



Dear reader,

2019 season has officially started, and we are excited to see what this summer has installed for us! Last year was one of our best so far, with an award for developing the best quality management system in 2018, just after being awarded as the best charter company in 2017. Awards aren't the reason of the effort we put in our work, but they do give us proof that what and how we do it put is among the best in the business. Each year we look as a challenge to be even better, to bring novelties to the market, and basically to live up to our motto – Yachting at its best! Having said that, our fleet gets bigger season after season, with over 90 yachts in our fleet, including the Bali 5.4 catamaran, the flagship of the brand. Not only that, our yacht sales team has won the Hanse dealer of the year with over 30 boats successfully delivered to their

new proud owners. We take the concept of being the best everywhere, even in office design planning, so new office in Kaštela has a VIP lounge, while our guests in Biograd and Dubrovnik will be able to get much needed refreshment in our Fresh Up corners. We can promise this – we intend to continue on being one of the leading Croatian companies in the nautical sector by growing our fleet and continuously improve and enhance our service. This magazine is made for you, our guests, to give you inspiration for sailing in Dalmatia, get you familiar with what we do and extraordinary and innovative brands we represent. So, list through the pages before you, whether you want to spend a perfect sailing holiday or maybe even own your own yacht someday!

DOMAOJ MILIŠIĆ, Managing director

New award for Croatia Yachting

After being awarded as the best charter company in Croatia for 2017 and being among the top three contenders for the same title for the year 2016, we have received a Special recognition for developing a quality management system in 2018 that leads to providing the highest level of service to our clients. Another recognition came our way recently as Hanse Yachts awarded us the Dealer of the year title for 2019! This, latest in the string of awards is another proof that hard work and putting the client first is the right and only way. It's safe to say that this recognition motivated us to keep on pushing things forward and continue to be the frontrunner in the nautical industry, not just in Croatia, but also in the world!



► Hanse Dealer of the year





› This is who we are

Celebrating our 15-year anniversary, we are proud to be one of the leading Croatan charter operators and agencies, with headquarters in Split and three charter bases along the Dalmatian coast: Marina Kaštela, ACI marina Dubrovnik and Marina Kornati in Biograd. Our passion for yachting shows in over 40.000 satisfied customers and the „Tourism flower“ award, that we have won in 2017 as the best charter company in Croatia. We can proudly say that we have the world's largest fleet of Hanse Yachts, ranging from the Hanse 315 to the Hanse 588, together with other sailing yachts, catamarans and motor yachts from other top manufacturers. Apart from having our own fleet with over 90 yachts, we are working with hundreds of agencies worldwide and offering over 1.500 yachts for charter, located at the most excit-

ing locations on the Adriatic coast. It does not matter if you are looking for a motor yacht, sailing yacht, bare-boat charter or a crewed charter, we will find the perfect yacht for you. Our extensive charter fleet includes one design Hanse 415 and Hanse 455 yachts, which enables us to organize all types of regattas and teambuilding activities for you to challenge the wind and your colleagues as well. As an official representative for Hanse, Dehler, Sealine and Fjord yachts, all part of the Hanse group and also Bali catamarans, part of the Catana group - we don't just sell these yacht brands, we take care of the aftersales and maintenance of the yachts and provide charter management service. The yachts in our own charter fleet are maintained to the highest standards to provide exceptional comfort and great sailing

performance at the same time. We pay special attention to impeccable cleanliness, yacht maintenance and technical performance of our yachts, in order to offer you top quality and satisfaction during your stay. Travelling to a new and unknown destination, comes with a lot of questions – where to go, what to eat and what to do? This is where our local knowledge comes in handy. Our wealth of local knowledge of the area arises from our everyday life here, which cannot be matched by foreign charter brokers. We know every breath-taking location, hidden bay and local restaurants that we are glad to recommend. Our staff will make sure that your charter holiday goes smoothly and flawlessly. You can always reach us on the support lines, available for you 24/7, to deal with any questions or potential issues that may occur.

› Croatia Yachting in numbers

Best
Charter
Company
in 2017

Dealer
for

5



Yacht
Brands



Quality
Management
Award in 2018

Celebrating
15 years
in Charter Business



World's
no. 1
Hanse
Charter
Fleet



90

Boats in
our Fleet
with

3

Luxury
Crewed
Yachts



over 40 000



satisfied
Customers



3

Charter
Bases

» The finest yacht collection

Our fleet consists of over 90 yachts and covers a complete line of new and modern sailing yachts, catamarans and motor yachts, all equipped and maintained to the highest standards. Each of our yachts is specially equipped and perfectly adapted to the needs of our clients. Sailing enthusiasts have the entire range of fast and attractive Hanse Yachts at their disposal, along with monohulls from other top manufacturers. For those whose top priority is comfort at sea, we'd like to highlight our Bali catamaran fleet, from the Catana group. Others, who are more likely to enjoy the motor yacht lifestyle, will be delighted by the luxurious Maiora 20, Princess 82 and the brand new Sealine F430 while the stunning Fjord 36 Open will take you anywhere with style. Our yachts are hand-picked to offer superb design and performance along with superior comfort and space. If you're interested in alternative starting points and yacht models, we can offer almost every type of yacht for charter in Croatia, thanks to the wide network of our reliable partners. From luxury motor yachts, stunning monohulls and catamarans to gullets, all are at your disposal for the ultimate charter experience on the Croatian coast.

Award worthy fleet

This year has been very kind to us, at least so far. Truth be told, when you have only best brands in your portfolio, that is bound to happen. In 2019, two boats in our



fleet have been nominated or have won the award in their respective categories! This much of the introduction is probably enough, so let's start with the fun stuff. Here are our award worthy boats.

