E
TRANSFER Airport Split- 7.3 km; Port Split- 31.5 km
SHOPPING Supermarket in the marina and nearby
PARKING Inside the marina



Sightseeing spots

The old Trogir often called a museum town, is situated on a small island between the mainland and the island of Čiovo. It has a rich collection of Romanesque and Renaissance architecture and is a UNESCO world heritage site since 1997. SPLIT is the second- largest city in Croatia and a great place to experience genuine lifestyle in Dalmatia. Diocletian's Palace in the city centre is a UNESCO world heritage site and one of the world's most impressive Roman monuments.



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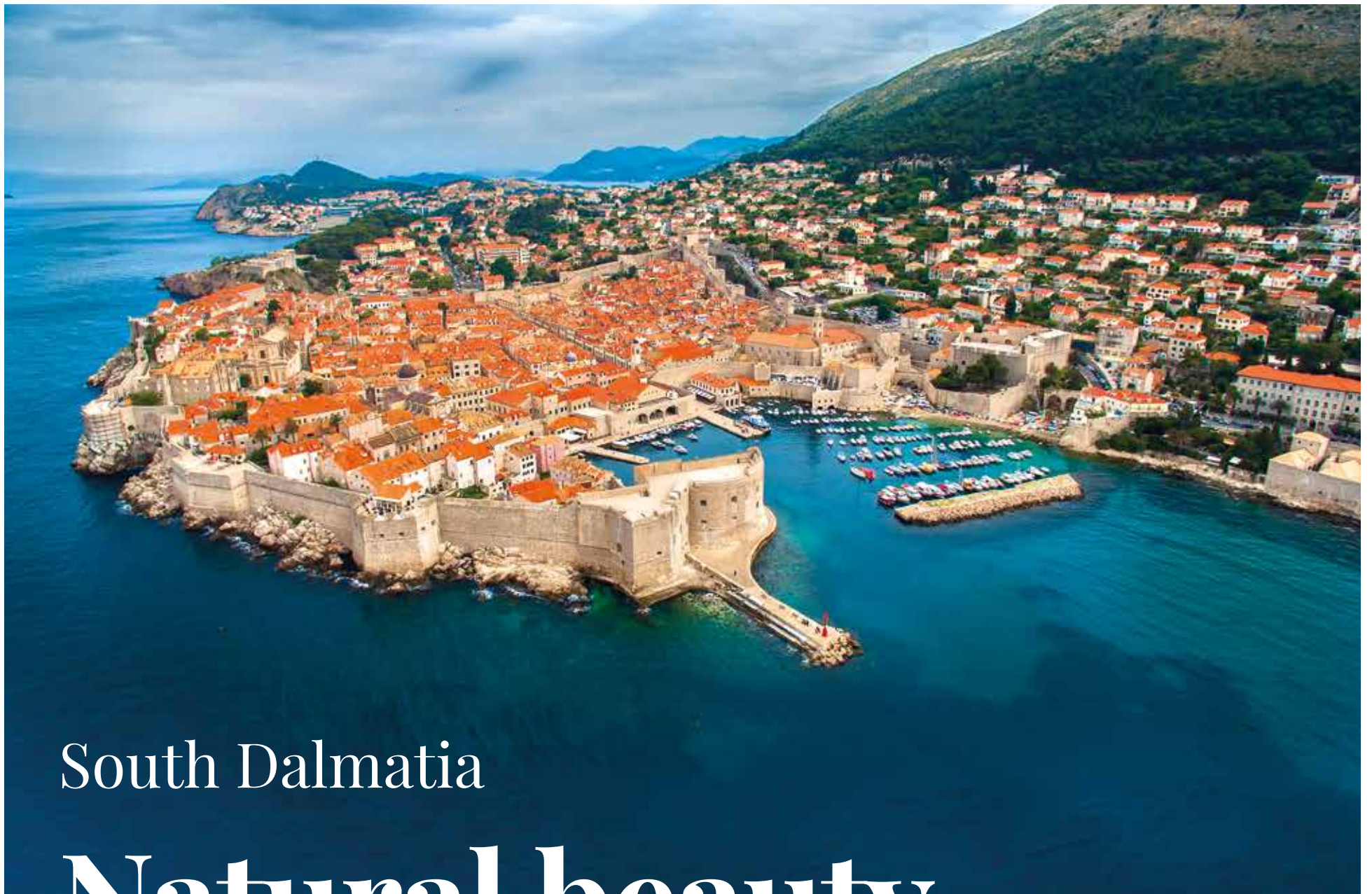
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South Dalmatia

Natural beauty

South Dalmatia is Croatia's most important holiday-making destination with the city of Dubrovnik as its capital. Dubrovnik is known worldwide as a true pearl of the Mediterranean, but one must not forget the picturesque towns, replete with history and exquisite natural beauty, which surround the city on both sides and greatly add to its appeal. Remains of fortifications which testify to a long history of repulsed invasions can be found throughout the area. The most known islands of this area are Korčula, Lastovo and Mljet, very popular for sailing.

With its sublime location, overlooking the blue waters of the Adriatic, DUBROVNIK is one of the world's most magnificent walled cities. It's a UNESCO world heritage site and Croatia's most known destination. Don't miss visiting Dubrovnik city walls and the main street Stradun. If you want to enjoy the breathtaking view of the town, take Dubrovnik cable car to the hill Srd̃. The town of Korčula, known as the birthplace of the adventurer and traveller Marco Polo, is sprung up on a small peninsula overlooking the Pelješac channel. The wealth of its stonemasonry and architecture has been winning visitors over for centuries. The island of Mljet hides under its wing the very first national park of the Adriatic. A heaven for sailors and a common target for pirates, Mljet island is today an essential destination, recommended by numerous global magazines and guides. Many agree Mljet is precisely the place where the mythical Ulysses lived for seven years entranced by the nymph Calypso.

Highlights

DUBROVNIK OLD TOWN

World-famous cultural site

MARCO POLO'S HOUSE IN KORČULA

Situated in the very heart of the old town

MLJET NATIONAL PARK

Two seawater lakes and a large coral reef

LASTOVO NATURE PARK

Reserve of inviolate nature





Discover South Dalmatia from

Base Dubrovnik

LOCATION Komolac - 42°40'13"N 18°07'32"E
TRANSFER Airport Čilipi – 26 km; Port Gruž – 5 km
Dubrovnik city centre – 7 km
SHOPPING Supermarket in the marina
PARKING Inside the marina



Sightseeing spots

With its sublime location, overlooking the blue waters of the Adriatic, DUBROVNIK is one of the world's most magnificent walled cities. It's a UNESCO world heritage site and Croatia's most known destination. Don't miss visiting Dubrovnik city walls and the main street Stradun. If you want to enjoy the breathtaking view of the town, take the Dubrovnik cable car to the hill Srd.





