

OFFER

HANSE **410**

| FINANCING TERM / FINANZIERUNG: | | | |
|--------------------------------|-------------------------------------|-----------------|---------|
| Dealer: | Croatia Yachting d.o.o. | Language: | English |
| | Dražanac 2/a, 21 000 Split, Croatia | Currency: | € |
| | EU VAT ID: HR08633766175 | Exchange rate: | 1 |
| Customer: | | VAT: | 0,00% |
| | | Discount: | 12,00% |
| | | Add. Discount: | 0,00% |
| Date: | 01.07.2025. | Total Discount: | 12,00% |

| MatNr | Items | Standard | Options | Add-On | Feature | Price ex. VAT € | Selection | Discount | Price ex. VAT incl. Discount € | Price incl. VAT & Discount € |
|---------|---|----------|---------|--------|--------------------------------|--------------------|-----------|----------|--------------------------------------|------------------------------------|
| H410.25 | as per standard specification | | | | | 258.900,00 € | 1 | 12,00% | 227.832,00 € | 227.832,00 € |
| | Packages | | | | | | | | | |
| XW2000 | Raymarine Navigation Package | | | | | 12.150,00 € | 1 | 50,00% | 6.075,00 € | 6.075,00 € |
| XF2200 | 2 Raymarine i70s multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature) | | | | | | 1 | 50,00% | | |
| XF3000 | Raymarine VHF Ray63 in saloon, incl. wireless remote handset (only with XK5000) | | | | | | 1 | 50,00% | | |
| XF4010 | Raymarine AXIOM PRO 9 S chart plotter with HybridTouch multifunction display in cockpit | | | | | | 1 | 50,00% | | |
| XF5000 | Raymarine Evolution Autopilot with p70s display and wireless remote control | | | | | | 1 | 50,00% | | |
| XK5000 | VHF preparation with antenna and splitter for FM and AIS | | | | | | 1 | 50,00% | | |
| XW3000 | Cruising Package | | | | | 11.550,00 € | 1 | 50,00% | 5.775,00 € | 5.775,00 € |
| XC1326 | Synthetic teak on cockpit bottom (colour selection) | | | | Please insert choice of colour | | 1 | 50,00% | | |
| XC1334 | Synthetic teak on helmsman seats (colour selection) | | | | Please insert choice of colour | | 1 | 50,00% | | |
| XC1341 | Synthetic teak on cockpit benches (colour selection) | | | | Please insert choice of colour | | 1 | 50,00% | | |
| XC1351 | Synthetic teak on bathing platform (colour selection) | | | | Please insert choice of colour | | 1 | 50,00% | | |
| XC9060 | 2 helmsman seats, foldable | | | | | | 1 | 50,00% | | |
| XC9062 | Helmsman footrests (free mountable) | | | | | | 1 | 50,00% | | |
| XC9080 | 2 additional cleats, midship (1 each side) | | | | | | 1 | 50,00% | | |
| XC9090 | Anchor windlass, electrical, 1000 W, automatic fuse, remote control | | | | | | 1 | 50,00% | | |
| XC9100 | Delta-anchor 16 kg, galvanized with 30 m galvanized chain | | | | | | 1 | 50,00% | | |
| XC9402 | Cockpit portlight, aft cabins | | | | | | 1 | 50,00% | | |
| XH1001 | Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM | | | | | | 1 | 50,00% | | |
| XH3110 | Shower unit in cockpit, warm-/coldwater | | | | | | 1 | 50,00% | | |
| XH5030 | Water akku for pressure equalization | | | | | | 1 | 50,00% | | |
| XV9420 | Wind indicator | | | | | | 1 | 50,00% | | |
| XV9450 | Flagpole | | | | | | 1 | 50,00% | | |
| XV9901 | 6 fenders | | | | | | 1 | 50,00% | | |
| XV9902 | 4 mooring lines | | | | | | 1 | 50,00% | | |
| XV9910 | Add. winch handle | | | | | | 1 | 50,00% | | |
| XV9920 | Mast steps | | | | | | 1 | 50,00% | | |
| XV9950 | Hanse maintenance kit | | | | | | 1 | 50,00% | | |
| XW5000 | Comfort Package | | | | | 5.250,00 € | 1 | 50,00% | 2.625,00 € | 2.625,00 € |
| XC9032 | Courtesy lights in cockpit | | | | | | 1 | 50,00% | | |
| XC9033 | Courtesy lights at companionway | | | | | | 1 | 50,00% | | |
| XC9040 | Exterior Light Signature | | | | | | 1 | 50,00% | | |
| XC9300 | Vent for coach roof hatch | | | | | | 1 | 50,00% | | |
| XL9003 | Indirect lights in saloon and cabins | | | | | | 1 | 50,00% | | |

