



BEST  
CHARTER  
COMPANY  
2017



Dear reader,

Another charter season is behind us and we must say it will be remembered. We were awarded the title of the best charter company in Croatia by the Croatian Chamber of Economy and this gave us recognition that we are on a right path in providing the best charter experience to our guests. Our fleet is getting bigger each season and this year was not different, bringing us to a respectable number of 80 yachts and there are at least 10 more to come for the next season. Our yacht sales have also set new personal records as we have delivered over 30 new yachts this year and added Sea-line Yachts as a new brand in our offer. As one of the leading

companies in the Croatian nautical sector, we will strive to be even better in the years to come and will bring some new surprises for the next season.

We invite you to flip through the pages of our magazine to seek inspiration for your sailing lifestyle whether you are planning your sailing holiday or dreaming of owning your own yacht. The following pages will give you an insight to who we are, introduce you to the extraordinary yacht brands that we represent and give you a glimpse of the destination that awaits you on your Croatian sailing holiday.

DOMAGOJ MILIŠIĆ, Managing director

## A new award for Croatia Yachting

After being awarded as the best charter company in Croatia for 2017 and being among the top three contenders for the same title for the year 2016, we have received a Special recognition for developing a quality management system that leads to providing the highest level of service to our charter clients. Being among the best charter companies in Croatia does not come by chance. The Croatian Chamber of Economy has recognized our efforts in finding solutions for providing standardized, high quality service to all of our clients in our three charter bases and has awarded us with this special recognition. We are passionate about providing yachting at its best and this new Tourism flower award will further motivate us to be the best in the seasons to come.



## ► Tourism flower award







WORLD'S  
#1 HANSE  
CHARTER  
FLEET

## » This is who we are

Celebrating our 15 year anniversary, we are proud to be one of the leading Croatian charter operators and agencies, with headquarters in Split and three charter bases along the Dalmatian coast: Marina Kaštela, ACI marina Dubrovnik, Marina Kornati in Biograd. Our passion for yachting shows in over 40.000 satisfied customers and the „Tourism flower“ award, that we have won in 2017 as the best charter company in Croatia. We can proudly say that we have the world's largest fleet of Hanse Yachts, ranging from the Hanse 315 to the Hanse 588, together with other sailing yachts, catamarans and motor yachts from other top manufactures. Apart from having our own fleet with over 90 yachts, we are working with hundreds of agencies worldwide and offering over 1.500 yachts for charter, located at the most exciting locations

on the Adriatic coast. It does not matter if you are looking for a motor yacht, sailing yacht, bareboat charter or a crewed charter, we will find the perfect yacht for you. Our extensive charter fleet includes one design Hanse 415 and Hanse 455 yachts, which enables us to organize all types of regattas and teambuilding activities for you to challenge the wind and your colleagues as well. As an official representative for Hanse, Dehler, Sealine and Fjord yachts, all part of the Hanse group and also Bali catamarans, part of the Catana group - we don't just sell these yacht brands, we take care of the aftersales and maintenance of the yachts and provide charter management service. The yachts in our own charter fleet are maintained to the highest standards to provide exceptional comfort and great sailing per-

formance at the same time. We pay special attention to impeccable cleanliness, yacht maintenance and technical performance of our yachts, in order to offer you top quality and satisfaction during your stay.

Travelling to a new and unknown destination, comes with a lot of questions – where to go, what to eat and what to do? This is where our local knowledge comes in handy. Our wealth of local knowledge of the area arises from our everyday life here, which cannot be matched by foreign charter brokers. We know every breath-taking location, hidden bay and local restaurants that we are glad to recommend. Our staff will make sure that your charter holiday goes smoothly and flawlessly. You can always reach us on the support lines, available for you 24/7, to deal with any questions or potential issues that may occur.

## The finest yacht collection



Our fleet of over 90 yachts covers a complete line of new and modern sailing yachts, catamarans and motor yachts, all equipped and maintained to the highest standards. Each of our yachts is specially equipped and perfectly adapted to the needs of our clients. Sailing enthusiasts have the entire range of fast and attractive Hanse Yachts at their disposal, along with monohulls from other top manufacturers. For those whose top priority is comfort at sea, we'd like to highlight our Bali catamaran fleet, from the Catana group. Others, who are more likely to enjoy the motor yacht lifestyle, will be delighted by the luxurious Maiora 20, Princess 82 and the brand new Sealine F430 while the stunning Fjord 36 Open will take you anywhere with style. Our yachts are hand-picked to offer superb design and performance along with superior comfort and space.

If you're interested in alternative starting points and yacht models, we are able to offer almost every type of yacht for charter in Croatia, thanks to the wide network of our reliable partners.

From luxury motor yachts, stunning monohulls and catamarans to gulets, all are at your disposal for the ultimate charter experience on the Croatian coast.



# Your home away from home

## ► Bali Catamarans



Bali catamarans were designed to meet the needs of yachtsmen looking to sail with maximum living space, comfort and safety. For this the Catana shipyard brought their particular skills to the design of a revolutionary range of catamarans, with innovative ideas as yet unseen in this sector.

Bali catamarans bring the pleasure of open space, large sundecks in front and on the coach roof, a pan-

oramic view from the salon and cockpit, excellent ventilation, a vast forward cockpit with removable tables and an excellent communication with the salon through a large retractable forward window.

