



BEST  
CHARTER  
COMPANY  
2017



Dear sailors,

I welcome you to the pages of our magazine and pricelist. It should give you an insight to what we do when it comes to yacht charter and yacht sales and a glimpse of what you can discover on the Croatian side of the Adriatic Sea. We as a company have recently celebrated 13 years of presence in the world of yachting as one of the most successful companies in the area. Long before you step on one of our yachts, our professional service will guide you from your first contact till the final choice of your boat. Croatia Yachting was founded on the philosophy that our staff and their

know-how are of paramount importance in creating a very personalized service. This unique direct approach ensures the most memorable holiday, perfectly suited to your needs.

Croatia has one of the most beautiful coastlines in the world and is certainly among the best sailing locations so we are sure that you will like the pages that follow.

DOMAGOJ MILIŠIĆ, Managing director



## BEST CHARTER COMPANY IN CROATIA Tourism flower award

We are proud to announce that we have recently received the Tourism flower award, awarded annually by the Croatian chamber of commerce, as the best charter company in Croatia. Our passion for providing Yachting at its best to our charter clients and our continuous investments in our employees, facilities and our charter fleet was recognized by the Croatian chamber of commerce and the Croatian tourist board. We have won first prize after being among the top three contenders last year. We are very proud of our achievements and will strive to be the best in the seasons to come.



# This is who we are



Croatia Yachting was founded as an online yacht charter agency in 2004 as an answer to a fast growing number of internet charter bookings. Today we are one of the leading Croatian charter operators and agencies, with headquarters in Split and charter offices in marina Kastela, ACI marina Dubrovnik and Marina Kornati in Biograd. We have recently won the Tourism Flower award as the best charter company in Croatia. By now, we have over 30.000 satisfied customers, we are working with hundreds of agencies worldwide and offering over 1,500 yachts for charter, located at most exciting locations along the Adriatic coast. Our offer covers the whole range of motor and sailing yachts in bareboat, skippered and crewed charters.

We have the world's largest Hanse fleet, ranging from the Hanse

315 to the Hanse 588 as well as a number of sailing yachts and catamarans from other top manufacturers. Our extensive charter fleet includes Hanse 415 and Hanse 455 one design yachts that enable us to organize all types of regattas for you to be able to challenge the wind and your colleagues. We are also an official representative for Hanse, Dehler, Sealine and Fjord yachts, all part of the Hanse Group and also for Bali catamarans, part of the Catana group. We do not just sell these yacht brands, we take care of the aftersales and maintenance of the yachts and provide charter management services. An extensive range of yachts in our own charter fleet is maintained to the highest standards to provide you with comfort and good sailing performance. Aiming to offer top quality, we pay special attention to yacht maintenance, impeccable

cleanliness and technical performance of our yachts. This is why our charter fleet is subject to frequent and extensive maintenance, check-ups and quality control. When traveling to a new destination, it is always a good idea to get advice on where to go, what to eat and what to do. This is where our local knowledge comes in handy. The wealth of local knowledge that we can provide cannot be matched by foreign charter brokers. Our knowledge of the area arises from our everyday life here. We know every location and hidden bay that we are recommending. Our staff will also make sure your charter holiday goes smoothly and flawlessly. Our support phone lines are open 24/7 for your calls, to deal with any potential issues that may arise.

## The finest yacht collection

Marina Kastela, ACI Marina Dubrovnik and Marina Kornati in Biograd have been selected as our charter bases. Our fleet of 80 yachts covers a complete line of new and modern Hanse and Dehler monohulls, together with other top manufacturer's models that range from family cruisers, cruiser racers to fast regatta yachts equipped and maintained according to the highest standards.

Along with the superb design, each of our yachts is specially equipped and perfectly adapted to the needs of a charter holiday, combining good sailing performance with comfort and space. For those whose top priority is comfort on waves, we'd like to highlight our Bali catamaran fleet. All Motor yacht and motor boat enthusiasts will be delighted by the luxurious Maiora 20, the brand new Sealine F430 and the stunning Fjord 36.

If you're interested in alternative starting points and yacht models we are able to offer almost every type of yacht for charter in Croatia thanks to the wide network of reliable partners. Luxury motor yachts or traditional gulets are also at your disposal and cater to your most demanding needs.





# Your home away from home

## Bali Catamarans

Bali catamarans were designed to meet the needs of yachtsmen looking to sail with maximum living space, comfort and safety. For this the Catana shipyard brought their particular skills to the design of a revolutionary range of catamarans, with innovative ideas as yet unseen in this sector.

Bali catamarans bring the pleasure of open space, large sundecks in front and on the coach roof, a panoramic view from the salon and cockpit, excellent ventilation, a vast forward cockpit with removable tables and an excellent communication with the salon through a large retractable forward window.

With its vast, unhindered interior and exterior living spaces, an optimal level of self-sufficiency and a pioneering nature, the range of Bali Catamarans is offering new pleasures and sensations to yachtsmen turning their backs on tradition and who want to realise their dreams.

Due to their spaciousness, attractive design and innovative solutions, Bali Catamarans are also ideal for charter. This is why you will find them in our charter fleet.

They are also available for purchase through our Bali Yachting World Charter Management program.



## The New Hanse 548

The new Hanse 548 is a luxurious yacht with a loft-style interior. At a length of more than 16 m and a breadth of 5 m, it offers a new level of spaciousness. It is the perfect yacht for a relaxing voyage to the most breath taking bays.

The designers were inspired by the element Earth during the development of the Hanse 548. The clear, modern hull shape and interior build a sublime contrast to the natural materials and warm hues. Choose from ten different layouts below deck. Regardless of which you opt for, excellent sailing performance and handling are a given.

## The New Bali 4.1

The Bali 4.1 picks up on all the innovations which have been so successful with the BALI 4.0: The vast cockpit / saloon area which completely opens up with a huge pivoting glazed door. The very seaworthy integral foredeck area that provides rigidity and protection from spray with a very large sunbathing area and a forward cockpit which can comfortably accommodate the whole crew.

The raised helm station and very convivial fly bridge. Retracting or sliding windows for optimal ventilation both at sea and at anchor. Water and diesel tankage, and refrigerator capacity superior to those of all their competitors. The Bali 4.1 additionally offers a new integral aft platform linking the two hulls, new bench seating in the aft cockpit and large side lockers which can house a grill or scuba equipment.