» BALI 5.4 Let us Allure you with the MULTIHULL OF THE YEAR

New flagship of the Bali brand brings an abundance of innovative solutions as all the other Bali Catamarans. Once you step your foot aboard this magnificent vessel, it will be quite obvious what the focus of the design had been – YOU. It's built to make the sailing experience uniquely luxurious, with an abundance of space, light and absolute comfort. One might think that these words are subjective and perhaps too kind, but here's the ultimate argument for the mastery of Bali 5.4 build – 2019. Multihull of the Year award!

You can find this masterpiece of a catamaran in our fleet under the name Allure I. We have decided upon the name out of a very simple reason, and it brings a thesaurus into the conversation: **Allure** /ə'ljʊə,ə'lju:/ **the quality of being powerfully and mysteriously attractive or fascinating.** This definition spoke volumes to us, and it will continue to do so to everyone who makes a right choice and tries this sailing with this masterpiece.

» SEALINE F430 Enjoy the LIGHT, feel the SPACE, combine functionality with DESIGN – that's the Sealine way!

The F430 is a Sealine through and through – crowned with a captivating flybridge. Reigning over the characteristic, unmistakably large panorama windows is a viewing platform that satisfies your every desire. High-speed performance ensures that the everyday hectic quickly disappears behind the horizon. The new Sealine F430 – an experience that every yacht enthusiast is magnetically drawn to.

In 2019 Sealine F430 has been recognized for its beauty and crafting not once, but twice! After already being nominated for the European Powerboat of the Year, the Sealine F430 now is a finalist for this year's Motor Boat Awards in Great Britain. The judges from international highly-respected Motorboat & Yachting magazine honour each year the most innovative and exciting yachts in several categories.



» Your holiday starts here

After rebuilding our office in base Kaštela, our offices in Dubrovnik and Biograd got their turn. When rebuilding our offices we have our charter guests in mind. Our aim is to provide an attractive and comfortable space for the guests and speed up the check-in process. The office decor is providing a relaxing environment so, as soon as you enter the office, you have basically started your holiday. As it gets really hot in the summer we have added a

fresh-up corner to all our offices. All our guests have easy access to information about our services, extras and about the yachts that they are chartering. The sheer office space would not mean much without the staff. Our friendly booking agents will help you get the documents sorted while our base manager and the crew will show you all you need to know about the yacht itself and they will all make sure you start your holiday in the best possible way.





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Our charter management program,
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Key benefits of our charter management program are:

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- favourable financing conditions through affiliate leasing companies
- high charter income based on minimum of 20 weeks per season (fleet average of 21,5 weeks/boat)
- transparent cash flow reports through constant insight in income and expenses
- financial security with insurance against loss of charter income
- high quality aftersales support with prompt processing of claims throughout warranty
- high maintenance standards ensure the best resale value for your boat regardless of its age



HANSE YACHTING WORLD

CHARTER MANAGEMENT PROGRAM
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BALI YACHTING WORLD

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Yacht as a smart investment

» Charter management – join our smart investment programme

Have you ever dreamed of having your own YACHT? We believe you have. This could be the right solution for making your dream come true.


We, as an official distributor for Hanse, Dehler, Bali and Fjord yachts and one of the leading charter companies in Croatia, offer the easiest way to your own yacht with minimum investment through our Hanse Yachting World and Bali Yachting World Charter Management programs, providing you with a chance to earn additional income at the same time. You can easily and quickly become a yacht owner through this program, without having to care about the yachts maintenance or berth. If you consider that most owners use their yachts only two or three weeks a year, financing the purchase, maintenance and a berth in a marina all year round does not make much sense. For this type of yacht owners, the Easy Yacht Charter Management program is the ideal solution. The program is designed in order to enable you to finance the purchase of a yacht, its maintenance, and berth costs from the profit generated by chartering, making it also possible to earn additional income. In charter management, the most common form of financing the purchase is financial leasing with a minimum down payment of 30%, while the remaining sum is paid in monthly instalments from charter income. The charter income will cover your leasing costs, as well as all costs of regular maintenance, berth, insurance, and registration. When it comes to choosing a yacht, the final decision is up to you. However, in order to make your purchase more favourable for you, we will recommend the best performing models based on our business experience. Furthermore, detailed calculations of income and expenses will provide a clear insight into the cost-effectiveness of specific models in order to make your decision on yacht type and model easier. If you already own a yacht, you can also join our program. There is also no need to worry about the condition of the yacht.



Your dream yacht is one request away!
Our sales team will help you find a yacht that is the best fit for you. Contact us on sales@croatia-yachting.hr or +385 21 332 3342

A well maintained and fully functional yacht is the only way to a satisfied charter customer, thus being the key to the success of each charter company. Therefore, our professionally trained staff performs constant checks of the state of your yacht and equipment and services them

regularly. Constant monitoring and professional maintenance ensure a long lasting yacht and equipment and with that its high resale value. Hanse and Bali models can be seen, tested, or chartered in our charter bases in Kaštela, Dubrovnik or Biograd.



» Simplified charter management annual cost-income projection

Hanse 458		Bali 4.1	
Purchase price:	216 979 €	Purchase price:	381.070 €
Owners income:	38.873 €	Owners income:	59.529 €
Annual cost:	13.172 €	Annual cost:	21.183 €
Profit:	25.701 €	Profit:	38.345 €

NOTE: The prices do not include VAT / The above indicated projection applies only if the charter management contract is signed (minimum two years period)



› Meet us at boat shows

Croatia Yachting calendar



We are an active member of our local and international community, and we are always happy to accept the invitation to participate on boat shows and festivals. Not only that, but we also organize our own, such as annual Hanse Cup Adriatic regatta! Read more about our events, and hopefully meet us on some of them!

What's behind us...

› CROATIA BOAT SHOW 11 - 15 APR 2019

21st edition of Croatia Boat Show is behind us, and we call it a success! As an authorised dealer for Hanse, Dehler, Fjord, Sealine and Bali Catamarans we felt the responsibility to put a little bit of an extra effort into planning our exhibit. Quite successfully since our display was one of the main attractions on the show! As a part of our exhibit we've had Hanse 588, Hanse 548, Hanse 418, Hanse 388, Bali 4.5, Bali 4.3 Bali, Bali 4.1., Sealine F430, Fjord 36 Open, Fjord

44 Open and three Croatian premieres - Hanse 508 Hanse 458 and Bali 5.4! Yachts and parties go hand in hand, so we took advantage of the opportunity to give Croatian audience exactly that – Sunset party with great food, drinks and a special dance show, that was the peak of the entire show and the talk of the town for days after the event!

