



Dear sailors,

I welcome you to the pages of our magazine and pricelist. It should give you an insight to what we do when it comes to yacht charter and yacht sales and a glimpse of what you can discover on the Croatian side of the Adriatic Sea. We as a company have recently celebrated 10 years of presence in the world of yachting as one of the most successful companies in the area. Long before you step on one of our yachts, our professional service will guide you from your first contact till the final choice of your boat. Croatia Yachting was founded on the philosophy that our staff and their know-how are of paramount importance in creating a very personalized service. This unique direct approach ensures the most memorable holiday, perfectly suited to your needs. Croatia has one of the most beautiful coastlines in the world and is certainly among the best sailing locations so we are sure that you will like the pages that follow.

DOMAGOJ MILIŠIĆ, Managing director

WORLD'S  
#1 HANSE  
CHARTER  
FLEET

## The finest yacht collection

Marina Kastela, ACI Marina Dubrovnik and Marina Kornati in Biograd have been selected as our charter bases. Our fleet of 70 sailing yachts covers a complete line of new and modern Hanse and Dealer monohulls, together with other top manufacturer's models that range from family cruisers, cruiser racers to fast regatta yachts

equipped and maintained according to the highest standards. Along with the superb design, each of our yachts is specially equipped and perfectly adapted to the needs of a charter holiday, combining good sailing performance with comfort and space. For those whose top priority is comfort on waves, we'd like to highlight our Bali and

Lagoon catamaran fleet. If you're interested in alternative starting points and yacht models we are able to offer almost every type of yacht for charter in Croatia thanks to the wide network of reliable partners. Luxury motor yachts or traditional gulets are also at your disposal and cater to your most demanding needs.



## NEW HANSE 588

Available for charter management

The new Hanse 588 combines sailing performance with comfort, expresses its striking design and initiates passion. New features include a new powerful sail plan with a high mast and a second forestay for the reacher. The cockpit comes with elegant options such as a sleek T-top and a BBQ bar. One of the most important innovations is the Silent Forward Cabin, which gives the owner a unique feeling of peace and relaxation. The new Hanse 588 is also available for charter in our fleet.





# This is who we are



Croatia Yachting was founded as an online yacht charter agency in 2004 as an answer to a fast growing number of internet charter bookings. Today we are one of the leading Croatian charter operators and agencies, with headquarters in Split and charter offices in marina Kastela, ACI marina Dubrovnik and Marina Kornati in Biograd. By now, we have over 25.000 satisfied customers, we are working with hundreds of agencies worldwide and offering over 1,500 yachts for charter, located at most exciting locations along the Adriatic coast. Our offer covers the whole range of motor and sailing yachts in bareboat, skippered and crewed charters. We have the world's largest Hanse fleet, ranging from the Hanse 315 to the Hanse 588 as well as a number of sailing yachts and

catamarans from other top manufacturers. Our extensive charter fleet includes Hanse 415 and Hanse 455 one design yachts that enable us to organize all types of regattas for you to be able to challenge the wind and your colleagues.

We are also an official representative for Hanse, Dehler and Fjord yachts, all part of the Hanse Group and since recently also for Bali catamarans, part of the Catana group. We do not just sell these yacht brands, we take care of the aftersales and maintenance of the yachts and provide charter management services.

An extensive range of yachts in our own charter fleet is maintained to the highest standards to provide you with comfort and good sailing performance. Aiming to offer top quality, we pay special attention

to yacht maintenance, impeccable cleanliness and technical performance of our yachts. This is why our charter fleet is subject to frequent and extensive maintenance, check-ups and quality control.

When traveling to a new destination, it is always a good idea to get advice on where to go, what to eat and what to do. This is where our local knowledge comes in handy. The wealth of local knowledge that we can provide cannot be matched by foreign charter brokers. Our knowledge of the area arises from our everyday life here. We know every location and hidden bay that we are recommending. Our staff will also make sure your charter holiday goes smoothly and flawlessly. Our support phone lines are open 24/7 for your calls, to deal with any potential issues that may arise.

## What's new in our fleet?

Our fleet is getting bigger each year and this year is no exception. We have quite a few new Hanse yachts ready to make your holiday just perfect. This includes new Hanse 385, Hanse 415, Hanse 455 and Hanse 505 models in our Kaštela, Dubrovnik and Biograd bases while it also includes a brand new model from Hanse Group – the luxurious Hanse 588.

Explore the Adriatic in comfort and style with this fast cruising and amazing yacht that is available in our base in Kaštela.

The other big novelty in our fleet are the Bali Catamarans.

You will find three of them, the Bali 4.0, Bali 4.3 and Bali 4.5 in our base in Kaštela. Their fresh layout solutions, the huge refrigerators and a yet unseen abundance of sunbathing areas make Bali Catamarans an ideal choice for a summer holiday in Croatia.

The Bali 4.5 is also available with a new and exciting extra - a Sea Doo Spark jet ski that will satisfy your need for speed.



HANSE 588



BALI 4.3



BALI 4.5



BALI 4.0



# A new addition to our offer

## Bali Catamarans

We are proud to announce a new addition to our offer when it comes to yacht sales and yacht charter. Along with being an official dealer for Hanse, Dehler, and Fjord yachts, we have recently become an official dealer for Bali catamarans that are a part of the French Catana Group.

Bali catamarans were designed to meet the needs of yachtsmen looking to sail with maximum living space, comfort and safety. For this the Catana shipyard brought their particular skills to the design of a revolutionary range of catamarans, with innovative ideas as yet unseen in this sector.

