

Quotation for catamaran BALI 5.4 - Tarif A-2024

Croatia Yachting d.o.o.
Dražanac 2/a, Split, Croatia
VAT ID: HR08633766175



Date:	01/07/2025
Offer No.:	
Client:	
Hull number:	
Engine No.:	

BALI 5.4 equipped with 2x57 hp Yanmar engines		BALI 5.4	
		Tarif H.T.	Montant H.T.
1	5 cabins (3 starboard + 2 portside) - 5 heads	1.225.798 €	1.225.798 €

Specifications Pack		Pack Excellence	
	Freshwater purifying filter		x
	Combined battery charger 120 amp - Inverter 12V/230V - 3000VA		x
	Battery controller		x
	House fridge freezer (635L) with chilled water, ice maker and dedicated inverter		x
	Lifting system for dinghy		x
	Electric windlass 1700W		x
	2 extra service batteries of 12V - 130 amp		x
	Indirect lighting in saloon/cockpit and cabins		x
	Forward cockpit and transom courtesy lighting		x
	Extra fuel tank of 600L for a total capacity of 1200L		x
	Extra Fresh water tank of 600L for a total capacity of 1260L		x
	Hot and cold cockpit shower		x
	Bar integrated in salon table with reversible tray (already included in Elegance pack)		x
	Pot holders on burner cooking		x
	Comfortable swim ladder with large handles and teak steps		x
	Saloon tilting bay/door electrically assisted by hydraulic struts		x
	Solent electrical winch		x
	Mainsail electrical winch		x
	Helm station seat cushions (seat and backrest)		x
	Forward cockpit cushions (seats and backrests)		x
	Seats for aft bench (seats and backrests)		x
	Gaz oven		x
	2 layers of antifouling with Epoxy base coat		x
	Raymarine Electronic PACK including : Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station		x
	Stickers on transom : name and port of registry of the boat (to be specified 2 months at the latest before delivery)		x
1	Total pack excellence	95.300 €	95.300 €

OPTIONS

# Rigging - Sails			
#	Lazy bag and UV protection for sail in grey color		
1	Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jack + sheets	4.710 €	4.710 €
# Mechanics - Safety Equipment			
1	2 x 80 hp Yanmar engines instead of Yanmar 57 hp	15.320 €	15.320 €
# Comfort			
1	Tilting forward windows with locking system in open position	2.690 €	2.690 €
# Interior setup			
1	Twin berths in starboard central cabin (only for 4 cabins MASTER, 5 or 6 cabins version)	4.970 €	4.970 €
# Upholstery color			

1	Indoor and outdoor upholstery color Heritage Moss	Standard	
# Exterior setup			
1	Stern spring cleats	670 €	670 €
# Electronics - Hifi			
# Commissioning - Handing over			
Total net list price of the Boat with packs & options EXW Canet en Roussillon (France)			1.349.458 €
Discount			6%
Extra discount			6%
After sales contribution			-80.967 €
Total discount			-76.109 €
Net price of the Boat with packs & options EXW Canet en Roussillon (France), including discount			-157.077 €
			1.192.381 €

1	Commissioning in Canet (France), with anchor set 50kg and 80ml Ø12 chain, anchor bridle, 8 fenders and 5 moorings, one day hand over and 7 days dockspace (net price), toolkit, MMSI configuration	18.080 €	18.080 €
1	Pack ready to go (fuel + water) (net price)	3.200 €	3.200 €
1	Transfer of the boat Canet en Roussillon - Split + mandatory safety equipment	7.900 €	7.900 €

Additional options			
1	Extra Large fixed Bimini with LED lighting and clears for view on mainsail (stainless steel frame & canvas)	23.270 €	23.270 €
1	Sunbathing cushions for foredeck - Beige Grey	3.870 €	3.870 €
1	Flybridge layout (cushions : seats and backrests - Beige Grey, 12V fridge, water point)	6.980 €	6.980 €
1	Big comfortable pillows (4 pcs) - Beige Grey	1.080 €	1.080 €
1	Flybridge sunbathing cushions (with backrests) - Beige Grey	3.290 €	3.290 €
1	Backrest cushions for aft bench (Heritage Moss)	890 €	890 €
1	Anchor chain counter and anchor windlass control unit at flybridge or helm station	660 €	660 €
1	Curtains for forward bay and lateral sliding windows in saloon	1.970 €	1.970 €
1	Pleated blinds for all cabins	4.170 €	4.170 €
1	2 removable tables on flybridge	2.080 €	2.080 €
1	Forward cockpit fixed teak table	3.840 €	3.840 €
1	Permanent transom protection	760 €	760 €
1	LCD TV in saloon + Glomex antenne (including installation and materials)	3.040 €	3.040 €
1	Music stereo system with USB, Bluetooth and 8 speakers	4.940 €	4.940 €
1	Bow thruster (tunnel, stb)	8.980 €	8.980 €
1	Watermaker 100 L/h	18.890 €	18.890 €
1	LED underwater lights X8 Ocean LED (4 pcs)	1.914 €	1.914 €
1	Generator 18 KW with soundshield	29.980 €	29.980 €
1	Air condition Dometic (7 units - 66.000 BTU) including installation	37.940 €	37.940 €
1	Kit Solar panels 6 x 100 W	5.380 €	5.380 €
1	Electrical toilets, sea water flush (6 pcs)	4.500 €	4.500 €
1	Coffee machine(230 V)	460 €	460 €
1	Smeraldo Gangway 3000 mm with manual handpump	14.280 €	14.280 €
1	Flexiteak (rear platform, aft cockpit, transom, fwd cockpit, flybridge, steps, side decks...)	32.970 €	32.970 €
1	Berth in port bow compartement (berth, porthole, cupboard , washbowl, head)	4.940 €	4.940 €
1	Berth in starboard bow compartement (berth, porthole, cupboard , washbowl, head)	4.940 €	4.940 €
1	Microwave	570 €	570 €
1	Dish-washer	1.790 €	1.790 €
1	Sun awning for forward cockpit	4.190 €	4.190 €
1	Mesh sun protection for forward bay(saloon)	1.980 €	1.980 €
1	Folding seats to be used in saloon/cockpit (3 pcs)	1.400 €	1.400 €
1	Washer-dryer	2.400 €	2.400 €

1	Charter equipment (deck, safety, navigational, galley, bedlinen. RIB 3,60 m with 30 hp outboard ...)	25.550 €	25.550 €
1	Charter make-ready pack(auto switch for windlass, various reinforcement...)	2.145 €	2.145 €

TOTAL net price of the boat with packs & options FCO Split, Croatia		1.487.600 €
VAT	25%	371.900 €
TOTAL price of the boat pack & options FCO Split, Croatia, including VAT		1.859.500 €

Offer valid untill the end of September 2025	
Delivery(Ex works - Canet Roussillon):	Spring 2026
PAYMENT CONDITIONS 1st deposit - 20% upon order. Balance payment - one month befor completion date. NOTE: The offer is valid for Croatia Yachting charter management fleet only. The boat will be exhibited at CBS and BBS 2026 These prices are only indicative. In accordance with our General Terms and Conditions of Sale.	