› HANSE CUP ADRIATIC, 11 - 15 MAY 2019

7th edition of the Hanse Cup Adriatic regatta is just finished. The regatta is getting bigger every year and this year 27 Hanse yachts have joined, counting 27 teams and over 160 team members. From May 11 to May 15 we took the regatta contenders around the islands of Split archipelago – Vis, Hvar and Brač. As all of our participants know, there were some issues with the weather which caused the cancellation of the first day race. Still, rain didn't stop anyone from having the great time! There was even a electric stand up paddle competition on second day in Palmižana, with one lucky and skillful winner went home with a prize – a stand up paddle! Three days of sailing and fun are getting better each year, and to be honest we can hardly wait (and anticipate) to see what will the 8th edition look.

... and here's what is before us

› CANNES YACHTING FESTIVAL, 10 - 15 SEP 2019

Since 1977, the Yachting Festival takes place every September in elegant, luxurious surroundings in the sparkling bay of Cannes. As the first show in the boating

season, the Yachting Festival is Europe's leading in-water boating event. In 2019, the Yachting Festival will orchestrate this event by moving more than 100 sailing boats, monohulls and multihulls to Port Canto to host the largest in-water exhibition in the world of new sail boats. It's a 'must not miss' kind of boat show, and you bet our team will be there!

› BIOGRAD BOAT SHOW, 17 - 20 OCT 2019

Croatia's largest boat show and Central Europe's in-water show. The event has taken on an international flavor due to the importance of Croatia as a boating destination, and we will, yet again, have an exhibition there. We plan to exhibit a vast range of boats in our offer to the visitors of the Biograd Boat Show! See you there!

› BOOT DUSSELDORF, 18 - 26 JAN 2020

World's largest and most international indoor fair for boats and water sports. It takes place every year and is a pure public exhibition. At an exhibition area of 220,000 m² the visitor will be informed about the services and products relating to water sports. We plan to exhibit a vast range of boats in our portfolio as well as present our charter offer to the visitors of the Biograd Boat Show! Our team will visit the show to participate, try out new trends and to present our offer in all of the segments: charter, sales, charter management!

Hanse Cup Adriatic 2019

» Three days of sailing and fun

What is the best way to open the sailing season in Croatia? A bit of competition seasoned with beautiful scenery and loads of fun!

Croatia Yachting in collaboration with Sailing club Zenta has organized the seventh edition of the Hanse Cup Adriatic regatta, which took place from May 11 to May 15, with the support of Uniqa insurance, ACI marinas as golden sponsors, and Erste and OTP leasing as silver sponsors. This year 27 teams with over 160 team members have participated in the race, which says a lot about the popularity of this regatta among sailing enthusiasts! Under the motto, "Three days of sailing and fun!" participants have raced on the routes that explored the beauty of the islands of the Split archipelago and thus opened the sailing season. Our plans got a little bit bigger for each day. First day our contenders set their sails to Komiža, with less than perfect sailing conditions. Fortunately, Komiža once again proved itself to be a safe harbour, so everyone could rest for the rest of the race. Second leg was marked with more favourable winds, and once arriving to Palmižana near Hvar we had a little surprise prepared – electric SUP competition. Bit of adrenaline is the great way to recharge the batteries, with one lucky winner who got a SUP to take home with him! On the last day, we finally woke up to see perfect sailing conditions so the race to Milna on the island of Brač was a proper thrill! Finally, after three days of sailing and fun it was time for the award ceremony and one last celebration! The goal of the Hanse Cup Adriatic regatta is successfully accomplished – the sailing season has been opened in the best possible way!





› Sailing & more

Let us paint the picture. You have decided to go on a yacht vacation, invested some time into planning the routes, places to see, food to eat, and chance is – you want to make the most of every second you spend in Croatia! Pick something from our selection of water toys and be an extra vacationer! Adriatic is perfect for all kinds of activities since it's calm, clear and warm.

› SEABOB

This powered up water toy is made for all those low-key adventure spirits! All you have to do is hold on to it and

explore the Adriatic below surface while enjoying the speed. Talk about a proper James Bond vibe, right?

› SUP

For those in search for a calmer activity we present stand up paddling. But bear in mind, just because it doesn't involve an engine it most definitely doesn't mean you're up for a calm day. Stand up paddling is high-level whole-body workout. It's a combination of balance, strength, and endurance which are exercised whether you are paddling or just balancing on your board. We're talk-

ing about an excellent core workout, and not only that – you'll give your legs, back, shoulders, arms and neck which a proper sweat since they all work together.

› JET SKI

When you go on a sailing vacation there's more than one way to feel the wind in your hair! Just sit on a jet-ski, hit the pedal and go! It's a great way to add a little excitement to your holiday. Drive in circles, feel the sun on your face, let the splashes of sea refresh you. There is no way your batteries won't be recharged.



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You know that feeling when you set your foot on a boat, and you start feeling happy butterflies in your stomach? Your vessel takes you into a reality in which only you and the sea exist. There is no world around you to bother you, only the wind that helps you set your course, the sky above you and the sea below you. Freedom. A rest for your soul. Is there anything more beautiful than that? No, there is not, while the sea is calm, and you are on the mainland during a storm. For you to feel safe while your boat is moored in a port and while you are enjoying the delights of discovering hidden bays and the sunset, it is important to properly insure your vessel. Only thereafter, your navigation is carefree. You can insure your vessel with UNIQA osiguranje from a storm that can damage it, and even sink it, as well as from maritime accidents, while you can also insure your boat equipment – the engine system and accessories, even your belongings on board. The best manner of protecting your vessel is by arranging all-risk insurance, which covers theft, as well as the costs of retrieving and disposing of the wreckage. Because one must navigate, but safely!



www.uniqua.hr

Think SAILING is
a way of LIFE.