Bali catamarans bring the pleasure of open space, large sun decks in front and on the coach roof, a panoramic view from the salon and cockpit, excellent ventilation, a vast forward cockpit with removable tables and an excellent communication with the salon through a large retractable forward window.

With its vast, unhindered interior and exterior living spaces, an optimal level of self-sufficiency and a pioneering nature, the range of Bali Catamarans is offering new pleasures and sensations to yachtsmen turning their backs on tradition and who want to realise their dreams.

Due to their spaciousness, attractive design and innovative solutions, Bali Catamarans are also ideal for charter. This is why you will find them in our charter fleet. They are also available for our Easy Yacht Charter Management program.



## Challenge the wind

### Hanse one design fleet



Can you think of a better way to challenge yourself, your friends, your colleagues and the wind than in a sailing regatta? We can organize all types of sailing events, team building and regattas from our base in Kaštela and take care of every aspect of the event. We offer full technical and planning support, so the only thing you need to concentrate on is sailing and having fun. Our extensive range of one design Hanse 415 and Hanse 455 yachts will set your competitive spirit free and allow the best crew to win the regatta.

Hanse yachts are designed by judel/vrolijk & co, one of the finest yacht designers in the world. They draw their experience from the America's Cup and they have adapted that experience to the serial production of yachts. We are sure that you will enjoy sailing the fast cruising Hanse yachts while exploring the exciting archipelago of Central Dalmatia.







# Hanse Cup Adriatic

*3 days of sailing and fun!*



Join us for the 5th Hanse Cup Adriatic regatta from April 22nd to April 26th 2017. Join other fans of the Hanse brand, get to know the newest Hanse models and open the 2017 sailing season with other international sailing crews that come from all over the world, even as far as China. Feel the rush of participating in a regatta and explore the amazing Central Dalmatian Archipelago. Enjoy the fun evenings with local specialities and wine in the finest restaurants, followed by music and dancing.

The sailing boats will form groups based on their hull length, while a handicap will be applied for overall results.

## GROUPS

Group 1	Hanse 588, Hanse 575, Hanse 545, Hanse 540
Group 2	Hanse 505, Hanse 495, Hanse 470
Group 3	Hanse 455, Hanse 445, Hanse 430
Group 4	Hanse 415, Hanse 400
Group 5	Hanse 385, Hanse 370
Group 6	Hanse 355, Hanse 345, Hanse 325, Hanse 315

## PROGRAMME

### Saturday, 22.04.2017

18.00	Reception of competitors and giving sailing instructions
20.00	Regatta opening – welcome drink

### Sunday, 23.04.2017

09.30	Skipper's meeting
11.00	Start 1st race
19.00	Gathering in a local restaurant, pronouncing the winner of the day

### Monday, 24.04.2017

09.30	Skipper's meeting
10.30	Start 2nd race
19.00	Gathering in a local restaurant, pronouncing the winner of the day

### Tuesday, 25.04.2017

09.30	Skipper's meeting
10.30	Start 3rd race
19.00	Gathering in a local restaurant, pronouncing regatta results

### Wednesday, 26.04.2017

Individual sailing. Delivery of the yachts for check-out, latest by 16.00 (charter yachts only).



Join us at [www.hansecupadriatic.com](http://www.hansecupadriatic.com)



# » North Dalmatia

## The Home of National Parks

Sometimes overlooked as a holiday destination in favour of the more famous resorts and islands further along the coast, the North Dalmatian region has much to offer to its visitors. The area contains the beautiful coastal towns of Zadar, Šibenik and Primošten as well as numerous islands and three national parks.

The city of Zadar is unique for its thousand-year-old urban existence which makes it one of the oldest cities in Croatia. This is a city filled with cultural and historical heritage that can be seen just by walking through the city. Zadar is not too crowded, it's not overrun with tourists and its two unique attractions – the sound-and-light spectacle of the Sea Organ and the Sun Salutation – need to be seen and heard to be believed.

Šibenik is located in a deep inlet where the river Krka flows into the Adriatic Sea. Its port is very well protected from all winds and is ideal as a starting point of your cruise. Numerous churches, monasteries, palaces and four fortresses 'frame' the city, and also testify to the perseverance, renunciation and faith of generations of people of Šibenik.

Primošten is located on a peninsula that was an island once and is one of the most attractive destinations on the Adriatic coast with a typical look of an old fishing town.

- » HIGHLIGHTS
- THE ROMAN TOWN CENTRE OF ZADAR

Living and vibrant among the ruins and churches
- THE NATIONAL PARK KORNATI

Wonderful geological features
- THE NATURE PARK TELAŠĆICA

Rocks plummeting into the sea
- THE NATIONAL PARK KRKA

Seven magnificent waterfalls
- THE FORTRESS OF ST NICHOLAS (ŠIBENIK)

Important example of defense architecture in Dalmatia
- THE CATHEDRAL OF ST JACOB (ŠIBENIK)

A Renaissance masterpiece



# » Central Dalmatia

## Genuine Dalmatian Lifestyle

Even the ruler of the world at the time, emperor Diocletian, knuckled under the sight of crystal sea, hidden bays, dense woods and rugged karst landscapes of the Central Dalmatia. Historic little towns, beautiful sceneries, authentic cuisine and friendly hosts have helped this region become one of the most interesting tourist destinations worldwide. The number of islands and the variety of their offer make it a very attractive sailing destination, too.