With its vast, unhindered interior and exterior living spaces, an optimal level of self-sufficiency and a pioneering nature, the range of Bali Catamarans is offering new pleasures and sensations to yachtsmen turn-

ing their backs on tradition and who want to realise their dreams.

Due to their spaciousness, attractive design and innovative solutions, Bali Catamarans are also ideal for charter. This is why you will find them in our charter fleet.

They are also available for purchase through our Bali Yachting World Charter Management program.

Think SAILING  
is a PASSION.

Think



Info No.: 01 6324 200 | ☎ \*200 | [www.uniqua.hr](http://www.uniqua.hr)





C330 C430 C530 F430 F530 S330



enjoy the  
LIGHT SPACE

combine functionality with  
DESIGN

EXPERIENCE GERMAN QUALITY



CROATIA YACHTING D.O.O. | Split - tel: +385 (21) 332 332 - sales@hanseyachts.hr

[www.sealine.com](http://www.sealine.com)





## The New Hanse 548

The new Hanse 548 is a luxurious yacht with a loft-style interior. At a length of more than 16 m and a breadth of 5 m, it offers a new level of spaciousness. It is the perfect yacht for a relaxing voyage to the most breath taking bays. The designers were inspired by the element Earth during the development of the Hanse 548. The clear, modern hull shape and interior build a sublime contrast to the natural materials and warm hues. Choose from ten different layouts below deck. Regardless of which you opt for, excellent sailing performance and handling are a given.

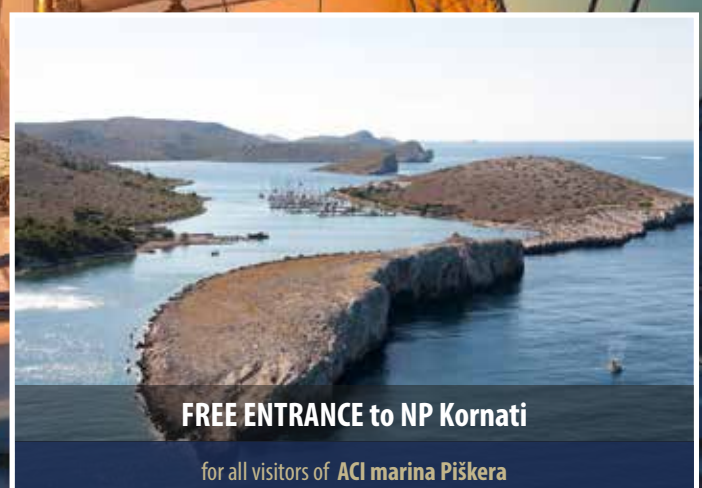
## The New Bali 4.1

The Bali 4.1 picks up on all the innovations which have been so successful with the BALI 4.0: The vast cockpit / saloon area which completely opens up with a huge pivoting glazed door. The very seaworthy integral foredeck area that provides rigidity and protection from spray with a very large sunbathing area and a forward cockpit which can comfortably accommodate the whole crew. The raised helm station and very convivial fly bridge. Retracting or sliding windows for optimal ventilation both at sea and at anchor. Water and diesel tankage, and refrigerator capacity superior to those of all their competitors. The Bali 4.1 additionally offers a new integral aft platform linking the two hulls, new bench seating in the aft cockpit and large side lockers which can house a grill or scuba equipment.



**22ACI**  
MARINAS

ADRIATIC CROATIA INTERNATIONAL CLUB  
Mediterranean Largest Marina Chain







NEW HANSE 458

# Be among the first

## ► Experience these brand new yacht models

The yacht building industry is still on its comeback and there were quite a few new yacht models presented on the recent boat shows. As we are official representatives for the most innovative brands on the market, the Hanse Yachts and the Bali Catamarans, you have the chance to try out the newest yacht models in our charter fleet. After 5 new models that came to our fleet straight from the premieres for the season 2018, we are bringing 3 brand new models presented recently at the Cannes Yachting festival. Following other new models from the Hanse 8 series, we are proud to announce two new additions from the Hanse shipyard that are arriving to our fleet, the brand new Hanse 458 and the Hanse 508. Being a trend-

setter means to have the courage to try new things and to establish successful developments long-term. The 8 series from Hanse has this courage. The courage to draw and launch a modern, purist interior design, setting new trends in the sailing world. The peak of this Hanse trend wave is now reached with the presentation of the new Hanse 458 and the new Hanse 508. Both yachts embody the perfect symbol of a modern sailing yacht: seaworthiness and elegance, sportiness and comfort, functionality and design. You will surely enjoy the comfort and the performance that these yachts offer. A new flagship of the Bali brand, the Bali 5.4 will bring a new level of luxury to our catamaran fleet. Just as the other

Bali Catamarans models, its innovative design with a tilting wall provides an unrivalled amount of living space while the rigid forward deck incorporates a vast sunbathing area and the forward cockpit that can seat the entire crew. No matter if you are in the enormous saloon, which is flush with the aft and the forward cockpit, or if you are in the forward cockpit that has direct access from the saloon, or you are using the great relaxation area on the fly bridge, you will feel the pleasure and luxury than only big yachts can provide. With its six comfortable double cabins, it will provide a comfortable haven for up to 12 guests with designated cabins for the crew.