# Be among the first that experience these brand new yacht models



NEW HANSE 548

The yacht building industry is blooming again and there were many new yacht models presented on the recent boat shows around the globe. We are fortunate to be the official representative of the most innovative brands, the Hanse Group and Bali Catamarans from the Catana Group and this is why you are now able to choose from 5 brand new yacht models that not many people in the world have had a chance to experience.

The Hanse Group has presented 6 new models for the season 2018 and we have four of them waiting for you in our charter fleet.

We are proud to present 3 new Hanse models from the 8 series, the Hanse 548, Hanse 418 and Hanse 388 that are following the footsteps of the last years Hanse 588 that we also have in our fleet.

These new models are combining the popular benefits of Hanse with even more luxurious design and innovative ideas and since they are inspired by the four elements, they bring plenty of light and fresh air below deck while providing excellent sailing performance. Another major novelty from Hanse group that you will be able to experience is the brand new Sealine F430.

This new motor yacht offers an unmatched level of comfort in its class with the wave piercing stem, 3 cabins and a large saloon with panoramic views of the surroundings. It also has a vast fly-bridge where you will spend most of your time in the hot summer days. Since we have acquired the first one ever made, this will most probably be the only one that you could charter in 2018.



NEW HANSE 388



NEW HANSE 418

Bali catamarans have redesigned the interior throughout the range and you will be able to enjoy the new design on our Bali 2018 models. Now, these catamarans bring luxury to a new level, using the most distinguished materials with high gloss elements. The biggest novelty from Bali is the new Bali 4.1 and now you can unwind and relax on this catamaran that is perfect for your summer holiday just as our other Bali models. You can choose from the Bali 4.0, 4.1 and 4.3 model year 2018.







THE EASIEST WAY TO YOUR OWN YACHT!

Ask for more info about our CHARTER MANAGEMENT program

315 new 348 new 388 new 418 455 505 new 548 575 588 675

[www.hanseyachts.hr](http://www.hanseyachts.hr)

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**Hanse**   
BREAKING RULES . SETTING TRENDS



CROATIA  YACHTING

You have always dreamt of  
**OWNING A YACHT?**  
We can make it happen...

Our charter management program,  
the easiest way to your own yacht.

Key benefits of our charter management program are:

- minimal investment or participation in boat acquisition
- special purchase conditions for your boat
- favourable financing conditions through affiliate leasing companies
- high charter income based on minimum of 20 weeks per season (fleet average of 21,5 weeks/boat)
- transparent cash flow reports through constant insight in income and expenses
- financial security with insurance against loss of charter income
- high quality aftersales support with prompt processing of claims throughout warranty
- high maintenance standards ensure the best resale value for your boat regardless of its age



**HANSE YACHTING WORLD**  
CHARTER MANAGEMENT PROGRAM  
[www.hanseyachts.hr](http://www.hanseyachts.hr)



**BALI YACHTING WORLD**  
CHARTER MANAGEMENT PROGRAM  
[www.bali-catamarans.hr](http://www.bali-catamarans.hr)

**CROATIA YACHTING d.o.o.**  
Authorised dealer for Hanse Yachts and Bali catamarans  
Split | T: +385 (0)21 332 332 | E: [sales@croatia-yachting.hr](mailto:sales@croatia-yachting.hr)

*Hanse*   
BREAKING RULES - SETTING TRENDS

**BALI**  
CATAMARANS



# Meet us on boat shows



Croatia Yachting is often the main attraction of the two biggest Croatian boat shows, the Croatia Boat Show in Split and the Biograd Boat Show in Biograd. We have had four Croatian premieres on the Croatia Boat Show in 2017 and we are preparing five new ones for the same boat show in 2018.

We also attend the Cannes yachting festival and the Boot Düsseldorf in collaboration with the shipyards that we represent in Croatia so you could also meet us there.

Make sure you visit us at the Croatia Boat Show from April 11th to April 15th to find out more about the new Hanse 388, Hanse 418, Hanse 548 as well as the new Sealine F430 and the Bali 4.1. This is also the best time to get introduced to our charter management program and to get a detailed insight on how it works. The Biograd Boat Show will be held from October 18th to October 21st where we will be displaying the most popular Hanse, Bali and Fjord models and this is usually the last chance to order a new yacht for the upcoming season of our charter management program.

We are looking forward to meeting you and answering all your questions.



## Your holiday starts here

We have rebuilt our office in our Kaštela base from the ground up with our charter guests in mind. Our aim was to provide an attractive and comfortable space for the guests and speed up the check-in process with three working stations that can work simultaneously. The office decor is providing a relaxing environment so, as soon as you enter the office, you have basically started your holiday.

All our guests have easy access to information about our services, extras and about the yachts that they are chartering. The sheer office space would not mean much without the staff. Our friendly booking agents will help you get the documents sorted while our base manager and the crew will show you all you need to know about the yacht itself and they will all make sure you start your holiday in the best possible way.





## » Central Dalmatia

# Genuine Dalmatian Lifestyle

Even the ruler of the world at the time, emperor Diocletian, knuckled under the sight of crystal sea, hidden bays, dense woods and rugged karst landscapes of the Central Dalmatia. Historic little towns, beautiful sceneries, authentic cuisine and friendly hosts have helped this region become one of the most interesting tourist destinations worldwide. The number of islands and the variety of their offer make it a very attractive sailing destination, too.

The old TROGIR, often called a museum town, is situated on a small island between the mainland and the island of Čiovo. It has a rich collection of Romanesque and Renaissance architecture and is a UNESCO world heritage site since 1997.

SPLIT is the second-largest city in Croatia and a great place to experience genuine lifestyle in a UNESCO world heritage site and one of the world's most impressive Roman monuments.