The old TROGIR, often called a museum town, is situated on a small island between the mainland and the island of Čiovo. It has a rich collection of Romanesque and Renaissance architecture and is a UNESCO world heritage site since 1997.

SPLIT is the second-largest city in Croatia and a great place to experience genuine lifestyle in a UNESCO world heritage site and one of the world's most impressive Roman monuments.

- » HIGHLIGHTS
- DIOCLETIAN'S PALACE IN SPLIT

The best-preserved Roman building in the world
- TROGIR OLD TOWN

The very best that history has to offer
- HVAR OLD TOWN

Vibrant nightlife amidst the medieval streets
- PAKLENI ISLANDS

Secluded beaches, deserted coves and sun-drenched hills
- THE BLUE CAVE (BIŠEVO ISLAND)

Breathtaking light effects
- ZLATNI RAT (BOL- ISLAND OF BRAČ)

Well-known windsurfing destination





## › South Dalmatia Natural Beauty

South Dalmatia is Croatia's most important holidaymaking destination with the city of Dubrovnik as its capital. Dubrovnik is known worldwide as a true pearl of the Mediterranean, but one must not forget the picturesque towns, replete with history and exquisite natural beauty, which surround the city on both sides and greatly add to its appeal. Remains of fortifications which testify to a long history of repulsed invasions can be found throughout the area. The most known islands of this area are Korčula, Lastovo and Mljet, very popular for sailing.

With its sublime location, overlooking the blue waters of the Adriatic, DUBROVNIK is one of the world's most magnificent walled cities. It's a UNESCO world heritage site and Croatia's most known destination. Don't miss visiting Dubrovnik city walls and the main street Stradun. If you want to enjoy the breathtaking view of the town, take Dubrovnik cable car to the hill Srđ. The town of Korčula, known as the birthplace of the adventurer and traveller Marco Polo, is sprung up on a small peninsula overlooking the Pelješac channel. The wealth of its stonemasonry and architecture has been winning visitors over for centuries. The island of Mljet hides under its wing the very first national park of the Adriatic. A heaven for sailors and a common target for pirates, Mljet island is today an essential destination, recommended by numerous global magazines and guides. Many agree Mljet is precisely the place where the mythical Ulysses lived for seven years entranced by the nymph Calypso.

### › HIGHLIGHTS

**DUBROVNIK OLD TOWN**  
World-famous cultural site

**MARCO POLO'S HOUSE IN KORČULA**  
Situated in the very heart of the old town

**MLJET NATIONAL PARK**  
Two seawater lakes and a large coral reef

**LASTOVO NATURE PARK**  
Reserve of inviolate nature



## Discover Central Dalmatia from Base Kaštela

**LOCATION** Kaštel Gomilica - 43°32'7"N 16°24'4"E  
**TRANSFER** Airport Split – 9,5 km; Port Split – 14 km  
**SHOPPING** supermarket in the marina and nearby  
**PARKING** inside the marina



### Sightseeing spots

The old TROGIR, often called a museum town, is situated on a small island between the mainland and the island of Čiovo. It has a rich collection of Romanesque and Renaissance architecture and is a UNESCO world heritage site since 1997.

SPLIT is the second-largest city in Croatia and a great place to experience genuine lifestyle in Dalmatia. Diocletian's Palace in the city centre is a UNESCO world heritage site and one of the world's most impressive Roman monuments.