| | | | | | | | | | |
|--------|--|--|--|--------------------------------|--|---|--------|--|--|
| XL9004 | LED overhead lights in saloon and master cabin, dimmable | | | | | 1 | 50,00% | | |
| XL9010 | SLS - Scenario light system - touch screen controller and dimmer in saloon | | | | | 1 | 50,00% | | |
| XN2500 | Cockpit cushions (colour selection) | | | Please insert choice of colour | | 1 | 50,00% | | |
| XV9010 | Blind set with flyscreens for deck hatches | | | | | 1 | 50,00% | | |
| XV9060 | Blinds for hull windows | | | | | 1 | 50,00% | | |
| XV9080 | Blinds for side coach roof windows | | | | | 1 | 50,00% | | |

OPTIONS

HULL

KEEL

LAYOUT & INTERIOR

| | | | | | | | | | | |
|--------|--|---|--|--|--|------------|---|---------|------------|------------|
| XL1003 | A3: Master cabin with island double berth, storage space and separate head | X | | | | 6.300,00 € | 1 | 50,00% | 3.150,00 € | 3.150,00 € |
| XL2003 | B3: Saloon with large dining area on port and sofa with multi function unit, navigation console and storage on stb | X | | | | 1.900,00 € | 1 | 12,00% | 1.672,00 € | 1.672,00 € |
| XL3002 | C2: L-galley on port and head with separate shower stall on stb. 2 aft cabins with double berth, locker and storage. | X | | | | 3.250,00 € | 1 | 50,00% | 1.625,00 € | 1.625,00 € |
| XL7001 | Saloon table, foldable with integrated bar | X | | | | 1.450,00 € | 1 | 100,00% | 0,00 € | 0,00 € |
| XL7201 | Seating area in saloon convertible into double berth (only with XL7001) | X | | | | 1.450,00 € | 1 | 100,00% | 0,00 € | 0,00 € |

WOOD (FURNITURE, FLOORBOARD)

| | | | | | | | | | | |
|--------|--------------------------|---|--|--|--|------------|---|--------|------------|------------|
| XM1104 | Furniture - French Oak | X | | | | 4.250,00 € | 1 | 12,00% | 3.740,00 € | 3.740,00 € |
| XM1203 | Floorboard - Delight Oak | X | | | | 950,00 € | 1 | 12,00% | 836,00 € | 836,00 € |

UPHOLSTERY, CARPETS & CURTAINS

| | | | | | | | | | | |
|--------|--|---|--|--------------------------------|--|----------|---|--------|----------|----------|
| XN2001 | Upholstery - Sorrento (colour selection) | X | | Please insert choice of colour | | 950,00 € | 1 | 50,00% | 475,00 € | 475,00 € |
|--------|--|---|--|--------------------------------|--|----------|---|--------|----------|----------|

DECK & OUTSIDE EQUIPMENT

| | | | | | | | | | | |
|--------|---|---|--|--|--|------------|---|--------|------------|------------|
| XC3004 | 2 cockpit tables with teak top, electrically lowerable into sunbed incl. upholstery | X | | | | 4.600,00 € | 1 | 50,00% | 2.300,00 € | 2.300,00 € |
| XC5102 | 2 LEWMAR 45 EST EVO electrical halyard winches with automatic fuse (only with XH1001 or XH1005) | X | | | | 7.400,00 € | 1 | 12,00% | 6.512,00 € | 6.512,00 € |

RIG & SAILS

NAVIGATION & INSTRUMENTS

PROPULSION

| | | | | | | | | | | |
|--------|---|--|---|--|--|------------|---|--------|------------|------------|
| XG3101 | Bowthruster, 12 V, retractable, incl. battery | | X | | | 9.550,00 € | 1 | 50,00% | 4.775,00 € | 4.775,00 € |
|--------|---|--|---|--|--|------------|---|--------|------------|------------|