### » HIGHLIGHTS

**DIOCLETIAN'S PALACE IN SPLIT**  
The best-preserved Roman building in the world

**TROGIR OLD TOWN**  
The very best that history has to offer

**HVAR OLD TOWN**  
Vibrant nightlife amidst the medieval streets

**PAKLENI ISLANDS**  
Secluded beaches, deserted coves and sun-drenched hills

**THE BLUE CAVE (BIŠEVO ISLAND)**  
Breathtaking light effects

**ZLATNI RAT (BOL- ISLAND OF BRAČ)**  
Well-known windsurfing destination



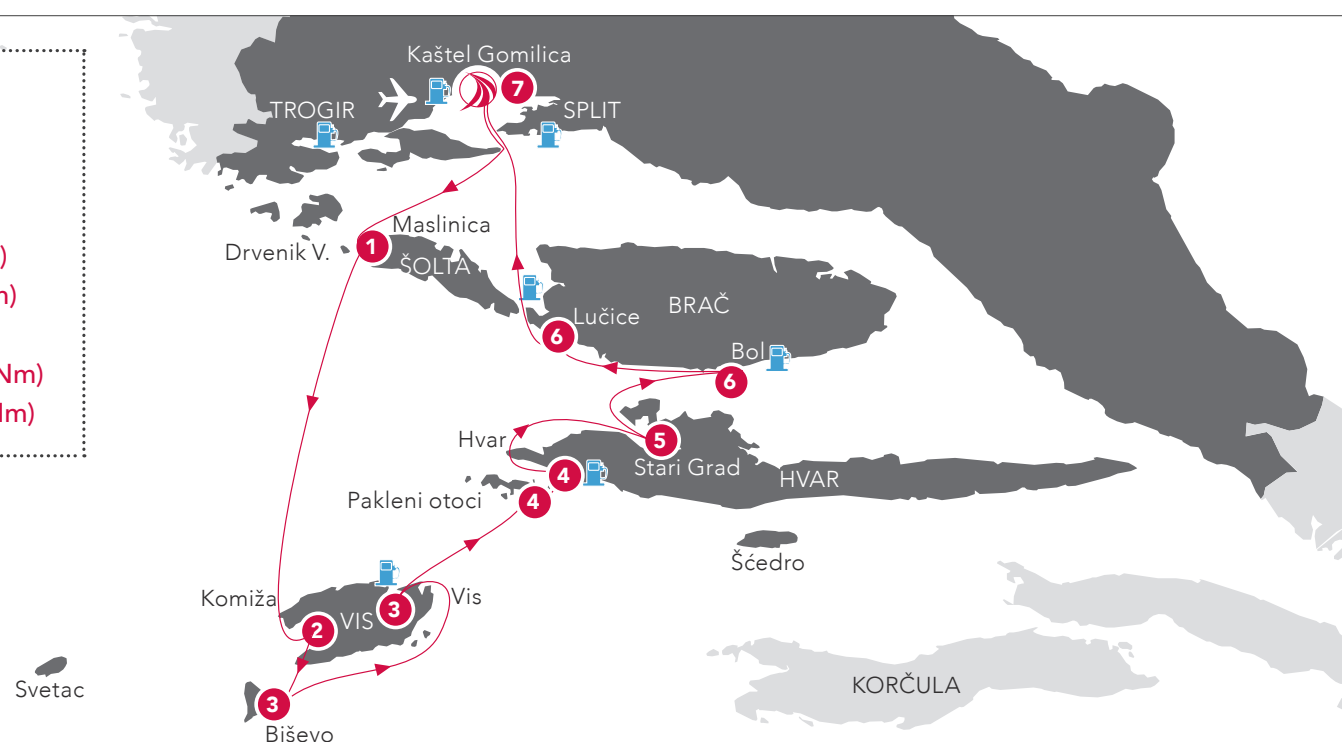
## Discover Central Dalmatia from **Base Kaštela**

**LOCATION** Kaštel Gomilica - 43°32'7"N 16°24'4"E  
**TRANSFER** Airport Split – 9,5 km; Port Split – 14 km  
**SHOPPING** supermarket in the marina and nearby  
**PARKING** inside the marina



### » 7 DAYS FROM KAŠTELA

1. Kaštela – Maslinica (13 Nm)
2. Maslinica – Komiža (24 Nm)
3. Komiža – Biševo – Vis (22 Nm)
4. Vis – Palmižana – Hvar (13 Nm)
5. Hvar – Stari Grad (14 Nm)
6. Stari Grad – Bol – Lučice (19 Nm)
7. Lučice – Milna – Kaštela (15 Nm)





MONOHULLS		1.1.-28.4. 6.10.-31.12.	28.4.-19.5. 29.9.-6.10.	19.5.-26.5. 22.9.-29.9.	26.5.-16.6. 15.9.-22.9.	16.6.-30.6. 1.9.-15.9.	30.6.-21.7.	21.7.-18.8.	18.8.-1.9.	Deposit
NEW	HANSE 588 (2018), 4+1 cabins	4280	4710	6080	7490	9220	9880	10480	9340	2500
	HANSE 588 (2017), 5+1 cabins	4190	4590	5960	7330	8940	9660	10240	9160	2500
	HANSE 575 (2016), 4+1 cabins	3880	4260	5520	6790	8280	8980	9490	8480	2500
NEW	HANSE 548 (2018), 5+1 or 4+1 cabins	3690	3980	5190	6440	7760	8420	8960	7990	2500
	HANSE 540 E (2008), 3+1 cabins	2890	3180	3780	4510	4990	5640	5960	5320	2500
	ELAN 514 Impression (2008), 4+1 cabins	2290	2690	3160	3750	4240	4890	5180	4580	2500
NEW	HANSE 505 Owners (2017), 4+1 cabins	2720	3160	3740	4470	5240	5880	6240	5620	2500
	HANSE 505 (2014/15), 5+1 or 4+1 cabins	2520	2940	3480	4190	4920	5490	5860	5320	2500
	HANSE 455 (2018), 4 cabins	2160	2390	2940	3590	3960	4540	4690	4180	1600
NEW	HANSE 455 (2016/17), 4 cabins	2060	2290	2840	3480	3840	4420	4560	4060	1600
	HANSE 455 (2015), 4 cabins	1960	2180	2720	3340	3680	4240	4380	3880	1600
	OCEANIS 45 (2015), 4 cabins	2060	2290	2840	3480	3840	4420	4560	4060	1600
NEW	HANSE 445 (2014), 4 cabins	1860	2020	2620	3190	3560	4080	4220	3720	1600
	HANSE 445 (2011), 4 cabins	1690	1880	2490	2910	3380	3790	3960	3590	1600
	ELAN 434 Impression (2007/08), 4 cabins	1600	1720	2080	2480	2790	3140	3390	2980	1600
NEW	HANSE 430 (2008), 3 cabins	1460	1540	1860	2180	2520	2890	3180	2720	1600
	HANSE 418 (2018), 3 cabins	1780	1960	2380	2720	3060	3480	3640	3280	1600
	HANSE 415 (2017), 3 cabins	1710	1890	2310	2640	2980	3390	3530	3190	1600
NEW	HANSE 415 (2016), 3 cabins	1620	1790	2220	2580	2890	3280	3420	3120	1600
	HANSE 415 (2015), 3 cabins	1560	1720	2120	2490	2780	3180	3320	3020	1600
	HANSE 388 (2018), 3 cabins	1460	1660	2020	2340	2580	2960	3120	2760	1300
NEW	HANSE 385 (2016), 3 cabins	1380	1570	1920	2260	2490	2860	3020	2660	1300
	HANSE 385 (2015), 3 cabins	1320	1490	1820	2160	2380	2740	2880	2540	1300
	OCEANIS 38 (2015), 3 cabins	1380	1570	1920	2260	2490	2860	3020	2660	1300
NEW	DEHLER 38 (2014), 3 cabins	1790	1880	2120	2460	2630	2960	3180	2780	1600
	HANSE 345 (2016), 3 cabins	1120	1280	1540	1990	2150	2490	2640	2310	1300
	HANSE 345 (2014), 3 cabins	1070	1220	1390	1900	2060	2410	2580	2240	1300
NEW	HANSE 315 (2016), 2 cabins	1050	1140	1410	1660	1790	2060	2150	1920	1300
CATAMARANS										
NEW	BALI 4.0 (2017), 4 cabins	2420	2840	3980	4890	5540	6280	6640	6080	2000
	BALI 4.1(2018), 4 cabins	2580	3160	4220	5180	5860	6640	6990	6420	2000
	BALI 4.3 (2018), 4+2 cabins	3180	3450	4880	5990	6870	7840	8160	7370	2500
NEW	BALI 4.3 (2017), 4+2 cabins	3120	3380	4790	5880	6740	7680	7990	7220	2500
	BALI 4.5 Premium (2017), 4+2 cabins	3420	3990	5860	7110	7960	9170	9590	8620	2500

