Quotation for catamaran BALI 4.4



Tarif A-2025

DATE:
Owner:
Name of the boat:
Home port:
Serial Number:
Date of delivery:
Technical language (FR / EN):

01/07/2025

| BALI 4.4 equipped with 2x40 hp Nanni engines | BA | ALI 4.4 |
|--|------------|--------------|
| | Tarif H.T. | Montant H.T. |
| 1 4 cabin version (2 portside + 2 starboard) - 4 heads | 568.000 € | 568.000 € |

| Pack Specifications | Pack | Excellence |
|--|----------|------------|
| Combined 80 amp battery charger/inverter 12V (or 24V)/230V - 2000VA | | x |
| 2 extra service batteries of 12V - 130 amp | | x |
| Battery controller | | x |
| Indirect lighting in cabins | | x |
| Forward cockpit and transom courtesy lighting | | x |
| Domestic fridge freezer (615L) with chilled water, ice maker and dedicated inverter 230V | | x |
| Bar integrated in saloon table with reversible tray | | x |
| Mainsail electrical winch | | x |
| Lifting system for dinghy | | x |
| Electric windlass 1500W | | x |
| Saloon manual tilting bay/door mechanically assisted by pneumatic struts | | x |
| Hot and cold cockpit shower | | x |
| Comfortable swim ladder with handles and wide teak steps | | x |
| Extra fuel tank of 400L for a total capacity of 800L | | x |
| Extra Fresh water tank of 400L for a total capacity of 860L | | x |
| Gaz oven | | x |
| Pot holders on hob | | x |
| Engine room & locker hatches on gas struts | | x |
| Helmstation seat cushions (seat and backrest) | | x |
| Forward cockpit cushions (seats and backrests) | | x |
| Seats for aft bench (seats and backrests) | | x |
| 2 layers of antifouling with Epoxy base coat | | x |
| Raymarine Electronic PACK including: Pilote auto P70S, GPS plotter AXIOM 7", MULTI I70S, VHF RAY 63 + VHF RAY MIC at steering station, AIS receiver transmitter, full touch screen AXIOM 12" at steering station | | x |
| Stickers on transom: name and port of registry of the boat (to be specified 2 months at the latest before delivery) | | x |
| 1 Total Excellence Pack | 64.000 € | 64.000 € |

OPTIONS

| # | Rigging - Sails | | |
|---|---|----------|---------|
| # | Lazy bag and UV protection for sail in grey color | | |
| 1 | Reinforced Dacron full batten Mainsail & Solent with UV protection + Lazy-Bag & Lazy-Jacks + sheets | 4.160 € | 4.160 € |
| # | Mechanics - Safety Equipment | | |
| 1 | 2 x NANNI 65 hp instead of NANNI 40hp | 8.100 € | 8.100 € |
| # | Comfort | | |
| 1 | Tilting forward windows with locking system in open position | 2.440 € | 2.440 € |
| # | Interior setup | | |
| # | Upholstery color | | |
| 1 | Indoor and outdoor upholstery color Heritage Moss | Standard | |
| # | Exterior setup | | |