BALI 5.4



NEW HANSE 508



NEW HANSE 458



Erste & Steiermärkische S-Leasing d.o.o. Zelinska 3, 10000 Zagreb +385 (0)72 37 5010 www.ersteleasing.hr

First choice  
for leasing

## 20 years of nautical miles explored. Definition of best leasing.

Take advantage of a special offer:

- financing vessels with variable or fixed interest rates in EUR or HRK
- financing with warranty programs and/or grants (HAMAG BICRO guarantee program)

**ERSTE**  
Leasing

## WHAT OUR GUESTS SAY...

### REVIEWS



#### › Nick H., New Zealand

We have been sailing in Croatia since 2016 and we really enjoy chartering with Croatia Yachting. Their team is very personable and always willing to help. Having an office in Split, as well as Kaštela, made organising our charters really convenient and efficient. Their fleet of boats gives you a wide range to choose from, with both monohull and catamaran options. Their teams work hard to ensure that the boats are well-maintained and clean, fresh for each weeks charter. We love their Hanse fleet, and find that the sleek design of the Hanse boats is complimented by the care and attention to detail that the CY team provides. Their check-in brief is thorough and friendly, and any items noticed to be missing or requiring attention are seen to im-

mediately, as they work as a team to rectify any last minute issues that crop up. We really enjoy chartering with Croatia Yachting. Their professionalism and high standards can be relied upon, they are easy to communicate with face to face or via email, and you can tell that they really take pride in what they do.

#### › Max G., Sweden

Profesional, well organized, very helpful and polite staff with very good quality yacht and equipment. Overall excellent experience. Thanks very much.

#### › Tash P., New Zealand

Recently went sailing on the Hanse 455 with Croatia Yachting. There were 5 of us + a skipper and the Hanse was extremely comfortable and spacious. Easy sailing for one skipper and she even fared well in the 40-knot winds and 2-metre swells we faced returning from Brac to Split. The team at the office were warm and professional and the whole process was very simple. Our skipper Igor (provided by Croatia Yachting) was friendly and easy to be around - very important when you are sharing a space with someone. We only went out for 3 days, but would definitely love to be on any of the Hanse yachts for a full week sailing the Adriatic.

#### › Manuel D., Italia

Thanks again for excellent and reliable booking. The boat met all expectations based on your description and we all had so much fun. Regards.

#### › Astryd H., Norway

Outstanding service and support.

#### › George H., UK

Croatia Yachting staff was extremely helpfull and knowledable - all of my questions were answered instantly and accurately. I cannot praise the Croatia Yachting staff highly enough.

#### › Verena S., Italia

Very diligent staff, very friendly and helpful and understanding. Explains things very clearly and with great concern. We definitely and highly recommend Croatia Yachting.

#### › Thomas E., Germany

I want to say once again, thank You very much for the great support on the 'Supernova' from 12<sup>th</sup> May until 19<sup>th</sup> May this year. Everybody starting from the booking agent Dina, to the office and on the boat Stanko were really great. I will book again at Croatia Yachting, best experience with You all. Many greetings.

#### › Max B., Germany

I just wanted to thank you for your great support during the whole preparation phase! You were extremely helpful and always very kind. The trip was amazing and the boat just perfect! Everytime again!

#### › Emma R (CH)

It's already more than a week since we returned from our sailing trip in Croatia. Everything worked perfectly! I'd like to thank you for all your help! It's been a pleasure to work with you.





CROATIA  YACHTING

You have always dreamt of  
**OWNING A YACHT?**  
We can make it happen...

Our charter management program,  
the easiest way to your own yacht.

Key benefits of our charter management program are:

- minimal investment or participation in boat acquisition
- special purchase conditions for your boat
- favourable financing conditions through affiliate leasing companies
- high charter income based on minimum of 20 weeks per season (fleet average of 21,5 weeks/boat)
- transparent cash flow reports through constant insight in income and expenses
- financial security with insurance against loss of charter income
- high quality aftersales support with prompt processing of claims throughout warranty
- high maintenance standards ensure the best resale value for your boat regardless of its age



**HANSE YACHTING WORLD**  
CHARTER MANAGEMENT PROGRAM  
[www.hanseyachts.hr](http://www.hanseyachts.hr)



**BALI YACHTING WORLD**  
CHARTER MANAGEMENT PROGRAM  
[www.bali-catamarans.hr](http://www.bali-catamarans.hr)

**CROATIA YACHTING d.o.o.**  
Authorised dealer for Hanse Yachts and Bali catamarans  
Split | T: +385 (0)21 332 332 | E: [sales@croatia-yachting.hr](mailto:sales@croatia-yachting.hr)

*Hanse*   
BREAKING RULES SETTING TRENDS

**BALI**  
CATAMARANS





## Meet us on boat shows



Another Biograd Boat Show is behind us and it was a perfect conclusion to a successful season in our sales department. Now it is time to prepare for the upcoming boat shows. As an authorized dealer for Hanse, Dehler, Sealine, Fjord and Bali Catamarans, we are often the main attraction of the two Croatian boat shows in Split and Biograd. After many premieres that we had on the Croatia Boat Show in Split in 2017 and 2018, we are preparing three new ones for the same boat show in 2019. We will be presenting two new trendsetters from Hanse Yachts, the Hanse 458 and the Hanse 508 and the new flagship of the Bali brand, the new Bali 5.4. Make sure to meet us there from April 10th to April 14th 2019 to find out more about the new models from the Hanse 8 series, meet the revolutionary Bali catamarans, spacious Sealine Yachts and stunning Fjord Boats. You will also get an insight on how the charter management works and which models are most profitable.