MONOHULLS		1.1.-29.4. 7.10.-31.12.	29.4.-20.5. 30.9.-7.10.	20.5.-27.5. 23.9.-30.9.	27.5.-17.6. 16.9.-23.9.	17.6.-1.7. 2.9.-16.9.	1.7.-22.7.	22.7.-19.8.	19.8.-2.9.	Deposit
NEW	HANSE 588 * (2017), 5+1 cabins/ 10+2 berths/ 3 heads	4190	4590	5960	7330	8940	9660	10240	9160	2500
	HANSE 575 *** * (2016), 4+1 cabins/ 8+2+2 berths/ 4 heads	3880	4260	5520	6790	8280	8980	9490	8480	2500
	HANSE 540 E * (2008), 3+1 cabins/ 6+1+1 berths/ 3 heads	2890	3180	3780	4510	4990	5640	5960	5320	2500
	ELAN 514 Impression (2008), 4+1 cabins/ 8+2+2 berths/ 5 heads	2290	2690	3160	3750	4240	4890	5180	4580	2500
NEW	HANSE 505 Owners (2017), 4+1 cabins/ 8+1+2 berths / 2 heads	2720	3160	3740	4470	5240	5880	6240	5620	2500
	HANSE 505 (2015), 4+1 cabins/ 8+1+2 berths / 4 heads	2640	3090	3660	4360	5180	5740	6080	5480	2500
	HANSE 505 (2014), 5+1 cabins / 10+2 berths / 3 heads	2640	3090	3660	4360	5180	5740	6080	5480	2500
	HANSE 505 (2014), 5 cabins / 10+2 berths / 3 heads	2640	3090	3660	4360	5180	5740	6080	5480	2500
NEW	HANSE 455 (2017), cabins/ 8+2 /2 heads	2090	2330	2870	3520	3880	4450	4590	4090	1600
	HANSE 455 (2015/16), 4 cabins/ 8+2 or 8+1 berths/2 heads	2020	2260	2790	3430	3790	4350	4490	3990	1600
	OCEANIS 45 (2015), 4 cabins / 8+2 berths / 2 head	2120	2350	2990	3570	3950	4460	4640	4120	1600
	HANSE 445 (2014), 4 cabins / 8+2 berths / 2 heads	1880	2020	2670	3220	3580	4110	4330	3790	1600
	HANSE 445 (2011), 4 cabins / 8+2 berths / 2 heads	1690	1880	2490	2910	3380	3790	3960	3590	1600
	ELAN 434 Impression (2007/08), 4 cabins / 8+2 berths / 2 heads	1600	1720	2080	2480	2790	3140	3390	2980	1600
	HANSE 430 (2008), 3 cabins / 6+1 berths / 2 heads	1560	1680	1960	2320	2520	2890	3180	2720	1600
	HANSE 415 * (2017), 3 cabins / 6+2 berths / 2 heads	1710	1890	2310	2640	2980	3390	3530	3190	1600
NEW	HANSE 415 ** * (2017), 3 cabins / 6+2 berths / 2 heads	1710	1890	2310	2640	2980	3390	3530	3190	1600
	HANSE 415 (2015/16), 3 cabins / 6+2 berths / 2 heads	1650	1840	2250	2580	2890	3280	3420	3120	1600
	HANSE 415 (2012), 3 cabins / 6+2 berths / 2 heads	1570	1660	2090	2390	2720	3090	3240	2920	1600
	DEHLER 38 (2014), 3 cabins / 6+2 berths / 1 head	1790	1880	2120	2460	2630	2960	3180	2780	1600
	OCEANIS 38 ** (2015), 3 cabins / 6+2 berths / 1 head	1460	1670	2040	2360	2620	2970	3150	2790	1300
	HANSE 385 (2017), 3 cabins / 6+2 berths / 1 head	1420	1610	1960	2320	2540	2890	3080	2680	1300
	HANSE 385 (2015/16), 3 cabins / 6+2 berths / 1 head	1380	1570	1920	2260	2490	2860	3020	2660	1300
	HANSE 345 (2016), 3 cabins / 6+2 berths / 1 head	1190	1350	1620	1990	2150	2490	2640	2310	1300
	HANSE 345 (2014), 3 cabins / 6+2 berths / 1 head	1120	1280	1540	1900	2060	2410	2580	2240	1300
	HANSE 315 (2016), 2 cabins / 4+1 berths / 1 head	1050	1140	1410	1660	1790	2060	2150	1920	1300
CATAMARANS										
NEW	BALI 4.5 Premium *** (2017), 4+2 cabins / 8+2+2 berths / 4 heads	3420	3990	5860	7110	7960	9170	9590	8620	2500
	BALI 4.3 (2017), 4+2 cabins / 8+2+2 berths / 4 heads	3120	3380	4790	5880	6740	7680	7990	7220	2500
	BALI 4.0 (2017), 4 cabins / 8+2 / 4 heads	2420	2840	3980	4890	5540	6280	6640	6080	2000
	LAGOON 440 (2007), 4+2 cabins / 8+2+2 berths / 4 heads	2780	3180	4320	5290	6120	6880	7120	6490	2500

\* teak deck \*\* bowthruster \*\*\* AC and generator

THE PRICE INCLUDES  
Onboard accommodation (€/week) • VAT • Anchor windlass • Autopilot • GPS plotter • CD-player & cockpit speakers • Dinghy • Fully equipped galley

EXTRA SERVICES & EQUIPMENT

Compulsory extras	
Transit log (includes final cleaning, bedlinen, cooking gas)	
Sailing boats < 38 ft	€ 120.-/charter
Sailing boats < 42 ft	€ 130.-/charter
Sailing boats < 47 ft	€ 140.-/charter
Sailing boats < 54 ft	€ 160.-/charter
Sailing boats < 59 ft & catamarans	€ 180.-/charter

OPTIONAL EXTRAS \*

Skipper - sailing boats < 50 ft	€ 150.-/day + provisioning
Skipper - sailing boats > 50 ft & catamarans	€ 160.-/day + provisioning
Hostess	€ 125.-/day + provisioning
Outboard engine 2,5 hp	€ 90.-/week
Outboard engine 5 hp	€ 120.-/week
Gennaker / Spinnaker < 50 ft	€ 160.-/week + deposit raise € 750.-
Gennaker / Spinnaker > 50 ft	€ 250.-/week + deposit raise € 750.-
RIB 3,6 m with console and 25 HP outboard	€ 490.-/week + deposit raise € 500.-
RIB 3 m and 15 HP outboard	€ 260.-/week + deposit raise € 300.-
Seadoo Spark 2UP (only for Bali 4.5)	€ 850.-/week + deposit raise € 600.-
Early Check In** (at 13:00 hr)	€ 150.-/charter

Croatian tourist tax	
Residence tax	€ 1.- /day/person

WiFi router (up to 5 GB)	€ 30.-/week
Safety net	€ 60.-/charter
Cockpit cushions (set)	€ 25.-/week
Towels (set/2 pcs)	€ 5.-/charter
Kayak (2+1 person)	€ 100.-/week
SUP (stand up paddle)	€ 120.-/week
Donut	€ 25.-/week
Sub wing	€ 40.-/week
Wakeboard	€ 40.-/week
Snorkeling set	€ 20.-/week