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| | | Tarif H.T. | Montant H.T. |
| 1 | Stern spring cleats | 1.215€ | 1.215 € |
| # | Electronics - Hifi | | |
| # | Commissioning - Handing over | | |
| | | | |
| | Total Price of the Boat with packs & options EXW Marans (France) | | 647.915 € |
| | Discount Anniversary Offer Extra discount | 6% 6% | -38.875 € -36.542 € |
| | Total discount | 0 70 | -75.417 € |
| | Total Price of the Boat with packs & options FCO Split (Croatia) | | 572.498 € |
| | | | |
| 1 | Trucking, commissioning in Marans (France), with anchor set 25kg and 70ml Ø10 chain, 6 fenders and 4 mooring lines, anchor bridle, one-day handover and 7 days dockspace, net price, toolkit, MMSI configuration | 15.190 € | 15.190 € |
| 1 | Transfer Marans (France) - Split (Croatia) + mandatory safety equipment | 14.600 € | 14.600 € |
| 1 | Pack ready to go | 1.940 € | 1.940 € |
| l | | | |
| | Additional components | | |
| 1 | Helmstation Bimini (stainless steel frame & canvas) | 4.290 € | 4.290 € |
| 1 | Forward cockpit fixed table (teak) | 2.890 € | 2.890 € |
| 1 | Big comfortable pillows (4 pillows) Beige grey | 1.070 € | 1.070 € |
| 1 | Flybridge table(white compact) | 1.290 € | 1.290 € |
| 1 | Backrest cushions for fly bridge Silvertex (SAGE) | 830 € | 830 € |
| 1 | Backrest cushions for aft bench (Heritage Moss) | 490 € | 490 € |
| 1 | Set of 4 sunbathing cushions for foredeck Silvertex (SAGE) | 2.730 € | 2.730 € |
| 1 | Flybridge sunbathing cushionsSilvertex (SAGE) | 2.260 € | 2.260 € |
| 1 | Set of cushions for flybridgeSilvertex (SAGE) | 2.190 € | 2.190 € |
| 1 | Permanent transom protection | 740 € | 740 € |
| 1 | TV in saloon with electrical lift system and Glomex antenne (including installation and materials) | 3.030 € | 3.030 € |
| 1 | FUSION stereo system RA-210 with remote control on flybridge and 4 speakers | 1.280 € | 1.280 € |
| 1 | Anchor chain counter and anchor windlass control unit at flybridge or helm station | 660 € | 660 € |
| 1 | Generator 8 KW with soundshield (installation and materials included) | 21.560 € | 21.560 € |
| 1 | Air condition for saloon and 4 cabins (40.000 BTU) including installation | 25.080 € | 25.080 € |
| 1 | Berth Portside forepeak with head and wash basin | 4.370 € | 4.370 € |
| 1 | Berth in starboard forpeak (with opening porthole) | 2.120 € | 2.120 € |
| 1 | Kit Solar panels 4 x 111 W | 3.760 € | 3.760 € |
| 1 | 12 V fan per cabin (5 pcs) | 840 € | 840 € |
| 1 | JABSCO electrical toillets, sea water flush (4 pcs) | 3.564 € | 3.564 € |
| 1 | Coffee machine(230 V) | 290 € | 290 € |
| 1 | Microwave (220 V) | 620 € | 620 € |
| 1 | Pleated blinds for all cabins (4 cabins) | 1.790 € | 1.790 € |
| 1 | Curtains for forward bay and lateral sliding windows in saloon | 1.630 € | 1.630 € |
| 1 | Interior design upgrade package (armrests, Inner liner for saloon, decorative cover for curtain rail) | 3.620 € | 3.620 € |
| 1 | Chairs to be used in saloon/cockpit (3 pcs) | 1.390 € | 1.390 € |
| 1 | Synthetic teak on bathing platform, aft transom steps and aft cockpit | 8.580 € | 8.580 € |

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| | Tarif H.T. | Montant H.T. |
| 1 Charter equipment (deck, safety, navigational, galley, bedlinen, Highflield CL 290 L) | 11.810 € | 11.810 € |
| 1 Charter make-ready pack (auto switch for windlass, various reinforcements) | 1.910 € | 1.910 € |

| TOTAL net price of the boat with packs & options FCO Split, Croatia | | 720.912 € |
|--|-----|-----------|
| VAT | 25% | 180.228 € |
| TOTAL price of the boat pack & options FCO Split, Croatia, including VAT | | 901.140 € |

| DELIVERY(Ex works Catana): | Spring 2026 |
|---|-------------|
| Offer valid until the end of September 2025 | |
| PAYMENT CONDITIONS | |
| 1st deposit - 20% upon order. | |
| Balance payment - one month before completion date. | |
| NOTE: | |

The offer is valid for Croatia Yachting charter management fleet only. The boat will be exhibited at CBS and BBS 2026

These prices are only indicative. In accordance with our General Terms and Conditions of Sale.