Pakleni islands



Croatian beauty *trademarks*

Pakleni Islands

By far the most famous group of islands in Dalmatia is the Pakleni Islands archipelago, and it's not hard to see why. Given their proximity to the ultra-popular Hvar Island, the Pakleni Islands are constantly in the spotlight! Located to the southwest of Hvar and opposite the glamorous Hvar town, the Pakleni, or 'Hell's Islands,' gained their name thanks to 'paklina,' a pine resin once used in the area to waterproof boats. This densely-wooded chain of islands is applauded for its paradise coastline, where the verdant forest meets the rocky coast, with pristine aquamarine bays tucked into its corners for international travelers to find solace during the summer months. While the Pakleni Islands stretch about 10 km long and include around 18 islands and islets, there are three worth visiting on your next sailing trip to Hvar - Sveti Klement, Marinkovac, and Jerolim. Sveti Klement is the largest of the

islands, boasting five sqm, three villages, and five bays - Privojica (Soline), Vlaka, Taršće, Okorija, and Palmižana. Palmižana is by far the most popular tourist resort on the island, which even has its own ACI Marina! Sailboats are no stranger to docking in Palmižana's Vinogradišće Bay, with easy access to all of its culinary charms. The second-largest island in the archipelago is Marinkovac, best known for the day-and-night beach club, Carpe Diem, which lights up Stipanska Bay until the early morning hours. But Marinkovac is much more than a party island paradise. On its other side, you can explore stunning family-friendly beaches, Mlini and Ždrilca, with several traditional Dalmatian restaurants and a walking path that guides you along the island. Last but not least is Jerolim, the closest of the Pakleni Islands to Hvar town (about a 10-minute speedboat ride away from Hvar's harbor). Jerolim exudes a laid-back island flair and is recognized

for having one of the oldest FKK (nudist) beaches in the Adriatic, established in the 1950s! Did we mention that CNN also voted it the most beautiful naturist beach, taking over those in Brazil, Thailand, the Côte d'Azur, Greece, California, and even Hawaii and the Caribbean? And if you don't feel like stripping down to your birthday suit? Don't worry! Jerolim is an increasingly happening place for all types of visitors, and you can even find a small restaurant serving traditional dishes and homemade wine.

Kornati Islands

"On the last day of Creation, God desired to crown His work, and thus created the Kornati islands out of tears, stars, and breath." Irish playwright George Bernard Shaw is famous for saying this after visiting the Kornati Islands in 1929. If that isn't enough to motivate you to visit this masterpiece of Mother Nature, we aren't sure what else will. The Kornati Islands archipelago is located

From the karst islands in the Kornati to the densely forested and popular Pakleni and still undiscovered Korčula archipelago, a look at the Croatian beauty trademarks that adorn the Adriatic Coast.

Kornati archipelago makes up 12% of all the islands in the Croatian Adriatic and this area welcomes between 2600 and 2700 sunshine hours annually.

Ždrilca Bay at Pakleni Island has long been a sea sanctuary for yachters due to its sheltered bay that is well protected from wind and waves.

The only inhabited island in Korčula archipelago is the heart-shaped Vrnik, famous for its stone quarries used for buildings in Dubrovnik, the Hagia, Sophia and Washington D.C..

off the coast between Zadar and Šibenik and, as a whole, consists of 140 islands and islets stretching across an area of 300 square kilometers. As the most indented and deepest archipelago in the Adriatic, the mostly barren and karst-limestone islands are decorated with hidden coves, rocky cliffs, and interesting geomorphology, making it a nautical paradise for sailors.

Running northwest to southeast, the Kornati Islands are formed into four groups, the first two of which lie closer to the mainland (called Gornji, or 'Upper' Kornati). The largest of these islands is Žut, however, even though it is a sizable island, there are no permanent settlements in the Kornati archipelago. The land is used instead to cultivate olives, figs, grapes, and citrus. Unsurprisingly, 89 of the islands, islets, and reefs in this Adriatic archipelago are included in the Kornati Islands National Park, which was designated as such in 1980. Covering a total area of 217 square kilometers, the park also consists of the largest island in the archipelago, Kornat, from which the entire archipelago was named. It is interesting to note that Žut and Kornat cover 70% of the archipelago's land area! While the national park's land and surrounding sea are protected, with fishing strictly limited to regenerate fish shoals, the Kornati Islands National Park offers an island labyrinth for boaters to maze around its spectacular scenery. One of the unique attractions of the national park is Piškera Island, with roots dating back to the Middle Ages, which today boasts an ACI Marina with 118 berths. However, we can't skip the impressive Fort Tureta on Kornat Island, built during the Byzantine period. The Kornati Islands National Park is also a playground for divers, with nine zones permitted for divers under strict rules and supervision. Within the park, visitors also have access to around 20 or so restaurants serving up mainly seafood and famous Kornati lamb.

Korčula Archipelago

The Korčula archipelago contains a group of 19 islands and islets in the Pelješac Channel along the northwestern coast of Korčula Island, forming a blissful haven just off the coast of one of the most popular spots in the Adriatic.

Covered with dense and diverse vegetation and some with vineyards, the Korčula archipelago may not come with all the tourism bells and whistles other island groups on the Adriatic have. Still, for those looking for pristine nature, a bit of history, and the most stunning sea colors in Croatia thanks to its strong sea current, you've found your match.

The most famous in this archipelago is Badija, separated from Korčula Island by the Ježevica channel. Not only can you visit an old Franciscan monastery from the 15th century on this uninhabited island, but a macadam path allows you to walk around and take in the maquis vegetation, with many pine and cypress trees decorating its core. Even more interesting is that from 1949 to 2002, Badija was used as a sports center that hosted several stars from Croatia and the former Yugoslavia as a preparation site for upcoming competitions!