OPTIONAL EXTRAS PACKAGES \*

Comfort pack	€ 140.-/week (outboard 2,5 hp, WiFi router, cockpit cushions, towel set x 6)
Comfort pack PLUS	€ 170.-/week (outboard 5 hp, WiFi router, cockpit cushions, towel set x 8)
Comfort pack PREMIUM	€ 260.-/week (outboard 2,5 hp, WiFi router, cockpit cushions, towel set x 6, early check-in)

Note:  
\* All extras should be ordered the latest 2 weeks before the embarkation otherwise depend on the availability. Number of comfort packs is limited.  
\*\* Early check in can be confirmed only on embarkation day in the charter base

One Way charters* (on request only)	Kas - Du / Du - Kas	Kas - Bio / Bio - Kas
Sailing boats < 50 ft	€ 360.-/charter	€ 300.-/charter
Sailing boats > 50 ft & cat.	€ 420.-/charter	€ 360.-/charter

\* one-way conditions: berth charges in port of disembarkation; check-out on Friday until 09:00hr in Dubrovnik/ until 12:00 in Biograd





# Discover South Dalmatia from Base Dubrovnik

**LOCATION** Komolac - 42°40'13"N 18°07'32"E  
**TRANSFER** Airport Čilipi – 26 km; Port Gruž – 5 km  
Dubrovnik city centre – 7 km  
**SHOPPING** supermarket in the marina  
**PARKING** inside the marina



## Sightseeing spots

With its sublime location, overlooking the blue waters of the Adriatic, DUBROVNIK is one of the world’s most magnificent walled cities. It’s a UNESCO world heritage site and Croatia’s most known destination. Don’t miss visiting Dubrovnik city walls and the main street Stradun. If you want to enjoy the breathtaking view of the town, take the Dubrovnik cable car to the hill Srd.

MONOHULLS		1.1.-29.4. 7.10.-31.12.	29.4.-20.5. 30.9.-7.10.	20.5.-27.5. 23.9.-30.9.	27.5.-17.6. 16.9.-23.9.	17.6.-1.7. 2.9.-16.9.	1.7.-22.7.	22.7.-19.8.	19.8.-2.9.	Deposit
NEW	HANSE 505 (2017), 5+1 cabins / 10+2 berths / 2 heads	2720	3160	3740	4470	5240	5880	6240	5620	1600
NEW	HANSE 455 (2017), 4 cabins / 8+2 / 2 heads	2090	2330	2870	3520	3890	4460	4600	4090	1600
	HANSE 455 (2015), 4 cabins / 8+2 berths / 2 heads	2020	2260	2790	3430	3790	4350	4490	3990	1600
	HANSE 445 (2014), 4 cabins / 8+2 berths / 2 heads	1880	2020	2670	3220	3580	4110	4330	3790	1600
	HANSE 445 (2011), 4 cabins / 8+2 berths / 2 heads	1690	1880	2490	2910	3380	3790	3960	3590	1600
	ELAN 434 Impression (2006/07), 4 cabins / 8+2 berths / 2 heads	1600	1720	2080	2480	2790	3140	3390	2980	1600
	HANSE 415 (2015), 3 cabins / 6+2 berths / 2 heads	1650	1840	2250	2580	2890	3280	3420	3120	1600
	ELAN 384 Impression (2007), 3 cabins / 6+2 berths / 2 heads	1120	1190	1560	1960	2190	2360	2580	2280	1300
	HANSE 385 (2012), 3 cabins / 6+2 berths / 1 head	1220	1420	1790	2060	2280	2590	2770	2440	1300
	HANSE 355 (2011), 3 cabins / 6+2 berths / 1 head	1040	1130	1390	1720	1890	2180	2370	2060	1300
	HANSE 345 (2015), 3 cabins / 6+2 berths / 1 head	1190	1350	1620	1990	2150	2490	2640	2310	1300
	HANSE 325 (2012), 2 cabins / 4+1 berths / 1 head	990	1050	1260	1470	1690	1870	1990	1770	1300
CATAMARANS										
	LAGOON 440 *** (2009), 4+2 cabins / 8+2 berths / 4 heads	2780	3180	4320	5290	6120	6880	7120	6490	2500

\*\*\* AC and generator

**THE PRICE INCLUDES**  
Onboard accommodation (€/week) • VAT • Anchor windlass • Autopilot • GPS plotter • CD-player & cockpit speakers • Dinghy • Fully equipped galley

### EXTRA SERVICES & EQUIPMENT

Compulsory extras		<b>Croatian tourist tax</b>	
Transit log (includes final cleaning, bedlinen, cooking gas)		Residence tax	
Sailing boats < 38 ft	€ 120.-/charter	€ 1.- /day/person	
Sailing boats < 42 ft	€ 130.-/charter		
Sailing boats < 47 ft	€ 140.-/charter		
Sailing boats < 54 ft	€ 160.-/charter		
Catamarans	€ 180.-/charter		
<b>OPTIONAL EXTRAS *</b>			
Skipper - sailing boats < 50 ft	€ 150.-/day + provisioning	WiFi router (up to 5 GB)	€ 30.-/week
Skipper - sailing boats > 50 ft & catamarans	€ 160.-/day + provisioning	Safety net	€ 60.-/charter
Hostess	€ 125.-/day + provisioning	Cockpit cushions (set)	€ 25.-/week
Outboard engine 2,5 hp	€ 90.-/week	Towels (set/2 pcs)	€ 5.-/charter
Outboard engine 5 hp	€ 120.-/week	Snorkeling set	€ 20.-/week
Gennaker / Spinnaker < 50 ft	€ 160.-/week + deposit raise € 750.-		
Gennaker / Spinnaker > 50 ft	€ 250.-/week + deposit raise € 750.-		
Early Check In** (at 13:00 hr)	€ 150.-/charter		
<b>OPTIONAL EXTRAS PACKAGES *</b>			
Comfort pack	€ 140.-/week (outboard 2,5 hp, WiFi router, cockpit cushions, towel set x 6)		
Comfort pack PLUS	€ 170.-/week (outboard 5 hp, WiFi router, cockpit cushions, towel set x 8)		
Comfort pack PREMIUM	€ 260.-/week (outboard 2,5 hp, WiFi router, cockpit cushions, towel set x 6, early check-in)		