Think



Experience these brand new yacht models

» Hanse 458

Trendsetting design and exciting performance are at the heart of crafting this new Hanse model, that embodies quality, performance and comfort like no other sailing yacht series. Ergonomic plotter pods, a double anchor arm for a code zero and six windows in the aft cabins are just some of the details that make this yacht special. Below deck, fine woods and soft fabrics enrich the grace of this Hanse. An essential detail: This 45 ft yacht does not have a freestanding mast support. The main bulkhead is a composite construction with carbon reinforcement and provides a stiff and direct mast-keel connection. This makes the interior even larger with the loft-like design coming to its full advantage. The new Hanse can be built in the owner's version with a large master cabin in the bow or with four double cabins for more guests on board.



» Hanse 508

The new Hanse 508 is a luxurious yacht with a loft-style interior. At a length of more than 16 m and a breadth of 5 m, it offers a new level of spaciousness. It is the perfect yacht for a relaxing voyage to the most breath-taking bays. The large cockpit, the elevated bulwark, the second forestay for a Genoa - The Hanse 508 immediately convinces as a true-blue water yacht for long distance sailing. The newly developed sub frame structure of the new Hanse 508 was specially designed for the innovative mast-keel connection. As in the Hanse 458, the free-standing mast pole is now replaced by the new carbon composite main bulkhead. In the interior, the new Hanse 508 surprises with some special features and an elegantly designed interior. It is the only new Hanse yacht with a longitudinal galley in the saloon and can be equipped with up to five cabins plus a skippers cabin.



» Bali 5.4

Bali 5.4, the new flagship of the brand brings an abundance of innovative solutions as all of the other Bali Catamarans. A unique saloon offers an unparalleled amount of uninterrupted space and can be turned into a huge cockpit area by opening the large tilting glass door and side windows. The solid forward deck brings an incredible sunbathing area and a comfortable forward cockpit that can seat the entire crew while it offers even greater comfort at sea. You can access the forward cockpit directly from the saloon, which adds to the value of this living space. There are up to 6 luxurious double cabins with on-suite bathrooms awaiting you below deck while the crew has its separate cabins accessible directly from deck.



Challenge the wind

» Hanse one design fleet

Sailing regatta is the perfect combination of challenge and true fun, all while bringing out the best of teamwork! Tempting, we know, and **you're in luck because we organize all types of sailing events, team buildings and regattas from our base in Kaštela**. Not only that, we will take care of every aspect of the event since we provide full technical and planning support to make sure your day(s) of sailing go smoothly. In our fleet we have an extensive range of one design Hanse 415 and Hanse 455 sailing yachts, because level playing field is important! No excuses, all you have to do now is use your sailing skills and prove you're

better than your competition (even though they might be your friends, doesn't matter)!

Why choose Hanse? Because these yachts are designed by judel/vrolijk & co, one of the finest yacht designers in the world. They draw their experience from the America's Cup and they have adapted that knowledge to the serial production of yachts. So, racing experience meets comfortable sailing? Sign us up! All it takes is an idea and a phone call, and we will put things in motion so you can enjoy sailing the fast cruising Hanse yachts while exploring the exciting archipelago of Central Dalmatia.



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North Dalmatia

› The home of national parks



Sometimes overlooked as a holiday destination in favour of the more famous resorts and islands further along the coast, the North Dalmatian region has much to offer to its visitors. The area contains the beautiful coastal towns of Zadar, Šibenik and Primošten as well as numerous islands and three national parks.

The city of Zadar is unique for its thousand-year-old urban existence which makes it one of the oldest cities

in Croatia. This is a city filled with cultural and historical heritage that can be seen just by walking through the city. Zadar is not too crowded, it's not overrun with tourists and its two unique attractions – the sound-and-light spectacle of the Sea Organ and the Sun Salutation – need to be seen and heard to be believed.

Šibenik is located in a deep inlet where the river Krka flows into the Adriatic Sea. Its port is very well protected

from all winds and is ideal as a starting point of your cruise. Numerous churches, monasteries, palaces and four fortresses 'frame' the city, and also testify to the perseverance, renunciation and faith of generations of people of Šibenik.

Primošten is located on a peninsula that was an island once and is one of the most attractive destinations on the Adriatic coast with a typical look of an old fishing town.



› HIGHLIGHTS

THE ROMAN TOWN CENTRE OF ZADAR
Living and vibrant among the ruins and churches

THE NATIONAL PARK KORNATI
Wonderful geological features

THE NATURE PARK TELAŠĆICA
Rocks plummeting into the sea

THE NATIONAL PARK KRKA
Seven magnificent waterfalls

THE FORTRESS OF ST NICHOLAS (ŠIBENIK)
Important example of defense architecture in Dalmatia

THE CATHEDRAL OF ST JACOB (ŠIBENIK)
A Renaissance masterpiece

Discover North Dalmatia from Base Biograd

LOCATION Biograd na Moru - 43°94'2"N 15°44'4"E
TRANSFER Airport Zadar - 28 km
SHOPPING supermarket nearby
PARKING inside the marina



Sightseeing spots

Biograd na Moru is located in the centre of the Croatian Adriatic coast, with direct access to the beautiful historical cities of Zadar and Šibenik and their surrounding islands. It is also an excellent starting point for visits to the nearby Telašćica Nature Park, the Kornati and Krka National Parks.