The only inhabited island in this archipelago is the heart-shaped Vrnik, which is famous for its stone quarries. Stone from these quarries was even used for buildings in Korčula, Dubrovnik, the Hagia Sophia, and Washington D.C., not to mention many other famous buildings all over the world.

Majsan is also part of this island group, with a prehistoric site that has not yet been fully explored. Legend has it that Masjan Island was named after Christian monk, theologian, and scholar Maximus the Confessor, who allegedly stayed on the island sometime before he died in 662.

And by far the most fun spot in the Korčula archipelago? Moro Beach on Vela Stupe island, a natural lagoon that has transformed into a swanky lounge bar for beachgoers looking to escape Korčula town's busy walls. With views of the peaks of the Pelješac peninsula and dreamy aquamarine colors beneath your feet, Moro Beach has given life to the Korčula archipelago by bringing in craft cocktail masters, Dalmatian tapas, and a full menu for those looking to replenish with homemade pasta and the feel-good beats of their dedicated music connoisseur. There is no wonder why this still unexplored archipelago is a paradise for sailors traveling on the Korčula sailing route, and we can promise you'll uncover many island surprises along the way.



Kornati



Korčula



Ražnjic



Badija



The restaurant at **Maslina resort**



Central Dalmatia



Recipe

Salted Sea bass *with capers and citrus dressing*

Ingredients

Sea bass - 1
Salt - 0,050 kg
Sugar - 0,025 kg
Fleur de Sel - 0,005 kg
Pepper - 0,02 kg
Capers - 4 pcs
Olive oil - 3 tbs
Orange - 1
Grapefruit - 1
Lemon - 1
Walnut vinegar - 1 tsp
Dill - 2 tsp
Dijon mustard - 3 tsp
Honey - 2 tbs

Preparation: Clean and filet the fish without removing the scales. Make a dry brine of salt and sugar. Place some of the brine on a tray and lay the fish on top. Cover the fish with the rest of the brine. Leave for 30 minutes. Segment the grapefruit and orange. Juice the rest with half a lemon. Half the capers. Make an emulsion of citrus, olive oil, walnut vinegar, Dijon mustard, honey, and fresh dill.

Serving: Rinse the fish and pat it dry. Slice it thinly before plating with the citrus segments and capers. Drizzle with citrus dressing.



The Restaurant at Maslina Resort is located in Maslinica Bay, near the town of Stari Grad on Hvar Island. Following the Mindful Luxury philosophy of the 5-star resort, The Restaurant respects local ingredients, producers, and seasonality, with many ingredients harvested from the hotel's 7,000 sqm Organic Garden. The culinary focus of The Restaurant embraces the UNESCO-protected Mediterranean Diet but adds a contemporary touch, featuring daily a la carte menus with tasting menu options complemented by boutique Croatian wineries, fine international wines, Champagne Thienot, craft beers, spirits, and classic and craft cocktails inspired by the island of Hvar. Maslina's kitchen is led

by Massimo Cvek, a 31-year-old Executive Chef from Rovinj, Croatia, with over eight years of experience in various cuisines. Cvek's culinary team honors the "garden-to-table" approach, using the local environment and native ingredients as the heart of each dish. Along the coastal promenade of Maslina Resort is A•Bay, a laid-back beachside hangout where casual vibes, chill sounds, and cool cocktails convene on the coast. Set in the open with views extending to the Kabal peninsula, A•Bay enhances the natural island ambiance with signature and fruit-focused cocktails, champagne, or chilled rosé and a selection of Mediterranean tapas on offer for hotel guests and anyone visiting the island.



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South Dalmatia



Recipe

Fish in crazy water

The menu is based on seasonal catch, which gives this charming place a special touch. Given the specific location, one of the signature delicious dishes are ones with fresh fish included. A true Mediterranean essential at your plate!

Ingredients for two people

500 g fish file

2 dL olive oil

1 medium size onion

4 garlic cloves

100 g fresh parsley

2 pieces stalk of celery

2 medium size carrots

2 medium size tomatoes

Salt, pepper

Chop roughly onion, garlic, carrots, tomatoes, celery and parsley. Put olive oil in the pot, add all vegetables and put the fish files on top. Fry all together on light fire for 5-7 minutes. Add water to cover the fish, add salt and pepper, cover with the lid and cook 10-15 minutes. Serve with polenta or boiled potatoes.



Gastro mare is a seafood restaurant with open kitchen in beautiful and peaceful Kobaš bay on peninsula Pelješac. Kobaš is a small fisherman's village at the beginning of channel of Ston accessible by boat and car. Gastro mare offers daily changing menu depending on what was grown in the garden and what was caught in the sea. Chef Ante Toni Bjelančić composes the menu that consists of 3 to 5 courses. The menu is the result of traditional recipes with modern touch, using fresh vegetables from own garden and local farmers and fish from own catch, all seasoned with extra virgin olive oil. Each course is followed by glass

of wine recommended by the chef. The food is prepared in open kitchen just in front of you. On top of that, in Gastro Mare you can enjoy in combination of fresh oysters out of the sea and the finest sparkling wine from Pelješac peninsula. The place is perfect for sailors and yachtsmen because it offers 14 mooring places, showers and beach bar with a beach. What is more, for the guests can be organized wine tasting in local wineries, oyster trip on oyster farm and fishing trip with Gastro mare fishing boat. If seafood is your thing, join us, discover the catch of the day and learn cooking tricks from the best!

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St. Pietro restaurant and lounge bar



South Dalmatia

Enjoy the inspired simplicity of fresh, healthy, local ingredients while tasting authentic Mediterranean specialties with a luxurious dinner at the St. Pietro restaurant. Indulge in the flavors of the unique Croatian culinary experience passed down from generation to generation. Enjoy champagnes and top wines on the restaurant's spectacular terrace and bask in the sunset with a view of the picturesque Dubrovnik Bay and "Pearl of the Adriatic" city of Dubrovnik.

A relaxing and calm atmosphere in Lounge Bar, along with lovely terrace full of flowers and plants, will comprise the context for creating your unforgettable Adriatic moments. At St. Pietro's you can enjoy in up the perfect signature cocktails made by top mixologists. An ideal mixture of homemade syrups combined with fragrant local herbs from their gar-

den with freshly squeezed juices will complete your Dubrovnik experience! A wide selection of recognizable cocktails, premium champagnes, and a broad list of world-famous liqueurs will whet your appetite from small bites enough to fly into your mouth to a light lunch you can find in our lounge bar.