We also attend the Boot Düsseldorf and the Cannes yachting festival with the shipyards that we represent in Croatia so you could also meet us there.

We are looking forward to meeting you and answering all your questions.

## » Your holiday starts here

We have rebuilt our office in our Kaštela base from the ground up with our charter guests in mind.

Our aim was to provide an attractive and comfortable space for the guests and speed up the check-in process with three working stations that can work simultaneously. The office decor is providing a relaxing environment so, as soon as you enter the office, you have basically started your holiday.

All our guests have easy access to information about our services, extras and about the yachts that they are chartering. The sheer office space would not mean much without the staff. Our friendly booking agents will help you get the documents sorted while our base manager and the crew will show you all you need to know about the yacht itself and they will all make sure you start your holiday in the best possible way.







# › Central Dalmatia

## Genuine dalmatian lifestyle



Even the ruler of the world at the time, emperor Diocletian, knuckled under the sight of crystal sea, hidden bays, dense woods and rugged karst landscapes of the Central Dalmatia. Historic little towns, beautiful sceneries, authentic cuisine and friendly hosts have helped this region become one of the most interesting tourist destinations worldwide. The number of islands and the variety of their offer make it a very attractive sailing destination, too. The old TROGIR, often called a museum town, is situated on a small island between the mainland and the island of Čiovo. It has a rich collection of Romanesque and Renaissance architecture and is a UNESCO world heritage site since 1997. SPLIT is the second-largest city in Croatia and a great place to experience genuine lifestyle in a UNESCO world heritage site and one of the world's most impressive Roman monuments.

### › HIGHLIGHTS

**DIOCLETIAN'S PALACE IN SPLIT**  
The best-preserved Roman building in the world

**TROGIR OLD TOWN**  
The very best that history has to offer

**HVAR OLD TOWN**  
Vibrant nightlife amidst the medieval streets

**PAKLENI ISLANDS**  
Secluded beaches, deserted coves and sun-drenched hills

**THE BLUE CAVE (BIŠEVO ISLAND)**  
Breathtaking light effects

**ZLATNI RAT (BOL- ISLAND OF BRAČ)**  
Well-known windsurfing destination



### Sightseeing spots

The old TROGIR, often called a museum town, is situated on a small island between the mainland and the island of Čiovo. It has a rich collection of Romanesque and Renaissance architecture and is a UNESCO world heritage site since 1997. SPLIT is the second-largest city in Croatia and a great place to experience genuine lifestyle in Dalmatia. Diocletian's Palace in the city centre is a UNESCO world heritage site and one of the world's most impressive Roman monuments.





# Discover Central Dalmatia from Base Kaštela

**LOCATION** Kaštel Gomilica - 43°32'7"N 16°24'4"E  
**TRANSFER** Airport Split – 9,5 km; Port Split – 14 km  
**SHOPPING** supermarket in the marina and nearby  
**PARKING** inside the marina



## 7 DAYS FROM SPLIT

1. Split – Maslinica (13 Nm)
2. Maslinica – Komiža (24 Nm)
3. Komiža – Biševo – Vis (22 Nm)
4. Vis – Palmižana – Hvar (13 Nm)
5. Hvar – Stari Grad (14 Nm)
6. Stari Grad – Bol – Lučice (19 Nm)
7. Lučice – Milna – Split (15 Nm)







# › South Dalmatia

## Natural beauty

### › HIGHLIGHTS

**DUBROVNIK OLD TOWN**  
World-famous cultural site

**MARCO POLO'S HOUSE IN KORČULA**  
Situated in the very heart of the old town

**MLJET NATIONAL PARK**  
Two seawater lakes and a large coral reef

**LASTOVO NATURE PARK**  
Reserve of inviolate nature

South Dalmatia is Croatia's most important holidaymaking destination with the city of Dubrovnik as its capital. Dubrovnik is known worldwide as a true pearl of the Mediterranean, but one must not forget the picturesque towns, replete with history and exquisite natural beauty, which surround the city on both sides and greatly add to its appeal. Remains of fortifications which testify to a long history of repulsed invasions can be found throughout the area. The most known islands of this area are Korčula, Lastovo and Mljet, very popular for sailing. With its sublime location, overlooking the blue waters of the Adriatic, DUBROVNIK is one of the world's most magnificent walled cities. It's a UNESCO world heritage site and Croatia's most known destination. Don't miss

visiting Dubrovnik city walls and the main street Stradun. If you want to enjoy the breathtaking view of the town, take Dubrovnik cable car to the hill Srđ. The town of Korčula, known as the birthplace of the adventurer and traveller Marco Polo, is sprung up on a small peninsula overlooking the Pelješac channel. The wealth of its stonemasonry and architecture has been winning visitors over for centuries. The island of Mljet hides under its wing the very first national park of the Adriatic. A heaven for sailors and a common target for pirates, Mljet island is today an essential destination, recommended by numerous global magazines and guides. Many agree Mljet is precisely the place where the mythical Ulysses lived for seven years entranced by the nymph Calypso.





# Discover South Dalmatia from Base Dubrovnik

**LOCATION** Komolac - 42°40'13"N 18°07'32"E  
**TRANSFER** Airport Čilipi – 26 km; Port Gruž – 5 km  
 Dubrovnik city centre – 7 km  
**SHOPPING** supermarket in the marina  
**PARKING** inside the marina

## Sightseeing spots

With its sublime location, overlooking the blue waters of the Adriatic, DUBROVNIK is one of the world's most magnificent walled cities. It's a UNESCO world heritage site and Croatia's most known destination. Don't miss visiting Dubrovnik city walls and the main street Stradun. If you want to enjoy the breathtaking view of the town, take the Dubrovnik cable car to the hill Srd'.