Central Dalmatia

» Genuine dalmatian lifestyle



Even the ruler of the world at the time, emperor Diocletian, knuckled under the sight of crystal sea, hidden bays, dense woods and rugged karst landscapes of the Central Dalmatia. Historic little towns, beautiful sceneries, authentic cuisine and friendly hosts have helped this region become one of the most interesting tourist destinations worldwide. The number of islands and the variety of their offer make it a very attractive sailing destination, too. The old TROGIR, often called a museum town, is situated on a small island between the mainland and the island of Čiovo. It has a rich collection of Romanesque and Renaissance architecture and is a UNESCO world heritage site since 1997. SPLIT is the second-largest city in Croatia and a great place to experience genuine lifestyle in a UNESCO world heritage site and one of the world's most impressive Roman monuments.

» HIGHLIGHTS

DIOCLETIAN'S PALACE IN SPLIT
The best-preserved Roman building in the world

TROGIR OLD TOWN
The very best that history has to offer

HVAR OLD TOWN
Vibrant nightlife amidst the medieval streets

PAKLENI ISLANDS
Secluded beaches, deserted coves and sun-drenched hills

THE BLUE CAVE (BIŠEVO ISLAND)
Breathtaking light effects

ZLATNI RAT (BOL- ISLAND OF BRAČ)
Well-known windsurfing destination



Sightseeing spots

The old TROGIR, often called a museum town, is situated on a small island between the mainland and the island of Čiovo. It has a rich collection of Romanesque and Renaissance architecture and is a UNESCO world heritage site since 1997. SPLIT is the second-largest city in Croatia and a great place to experience genuine lifestyle in Dalmatia. Diocletian's Palace in the city centre is a UNESCO world heritage site and one of the world's most impressive Roman monuments.



Discover Central Dalmatia from Base Kaštela

LOCATION Kaštel Gomilica - 43°32'7"N 16°24'4"E
TRANSFER Airport Split – 9,5 km; Port Split – 14 km
SHOPPING supermarket in the marina and nearby
PARKING inside the marina





South Dalmatia

» Natural beauty

» HIGHLIGHTS

DUBROVNIK OLD TOWN
World-famous cultural site

MARCO POLO'S HOUSE IN KORČULA
Situated in the very heart of the old town

MLJET NATIONAL PARK
Two seawater lakes and a large coral reef

LASTOVO NATURE PARK
Reserve of inviolate nature

South Dalmatia is Croatia's most important holidaymaking destination with the city of Dubrovnik as its capital. Dubrovnik is known worldwide as a true pearl of the Mediterranean, but one must not forget the picturesque towns, replete with history and exquisite natural beauty, which surround the city on both sides and greatly add to its appeal. Remains of fortifications which testify to a long history of repulsed invasions can be found throughout the area. The most known islands of this area are Korčula, Lastovo and Mljet, very popular for sailing. With its sublime location, overlooking the blue waters of the Adriatic, DUBROVNIK is one of the world's most magnificent walled cities. It's a UNESCO world heritage site and Croatia's most known destination. Don't miss vis-

iting Dubrovnik city walls and the main street Stradun. If you want to enjoy the breathtaking view of the town, take Dubrovnik cable car to the hill Srd̂. The town of Korčula, known as the birthplace of the adventurer and traveller Marco Polo, is sprung up on a small peninsula overlooking the Pelješac channel. The wealth of its stonemasonry and architecture has been winning visitors over for centuries. The island of Mljet hides under its wing the very first national park of the Adriatic. A heaven for sailors and a common target for pirates, Mljet island is today an essential destination, recommended by numerous global magazines and guides. Many agree Mljet is precisely the place where the mythical Ulysses lived for seven years entranced by the nymph Calypso.



Discover South Dalmatia from Base Dubrovnik

LOCATION Komolac - 42°40'13"N 18°07'32"E
TRANSFER Airport Čilipi – 26 km; Port Gruž – 5 km
 Dubrovnik city centre – 7 km
SHOPPING supermarket in the marina
PARKING inside the marina

Sightseeing spots

With its sublime location, overlooking the blue waters of the Adriatic, DUBROVNIK is one of the world's most magnificent walled cities. It's a UNESCO world heritage site and Croatia's most known destination. Don't miss visiting Dubrovnik city walls and the main street Stradun. If you want to enjoy the breathtaking view of the town, take the Dubrovnik cable car to the hill Srd̃.



7 DAYS FROM DUBROVNIK

1. Dubrovnik – Lopud (8,5 Nm)
2. Lopud – Saprunara – Okuklje (15 Nm)
3. Okuklje – Pomena (16 Nm)
4. Pomena – Korčula (14 Nm)
5. Korčula – Orebić – Prožura (27 Nm)
6. Prožura – Šipanska luka (10 Nm)
7. Šipanska luka – Sunj – Dubrovnik (16 Nm)



Restaurant Fešta

► North Dalmatia

Located at breathtaking location at Golubovac bay at the island of Žut, Kornati archipelago, Croatia, Seafood restaurant Fešta represents unique object of its kind- not only in Croatia, but in the world. Surrounded by the beautiful Adriatic Sea near Kornati National park, Fešta is situated among ancient olive trees that belong to its owners, Mudronja family. "Fešta is not only a restaurant, Fešta is everything but only a restaurant." says Mr Krešimir

Mudronja, Executive manager of the restaurant. Fešta is a life story of his family whose three generations worked (and are still working) endlessly hard to come where they are now, to create something so special like Fešta. They are paying attention to every single detail - from architecture to gastronomy. If you come and take a look, you will see a special bathrooms designed by one of Croatia's most famous architects Mr Nikola Bašić. Everything they is to respect



► Recipe – Spaghetti with mussels

Ingredients:

- 250g spaghetti
- 20-30 mussels
- 4 pieces of garlic
- 5 cherry tomatoes
- 1 dL white wine
- Pepper
- 1 smaller chili pepper
- 2 spoons olive oil
- 1 spoon capers
- 2 dL whey

Boil spaghetti in salted water and dry when boiled. Put mussels in the pot and steam them in closed pot so that they discard their shell. Save the water where you steamed the mussels and put it aside. Put the chopped (or squished) garlic in a frying pan and fry on olive oil for a few moments. Add chopped cherry tomatoes and stir for a minute. Add your white wine, whey and the mussel liquid you've saved before. Put a pinch of milled pepper to spice it up a bit. Add a little chili pepper and capers. You should cook altogether until the liquid reduces when you should add your spaghetti and cook altogether for one more minute. Leave few mussel shells for decoration and before you put your dish on a plate- add mussels. Simple and delicious dish is ready for consuming! Enjoy!