Relax comfortably with you family and friends in one of cabanas. A perfect place for all day's enjoyment with authentic Mediterranean specialties which are prepared with a lot of love. Whether you prefer relaxing atmosphere in the shade or you prefer swimming in your private piece of sea, you can enjoy top-quality dishes, champagne, wines, and signature cocktails. The sea view or the panorama of the "Pearl of the Adriatic" city of Dubrovnik, from St. Pietro cabanas will leave you breathless.



Recipe

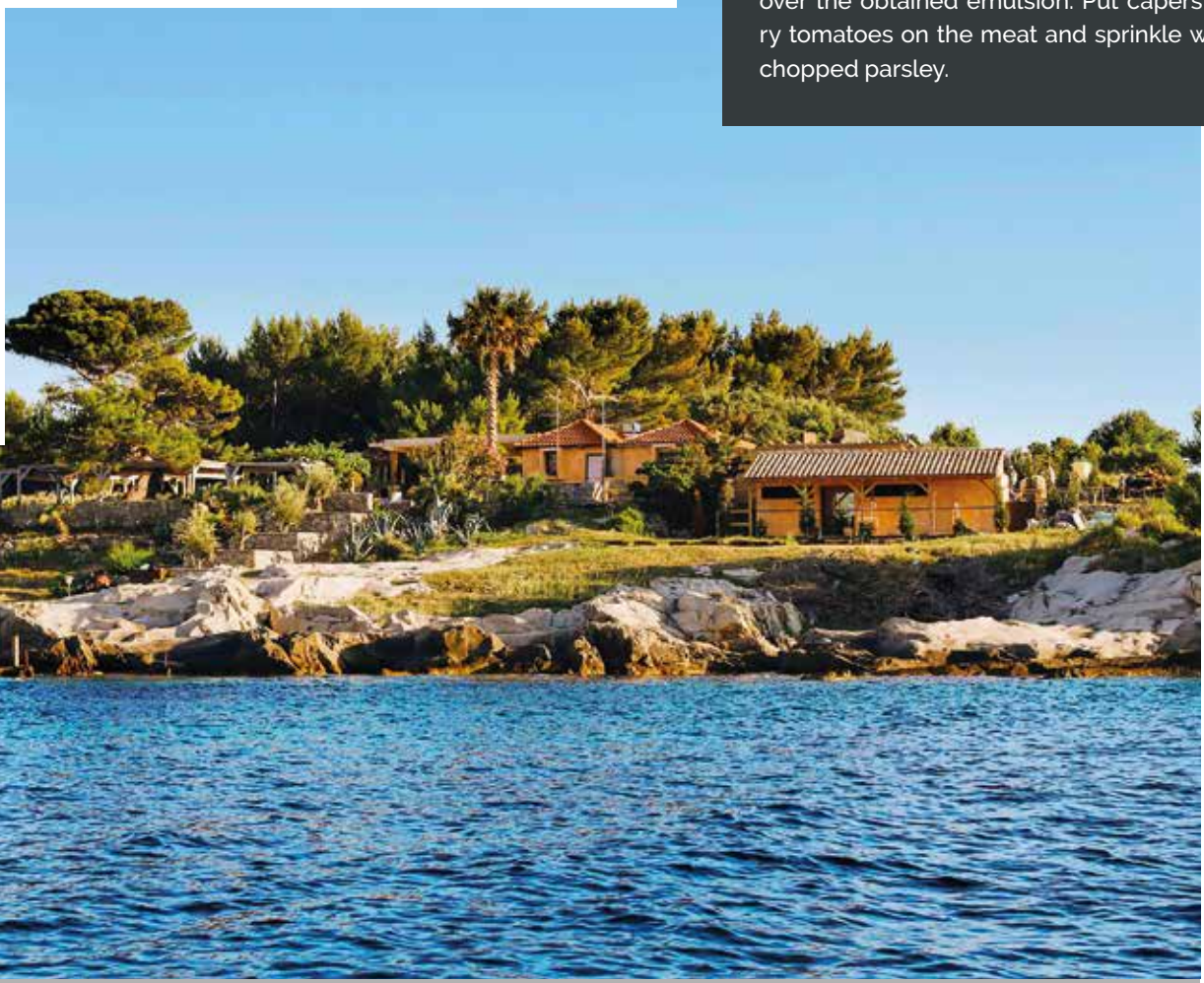
St. Pietro in media mare

Ingredients

250g john dory fillet
0.02kg capers
0.009kg colorful pepper
0.12L white wine
0.2L fish stock
0.08L domestic olive oil
0.01kg cherry tomatoes
1 sprig of rosemary
0.01kg parsley

Pour white wine, fish stock and domestic olive oil into the pan. Add rosemary and lay the john dory fillet skin down, cover the pan with a lid or another pan and cook on high heat for 4 minutes. After cooking on high heat, open the pan and add garlic, capers, cherry tomatoes and colored pepper and cover back and reduce the heat to medium and cook for an additional 3 minutes.

Serving - lay the john dory fillet on a plate and pour over the obtained emulsion. Put capers and cherry tomatoes on the meat and sprinkle with freshly chopped parsley.



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A Dalmatian wine odyssey

Did you know that Croatia has more than 130 indigenous grape varieties? An astounding fact that many travellers don't know. And the best part? As you sail the coast of Croatia, you can see the patchwork of vineyards on the islands, and visit many unique wineries along the way. That is why we wrote the 'Adriatic Wine Odyssey'.

Our Wine Odyssey will guide you to some of the best wineries on your sailing route in central and southern Dalmatia. In the meantime, let us give you a quick introduction to some Croatian wine varieties.

White Grape Varieties

As it's summer, we'll start with some crisp whites to delight; the perfect pairing to your fresh grilled fish and summer salads. Pošip is the Queen of Dalmatian whites, and grows in abundance on the Dalmatian islands. Vugava is indigenous to the island of Vis, and like many grapes, it is thought to have been brought to Croatia by the Greeks who first inhabited the area. Grk is a unique wine, the grape grows exclusively in a small town called Lumbarda on island Korčula, just outside of Korčula town. Notes of melon, pear, stone-fruit and salt are what you will find in a glass of Grk; it pairs well with a plate of prosciutto and cheese. Debit

is a dry white wine, with deep colour and full aromas, from the Šibenik area. Lighter in alcohol content than typical Dalmatian whites, Debit is perfect for a relaxed summer afternoon.