## 7 DAYS FROM DUBROVNIK

1. Dubrovnik – Lopud (8,5 Nm)
2. Lopud – Sapunara – Okuklje (15 Nm)
3. Okuklje – Pomena (16 Nm)
4. Pomena – Korčula (14 Nm)
5. Korčula – Orebić – Prožura (27 Nm)
6. Prožura – Šipanska luka (10 Nm)
7. Šipanska luka – Sunj – Dubrovnik (16 Nm)





# › North Dalmatia

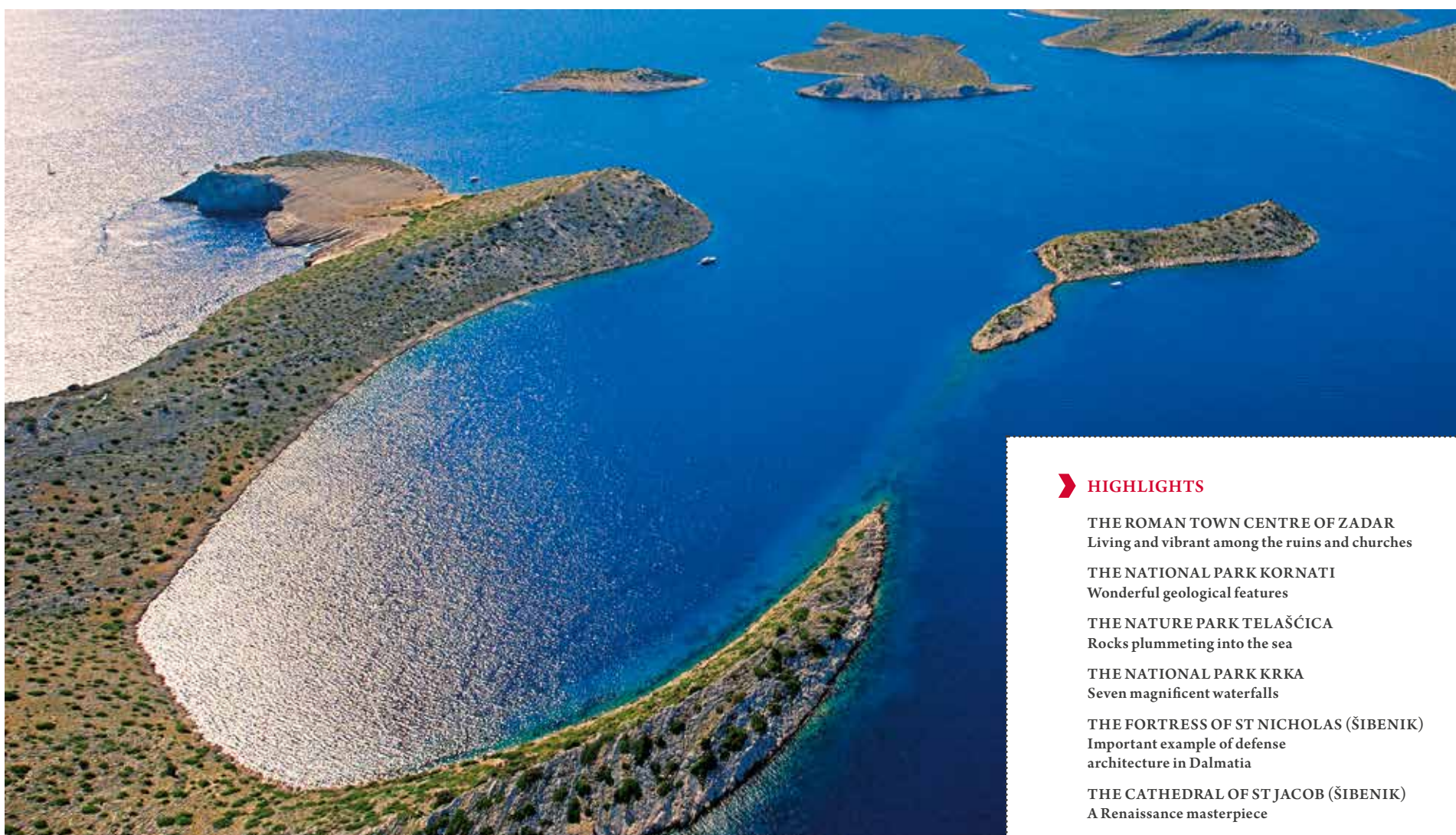
## The home of national parks



Sometimes overlooked as a holiday destination in favour of the more famous resorts and islands further along the coast, the North Dalmatian region has much to offer to its visitors. The area contains the beautiful coastal towns of Zadar, Šibenik and Primošten as well as numerous islands and three national parks. The city of Zadar is unique for its thousand-year-old urban existence which makes it one of the oldest cities

in Croatia. This is a city filled with cultural and historical heritage that can be seen just by walking through the city. Zadar is not too crowded, it's not overrun with tourists and its two unique attractions – the sound-and-light spectacle of the Sea Organ and the Sun Salutation – need to be seen and heard to be believed. Šibenik is located in a deep inlet where the river Krka flows into the Adriatic Sea. Its port is very well protect-

ed from all winds and is ideal as a starting point of your cruise. Numerous churches, monasteries, palaces and four fortresses 'frame' the city, and also testify to the perseverance, renunciation and faith of generations of people of Šibenik. Primošten is located on a peninsula that was an island once and is one of the most attractive destinations on the Adriatic coast with a typical look of an old fishing town.