MOTORBOATS		1.1.-26.5.	26.5.-9.6.	9.6.-30.6.	30.6.-25.8.	25.8.-15.9.	15.9.-29.9.	29.9.-31.12.	Deposit
NEW	SEALINE F430 (2018), 3 cabins	6440	7880	9660	10440	9660	7880	6440	5000
	FJORD 36 OPEN(2017), 1 cabin	5880	5880	6860	7680	6860	5880	5880	2500

THE PRICE INCLUDES

Onboard accommodation (€/week) • VAT • Anchor windlass • Autopilot • GPS plotter • CD-player & cockpit speakers • Dinghy • Fully equipped galley

COMPULSORY EXTRAS

Transit log (includes final cleaning, bedlinen, cooking gas)

Sailing boats < 38 ft	€ 120.-/charter
Sailing boats < 42 ft	€ 130.-/charter
Sailing boats < 47 ft	€ 140.-/charter
Sailing boats < 54 ft	€ 160.-/charter
Sailing boats < 59 ft & catamarans	€ 180.-/charter

Fjord 36 Open	€ 80.-/charter
Sealine F430	€ 180.-/charter
Croatian tourist tax	
Residence tax	€ 1,1.- /day/person

OPTIONAL EXTRAS \*

Skipper - sailing boats < 50 ft	€ 150.-/day + provisioning
Skipper - sailing boats > 50 ft & catamarans	€ 160.-/day + provisioning
Hostess	€ 125.-/day + provisioning
Outboard engine 2,5 hp	€ 90.-/week
Outboard engine 5 hp	€ 120.-/week
Gennaker / Spinnaker < 50 ft	€ 160.-/week + deposit raise € 750.-
Gennaker / Spinnaker > 50 ft	€ 250.-/week + deposit raise € 750.-
RIB 3,6 m with console and 25 HP outboard	€ 490.-/week + deposit raise € 500.-
RIB 3 m and 15 HP outboard	€ 260.-/week + deposit raise € 300.-
Early Check In** (at 13:00 hr)	€ 150.-/charter

WiFi router (up to 5 GB)	€ 30.-/week
Safety net	€ 60.-/charter
Cockpit cushions (set)	€ 25.-/week
Towels (set/2 pcs)	€ 5.-/charter
Kayak (2+1 person)	€ 100.-/week
SUP (stand up paddle)	€ 120.-/week
Donut	€ 25.-/week
Sub wing	€ 40.-/week
Wakeboard	€ 40.-/week
Snorkeling set	€ 20.-/week

OPTIONAL EXTRAS PACKAGES \*

Comfort pack	€ 140.-/week (outboard 2,5 hp, WiFi router, cockpit cushions, towel set x 6)
Comfort pack PLUS	€ 170.-/week (outboard 5 hp, WiFi router, cockpit cushions, towel set x 8)
Comfort pack PREMIUM	€ 260.-/week (outboard 2,5 hp, WiFi router, cockpit cushions, towel set x 6, early check-in)

Note:

\* All extras should be ordered the latest 2 weeks before the embarkation otherwise depend on the availability. Number of comfort packs is limited.  
\*\* Early check in can be confirmed only on embarkation day in the charter base

One Way charters\*

(on request only)	Kas - Du / Du - Kas	Kas - Bio / Bio - Kas
Sailing boats < 50 ft	€ 360.-/charter	€ 300.-/charter
Sailing boats > 50 ft & cat.	€ 420.-/charter	€ 360.-/charter

\* one-way conditions: berth charges in port of disembarkation; check-out on Friday until 09:00hr in Dubrovnik/ until 12:00 in Biograd





## › South Dalmatia Natural Beauty

South Dalmatia is Croatia's most important holidaymaking destination with the city of Dubrovnik as its capital. Dubrovnik is known worldwide as a true pearl of the Mediterranean, but one must not forget the picturesque towns, replete with history and exquisite natural beauty, which surround the city on both sides and greatly add to its appeal. Remains of fortifications which testify to a long history of repulsed invasions can be found throughout the area. The most known islands of this area are Korčula, Lastovo and Mljet, very popular for sailing.

With its sublime location, overlooking the blue waters of the Adriatic, DUBROVNIK is one of the world's most magnificent walled cities. It's a UNESCO world heritage site and Croatia's most known destination. Don't miss visiting Dubrovnik city walls and the main street Stradun. If you want to enjoy the breathtaking view of the town, take Dubrovnik cable car to the hill Srđ. The town of Korčula, known as the birthplace of the adventurer and traveller Marco Polo, is sprung up on a small peninsula overlooking the Pelješac channel. The wealth of its stonemasonry and architecture has been winning visitors over for centuries. The island of Mljet hides under its wing the very first national park of the Adriatic. A heaven for sailors and a common target for pirates, Mljet island is today an essential destination, recommended by numerous global magazines and guides. Many agree Mljet is precisely the place where the mythical Ulysses lived for seven years entranced by the nymph Calypso.