Red Wines

Crljenak Kaštelanski is the origin of the famed Californian Zinfandel and grows in the hills above Split. Plavac Mali is the King of Dalmatian Reds. Plavac Mali is the dominant grape variety in Dalmatia, grown on the mainland and islands in abundance. A rich wine with forest berries, pepper and spice; when oak-aged it can develop beautiful depth and elegance. Be sure to try the famous appellations Dingač and Postup from the Pelješac Peninsula. Enjoy alongside your lamb peka. Babić is a ruby-red gem grown in Central Dalmatia, most well-known in the Primošten area.



Grgić Winery



There you have it, a brief introduction to some Croatian wine varieties you can expect to find on your sailing adventure. Now, read our Wine Odyssey to start planning your sailing route!

Putalj Winery, Kaštel Sućurac (Split)

Let's start in Kaštela, near Split which is home to the grape Crljenak Kaštelanski – known better as Zinfandel. Through genetic profiling, it was discovered that the origin of the famed Californian Zinfandel is Crljenak Kaštelanski (impress your wine friends with this knowledge when you return home)! Winemaker Anton Kovač blends 85% Zinfandel with 15% Plavac Mali (Zinfandel's offspring) and the wine is aged in oak barrels for 6 months, then in the bottle for a year before release, creating a wine of rich character and depth.

☎ +385 98 917 2600 🌐 www.putalj.com

📍 43° 32' 53.88" N 16° 25' 39.17" E

Stina Winery, Bol, Brač island

Brač is famous for its white stone (rumoured to be in the White House), hence, this winery and wine is aptly named Stina (which translates as stone). The beauty of Brač stone is an inspiration for Stina Winery and Stina's label has won many awards; the label is white acrylic paper and printed in the corner it says "za inspiraciju" – for inspiration. The idea is that wine invites creativity, so the label invites you to drink the wine then paint your own label – the shelves at Stina Winery are filled with inspired creations! Stina Winery sits proudly on Bol's main promenade, making it a perfect stop for thirsty sailors. Here you can try Plavac Mali, Pošip and a Rose, all of which have won several awards – especially their barrique Plavac Mali. Stop in and be inspired.

☎ +385 99 815 5517 📧 info@stina-vino.hr

📍 43° 32' 55" N 16° 25' 39" E

Senjković Winery, Brač island

If you moor in Milna, Sutivan or Supetar, it is only a 15 – 20 min taxi drive to Senjković Winery. Senjković is run by a husband-and-wife duo with a passion for wine and gastronomy. Saša's family have a long history in winemaking which is why he named his flagship Barrique red wine 'Bosso' after his great-grandfather. Saša continues this tradition while his wife Magdalena delights guests with stories and culinary delights matched to the wines. Set in a darling stone house and courtyard, this is a unique and intimate experience that lovers of food, wine and tradition won't want to miss.

☎ +385 98 461 506 📧 info@stina-vino.hr

🌐 www.vina-senjkovic.hr 📍 43° 20' 7.00" N 16° 31' 51.90" E

Tomić Winery, Jelsa, Hvar island

Greeks first sailed into Hvar in the 4th century BC and vineyards have been cultivated here ever since. Andro Tomić was born on Hvar and is a legend in the winemaking world. Andro has 20 years of professional training in France and elsewhere before he returned to produce his own wine – following a 150-year family tradition in winemaking. Island Hvar is known as one of the sunniest islands in Croatia and provides perfect conditions for vines, producing rich and robust Plavac Mali, Pošip and other autochthonous varieties. The new Tomić winery is located in Jelsa with a brilliant tasting room modelled on an ancient Roman dining room.

☎ +385 21 768 160 📧 bastijana@gmail.com

📍 43° 9' 41.16" N 16° 42' 3.39" E

Plenković Winery (Zlatan Otok), Hvar island

The southern slopes of Hvar island are blessed with sunshine and breathtaking sea views, and this is where you will find Plenković vineyards. The Plenković family established their vineyards in 1986, and they already received recognition by 1989 for top-quality wine. In 1993 they changed the name to Zlatan Otok and have since received more than 100 National and International awards, medals, and recognition, including being nominated twice for 'Best Winemaker'.

☎ +385 21 745 788 📧 zlatanotok@zlatanotok.hr

📍 43° 8' 5.16" N 16° 33' 6.417" E



Lipanović Winery, Vis island

Lipanović winery is one of the family which has winemaking written in their DNA. Ever since the first family member has arrived to the island of Vis and planted a wines, this family has nurtured traditions from which some of the best Vis wine has originated. The one thing important to mention is the fact that Lipanović wine cellar is located in former army tunnel (mine) which provides ideal conditions for keeping and preservation of the finest wines.

☎ +385 91 542 2766 📧 vinalipanovic@gmail.com

📍 43° 3' 42" N 16° 10' 28" E

Miloš Winery, Pelješac Peninsula

The Pelješac peninsula is rich in natural beauty, historical sites and you guessed it – vineyards! The south-facing slopes of the peninsula have the perfect conditions for vines which is probably why they are some of the largest wine-growing hills in Croatia. This area produces some of the highest quality red wines in Croatia and Plavac Mali is the king of these southward hills. Dingač and Postup were the first appellations (defined and legally protected area for winegrowing) in Croatia. The Miloš vineyards stretch between Prapatno cove and Ponikve village; this is where you will find a passionate family with a commitment to the art of viticulture. Anchor in the Prapatno bay and Miloš winery is only a 7 min drive. Become enamoured with their award-winning wines, particularly Stagnum.

☎ +385 965 6880 📧 info@milos.hr

📍 42° 50' 55.00" N 17° 37' 28.92" E



Grgić Winery, Pelješac Peninsula

Grgić is a name synonymous with winemaking. Mike Grgich (Miljenko Grgić) is the legendary Napa Valley winemaker behind the 1973 Chateau Montelena Chardonnay; this is the wine which bested several white Burgundy wines in a blind tasting – which was later dubbed 'The Judgement of Paris'. In 1996, Miljenko moved back to Croatia and established Grgić wines; together with his daughter and nephew, they started producing fine wines from Dalmatian grapes. Grgić Pošip (white) and Grgić Plavac Mali (red) are known world-wide and feature on the wine list of many prestigious restaurants. Anchor in any of the coves surrounding Trstenik and sample wines from one of Croatia's winemaking legends.