### › HIGHLIGHTS

**THE ROMAN TOWN CENTRE OF ZADAR**  
Living and vibrant among the ruins and churches

**THE NATIONAL PARK KORNATI**  
Wonderful geological features

**THE NATURE PARK TELAŠĆICA**  
Rocks plummeting into the sea

**THE NATIONAL PARK KRKA**  
Seven magnificent waterfalls

**THE FORTRESS OF ST NICHOLAS (ŠIBENIK)**  
Important example of defense architecture in Dalmatia

**THE CATHEDRAL OF ST JACOB (ŠIBENIK)**  
A Renaissance masterpiece



# Discover North Dalmatia from Base Biograd

**LOCATION** Biograd na Moru - 43°94'2"N 15°44'4"E  
**TRANSFER** Airport Zadar - 28 km  
**SHOPPING** supermarket nearby  
**PARKING** inside the marina



## Sightseeing spots

Biograd na Moru is located in the centre of the Croatian Adriatic coast, with direct access to the beautiful historical cities of Zadar and Šibenik and their surrounding islands. It is also an excellent starting point for visits to the nearby Telašćica Nature Park, the Kornati and Krka National Parks.







FJORD 44 open  
*be unique*

*Power, purism and pleasure  
merged to a single masterpiece.*

38 | 36 | 40 | 44 | 52 | 36 | 44  
xpress | open | open | open | open | MY tender | coupé



CROATIA YACHTING D.O.O. | Split | Croatia  
sales@croatia-yachting.hr | Tel: +385 (21) 332 332  
[www.fjordboats.com](http://www.fjordboats.com)

**FJORD**   
the power of german engineering



# Crewed Charter

» For maximum relaxation



If you are looking for a way to unwind and spend your holiday without a care in the world, a crewed charter is the way to go. This is a unique cruising experience and leisurely way to explore the Adriatic. With attentive crew members, you'll enjoy an unmatched level of service. The secret of an enjoyable crewed charter is essentially the crew, not only the yacht. It is entirely up to you if you want to be just a relaxed luxury vacationer, or to participate in sailing, and learn new skills from the crew. Large sailing boats and luxury motor yachts can be chartered with a permanent crew. These yachts are usually more luxurious than bareboats and equipped for your leisure activities – tender for water skiing, kayaks, snorkelling equipment are just some of the toys that are at your disposal all the time. To point out some luxury crewed motor yachts from our fleet, here is the brand new Princess 82 Larimar II. This beautiful motor yacht joined us recently and is now, for the first time, available for charter. Larimar II is one of the youngest luxury motor yachts available for Adriatic and Mediterranean cruising, with 2018 as her maiden season in charter. Her features, her equipment and experienced crew are a guarantee for a rewarding and unique yachting experience. Maiora 20 S – HOPE I, a truly elegant yacht that combines classic lines with modern and sporty ones. The fly bridge is by far the most attractive part of the deck that allows for moments of pleasant relaxation in the open air and the company of ones most exclusive guests. The lengthened transom allows direct contact with the sea, so the guests can fully enjoy their surroundings while the luxurious interior will provide you with a home away from home environment. When entering the saloon, the Hope I welcomes you with remarkable attention to details and plenty of natural light through the wide windows. With no wall separating the dining area from the saloon, it is quite casual to communicate and interact with each other along the entire space. The

bedrooms are designed to be not only a place to sleep but also as gracious living areas that offer plenty of privacy. WIN WIN, a Jeanneau 53 is available for luxurious crewed charter in the Adriatic or in the Eastern Mediterranean. The sailboat has been designed to offer a perfect combination of comfort and performance, with

well-thought-out details such as the largest cockpit in its class with barbecue, the forward sundeck cushions and the fully air-conditioned interior. It offers a variety of accessories for fun /relaxing to its guests, which makes it ideal for spending leisure time and having fun with family and friends.







**THE EASIEST WAY TO YOUR OWN YACHT!**  
Ask for more info about our **CHARTER MANAGEMENT** program

315 new 348 new 388 new 418 455 505 new 548 575 588 675

[www.hanseyachts.hr](http://www.hanseyachts.hr)

CROATIA YACHTING D.O.O.  
Split | tel: +385 (21) 332 332 | [sales@hanseyachts.hr](mailto:sales@hanseyachts.hr)

**Hanse**   
BREAKING RULES . SETTING TRENDS



# Challenge the wind

## › Hanse one design fleet

Can you think of a better way to challenge yourself, your friends, your colleagues and the wind than in a sailing regatta? We can organize all types of sailing events, team buildings and regattas from our base in Kaštela and take care of every aspect of the event. We offer full technical and planning support, so the only thing you need to concentrate on is sailing and having fun. Our extensive range of one design Hanse 415 and Hanse 455 yachts will set

your competitive spirit free and allow the best crew to win the regatta. Hanse yachts are designed by judel/vrolijk & co, one of the finest yacht designers in the world. They draw their experience from the America's Cup and they have adapted that experience to the serial production of yachts. We are sure that you will enjoy sailing the fast cruising Hanse yachts while exploring the exciting archipelago of Central Dalmatia.