EQUIPMENT

RADIO & ENTERTAINMENT

ACCESSORIES

SHIPPING AND TRANSPORT

| | | | | | | | | | | |
|--------|---------------------------|---|--|-----------------------------|----------|--|---|--------|--------|--------|
| XZ4000 | Declaration of Conformity | X | | Please select your language | standard | | 1 | 12,00% | 0,00 € | 0,00 € |
| XZ4005 | Safety manual | X | | Please select your language | standard | | 1 | 12,00% | 0,00 € | 0,00 € |
| XZ4010 | Builder's Certificate | X | | | standard | | 1 | 12,00% | 0,00 € | 0,00 € |

LIST PRICE:

TOTAL DISCOUNT:

TOTAL PRICE:

| | | | | | | | | | | |
|--|--|--|--|--|--|--|--|--------|--------------|--------------|
| | | | | | | | | | 329.900,00 € | 329.900,00 € |
| | | | | | | | | 18,95% | 62.508,00 € | 62.508,00 € |
| | | | | | | | | | 267.392,00 € | 267.392,00 € |

Additional components:

| | | | | | | | | | | |
|--|--|--|--|--|--|-------------|---|-------|-------------|-------------|
| | Transport Greifswald - Umag | | | | | 10.400,00 € | 1 | 0,00% | 10.400,00 € | 10.400,00 € |
| | Rigging (mast assembly and installation, installation of sails and rails) | | | | | 1.560,00 € | 1 | 0,00% | 1.560,00 € | 1.560,00 € |
| | Antifouling (including materials - 2 layers of primer and antifouling) | | | | | 1.740,00 € | 1 | 0,00% | 1.740,00 € | 1.740,00 € |
| | Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges) | | | | | 1.030,00 € | 1 | 0,00% | 1.030,00 € | 1.030,00 € |
| | Final commissioning - test of equipment, Engine PDI, calibration of nav. Instruments, cleaning | | | | | 520,00 € | 1 | 0,00% | 520,00 € | 520,00 € |
| | Lazy bag with lazy jacks | | | | | 1.010,00 € | 1 | 0,00% | 1.010,00 € | 1.010,00 € |
| | Bimini top | | | | | 3.490,00 € | 1 | 0,00% | 3.490,00 € | 3.490,00 € |
| | LED cockpit light integrated into the bimini | | | | | 290,00 € | 1 | 0,00% | 290,00 € | 290,00 € |
| | Sprayhood | | | | | 2.180,00 € | 1 | 0,00% | 2.180,00 € | 2.180,00 € |
| | Radio CD (MP3/USB) player with saloon and cockpit speakers | | | | | 600,00 € | 1 | 0,00% | 600,00 € | 600,00 € |
| | Inverter (12V-220) 350 W | | | | | 390,00 € | 1 | 0,00% | 390,00 € | 390,00 € |
| | Charter equipment (deck, safety, bedlinen, galley, navigational...) | | | | | 7.290,00 € | 1 | 0,00% | 7.290,00 € | 7.290,00 € |
| | Charter make-ready pack | | | | | 2.780,00 € | 1 | 0,00% | 2.780,00 € | 2.780,00 € |

LIST PRICE:

TOTAL DISCOUNT:

TOTAL PRICE:

| | | | | | | | | | | |
|--|--|--|--|--|--|--|--|--|--------------|--------------|
| | | | | | | | | | 363.180,00 € | 363.180,00 € |
| | | | | | | | | | 62.508,00 € | 62.508,00 € |
| | | | | | | | | | 300.672,00 € | 300.672,00 € |

Notes:

Payment conditions:

25% + VAT upon order

Balance latest three weeks before production end

Payment method:

HR46 2407 0001 1004 85080 at OTP banka Hrvatska d.d. SWIFT: OTPVHR2X

Delivery:

TBC

Offer valid till:

Until further notice

Additional notes:

VAT is not included!

The boat will be displayed at the CBS and BBS 2025/26

The offer is valid for Croatia Yachting charter management fleet only!

01.07.2025.

(Date)

(Place)

(Signature)

www.hanseyachts.com


Hanse
BREAKING RULES . SETTING TRENDS