☎ +385 98 243 678 📧 info@grgic-vina.com

📍 42° 54' 54.25" N 17° 24' 19.16" E

Korta Katarina, Pelješac

As you can see, we are still on the Pelješac which should tell you there are excellent wines and wineries in this region. Perhaps take a full day to tour the peninsula and wineries. Villa Korta Katarina and Winery is unlike any other property in Croatia. Korta Katarina Villas are a member of the prestigious Relais & Chateaux; so, the property, service, and attention to detail are unparalleled. If you love fine wine, gourmet cuisine, spectacular scenery, luxury, and service, this winery is for you. Try award-winning Pošip, Plavac Mali and Rosé.

☎ +385 99 492 5830 📧 visit@kortakatarina.com

📍 42° 58' 46.23" N 17° 11' 38.97" E

Bire Winery, Korčula island

A visit to Bire winery in Lumbarda (just outside of Korčula town) is almost a must for wine lovers. It is at Bire winery where guests can try Grk – an indigenous white grape variety that grows only in Lumbarda! Here, passion, family tradition and nutrient-rich sandy soil produce a unique white wine. A tasting here brings guests to a gorgeous winery set atop a hill, overlooking the Adriatic, surrounded by vineyards and gardens (tomatoes, beans, Mediterranean herbs). Tastings take place inside a quaint stone house and are accompanied by small bites – like homemade goat's cheese and pršut. Wine tastings are only during certain hours, be sure to call and book a spot beforehand.

☎ +385 98 344 712 📧 info@bire.hr

🌐 www.bire.hr 📍 42° 55' 19.39" N 17° 9' 55.37" E

Krajančić Winery, Korčula island

Luka Krajančić is the owner and winemaker at Krajančić winery, located in the seaside village of Zavalatica on the south side of Korčula island. As a poet, Luka brings his art to winemaking – in fact, one probably inspires the other! Most of the top restaurants in Croatia have Krajančić wines on their list. Luka's Pošip is often called the best Pošip in the world, so it would be foolish not to anchor nearby and drop in.

☎ +385 98 427 873 📧 otokvina@gmail.com;

🌐 www.vinakrajanacic.hr 📍 42° 54' 52.16" N 16° 56' 10.29" E



Crewed or bareboat, which is right for you?

When you charter a sailing yacht you have three options – you can hire a skipper, hire a full crew (skipper + hostess /chef) or bareboat. Each option has its pros and cons; let's discuss some of these to help you figure out which option is right for you.



Bareboat

If you have the correct licenses for sailing and skippering in Croatia, then chartering bareboat is an option for you. Many who bareboat do so because they have the correct licenses and enough confidence to sail without a professional skipper. The benefits of bareboating: it is just you and your crew (family and friends), so you have complete privacy and don't need to make adjustments or compromises with anyone else. The disadvantages of bareboating: you need to think about the itinerary, weather, safety of the boat and passengers, cleaning etc. You also need to handle logistical issues like where to anchor, deal with marinas or any emergencies that may arise. Consider bareboating if:

- You have all licenses and certificates to do so
- You have sailing experience and confidence in your abilities
- You want more privacy
- You are sailing on a budget

Skippered Yacht

The first and most obvious reason people hire a skipper is that they do not have the licenses required, though this is not the only reason. There are numerous benefits to a skippered yacht charter – with a professional skipper aboard, you no longer need to worry about all of the responsibilities which means you can truly relax. A skipper on-board also means you can learn more about sailing if you want. A local skipper also means traveling with your very own tour guide. Skippers will happily share stories and 'insider info' – like the best restaurants and towns to visit or they will take you to their favorite (secret) bays. Disadvantages of a skippered yacht char-

ter – naturally, hiring a skipper adds an additional fee. Hiring a skipper also means you need to book a yacht with a crew cabin in the layout or save a cabin for the skipper – which impacts the number of people you can sail with. Last, is that there is less privacy. However, we need to add that at Croatia Yachting, we do our best to match our skippers to our clients. All of our skippers are professionals and will adapt to your vibe, so if you want more privacy, they will respect this and try to stay out of your way as much as possible.

Consider hiring a skipper if:

- You do not have the correct licenses or don't have enough sailing experience and confidence
- You want to learn more about sailing or Croatia (by travelling with a local)
- You want to relax and leave the responsibilities to someone else

Fully Crewed Yacht

Chartering a yacht with a full crew is probably the most luxurious and comfortable way to travel. With a fully crewed yacht, everything is taken care of for you – from the sailing and safety to cleaning and cooking, and everything in between. You can even personalise your crew – i.e. language, good with kids, etc.

Benefits of a fully crewed yacht charter – a fully crewed yacht charter is a next-level holiday. Your skipper will take care of everything mentioned above, and your hostess will cook delicious meals, take care of general cleaning, and even take care of kids (if this is agreed). All of the crew we work with are passionate about sailing and tourism; they will

go above and beyond to make sure it is a holiday you won't forget.

Disadvantages of a fully crewed yacht charter – As above, hiring a crew is an added cost and you will need to consider sleeping arrangements. More crew equals less space and privacy.

Consider hiring a full crew if:

- You don't have the correct licenses or confidence to sail solo
- You want to learn more about sailing or Croatia (by having locals aboard)
- You want the ultimate holiday experience where all you need to do is relax without thinking about anything but enjoying yourself



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Vacation time! We start planning it months beforehand so those couple of weeks we have for ourselves can be perfect, without any stress, in other words – we just want to recharge our batteries for the rest of the year. If you find yourself in these words, don't worry, we got you covered with our crewed charter offer. Let us introduce you to this unique cruising experience and a carefree way to leisurely explore the Adriatic. This is how it works, once you make (the right) choice and book our crewed charter, booking team will contact you with a preference list, just to get to know you a bit better. This step is important so we can make your cruise truly unique because it's tailored to your preferences. The kind of places you want to see, food you like, are you more of a relaxed vacationer or an adrenaline buff and so on. Our attentive and experienced crew members will take care of the rest and make sure you enjoy an unmatched level of service. It is entirely up to you if you want to be just a relaxed luxury vacationer, or to participate in sailing, and learn new skills from the crew. And trust us, the crew is our secret ingredient for the most amazing charter experience! Large sailing boats, catamarans and luxury mo-



tor yachts can be chartered with a permanent crew. These yachts are usually more luxurious than those you can charter in bareboat arrangement and come with a vast array of water toys for your all kinds of water activities – tender for water skiing, kayaks, snorkelling equipment are just some of the toys that are at your disposal all the time.

