

OFFER

HANSE360

FINANCING TERM / FINANZIERUNG:					
Dealer:	Croatia Yachting d.o.o.				Language: English
	Dražanac 2/a, 21 000 Split, Croatia				Currency: €
	EU VAT ID: HR08633766175				Exchange rate: 1
Customer:					VAT: 0,00%
					Discount: 12,00%
					Add. Discount: 0,00%
Date:	01.07.2025.				Total Discount: 12,00%

MatNr	Items	Standard	Options	Add-On	Feature	Price ex. VAT €	Selection	Discount	Price ex. VAT incl. Discount €	Price incl. VAT & Discount €
H360.25	as per standard specification					185.900,00 €	1	12,00%	163.592,00 €	163.592,00 €
Packages										
XW2000	Raymarine Navigation Package (only with XC3001 or XC3003)					5.550,00 €	1	50,00%	2.775,00 €	2.775,00 €
XF2200	2 Raymarine i70s multifunction displays in cockpit, incl. transducer (wind/depth/speed/temperature)						1	50,00%		
XF4010	Raymarine AXIOM PRO 9 S chart plotter with HybridTouch multifunction display at cockpit table						1	50,00%		
XW2002	Upgrade - Navigation Package					6.200,00 €	1	50,00%	3.100,00 €	3.100,00 €
XF3000	Raymarine VHF Ray63 in saloon, incl. wireless remote handset (only with XK5000)						1	50,00%		
XF5000	Raymarine Evolution Autopilot with p70s display and wireless remote control						1	50,00%		
XK5000	VHF preparation with antenna and splitter for FM and AIS						1	50,00%		
XW3000	Cruising Package					16.100,00 €	1	50,00%	8.050,00 €	8.050,00 €
XC1326	Synthetic teak on cockpit bottom (colour selection)				Please insert choice of colour		1	50,00%		
XC1334	Synthetic teak on helmsman seats (colour selection)				Please insert choice of colour		1	50,00%		
XC1341	Synthetic teak on cockpit benches (colour selection)				Please insert choice of colour		1	50,00%		
XC1351	Synthetic teak on bathing platform (colour selection)				Please insert choice of colour		1	50,00%		
XC3001	Cockpit table, stainless steel with folding teak tops						1	50,00%		
XC6001	Bathing platform, manual fold-out with swimming ladder						1	50,00%		
XC9060	2 helmsman seats, foldable						1	50,00%		
XC9062	Helmsman footrests (free mountable)						1	50,00%		
XC9080	2 additional cleats, midship (1 each side)						1	50,00%		
XC9090	Anchor windlass, electrical, with automatic fuse and remote control with chain counter						1	50,00%		
XC9100	Delta-anchor 16 kg, galvanized with 30 m galvanized chain						1	50,00%		
XH1001	Battery set, capacity: 1x 90 Ah + 2x 160 Ah AGM						1	50,00%		
XH3110	Shower unit in cockpit, warm-/coldwater						1	50,00%		
XH5030	Water akku for pressure equalization						1	50,00%		
XV9420	Wind indicator						1	50,00%		
XV9450	Flagpole						1	50,00%		
XV9901	6 fenders						1	50,00%		
XV9902	4 mooring lines						1	50,00%		
XV9910	Add. winch handle						1	50,00%		
XV9920	Mast steps						1	50,00%		
XV9950	Hanse maintenance kit						1	50,00%		
XW5000	Comfort Package					4.950,00 €	1	50,00%	2.475,00 €	2.475,00 €
XC9032	Courtesy lights in cockpit						1	50,00%		
XC9033	Courtesy lights at companionway						1	50,00%		
XC9040	Exterior Light Signature						1	50,00%		
XC9300	Vent for coach roof hatch						1	50,00%		

XL9003	Indirect lights in saloon and cabins						1	50,00%		
XL9004	LED overhead lights in saloon and master cabin						1	50,00%		
XN2500	Cockpit cushions (colour selection)				Please insert choice of colour		1	50,00%		
XV9010	Blind set with flyscreens for deck hatches						1	50,00%		
XV9060	Blinds for hull windows						1	50,00%		
XV9080	Blinds for side coach roof windows						1	50,00%		