**Note:**  
\* All extras should be ordered the latest 2 weeks before the embarkation otherwise depend on the availability. Number of comfort packs is limited.  
\*\* Early check in can be confirmed only on embarkation day in the charter base

<b>One Way charters*</b> (on request only)	<b>Du - Kas</b>
Sailing boats < 50 ft	€ 360.-/charter
Sailing boats > 50 ft & catamarans	€ 420.-/charter

\* one-way conditions: berth charges in port of disembarkation; check-out on Friday until 09:00hr in Kaštela



# Discover North Dalmatia from Base Biograd



LOCATION    Biograd na Moru - 43°94'2"N 15°44'4"E  
TRANSFER    Airport Zadar - 28 km  
SHOPPING    supermarket nearby  
PARKING    inside the marina

## Sightseeing spots

Biograd na Moru is located in the centre of the Croatian Adriatic coast, with direct access to the beautiful historical cities of Zadar and Šibenik and their surrounding islands. It is also an excellent starting point for visits to the nearby Telašćica Nature Park, the Kornati and Krka National Parks.



	MONOHULLS	01.1.-29.4. 7.10.-31.12.	29.4.-20.5. 30.9.-7.10.	20.5.-27.5. 23.9.-30.9.	27.5.-17.6. 16.9.-23.9.	17.6.-1.7. 2.9.-16.9.	1.7.-22.7.	22.7.-19.8.	19.8.-2.9.	Deposit
NEW	HANSE 455 (2017), 4 cabins / 8+2 berths/2 heads	2090	2330	2870	3520	3880	4450	4590	4090	1600
	HANSE 455 (2016), 4 cabins / 8+2 berths/2 heads	2020	2260	2790	3430	3790	4350	4490	3990	1600
	HANSE 415 (2016), 3 cabins / 6+2 berths / 2 heads	1650	1840	2250	2580	2890	3280	3420	3120	1600
	HANSE 415 (2013), 3 cabins / 6+2 berths / 2 heads	1570	1660	2090	2390	2720	3090	3240	2920	1600
NEW	HANSE 385 (2017), 3 cabins / 6+2 berths / 1 head	1420	1610	1960	2320	2540	2890	3080	2680	1300
	OCEANIS 38 ** (2015), 3 cabins / 6+2 berths / 1 head	1460	1670	2040	2360	2620	2970	3150	2790	1300
	HANSE 355 (2012), 3 cabins / 6+2 berths / 1 head	1040	1130	1390	1720	1890	2180	2370	2060	1300

\*\* bowthruster

### THE PRICE INCLUDES

Onboard accommodation (€/week) • VAT • Anchor windlass • Autopilot • GPS plotter • CD-player & cockpit speakers • Dinghy • Fully equipped galley

### EXTRA SERVICES & EQUIPMENT

#### Compulsory extras

Transit log (includes final cleaning, bedlinen, cooking gas)

Sailing boats < 38 ft                      € 120.-/charter

Sailing boats < 42 ft                      € 130.-/charter

Sailing boats < 47 ft                      € 140.-/charter

#### Croatian tourist tax

Residence tax                              € 1.- /day/person

#### OPTIONAL EXTRAS \*

Skipper - sailing boats < 50 ft                      € 150.-/day + provisioning

Hostess    € 125.-/day + provisioning

Outboard engine 2,5 hp                      € 90.-/week

Outboard engine 5 hp                      € 120.-/week

Gennaker / Spinnaker < 50 ft                      € 160.-/week + deposit raise € 750.-

Early Check In\*\* (at 13:00 hr)                      € 150.-/charter

WiFi router (up to 5 GB)

€ 30.-/week

Cockpit cushions (set)

€ 25.-/week

Towels (set/2 pcs)

€ 5.-/charter

SUP (stand up paddle)

€ 120.-/week

Snorkeling set

€ 20.-/week

### OPTIONAL EXTRAS PACKAGES \*

Comfort pack                                      € 140.-/week (outboard 2,5 hp, WiFi router, cockpit cushions, towel set x 6)

Comfort pack PLUS                              € 170.-/week (outboard 5 hp, WiFi router, cockpit cushions, towel set x 8)

Comfort pack PREMIUM                      € 260.-/week (outboard 2,5 hp, WiFi router, cockpit cushions, towel set x 6, early check-in)

#### Note:

\* All extras should be ordered the latest 2 weeks before the embarkation otherwise depend on the availability. Number of comfort packs is limited.