### › HIGHLIGHTS

**DUBROVNIK OLD TOWN**  
World-famous cultural site

**MARCO POLO'S HOUSE IN KORČULA**  
Situated in the very hart of the old town

**MLJET NATIONAL PARK**  
Two seawater lakes and a large coral reef

**LASTOVO NATURE PARK**  
Reserve of inviolate nature





Discover South Dalmatia from Base Dubrovnik

LOCATIONKomolac - 42°40'13"N 18°07'32"E

TRANSFERAirport Ćilipi – 26 km; Port Gruž – 5 km  
Dubrovnik city centre – 7 km

SHOPPINGsupermarket in the marina

PARKINGinside the marina



Sightseeing spots

With its sublime location, overlooking the blue waters of the Adriatic, DUBROVNIK is one of the world’s most magnificent walled cities. It’s a UNESCO world heritage site and Croatia’s most known destination. Don’t miss visiting Dubrovnik city walls and the main street Stradun. If you want to enjoy the breathtaking view of the town, take the Dubrovnik cable car to the hill Srđ.

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	HANSE 505 (2017), 5+1 cabins	2720	3160	3740	4470	5240	5880	6240	5620	2500
NEW	HANSE 455 (2018), 4 cabins	2160	2390	2940	3590	3960	4540	4690	4180	1600
	HANSE 455 (2017), 4 cabins	2060	2290	2840	3480	3840	4420	4560	4060	1600
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	HANSE 445 (2014), 4 cabins	1860	2020	2620	3190	3560	4080	4220	3720	1600
	HANSE 445 (2011), 4 cabins	1690	1880	2490	2910	3380	3790	3960	3590	1600
	ELAN 434 Impression (2006/07), 4 cabins	1600	1720	2080	2480	2790	3140	3390	2980	1600
NEW	HANSE 418 (2018), 3 cabins	1780	1960	2380	2720	3060	3480	3640	3280	1600
	HANSE 415 (2015), 3 cabins	1560	1720	2120	2490	2780	3180	3320	3020	1600
	ELAN 384 Impression (2007), 3 cabins	1120	1190	1560	1960	2190	2360	2580	2280	1300
	HANSE 385 (2012), 3 cabins	1220	1420	1790	2060	2280	2590	2770	2440	1300
	HANSE 355 (2011), 3 cabins	990	1060	1280	1620	1890	2180	2370	2060	1300
	HANSE 345 (2015), 3 cabins	1120	1280	1540	1990	2150	2490	2640	2310	1300
	HANSE 325 (2012), 2 cabins	990	1050	1260	1470	1690	1870	1990	1770	1300
CATAMARANS										
	LAGOON 440 (2009), 4+2 cabins	2780	3180	4320	5290	6120	6880	7120	6490	2500

THE PRICE INCLUDES  
Onboard accommodation (€/week) • VAT • Anchor windlass • Autopilot • GPS plotter • CD-player & cockpit speakers • Dinghy • Fully equipped galley

COMPULSORY EXTRAS		Croatian tourist tax	
Transit log (includes final cleaning, bedlinen, cooking gas)		Residence tax	
Sailing boats < 38 ft	€ 120.-/charter	€ 1,1.- /day/person	
Sailing boats < 42 ft	€ 130.-/charter		
Sailing boats < 47 ft	€ 140.-/charter		
Sailing boats < 54 ft	€ 160.-/charter		
Catamarans	€ 180.-/charter		
OPTIONAL EXTRAS *		WiFi router (up to 5 GB)	
Skipper - sailing boats < 50 ft	€ 150.-/day + provisioning	€ 30.-/week	
Skipper - sailing boats > 50 ft & catamarans	€ 160.-/day + provisioning	€ 60.-/charter	
Hostess	€ 125.-/day + provisioning	€ 25.-/week	
Outboard engine 2,5 hp	€ 90.-/week	Cockpit cushions (set)	
Outboard engine 5 hp	€ 120.-/week	Towels (set/2 pcs)	
Gennaker / Spinnaker < 50 ft	€ 160./week + deposit raise € 750.-	Snorkeling set	
Gennaker / Spinnaker > 50 ft	€ 250./week + deposit raise € 750.-	SUP (stand up paddle)	
Early Check In** (at 13:00 hr)	€ 150.-/charter	€ 120.-/week	
OPTIONAL EXTRAS PACKAGES *			
Comfort pack	€ 140.-/week (outboard 2,5 hp, WiFi router, cockpit cushions, towel set x 6)		
Comfort pack PLUS	€ 170.-/week (outboard 5 hp, WiFi router, cockpit cushions, towel set x 8)		
Comfort pack PREMIUM	€ 260.-/week (outboard 2,5 hp, WiFi router, cockpit cushions, towel set x 6, early check-in)		

Note:  
\* All extras should be ordered the latest 2 weeks before the embarkation otherwise depend on the availability. Number of comfort packs is limited.  
\*\* Early check in can be confirmed only on embarkation day in the charter base

One Way charters* (on request only)	Du - Kas
Sailing boats < 50 ft	€ 360.-/charter
Sailing boats > 50 ft & catamarans	€ 420.-/charter

\* one-way conditions: berth charges in port of disembarkation; check-out on Friday until 09:00hr in Kaštela





## › North Dalmatia

# The Home of National Parks

Sometimes overlooked as a holiday destination in favour of the more famous resorts and islands further along the coast, the North Dalmatian region has much to offer to its visitors. The area contains the beautiful coastal towns of Zadar, Šibenik and Primošten as well as numerous islands and three national parks.

The city of Zadar is unique for its thousand-year-old urban existence which makes it one of the oldest cities in Croatia. This is a city filled with cultural and historical heritage that can be seen just by walking through the city. Zadar is not too crowded, it's not overrun with tourists and its two unique attractions – the sound-and-light spectacle of the Sea Organ and the Sun Salutation – need to be seen and heard to be believed.

Šibenik is located in a deep inlet where the river Krka flows into the Adriatic Sea. Its port is very well protected from all winds and is ideal as a starting point of your cruise. Numerous churches, monasteries, palaces and four fortresses 'frame' the city, and also testify to the perseverance, renunciation and faith of generations of people of Šibenik.