So let's meet the yachts!

Our bespoke catamaran offer consist of the showstopper in her class - Bali 5.4. The first one is EQ Horizon with base in Dubrovnik. The second crewed Bali 5.4 in



our fleet is Marea I in Marina Kaštela. Both are wonders in their own merit, owners' versions, with 5 en-suite cabins each with separate two cabins for the crew, including a large master cabin, equipped with AC in each one, TV, washing machines and of course, trademark of the brand – tiltand- turn garage style door. Not to forget to mention our beauty- Hanse 675 So So. This comfortable and spacious sailing yacht fits perfectly into the concept of luxurious leisure of the Adriatic. Increased skylights and hull windows, spacious deck layout with plenty of cockpit space and foredeck for sunbathing provide the best sailing life of your dreams.

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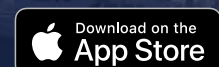


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Did you know?

5 simple steps for clean and beautiful Adriatic



BE CONSCIOUS OF YOUR WATER AND ENERGY USAGE

This is something you should pay attention anyway since on the boat water and energy are in limited supply. So, make sure you switch off lights and air-conditioning in cabins when you don't need them and on the yacht, when you're leaving it. Use marina facilities for dishwashing, showering etc.



SAY NO TO PLASTICS!

Use a refillable water bottle, so you don't have to make plastic waste. Also, carry a reusable bag with you, and of course – even when offered, don't use the straw. These small changes can make a lot of impact on reducing the litter!



KEEP IN MIND TO SEPARATE THE WASTE AND RECYCLE!

Separate the degradable waste from plastics! In the marina there are always designated containers for recycling, so put them to good use!



YOU HAVE CHARTERED A SAILING BOAT – USE THE SAILS!

This goes without mention on a sailing boat, but here it is anyway. Feel the power of the wind captured in the sails, and make your vacation truly the experience for the lifetime! Oh, and reduce the usage of the fossil fuels in the process.



MIND THE BLACK WATERS!

Make sure you always use the black water tank when in bays, coves and marinas. Empty the tank in the designated marina facilities, when available, or in the open seas.

15

Interesting facts about Croatia

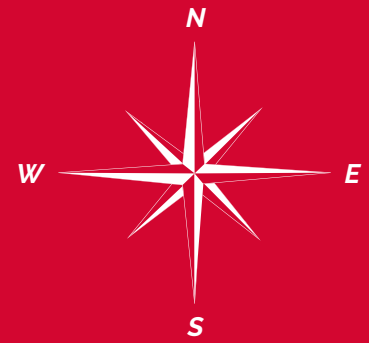
Thinking about coming to Croatia? This is a small country with a lot of fascinating facts and more. Ever tried to translate any of our sayings?

- Croatia has the highest number of UNESCO Intangible Goods of any European country.
- Hvar enjoys over 2,800 hours of sunshine per year, which is more than in Sydney, Australia.
- Croatia has 41,188 winemakers and 20,855 hectares of vineyards.
- Croatia has 1,246 islands, isles and islets; counting separately it is 79 islands, 525 islets and 642 reefs and ridges.
- The island of Biševo has only 13 residents.
- The island of Cres is home to the last remaining colony of griffon vultures.
- The last specimens of the Mediterranean seal live in the Croatian aquarium.
- The world famous beach Zlatni rat, located on the island of Brač changes its shape and colour depending on the winds.
- On the island of Susak women wear the shortest folk costumes in Europe having the only national costume that sits above the knee.
- The Croatian coastal area named Dalmatia is also the homeland of the dog breed Dalmatian, officially been recognised as Croatian. The origin dated from the church chronicles of the 16th century.
- Zadar has the world's first pipe organ played by the sea. It is an architectural object and musical instrument played by the sea's waves entering the tubes located underneath a set of large stone steps.
- Split's Diocletian Palace, among the historic ruins and remains dated from the Roman Empire also features a genuine Egyptian sphinx over 4000 years old.
- The Walls of Ston are the longest preserved fortification system in the world after the Great Wall of China, with a total length of 5.5 km, reinforced with 40 towers and 5 fortresses.
- Dubrovnik fortified walls is one of the most preserved fortification systems in Europe. They are also the true spot of the King's Landing, as the HBO series Game of Thrones series was filmed here, as well is Split town.
- Croatia has also the 6th largest Roman amphitheatre in the world and the only one with all 3 rows preserved in the world located in Pula.



A quick guide to Croatian winds

No matter the season or time of year, while sailing in Croatia, it's inevitable that you'll be greeted by at least one of many Adriatic winds, all of which are defined by distinct characteristics that make them memorable and one-of-a-kind to the Croatian coast. Some are more infamous than others when sailing, as their heavy blows can ultimately halt your plans to your next destination, while others are praised for clearing your mind and the mess that can muddle it. You never really know which wind you'll meet when sailing in Croatia, but we can bet that the northerly bura, southerly jugo, transitional tramontana, and friendly maestral may make an appearance. While mostly harmless, Adriatic winds are the breeze by which your sailing trip is guided, and it's wise to get to know the four most famous before embarking on your next adventure at sea. Impress your skipper or friends with this breezy guide to winds in Croatia.



BURA

While it makes way for cloudless skies and open minds, this northeasterly wind is unpredictable, rapid, and not for the inexperienced sailor. Usually lasting only 3 days, you'll notice a change in your mood once it passes!

JUGO

Unlike bura, the southerly jugo is the 'moody' wind, usually accompanied by storm clouds, rain, and many irritable and lethargic locals. Sailors, however, use it to achieve high speeds!

TRAMONTANA

Bura's much friendlier sister is the transitional tramontana, a northerly wind that arrives to let us know that brother bura is on his way. Sailors use it to reach speeds up to 25 knots.

MAESTRAL

A wind that dances between the sun and the sea, maestral is most common in July and August, with steady blows known to help break the summer heat. Maestral promises smooth sailing.

What our guests say...