\*\* Early check in can be confirmed only on embarkation day in the charter base

One Way charters\* (on request only)

Bio - Kas

Sailing boats < 50 ft

€ 300.-/charter

\* One-way conditions: berth charges in port of disembarkation; check-out on Friday until 12:00 in Kaštela

### GENERAL DISCOUNTS (valid for all bases)

Early booking discount

monohulls (BY 2013-2017): 15% until 30.11.2016. • 10% until 31.12.2016.

monohulls (BY 2006-2012): 20% until 30.11.2016. • 15% until 31.12.2016.

catamarans: 10% until 30.11.2016. • 7% until 31.12.2016.

5% for 2 week charter • 10% for 3 weeks and more

5% for 2 boats and more for the same group/reservation holder

5% for regular client at Croatia Yachting fleet

5% for any option or booking made on a boat show (exhibitors only)

monohulls (BY 2013-2017) & catamarans: 15% for regular discounts listed above

monohulls (BY 2006-2012): 20% for regular discounts listed above

up to 35% for Last Minute and Special offers

Last minute discount may not be used in conjunction with any other discount

### GENERAL CONDITIONS (valid for all bases)

Skipper qualification

The skipper must possess the necessary qualifications for the size and tonnage of the yacht and VHF radio certificate according to Croatian Maritime Law.

Original certificates must be presented at check-in. List of recognized sailing licences in Croatia find at: <http://www.mppi.hr/default.aspx?id=668>

We reserve the right to test the skipper's competence on spot!

Bali 4.5 skipper's requirement: Yachtmaster up to 100GT or foreign equivalent

We require the following documents to be delivered to our office latest 2 weeks before check in: Crewlist (clearly filled out with all the requested data), Skipper license, VHF certificate

To be paid at the base in cash or credit card (Visa, Master Card and Diners only). Double deposit required for regattas.

Saturday from 17:00hr / Friday until 18:00hr with overnight stay onboard until Saturday 09:00hr.

At the end of the charter the yacht must be delivered to the marina latest on Friday 18:00hr.

Biograd base check-out will be done on Friday afternoon 18:00hr sharp - failure to respect these times will result in additional fees being charged to you for additional diver inspection services.

50% of the charter fee upon signing the contract; 50% of the charter fee latest 4 weeks before the embarkation

We reserve the right to change the prices.

Payment conditions

Note

CONTACT US  
+385 21 332 332  
[booking@croatia-yachting.hr](mailto:booking@croatia-yachting.hr)





# Enjoy the local food and wine

Sailing, apart from being a sport, is considered a leisure activity which provides a great relation between physical activity and relaxing. Gastronomy, on the other hand, presents much more than filling your stomach. Combining these two adventures in purpose of better exploring Croatia, is a sure way to get to the core of the beauty that Croatia provides.

Being a country of more than 1000 islands, Croatia is also a land of vineyards with more than 300 geographically defined wine districts. Winemaking in Croatia has a rich history dating back to the ancient Greek times and this can certainly be evident in the large variety of quality wines.

When sailing the Adriatic, don't miss out on trying the local food and wine, it will make you fall in love with Croatia all over again.



**Did you know?**  
The famous Californian Zinfandel is a direct descendant of Crljenak Kaštelanski.

## Here is a suggestion for a wine route that takes you to the Central Dalmatian islands:

### Day 1: Kaštela - Maslinica (island of Šolta)

Šolta is well known for its indigenous variety Dobričić and the fact that crossing of "Crljenika" from Kaštela and already mentioned "Dobričić" led to creating one of the most famous varieties in Croatia, "Plavac mali".

Gastro reference - recommended with meat dishes (grilled or traditionally roasted under a cast iron lid)

### Day 2: Maslinica (island of Šolta) - Komiža (island of Vis)

Komiža, situated on the west side of the island Vis, is famous for its long fishing tradition and a lot of high-quality wines, especially "Vugava" and "Plavac mali". "Vugava", characterized by the dark yellow color, robust flavor and dense note of sage, is a well-known white wine.

Gastro reference - Vugava goes well with all kinds of fish, seafood and white meat. It shouldn't be served as an aperitif, but always with a meal.

### Day 3: Komiža (island of Vis) - Porat (island of Biševo)

Biševo, first of all, famous for its Blue Cave, is also well known by its "Plavac Mali" that grows on damp and sandy terrain of this beautiful, small island. These terrains influenced "Plavac Mali" giving it heavier and richer note. The island has no winery or bottling plant, but a good drop can be found at local families or at the local restaurant.

Gastro reference - Plavac, as a strong wine, is recommended with red meat and heavier food.

### Day 4: Porat (island of Biševo) - Hvar (island of Hvar)

Besides entertainment and leisure, Hvar offers a wide selection of restaurants with excellent fish and seafood delicacies.

As the fish is best suited to white and lighter wine we recommend "Pošip Luviji" and "Prvi Poljubac" (First Kiss) from a local win-



ery that have been meticulously cultivating an original strain of „Pošip“ for many generations.

Gastro reference – „Pošip“, chilled to 12 degrees, goes best with seafood and shellfish dishes.

#### Day 5. Hvar (island of Hvar) - Stari Grad (island of Hvar)

The north side of the island of Hvar is richer with premium wineries. In the nineties one of these wineries became famous with the finest Dalmatian Prosecco labeled „Hektorovich“. „Plavac Barrique“ represents one of the finest Croatian wines. We also have to point out „Pošip“ – exquisite white wine from Sv. Klement (Pakleni islands)

Gastro reference - for dessert, with highly acclaimed prosecco Hektorovich, we recommend the dalmatian „Rožata“ - creamy pudding similar to crème brûlée.