Primošten is located on a peninsula that was an island once and is one of the most attractive destinations on the Adriatic coast with a typical look of an old fishing town.

### › HIGHLIGHTS

**THE ROMAN TOWN CENTRE OF ZADAR**  
Living and vibrant among the ruins and churches

**THE NATIONAL PARK KORNATI**  
Wonderful geological features

**THE NATURE PARK TELAŠĆICA**  
Rocks plummeting into the sea

**THE NATIONAL PARK KRKA**  
Seven magnificent waterfalls

**THE FORTRESS OF ST NICHOLAS (ŠIBENIK)**  
Important example of defense architecture in Dalmatia

**THE CATHEDRAL OF ST JACOB (ŠIBENIK)**  
A Renaissance masterpiece





Discover North Dalmatia from Base Biograd



LOCATION Biograd na Moru - 43°94'2"N 15°44'4"E  
TRANSFER Airport Zadar - 28 km  
SHOPPING supermarket nearby  
PARKING inside the marina

Sightseeing spots

Biograd na Moru is located in the centre of the Croatian Adriatic coast, with direct access to the beautiful historical cities of Zadar and Šibenik and their surrounding islands. It is also an excellent starting point for visits to the nearby Telašćica Nature Park, the Kornati and Krka National Parks.



	MONOHULLS	1.1.-28.4. 6.10.-31.12.	28.4.-19.5. 29.9.-6.10.	19.5.-26.5. 22.9.-29.9.	26.5.-16.6. 15.9.-22.9.	16.6.-30.6. 1.9.-15.9.	30.6.-21.7.	21.7.-18.8.	18.8.-1.9.	Deposit
	HANSE 505 (2014), 5 cabins	2520	2940	3480	4190	4920	5490	5860	5320	2500
NEW	HANSE 455 (2018), 4 cabins	2160	2390	2940	3590	3960	4540	4690	4180	1600
	HANSE 455 (2016/17), 4 cabins	2060	2290	2840	3480	3840	4420	4560	4060	1600
NEW	HANSE 415 (2018), 3 cabins	1710	1890	2310	2640	2980	3390	3530	3190	1600
	HANSE 415 (2016), 3 cabins	1620	1790	2220	2580	2890	3280	3420	3120	1600
	HANSE 385 (2017), 3 cabins	1380	1570	1920	2260	2490	2860	3020	2660	1300
	OCEANIS 38 (2015), 3 cabins	1380	1570	1920	2260	2490	2860	3020	2660	1300
	HANSE 355 (2012), 3 cabins	990	1060	1280	1620	1890	2180	2370	2060	1300
	CATAMARANS									
NEW	BALI 4.0 (2018), 4 cabins	2480	2920	4060	4990	5660	6420	6780	6210	2000

THE PRICE INCLUDES			
Onboard accommodation (€/week) • VAT • Anchor windlass • Autopilot • GPS plotter • CD-player & cockpit speakers • Dinghy • Fully equipped galley			
COMPULSORY EXTRAS			
Transit log (includes final cleaning, bedlinen, cooking gas)		<b>Croatian tourist tax</b>	
Sailing boats < 38 ft	€ 120.-/charter	Residence tax	€ 1,1.- /day/person
Sailing boats < 42 ft	€ 130.-/charter		
Sailing boats < 47 ft	€ 140.-/charter		
Sailing boats < 54 ft	€ 160.-/charter		
Catamarans	€ 180.-/charter		
OPTIONAL EXTRAS *			
Skipper - sailing boats < 50 ft	€ 150.-/day + provisioning	WiFi router (up to 5 GB)	€ 30.-/week
Skipper - sailing boats > 50 ft & catamarans	€ 160.-/day + provisioning	Cockpit cushions (set)	€ 25.-/week
Hostess	€ 125.-/day + provisioning	Towels (set/2 pcs)	€ 5.-/charter
Outboard engine 2,5 hp	€ 90.-/week	SUP (stand up paddle)	€ 120.-/week
Outboard engine 5 hp	€ 120.-/week	Snorkeling set	€ 20.-/week
Gennaker / Spinnaker < 50 ft	€ 160.-/week + deposit raise € 750.-		
Early Check In** (at 13:00 hr)	€ 150.-/charter		

OPTIONAL EXTRAS PACKAGES *	
Comfort pack	€ 140.-/week (outboard 2,5 hp, WiFi router, cockpit cushions, towel set x 6)
Comfort pack PLUS	€ 170.-/week (outboard 5 hp, WiFi router, cockpit cushions, towel set x 8)
Comfort pack PREMIUM	€ 260.-/week (outboard 2,5 hp, WiFi router, cockpit cushions, towel set x 6, early check-in)
Note:	
* All extras should be ordered the latest 2 weeks before the embarkation otherwise depend on the availability. Number of comfort packs is limited.	
** Early check in can be confirmed only on embarkation day in the charter base	
One Way charters* (on request only)	Bio - Kas
Sailing boats < 50 ft	€ 300.-/charter
* One-way conditions: berth charges in port of disembarkation; check-out on Friday until 12:00 in Kaštela	

GENERAL DISCOUNTS (valid for all bases)	
Early booking discount	monohulls (BY 2015-2018): 15% until 31.12.2017. • max discount 15% monohulls (BY 2006-2014): 20% until 31.12.2017. • max discount 20% catamarans: 10% until 31.12.2017. • max discount 15%
Multiweek discount	5% for 2 week charter • 10% for 3 weeks and more
Group booking discount	5% for 2 boats and more for the same group/reservation holder
Regular client	5% for regular client at Croatia Yachting fleet
Boat show discount	5% for any option or booking made on a boat show (exhibitors only)
Maximum discount	monohulls (BY 2014-2018) & catamarans: 15% for regular discounts listed above monohulls (BY 2006-2013): 20% for regular discounts up to 35% for Last Minute and Special offers
Last minute discount may not be used in conjunction with any other discount	

GENERAL CONDITIONS (valid for all bases)	
Skipper qualification	The skipper must possess the necessary qualifications for the size and tonnage of the yacht and VHF radio certificate according to Croatian Maritime Law. Original certificates must be presented at check-in. List of recognized sailing licences in Croatia find at: <a href="https://goo.gl/a3kAXm">https://goo.gl/a3kAXm</a> We reserve the right to test the skipper's competence on spot!