► Make your reservation:

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43°52'49.3"N 15°17'19.6"E



the scenery they are surrounded by and the environment that dictates their lifestyle. Fešta combines high gastronomy with tradition, therefore they manage to achieve, as they like to call it, a traditionally modern high gastronomy. Fešta exclusively use organic products in preparing food, herbs from their local herbarium and fish from local suppliers. Everything must be fresh and in symbiosis with the location. Inspirationally designed wine cellars offer variety of hundreds of bottles of Croatian's and world's best wines. Guests are mostly yachtsmen and sailors which is not uncommon concerning the fact that Žut has no regular ship line. During the decades, what started as a simple mooring for the family's boat, became quality place for moorings that can now safely take almost 40 boats. High gastronomy, architecture, romance, family, love, all that lies in perfect harmony jointly called "Fešta". Fešta- an emotion, experience, a lifestyle.

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Taverna Riva Bol

» Central Dalmatia



Restaurant Taverna Riva is located on a Bol promenade, thus justifying its name. On the ground floor you'll find bistro-café, it's the perfect place for your morning coffee and have a breakfast of your liking. Imagine this – fresh croissant or rich breakfast while enjoying the morning view on anchored boats. Vacation mode activated! On the first floor you'll find a restaurant with a spacious terrace traditionally made of stone, and a true Dalmatian view – harbour of Bol, Adriatic Sea and the island of Hvar.

Chef – owner Josip Eterović took over the family business and turned the old tavern into a modern restaurant with an amazing selection of traditional dishes with a high-end touch. Daily procured fresh sea food, fish, scampi, lobster, and if by any chance that isn't enough to make you hungry there is a vast selection of authentic Brač food on the menu – lamb dishes, octopus under the peka and all kinds of delicious sweet treats! Chef puts an extra effort into food serving so there is a dose of creativity put into plate decoration!



» Recipe – Gnocchi with grancigula crab

Homemade gnocchi with grancigula crab is one of their most sought after dishes, and chef was kind enough to share the recipe! With just a couple ingredients being necessary for this dish, it's perfect to prepare it even on your sailing vacation!

Ingredients:

- olive oil,
- garlic,
- crab meat,
- white wine,
- drop of cream,
- crab caviar (if available).

So, you'll need olive oil, garlic, crab meat, white wine, drop of cream, crab caviar (if available). First things first, over a medium heat fry the garlic on olive oil. Then, add crab meat and a glass of white wine, the good kind – if it's good enough to drink it, it's good enough to cook with it. When the alcohol evaporates, pour in the cream, add the caviar and stir until the sauce is combined. Cook the gnocchi and add them to the rest of the dish, grate some parmesan cheese over the dish, a bit of freshly ground pepper and a tiny bit of salt! That's it – you have your proper Dalmatian dish ready and served!

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Moro Beach Stupe

► South Dalmatia



Moro Beach Stupe is an interesting gastronomical project on an island Vela Stupa in Korčula archipelago that is going strong for the third year in a row! Here, the entire experience of Moro breaths in the perfect harmony with the untouched surrounding nature.

Favourite spot for the people of Korčula this magical place known for its crystal clear sea and the most amazing sunset in the world, three years ago became the gastronomical oasis. Visit Moro by boat, chartered or taxi

boat, sunbathe on the lovely beach, relax in the beach bar and enjoy the taste of the modern local cuisine. Moro is also famous for its swing in the sea, which became very popular on social media. So, long story short, unique model of Moro continues for another year: the menu created from daily available, fresh ingredients from the Adriatic complemented by the top-notch wine and cocktail selection, crystal blue sea, and most importantly – trademark, laidback #back4moro atmosphere.



► Recipe – Sea bass carpaccio

Given the specific location, part of the menu changes on a daily basis depending on the availability of fresh local produce, while herbs and salt are grown and procured by Moro team themselves. Team leader and chef Marko Ivančević claims that around Moro there is nothing tastier than fresh fish carpaccio so on a there is a special place for fresh sea bass carpaccio with bitter oranges and vegetables.

Ingredients for four people:

- 400g of fresh sea bass
- Bitter oranges emulsion
- Cucumber, spring onion and zucchini gazpacho
- Pickled kohlrabi
- Basil oil
- Raspberry powder
- Peas microgreens
- Flower of salt

Cut the fresh sea bass filet on smaller pieces and season it with bitter oranges emulsion and flower of salt, and then chill it in the fridge. After an hour, put it on a plate, together with the gazpacho of cucumbers, spring onions and zucchini, pickled kohlrabi, basil oil and raspberry oil. Some of these ingredients may be difficult to find so you can replace them as follows: instead of bitter orange emulsion use freshly squeezed orange or lemon juice, replace basil oil with extra virgin olive oil, and gazpacho and pickled kohlrabi replace with fruit such as oranges or figs. Season altogether with coarse sea salt.

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will contact you with a preference list, just to get to know you a bit better. This step is important so we can make your cruise truly unique because it's tailored to your preferences. The kind of places you want to see, food you like, are you more of a relaxed vacationer or an adrenaline buff and so on. Our attentive and experienced crew members will take care of the rest and make sure you enjoy an unmatched level of service. It is entirely up to you if you want to be just a relaxed luxury vacationer, or to participate in sailing, and

learn new skills from the crew. And trust us, the crew is our secret ingredient for the most amazing charter experience! Large sailing boats, catamarans and luxury motor yachts can be chartered with a permanent crew.

These yachts are usually more luxurious than those you can charter in bareboat arrangement and come with a vast array of water toys for your all kinds of water activities – tender for water skiing, kayaks, snorkelling equipment are just some of the toys that are at your disposal all the time.

