

PARTNER REWARD PROGRAM
General Conditions - valid from 11.3.2024.

WHAT IS PARTNER REWARD PROGRAM?

It is bonus program designed to reward Croatia Yachting partners/agents for their contribution in charter sales results for 2024. Croatia Yachting will reward 5 agents in 2 categories, basis for calculation of the best results is a number of booked charter weeks for season 2024.

The reward categories are:

1. **PEAK PERFORMER** – 3 rewards
2. **RISING STAR** – 2 rewards

WHO CAN PARTICIPATE IN PARTNER REWARD PROGRAM?

All registered charter agents who had minimum 1 charter week booked in season 2024 and 2023 (1 week per season) on the boats from Croatia Yachting fleet.

WHAT IS THE REWARD FOR PARTICIPATION IN THE PROGRAM?

Reward is a voucher which can be redeemed during season 2025.

HOW CAN YOU WIN PEAK PERFORMER REWARD?

PEAK PERFORMER REWARD is given for the highest number of booked weeks in season 2024. 3 agents with the highest number of booked weeks in season 2024 will be rewarded with vouchers. Voucher amount depends on value of average 2024 reservation calculated for the particular partner.

Ranking:	Who?	Reward voucher amount equals to:
1st place	Partner with the highest number of booked 2024 weeks	100% of the average partner reservation value
2nd place	Partner with the second highest number of booked 2024 weeks	75% of the average partner reservation value
3rd place	Partner with the third highest number of booked 2024 weeks	50% of the average partner reservation value

HOW CAN YOU WIN RISING STAR REWARD?

RISING STAR REWARD is given for the highest growth of booked weeks in season 2024 in comparison to season 2023. 2 agents with the highest growth will be rewarded with vouchers with predefined amount:

Ranking:	Who?	Reward voucher amount:
1st place	Partner with the highest growth of booked weeks 2024 vs 2023	3.500 EUR
2nd place	Partner with the second highest growth of booked weeks 2024 vs 2023	2.000 EUR

WHAT ABOUT PROGRAM DURATION AND WINNER ANNOUNCEMENT?

Reward program is valid until 15.10.2024. All 2024 bookings confirmed and fully paid by 15.10.2024. will be included in the result calculation. Reward announcement will be done 31.10.2024. - Croatia Yachting will contact and issue vouchers to rewarded partners.

HOW CAN YOU REDEEM A VOUCHER?

Reward winners can redeem voucher during the season 2025. Voucher can be used for booking of any boat in Croatia Yachting fleet in any period depending on availability.

If the voucher value exceeds the total cost of the booking the exceeding amount can be allocated to another booking. Vouchers are non transferable, non refundable and cannot be exchanged for cash.

In case of cancellation of booking discounted with voucher where Croatia Yachting is liable with reimbursement, instead of reimbursement Croatia Yachting will issue new voucher which will be valid for 2025 booking.

All other stipulations of the standard Croatia Yachting General Conditions of the Charter contract will apply.