Charter documents	We require the following documents to be delivered to our office latest 2 weeks before check in: Crewlist (clearly filled out with all the requested data), Skipper license, VHF certificate
Security Deposit	To be paid at the base in cash or credit card (Visa, Master Card and Diners only). Double deposit required for regattas.
Check in / Check out	Saturday from 17:00hr / Friday until 18:00hr with overnight stay onboard until Saturday 09:00hr. At the end of the charter the yacht must be delivered to the marina latest on Friday 18:00hr. Biograd base check-out will be done on Friday afternoon 18:00hr sharp - failure to respect these times will result in additional fees being charged to you for additional diver inspection services.
Payment conditions	50% of the charter fee upon signing the contract; 50% of the charter fee latest 4 weeks before the embarkation
Note	We reserve the right to change the prices.

CONTACT US  
+385 21 332 332  
booking@croatia-yachting.hr



# Crewed Charter For Maximum Relaxation



If you are looking for a way to unwind and spend your holiday without a care in the world, a crewed charter is the way to go.

This is a unique cruising experience and leisurely way to explore the Adriatic. With attentive crew members, you'll enjoy an unmatched level of service.

The secret of an enjoyable crewed charter is essentially the crew, not only the yacht. It is entirely up to you if you want to be just a

relaxed luxury vacationer, or to participate in sailing, or to learn new skills from the crew.

Large sailing boats and luxury motor yachts can be chartered with a permanent crew. These boats are usually more luxurious than bareboats and equipped for your leisure activities – tender for water skiing, kayaks, snorkelling equipment are just some of the toys that are at your disposal all the time.

To point out a luxury crewed motor yacht from our fleet, here is the Maïora 20 S – HOPE I, a truly elegant yacht that combines classic lines with modern and sporty ones. The fly bridge is by far the most attractive part of the deck that allows for moments of pleasant relaxation in the open air and the company of ones most exclusive guests. The lengthened transom allows direct contact with the sea, so the guests can fully enjoy their surroundings while the luxurious interior will provide you with a home away from home environment. When entering the saloon, the Hope I welcomes you with a home away from home environment with remarkable attention to details and plenty of natural light through the wide windows. With no wall separating the dining area from the saloon, it is quite casual to communicate and interact with each other along the entire space. The bedrooms are designed to be not only a place to sleep but also as gracious living areas that offer plenty of privacy.

WIN WIN, a Jeanneau 53 is available for luxurious crewed charter in the Adriatic or in the Eastern Mediterranean. The sailboat has been designed to offer a perfect combination of comfort and performance, with well-thought-out details such as the largest cockpit in its class with barbecue, the forward sundeck cushions and the fully air-conditioned interior. It offers a variety of accessories for fun /relaxing to its guests, which makes it ideal for spending leisure time and having fun with family and friends.





# Challenge the wind

## Hanse one design fleet

Can you think of a better way to challenge yourself, your friends, your colleagues and the wind than in a sailing regatta? We can organize all types of sailing events, team building and regattas from our base in Kaštela and take care of every aspect of the event. We offer full technical and planning support, so the only thing you

need to concentrate on is sailing and having fun. Our extensive range of one design Hanse 415 and Hanse 455 yachts will set your competitive spirit free and allow the best crew to win the regatta. Hanse yachts are designed by judel/vrolijk & co, one of the finest yacht designers in the world. They draw their experience from the

America's Cup and they have adapted that experience to the serial production of yachts. We are sure that you will enjoy sailing the fast cruising Hanse yachts while exploring the exciting archipelago of Central Dalmatia.



## Stay active

Sailing is all about having an active holiday while being surrounded by beautiful nature and sea. For those who want to explore and experience more, we offer all sorts of "toys". Explore the bays with a RIB, a sea-kayak or a stand up paddle, see the underwater world with snorkelling equipment while flying underwater with a sub-wing or experience the speed with a wakeboard or a donut. When booking a yacht, make sure you book your extras in advance to make sure they will be available at your arrival.





# BALI 4.1

An incredible living space

NEW



[www.bali-catamarans.hr](http://www.bali-catamarans.hr)

The Bali 4.1 picks up on all the innovations which have been so successful with the BALI 4.0: The vast cockpit / saloon area which completely opens up with a huge pivoting glazed door. The very seaworthy integral foredeck area that provides rigidity and protection from spray with a very large sunbathing area and a forward cockpit which can comfortably accommodate the whole crew. The raised helm station and very convivial fly bridge. Retracting or sliding windows for optimal ventilation both at sea and at anchor. Water and diesel tankage, and refrigerator capacity superior to those of all their competitors. The Bali 4.1 additionally offers a new integral aft platform linking the two hulls, new bench seating in the aft cockpit and large side lockers which can house a grill or scuba equipment.

## THE EASIEST WAY TO YOUR OWN YACHT!

Ask for more info about our CHARTER MANAGEMENT program



BALI 4.0 LOUNGE



BALI 4.1 LOUNGE



BALI 4.3 LOFT



BALI 4.5 OPEN SPACE



BALI 5.4 OPEN



BALI 4.3 LOFT MY

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**BALI**  
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# Hanse Cup Adriatic

*3 days of sailing and fun!*



Join us for the 6th edition of the Hanse Cup Adriatic regatta that will be held from April 21st to April 25th from Marina Kaštela. The regatta is getting bigger every year and we are expecting over 35 Hanse Yachts this time.

In this edition, we are planning to sail to the north to the Šibenik archipelago that will offer new stunning views to many participants that have been with us during the first five years of the regatta.

The regatta is open to all owners of Hanse Yachts and Hanse fans who have a whole range of Hanse Yachts, from Hanse 315 to Hanse 588, at their disposal in our charter fleet.

Participate in this exciting competition with other international Hanse crews, sailing in one of the most beautiful sailing areas in the world and hanging out with drinks and local specialities in some of the best restaurants in the area.

This regatta is organized by Croatia Yachting, the official dealer of Hanse Yachts and Sailing Club Zenta, with the aim of promoting Hanse sailboats that are already recognized for their fast cruising capabilities and easy handling. And also with the aim of opening the sailing season and promoting Croatia as a top sailing destination.







# Enjoy the local food and wine

Sailing, apart from being a sport, is considered a leisure activity which provides a great relation between physical activity and relaxing. Gastronomy, on the other hand, presents much more than filling your stomach. Combining these two adventures in purpose of better exploring Croatia, is a sure way to get to the core of the beauty that Croatia provides.