## › Stay active

Sailing is all about having an active holiday while being surrounded by beautiful nature and sea. For those who want to explore and experience more, we offer all sorts of 'toys'. Explore the bays with a RIB, a sea-kayak or a stand up paddle, see the underwater world with snorkelling equipment while flying underwater with a subwing or experience the speed with a wakeboard or a donut.

When booking a yacht, make sure you book your extras in advance to make sure they will be available at your arrival.







# BALI 4.1

An incredible living space

NEW



[www.bali-catamarans.hr](http://www.bali-catamarans.hr)

The Bali 4.1 picks up on all the innovations which have been so successful with the BALI 4.0: The vast cockpit / saloon area which completely opens up with a huge pivoting glazed door. The very seaworthy integral foredeck area that provides rigidity and protection from spray with a very large sunbathing area and a forward cockpit which can comfortably accommodate the whole crew. The raised helm station and very convivial fly bridge. Retracting or sliding windows for optimal ventilation both at sea and at anchor. Water and diesel tankage, and refrigerator capacity superior to those of all their competitors. The Bali 4.1 additionally offers a new integral aft platform linking the two hulls, new bench seating in the aft cockpit and large side lockers which can house a grill or scuba equipment.



**THE EASIEST WAY TO YOUR OWN YACHT!**

Ask for more info about our CHARTER MANAGEMENT program

**CROATIA YACHTING D.O.O.**

Split | tel: +385 (21) 332 332 | [sales@croatia-yachting.hr](mailto:sales@croatia-yachting.hr)

**BALI**  
CATAMARANS  
CATANARoup



# » Hanse Cup Adriatic *3 days of sailing and fun!*

Join us for the 7th edition of the Hanse Cup Adriatic regatta that will be held in spring 2019. The regatta is getting bigger every year and we are expecting over 35 Hanse Yachts this time. We will make sure to offer new exciting destinations and new stunning views to many participants that have been with us during the first six years of the regatta.

The regatta is open to all owners of Hanse Yachts and Hanse fans who have a whole range of Hanse Yachts, from Hanse 315 to Hanse 588, at their disposal in our charter fleet.

Participate in this exciting competition with other international Hanse crews, sailing in one of the most beautiful sailing areas in the world and hanging out with drinks and local specialties in some of the best restaurants in the area.

This regatta is organized by Croatia Yachting, the official dealer of Hanse Yachts and Sailing Club Zenta, with the aim of promoting Hanse sailboats that are already recognized for their fast cruising capabilities and easy handling. And also with the aim of opening the sailing season and promoting Croatia as a top sailing destination.









# Financial and operative lease

## Solutions for success

[www.otpleasing.hr](http://www.otpleasing.hr) • [otpleasing@otpleasing.hr](mailto:otpleasing@otpleasing.hr)

# » Enjoy the local food and wine



Sailing, apart from being a sport, is considered a leisure activity which provides a great relation between physical activity and relaxing. Gastronomy, on the other hand, presents much more than filling your stomach. Combining these two adventures in purpose of better exploring Croatia, is a sure way to get to the core of the beauty that Croatia provides.

Being a country of more than 1000 islands, Croatia is also a land of vineyards with more than 300 geographically defined wine districts. Winemaking in Croatia has a rich history dating back to the ancient Greek times and this can certainly be evident in the large variety of quality wines.

When sailing the Adriatic, don't miss out on trying the local food and wine, it will make you fall in love with Croatia all over again.





## » Here is a suggestion for a wine route that takes you to the Central Dalmatian islands

**Did you know?**  
The famous Californian Zinfandel is a direct descendent of Crljenak Kaštelanski.

### DAY 1

#### Kaštela - Maslinica (island of Šolta)

Šolta is well known for its indigenous variety Dobričić and the fact that crossing of 'Crljenika' from Kaštela and already mentioned 'Dobričić' led to creating one of the most famous varieties in Croatia, 'Plavac mali'.

Gastro reference - recommended with meat dishes (grilled or traditionally roasted under a cast iron lid)

### DAY 2

#### Maslinica (island of Šolta) - Komiža (island of Vis)

Komiža, situated on the west side of the island Vis, is famous for its long fishing tradition and a lot of high-quality wines, especially 'Vugava' and 'Plavac mali'. 'Vugava', characterized by the dark yellow color, robust flavor and dense note of sage, is a well-known white wine. Gastro reference - Vugava goes well with all kinds of fish, seafood and white meat. It shouldn't be served as an aperitif, but always with a meal.

### DAY 3

#### Komiža (island of Vis) - Porat (island of Biševo)

Biševo, first of all, famous for its Blue Cave, is also well known by its 'Plavac Mali' that grows on damp and sandy terrain of this beautiful, small island. These terrains influenced 'Plavac Mali' giving it heavier and richer note. The island has no winery or bottling plant, but a good drop can be found at local families or at the local restaurant.

Gastro reference - Plavac, as a strong wine, is recommended with red meat and heavier food.

### DAY 4

#### Porat (island of Biševo) - Hvar (island of Hvar)

Besides entertainment and leisure, Hvar offers a wide selection of restaurants with excellent fish and seafood delicacies.

As the fish is best suited to white and lighter wine we recommend 'Pošip Luviji' and 'Prvi Poljubac' (First Kiss) from a local winery that have been meticulously cultivating an original strain of 'Pošip' for many generations. Gastro reference - 'Pošip', chilled to 12 degrees, goes best with seafood and shellfish dishes.