» SO LET'S MEET THE YACHTS!

We have a new, luxurious **Bali 5.4 - Allure I**, added to our fleet. This new flagship of the brand brings an unparalleled amount of living space both in the uninterrupted saloon and on deck. Below deck you will find 5 luxurious, on suite double cabins for guests plus a separate crew cabin for the captain and the stewardess. The open space concept of this catamaran will certainly bring joy to living on sea.

To point out some luxury crewed motor yachts from our fleet, here is the **Princess 82 Larimar II**. This beautiful motor yacht joined us recently and is now, for the first time, available for charter. Larimar II is one of the youngest luxury motor yachts available for Adriatic and Mediterranean cruising, with 2018 as her maiden season in charter. Her features, her equipment and experienced crew are a guarantee for a rewarding and unique yachting experience.

Maiores 20 S - Hope I, a truly elegant yacht that combines classic lines with modern and sporty ones. The fly bridge is by far the most attractive part of the deck that allows for moments of pleasant relaxation in the open air and the company of ones most exclusive guests. The lengthened transom allows direct contact with the sea, so the guests can fully enjoy their surroundings while the luxurious interior will provide you with a home away from home environment. When entering the saloon, the Hope I welcomes you with remarkable attention to details and plenty of natural light through the wide windows. With no wall separating the dining area from the saloon, it is quite casual to communicate and interact with each other along the entire space. The bedrooms are designed to be not only a place to sleep but also as gracious living areas that offer plenty of privacy.



Captain Hrvoje Miličević

► People you'll love – Croatia Yachting team

He's a confident, energetic, adaptable and experienced, like a proper Croatia Yachting man. He likes being a part of the team, but if he has to take charge as an individual he most certainly will. With his excellent knowledge of the Adriatic Sea, he can take you to the secret corners of the Adriatic or the most popular hot spots that will just amaze you. Hrvoje loves snorkelling and spearfishing, and he knows just the right places to do so! He also loves to travel and has seen places such as Slovenia, Montenegro, Greece, Turkey, Malta, Italy, France, Spain, Caribbean Sea, Tunis, Morocco, Israel, Tenerife, Madeira, Nepal, Thailand, Peru. On his travel

wishlist, there is still South Africa! Sailing with his family since a little boy, Hrvoje is a proper expert ready to answer all your questions and show you just the right places!

How did you decide on sailing as a career path?

Well, as a kid my dad signed me into a sailing school and that was it. I was immediately hooked! Sailing season was everything. I couldn't wait for it to begin. Fortunately, my family had a boat so I could sail any time I wanted, at least if my grades were good. A couple of years later, my friends and I started attending regattas... in short, sailing became my style of life!



Finish the sentence – Life without sailing is...

... without any excitement, it's boring, and just sort of empty.

Where have travelled so far?

You mean by sailboat? I have sailed to Slovenia, Montenegro, Greece, Turkey, Malta, Italy, Spain, France and the Caribbean Sea. Without a boat, I have visited Tunis, Morocco, Israel, Tenerife, Madeira, Nepal, Thailand and Peru.

Anything specific still left on your travel list?

I would really like to travel through South America. I am fascinated by all the natural beauties, history of the place and their way of life. Hopefully, I'll manage to go there soon.

But your favourite place to be is...

I know you want me to say it's somewhere in Croatia (laughs), but the truth is the best place to be isn't really "a place", you know? Favourite place is anywhere here I'm happy and surrounded with good people and positive vibes.

What is the most fascinating thing that happened to you on your travels? Tell us an anecdote!

Well, out of all of the things I have experienced in my travels, there is one thing I'll always remember because it's sort of funny. I've been travelling in Nepal where I met this guy

for Switzerland. And as you do with someone who is not from your country, for three days straight we spoke in English. At the very end of the trip, we realized that he actually speaks Croatian! I mean, what were the odds that I'll meet a Swiss in Nepal who knows Croatian?

What kind of traveller are you – do you like staying in one place for a couple of days or is it new day – new place?

Depends on the mood (laughs). I guess I'm a bit of both. I like to see and experience places at my own pace, but never for more than three days. I like to move around!

Strangest place you have slept is...

That's easy – mainsail lazy bag! And let me tell you, those things are not meant for people to sleep in.

Oh, and about the food – weirdest thing you ate?

Does the crocodile count?

What are the most common questions guests who come to Croatia ask you?

Let me remember... they mostly want to know what the temperature in the winter is and do we have snow. Oh, and will we see dolphins!

If there is one thing you would recommend to guests in Croatia – what would it be?

Leave your stress at home, forget your plans about holiday, just relax and enjoy the beauty of Croatia, enjoy the sea, breeze, good food... everything is gonna be all right!





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marina with 5 anchors categorization and the greatest ACI investment since its beginnings, was opened. In May the second ACI marina, Cres was also categorized with 5 anchors.

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Kornati is free for all the guests of ACI marina Piškera. For the users of long term berth contracts there's an online Annual berth request form and a special loyalty program called ACI Card, valid for charter boats and users of their services as well, bringing benefits for daily berths usage, bookings, and much more.

WHAT OUR GUESTS SAY...

REVIEWS



» Nick H., New Zealand

We have been sailing in Croatia since 2016 and we really enjoy chartering with Croatia Yachting. Their team is very personable and always willing to help. Having an office in Split, as well as Kaštela, made organising our charters really convenient and efficient. Their fleet of boats gives you a wide range to choose from, with both monohull and catamaran options. Their teams work hard to ensure that the boats are well-maintained and clean, fresh for each weeks charter. We love their Hanse fleet, and find that the sleek design of the Hanse boats is complimented by the care and attention to detail that the CY team provides. Their check-in brief is thorough and friendly, and any items noticed to be missing or requiring attention are seen to immediately, as they work as a team to rectify any last minute issues that crop up.