• Nick H., New Zealand

We have been sailing in Croatia since 2016 and we really enjoy chartering with Croatia Yachting. Their team is very personable and always willing to help. Having an office in Split, as well as Kaštela, made organising our charters really convenient and efficient. Their fleet of boats gives you a wide range to choose from, with both monohull and catamaran options. Their teams work hard to ensure that the boats are well-maintained and clean, fresh for each weeks charter. We love their Hanse fleet, and find that the sleek design of the Hanse boats is complimented by the care and attention to detail that the CY team provides. Their check-in brief is thorough and friendly, and any items noticed to be missing or requiring attention are seen to immediately, as they work as a team to rectify any last minute issues that crop up. We really enjoy chartering with Croatia Yachting. Their professionalism and high standards can be relied upon, they are easy to communicate with face to face or via email, and you can tell that they really take pride in what they do.

• Max G., Sweden

Profesional, well organized, very helpful and polite staff with very good quality yacht and equipment. Overall excelent experience. Thanks very much.

• Tash P., New Zealand

Recently went sailing on the Hanse 455 with Croatia Yachting. There were 5 of us + a skipper and the Hanse was extremely comfortable and spacious. Easy sailing for one skipper and she even fared well

in the 40-knot winds and 2-metre swells we faced returning from Brac to Split. The team at the office were warm and professional and the whole process was very simple. Our skipper Igor (provided by Croatia Yachting) was friendly and easy to be around - very important when you are sharing a space with someone. We only went out for 3 days, but would definitely love to be on any of the Hanse yachts for a full week sailing the Adriatic.

• Manuel D., Italia

Thanks again for excellent and reliable booking. The boat met all expectations based on your description and we all had so much fun. Regards.

• Astryd H., Norway

Outstanding service and support.

• George H., UK

Croatia Yachting staff was extremely helpfull and knowledable - all of my questions were answered instantly and accurately. I cannot praise the Croatia Yachting staff highly enough.

• Verena S., Italia

Very diligent staff, very friendly and helpful and understanding, explains things very clearly and with great concern. We definitely and highly recommend Croatia Yachting.

• Thomas E., Germany

I want to say once again, thank You very much for the great support on the 'Supernova' from 12th May until 19th May this year. Everybody starting from the booking agent Dina, to the office and on the boat Stanko were really great. I will book again at Croatia Yachting, best experience with You all. Many greetings.



• Max B., Germany

I just wanted to thank you for your great support during the whole preparation phase! You were extremely helpful and always very kind. The trip was amazing and the boat just perfect! Everytime again!

• Emma R., CH

It's already more than a week since we returned from our sailing trip in Croatia. Everything worked perfectly! I'd like to thank you for all your help! It's been a pleasure to work with you.



Get all information in one place

Corporate Croatia Yachting WEBSITE

As always, we are trying to give you the "Yachting at its best"! And this time our goal was to give you full and extensive information about our brands: Hanse, Bali, Sealine, Fjord, Ryck and Dehler, provide you with the easiest ways to own a yacht and a top selection of yacht charter. Get truly inspired with beautiful nautical regions, interesting routes, helpful sailing tips... Basically everything you need to know if you are considering a yacht purchase or yacht charter. Our responsive mobile version is perfect for browsing on the go!

- Get full information about brands we represent
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- Read the hottest news from the world of yachting
- Explore our own exciting fleet with more than 120 yachts
- Get more information about flexible charter options
- Explore sailing destination by region or town
- Get your enchanting summer inspiration
- Get to know our team better

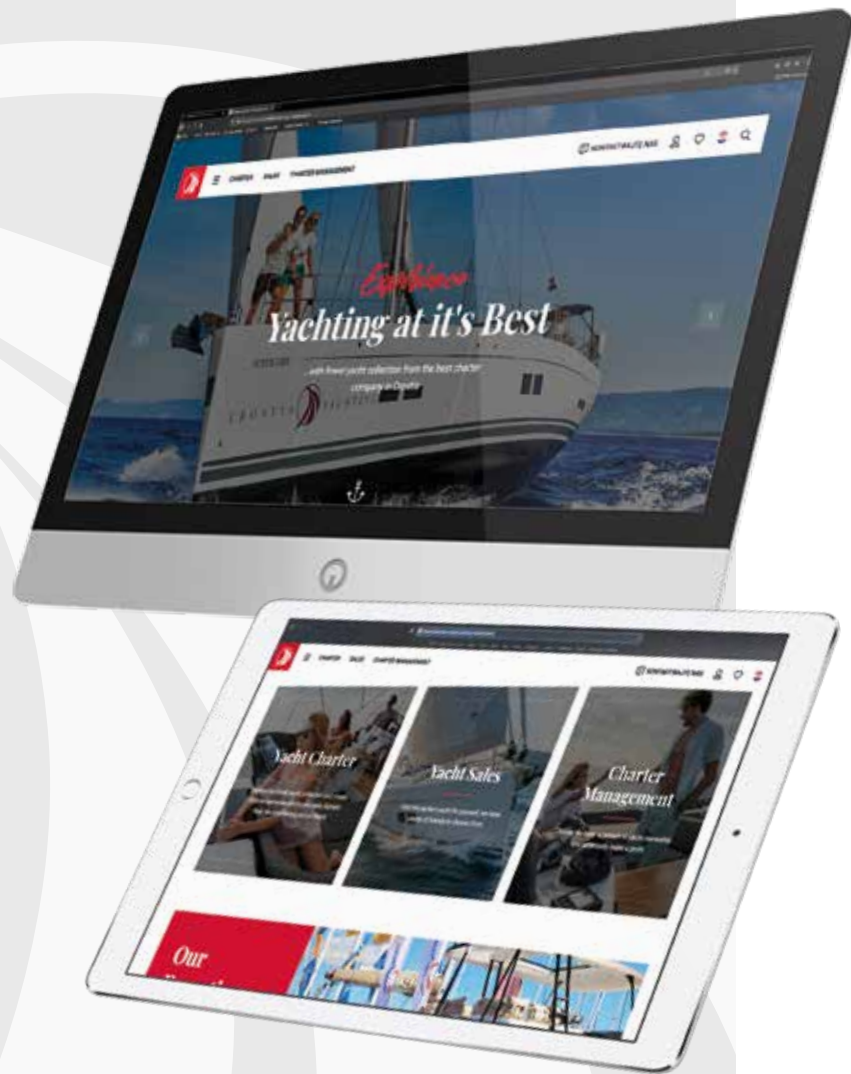


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