### DAY 5

#### Hvar (island of Hvar) - Stari Grad (island of Hvar)

The north side of the island of Hvar is richer with premium wineries. In the nineties one of these wineries became famous with the finest Dalmatian Prosecco labeled 'Hektorovich'. 'Plavac Barrique' represents one of the finest Croatian wines. We also have to point out 'Pošip' - exquisite white wine from Sv. Klement (Pakleni islands) Gastro reference - for dessert, with highly acclaimed prosecco Hektorovich, we recommend the dalmatian 'Rožata' - creamy pudding similar to crème brûlée.

### DAY 6

#### Stari Grad (island of Hvar) - Bol/Milna (island of Brač)

Brač, known for its lamb and numerous olive groves, also offers several excellent varieties of wine.

A Winery from Nerežišće offers superb red wines, 'Bosso' and 'Bročko Rič', characterized by dominated aromas that go excellent with Brač's well known lamb dishes. This winery also produces 'Spoža', one of the finest Croatian rosé wines. A winery from Murvica offers an excellent Barrique, 'Plavac Murvica'. On the southern side of the island, a winery from Bol makes excellent white wines 'Pošip Stina' and 'Vugava Stina'. Gastro reference - stronger and more aromatic red wines are recommended with already mentioned Brač's lamb, grilled or roasted under a cast iron lid.

### DAY 7

#### Bol/Milna (island of Brač) - Kaštela

When coming back to Kaštela, make sure you try 'Crljenak Kaštelanski'. This just happens to be the most famous Croatian wine as the Californian Zinfandel is the direct descendent of this wine sort. The 'Crljenak Kaštelanski' is a bit softer than the 'Plavac' and it has a distinguishing fruity aroma for which this wine is highly appreciated.

If you wish, we can design a custom route that is in line with your vacation plans.







# The easiest way to your own yacht

Have you ever dreamed of having your own YACHT? We believe you have. This could be the right solution for making your dream come true.

We, as an official distributor for Hanse, Dehler, Bali and Fjord yachts and one of the leading charter companies in Croatia, offer the easiest way to your own yacht with minimum investment through our Hanse Yachting World and Bali Yachting World Charter Management programs, providing you with a chance to earn additional income at the same time. You can easily and quickly become a yacht owner through this program, without having to care about the yacht's maintenance or berth. If you consider that most owners use their yachts only two or three weeks a year, financing the purchase, maintenance and a berth in a marina all year round does not make much sense. For this type of yacht owners, the Easy Yacht Charter Management program is the ideal solution.

The program is designed in order to enable you to finance the purchase of a yacht, its maintenance, and berth costs from the profit generated by chartering, making it also possible to earn additional income. In charter management, the most common form of financing the purchase is financial leasing with a minimum down payment of 30%, while the remaining sum is paid in monthly installments from charter income. The charter income will cover your leasing costs, as well as all costs of regular maintenance, berth, insurance, and registration. When it comes to choosing a yacht, the final decision is up to you. However, in order to make your



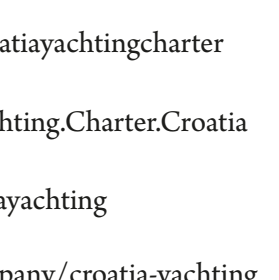
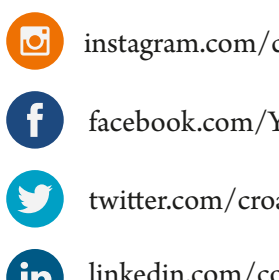
Request a non-binding offer for your dream yacht and ask about our special purchase conditions on [sales@croatia-yachting.hr](mailto:sales@croatia-yachting.hr) or by phone on +385 21 332 332.

purchase more favorable for you, we will recommend the best performing models based on our business experience. Furthermore, detailed calculations of income and expenses will provide a clear insight into cost-effectiveness of specific models in order to make your decision on yacht type and model easier. If you already own a yacht, you can also join our program. There is also no need to worry about the condition of the yacht. A well maintained and fully functional yacht is the only way

to a satisfied charter customer, thus being the key to success of each charter company. Therefore, our professionally trained staff performs constant checks of the state of your yacht and equipment, and services them regularly. Constant monitoring and professional maintenance ensure a long lasting yacht and equipment and with that its high resale value. Hanse and Bali models can be seen, tested, or chartered in our charter bases in Kaštela, Dubrovnik or Biograd.

## Keep in touch

Follow us on **Facebook**, **Instagram**, **Twitter** and **Linked-in** to keep in touch and see what's new. Share your thoughts, opinions and memories with us.



[instagram.com/croatiayachtingcharter](https://www.instagram.com/croatiayachtingcharter)

[facebook.com/Yachting.Charter.Croatia](https://www.facebook.com/Yachting.Charter.Croatia)

[twitter.com/croatiayachting](https://www.twitter.com/croatiayachting)

[linkedin.com/company/croatia-yachting](https://www.linkedin.com/company/croatia-yachting)

Photos: Zvonimir Barišin, Mario Jelavić, Nico Krauss and Croatian National Tourist Board (Hrvoje Serdar, Ivo Biočina, Mario Romulić, Dražen Stojić, Ivo Pervan, Ante Verzotti, Ivan Čorić, Mario Hlača, Damir Fabijanić)