We really enjoy chartering with Croatia Yachting. Their professionalism and high standards can be relied upon, they are easy to communicate with face to face or via email, and you can tell that they really take pride in what they do.

» Max G., Sweden

Profesional, well organized, very helpful and polite staff with very good quality yacht and equipment. Overall excellent experience. Thanks very much.

» Tash P., New Zealand

Recently went sailing on the Hanse 455 with Croatia Yachting. There were 5 of us + a skipper and the Hanse was extremely comfortable and spacious. Easy sailing for one skipper and she even fared well in the 40-knot winds and 2-metre swells we faced returning from Brac to Split. The team at the office were warm and professional and the whole process was very simple. Our skipper Igor (provided by Croatia Yachting) was friendly and easy to be around - very important when you are sharing a space with someone. We only went out for 3 days, but would definitely love to be on any of the Hanse yachts for a full week sailing the Adriatic.

» Manuel D., Italia

Thanks again for excellent and reliable booking. The boat met all expectations based on your description and we all had so much fun. Regards.

» Astryd H., Norway

Outstanding service and support.

» George H., UK

Croatia Yachting staff was extremely helpfull and knowledgeable - all of my questions were answered instantly and accurately. I cannot praise the Croatia Yachting staff highly enough.

» Verena S., Italia

Very diligent staff, very friendly and helpful and understanding, explains things very clearly and with great concern. We definitely and highly recommend Croatia Yachting.

» Thomas E., Germany

I want to say once again, thank You very much for the great support on the 'Supernova' from 12th May until 19th May this year. Everybody starting from the booking agent Dina, to the office and on the boat Stanko were really great. I will book again at Croatia Yachting, best experience with You all. Many greetings.

» Max B., Germany

I just wanted to thank you for your great support during the whole preparation phase! You were extremely helpful and always very kind. The trip was amazing and the boat just perfect! Everytime again!

» Emma R., CH

It's already more than a week since we returned from our sailing trip in Croatia. Everything worked perfectly! I'd like to thank you for all your help! It's been a pleasure to work with you.

Did you know?

15 INTERESTING FACTS ABOUT CROATIA

Thinking about coming to Croatia? This is a small country with a lot of fascinating facts and more. Ever tried to translate any of our sayings?

- » Croatia has the highest number of **UNESCO Intangible Goods** of any European country.
- » Hvar enjoys over **2,800 hours of sunshine per year**, which is more than in Sydney, Australia.
- » Croatia has **41,188 winemakers and 20,855 hectares of vineyards**.
- » Croatia has **1,246 islands, isles and islets**; counting separately it is 79 islands, 525 islets and 642 reefs and ridges.
- » The island of **Biševo** has only 13 residents.
- » The island of **Cres** is home to the last remaining colony of griffon vultures.
- » The last specimens of the **Mediterranean seal** live in the Croatian aquatorium.
- » The world famous beach **Zlatni rat**, located on the island of Brač changes its shape and colour depending on the winds.
- » On the island of **Susak** women wear the shortest folk costumes in Europe having the only national costume that sits above the knee.
- » The Croatian coastal area named **Dalmatia** is also the homeland of the dog breed Dalmatian, officially been recognised as Croatian. The origin dated from the church chronicles of the 16th century.
- » **Zadar** has the world's first pipe organ played by

the sea. It is an architectural object and musical instrument played by the sea's waves entering the tubes located underneath a set of large stone steps.

- » **Split's Diocletian Palace**, among the historic ruins and remains dated from the Roman Empire also features a genuine Egyptian sphinx over 4000 years old.
- » The **Walls of Ston** are the longest preserved fortification system in the world after the Great

Wall of China, with a total length of 5.5 km, reinforced with 40 towers and 5 fortresses.

- » **Dubrovnik fortified walls** is one of the most preserved fortification systems in Europe. They are also the true spot of the King's Landing, as the HBO series Game of Thrones series was filmed here, as well is Split town.
- » Croatia has also the **6th largest Roman amphitheatre** in the world and the only one with all 3 rows preserved in the world located in Pula.

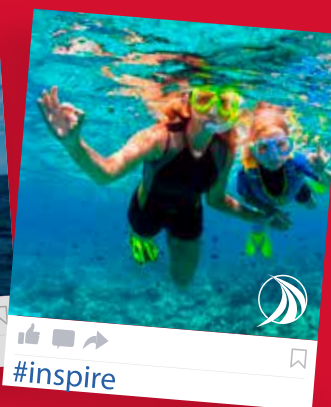
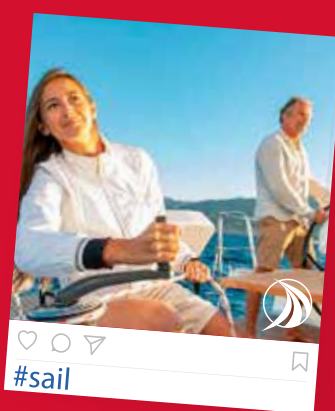




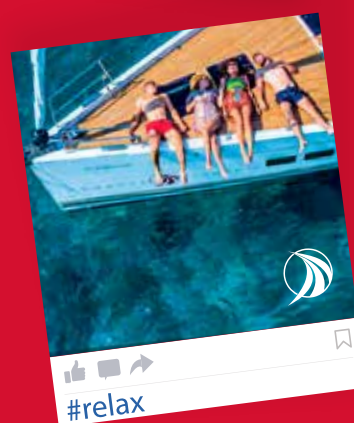
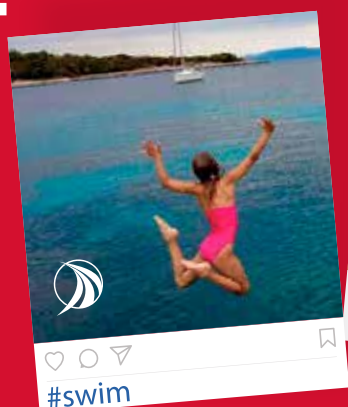
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