Being a country of more than 1000 islands, Croatia is also a land of vineyards with more than 300 geographically defined wine districts. Winemaking in Croatia has a rich history dating back to the ancient Greek times and this can certainly be evident in the large variety of quality wines.

When sailing the Adriatic, don't miss out on trying the local food and wine, it will make you fall in love with Croatia all over again.



## Here is a suggestion for a wine route that takes you to the Central Dalmatian islands:

### Day 1: Kaštela - Maslinica (island of Šolta)

Šolta is well known for its indigenous variety Dobričić and the fact that crossing of "Crljenika" from Kaštela and already mentioned "Dobričić" led to creating one of the most famous varieties in Croatia, "Plavac mali".

Gastro reference - recommended with meat dishes (grilled or traditionally roasted under a cast iron lid)

### Day 2: Maslinica (island of Šolta) - Komiža (island of Vis)

Komiža, situated on the west side of the island Vis, is famous for its long fishing tradition and a lot of high-quality wines, especially "Vugava" and "Plavac mali". "Vugava", characterized by the dark yellow color, robust flavor and dense note of sage, is a well-known white wine.

Gastro reference - Vugava goes well with all kinds of fish, seafood and white meat. It shouldn't be served as an aperitif, but always with a meal.

### Day 3: Komiža (island of Vis) - Porat (island of Biševo)

Biševo, first of all, famous for its Blue Cave, is also well known by its "Plavac Mali" that grows on damp and sandy terrain of this beautiful, small island. These terrains influenced "Plavac Mali" giving it heavier and richer note. The island has no winery or bottling plant, but a good drop can be found at local families or at the local restaurant.

Gastro reference - Plavac, as a strong wine, is recommended with red meat and heavier food.

### Day 4: Porat (island of Biševo) - Hvar (island of Hvar)

Besides entertainment and leisure, Hvar offers a wide selection of restaurants with excellent fish and seafood delicacies.

As the fish is best suited to white and lighter wine we recommend "Pošip Luviji" and "Prvi Poljubac" (First Kiss) from a local

### Did you know?

The famous Californian Zinfandel is a direct descendant of Crljenak Kaštelanski.





winery that have been meticulously cultivating an original strain of „Pošip“ for many generations.

Gastro reference – „Pošip“, chilled to 12 degrees, goes best with seafood and shellfish dishes.

#### Day 5. Hvar (island of Hvar) - Stari Grad (island of Hvar)

The north side of the island of Hvar is richer with premium wineries. In the nineties one of these wineries became famous with the finest Dalmatian Prosecco labeled „Hektorovich“. „Plavac Barrique“ represents one of the finest Croatian wines. We also have to point out „Pošip“ – exquisite white wine from Sv. Klement (Pakleni islands)

Gastro reference - for dessert, with highly acclaimed prosecco Hektorovich, we recommend the dalmatian „Rožata“ - creamy pudding similar to crème brûlée.

#### Day 6: Stari Grad (island of Hvar) - Bol/Milna (island of Brač)

Brač, known for its lamb and numerous olive groves, also offers several excellent varieties of wine.

A Winery from Nerežišće offers superb red wines, „Bosso“ and „Bročko Rič“, characterized by dominated aromas that go excellent with Brač's well known lamb dishes. This winery also produces „Spoža“, one of the finest Croatian rosé wines. A winery from Murvica offers an excellent Barrique, „Plavac Murvica“. On the southern side of the island, a winery from Bol makes excellent white wines „Pošip Stina“ and „Vugava Stina“.

Gastro reference - stronger and more aromatic red wines are recommended with already mentioned Brač's lamb, grilled or roasted under a cast iron lid.

#### Day 7: Bol/Milna (island of Brač) - Kaštela

When coming back to Kaštela, make sure you try „Crljenak Kaštelanski“. This just happens to be the most famous Croatian wine as the Californian Zinfandel is the direct descendent of this wine sort. The „Crljenak Kaštelanski“ is a bit softer than the „Plavac“ and it has a distinguishing fruity aroma for which this wine is highly appreciated.

If you wish, we can design a custom route that is in line with your vacation plans.





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# The easiest way to your own yacht

**Have you ever dreamed of having your own YACHT? We believe you have. This could be the right solution for making your dream come true.**

We, as an official distributor for Hanse, Dehler, Bali and Fjord yachts and one of the leading charter companies in Croatia, offer the easiest way to your own yacht with minimum investment through our Hanse Yachting World and Bali Yachting World Charter Management programs, providing you with a chance to earn additional income at the same time. You can easily and quickly become a yacht owner through this program, without having to care about the yacht's maintenance or berth.

If you consider that most owners use their yachts only two or three weeks a year, financing the purchase, maintenance and a berth in a marina all year round does not make much sense. For this type of yacht owners, the Easy Yacht Charter Management program is the ideal solution.

The program is designed in order to enable you to finance the purchase of a yacht, its maintenance, and berth costs from the profit generated by chartering, making it also possible to earn additional income. In charter management, the most common form of financing the purchase is financial leasing with a minimum down payment

of 30%, while the remaining sum is paid in monthly installments from charter income. The charter income will cover your leasing costs, as well as all costs of regular maintenance, berth, insurance, and registration. When it comes to choosing a yacht, the final decision is up to you. However, in order to make your purchase more favorable for you, we will recommend the best performing models based on our business experience. Furthermore, detailed calculations of income and expenses will provide a clear insight into cost-effectiveness of specific models in order to make your decision on yacht type and model easier. If you already own a yacht, you can also join our program. There is also no need to worry about the condition of the yacht. A well maintained and fully functional yacht is the

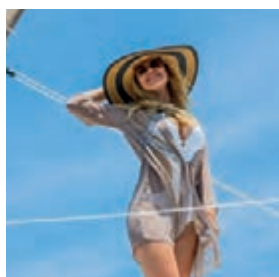
only way to a satisfied charter customer, thus being the key to success of each charter company. Therefore, our professionally trained staff performs constant checks of the state of your yacht and equipment, and services them regularly. Constant monitoring and professional maintenance ensure a long lasting yacht and equipment and with that its high resale value. Hanse and Bali models can be seen, tested, or chartered in our charter bases in Kaštela, Dubrovnik or Biograd.


**Request a non-binding offer for your dream yacht and ask about our special purchase conditions on [sales@croatia-yachting.hr](mailto:sales@croatia-yachting.hr) or by phone on +385 21 332 332.**




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