#### Day 6: Stari Grad (island of Hvar) - Bol/Milna (island of Brač)

Brač, known for its lamb and numerous olive groves, also offers several excellent varieties of wine.

A Winery from Nerežišće offers superb red wines, “Bosso” and “Bročko Rič”, characterized by dominated aromas that go excellent with Brač’s well known lamb dishes. This winery also produces „Spoža“, one of the finest Croatian rosé wines. A winery from Murvica offers an excellent Barrique, “Plavac Murvica”. On the southern side of the island, ia winery from Bol makes excellent white wines „Pošip Stina“ and „Vugava Stina“.

Gastro reference - stronger and more aromatic red wines are recommended with already mentioned Brač’s lamb, grilled or roasted under a cast iron lid.

#### Day 7: Bol/Milna (island of Brač) - Kaštela

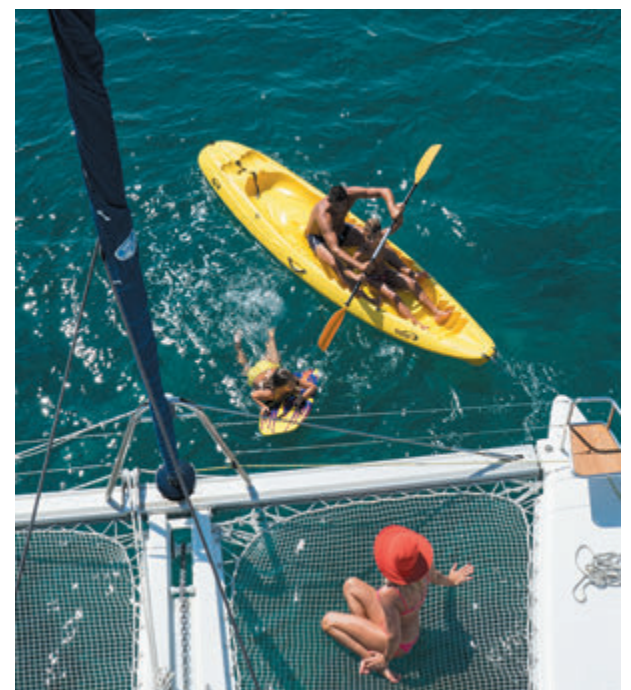
When coming back to Kaštela, make sure you try “Crljenak Kaštelanski”. This just happens to be the most famous Croatian wine as the Californian Zinfandel is the direct descendent of this wine sort. The “Crljenak Kaštelanski” is a bit softer than the “Plavac” and it has a distinguishing fruity aroma for which this wine is highly appreciated.

If you wish, we can design a custom route that is in line with your vacation plans.



## Stay active

Sailing is all about having an active holiday while being surrounded by beautiful nature and sea. For those who want to explore and experience more, we offer all sorts of “toys”. Explore the bays with a RIB, a sea-kayak or a stand up paddle, see the underwater world with snorkelling equipment while flying underwater with a sub-wing or experience the speed with a jet ski, a wakeboard or a donut. When booking a yacht, make sure you book your extras in advance to make sure they will be available at your arrival.







# The easiest way to your own yacht

**Have you ever dreamed of having your own YACHT? We believe you have. This could be the right solution for making your dream come true.**

We, as an official distributor for Hanse, Dehler, Bali and Fjord yachts and one of the leading charter companies in Croatia, offer the easiest way to your own yacht with minimum investment through our Easy Yacht Charter Management program, providing you with a chance to earn additional income at the same time. You can easily and quickly become a yacht owner through this program, without having to care about the yacht's maintenance or berth.

With its attractive coastline, crystal clear sea, and developed nautical sector, Croatia has become the world's leading charter destination, so it does not come as a surprise that we have the largest Hanse charter fleet in the world. Majority of the fleet consists of sailboats that are a part of the „Easy Yacht” program, and their owners come from all over the world.

If you consider that most owners use their yachts only two or three weeks a year, financing the purchase, maintenance and a berth in a marina all year round does not make much sense. For this type of a yacht owners, the Easy Yacht Charter Management program is the

ideal solution.

The program is designed in order to enable you to finance the purchase of a yacht, its maintenance, and berth costs from the profit generated by chartering, making it also possible to earn additional income. In charter management, the most common form of financing the purchase is financial leasing with a minimum down payment of 30%, while the remaining sum is paid in monthly installments from charter income. The charter income will cover your leasing costs, as well as all costs of regular maintenance, berth, insurance, and registration.

When it comes to choosing a yacht, the final decision is up to you. However, in order to make your purchase more favorable for you, we will recommend the best performing models based on our business experience.

Furthermore, detailed calculations of income and expenses will provide a clear insight into cost-effectiveness of specific models in order to make your decision on yacht type and model easier. If you already own a yacht, you can also join our Easy Yacht program.

There is also no need to worry about the condition of the yacht. A well maintained and fully functional yacht is the only way to a satisfied charter customer, thus being the key to success of each charter company. Therefore, our professionally trained staff performs constant checks of the state of your yacht and equipment, and services them regularly. Constant monitoring and professional maintenance ensure a long lasting yacht and equipment and with that its high resale value.

Hanse and Bali models can be seen, tested, or chartered in our charter bases in Kaštela, Dubrovnik or Biograd.

**For any further information or to get a quote for yacht purchase, contact [sales@hanseyachts.hr](mailto:sales@hanseyachts.hr) or +385 21 332 332**



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