OPTIONS

HULL

KEEL

LAYOUT & INTERIOR

XL1002	A2: Master cabin with double berth, storage space and separate head	X		5.500,00 €	1	50,00%	2.750,00 €	2.750,00 €
XL2003	B3: Saloon with large dining area on port and sofa with multi function unit, navigation console and storage on stb	X		1.550,00 €	1	12,00%	1.364,00 €	1.364,00 €
XL3002	C2: L-galley on port and head with separate shower stall on stb. 2 aft cabins with double berth, locker and storage.	X		2.800,00 €	1	50,00%	1.400,00 €	1.400,00 €
XL7001	Saloon table, foldable with integrated bar	X		1.450,00 €	1	50,00%	725,00 €	725,00 €
XL7201	Seating area in saloon convertible into double berth (only with XL7001)	X		1.450,00 €	1	50,00%	725,00 €	725,00 €

WOOD (FURNITURE, FLOORBOARD)

XM1104	Furniture - French Oak		X		3.850,00 €	1	12,00%	3.388,00 €	3.388,00 €
XM1202	Floorboard - Noce Nero		X		800,00 €	1	12,00%	704,00 €	704,00 €

UPHOLSTERY, CARPETS & CURTAINS

XN2001	Upholstery - Sorrento (colour selection)	X	Please insert choice of colour	800,00 €	1	50,00%	400,00 €	400,00 €
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DECK & OUTSIDE EQUIPMENT

XC5200	2 LEWMAR 40 ST EVO manual secondary winches		X		2.700,00 €	1	12,00%	2.376,00 €	2.376,00 €
XC9170	Composite bowsprit with integrated anchor and forestay fitting with mooring roll incl. Crossover and Gennaker tack point	X			1.600,00 €	1	12,00%	1.408,00 €	1.408,00 €

RIG & SAILS

NAVIGATION & INSTRUMENTS

PROPULSION

XG3101	Bowthruster, 12 V, retractable, incl. battery			X		9.550,00 €	1	12,00%	8.404,00 €	8.404,00 €
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EQUIPMENT

RADIO & ENTERTAINMENT

ACCESSORIES

SHIPPING AND TRANSPORT

XZ2001	Loading on truck		X		600,00 €	1	12,00%	528,00 €	528,00 €
XZ4000	Declaration of Conformity	X		Please select your language	standard	1	12,00%	0,00 €	0,00 €
XZ4005	Safety manual	X		Please select your language	standard	1	12,00%	0,00 €	0,00 €
XZ4010	Builder's Certificate	X			standard	1	12,00%	0,00 €	0,00 €

LIST PRICE:

TOTAL DISCOUNT:	18,77%	47.186,00 €	47.186,00 €
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TOTAL DISCOUNT:

TOTAL PRICE:		204.164,00 €	204.164,00 €
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TOTAL PRICE:

[illegible]

Additional components:

	Transport Greifswald - Umag	8.980,00 €	1	0,00%	8.980,00 €	8.980,00 €
	Rigging (mast assembly and installation, installation of sails and rails)	1.280,00 €	1	0,00%	1.280,00 €	1.280,00 €
	Antifouling (including materials - 2 layers of primer and antifouling)	1.490,00 €	1	0,00%	1.490,00 €	1.490,00 €
	Costs of launching (including travel lift, 5 days land berth charges, 1 day sea berth charges)	850,00 €	1	0,00%	850,00 €	850,00 €
	Final commissioning - test of equipment, Engine PDI, calibration of nav. instruments, cleaning	530,00 €	1	0,00%	530,00 €	530,00 €
	Lazy bag with lazy jacks	930,00 €	1	0,00%	930,00 €	930,00 €
	Bimini top	2.950,00 €	1	0,00%	2.950,00 €	2.950,00 €
	LED cockpit light integrated into the bimini	290,00 €	1	0,00%	290,00 €	290,00 €
	Sprayhood	1.890,00 €	1	0,00%	1.890,00 €	1.890,00 €
	Radio CD(MP3/USB) player with saloon and cockpit speakers	600,00 €	1	0,00%	600,00 €	600,00 €
	Inverter (12V-220) 350 W	390,00 €	1	0,00%	390,00 €	390,00 €
	Charter equipment (deck, safety, bedlinen, galley, navigational...)	7.350,00 €	1	0,00%	7.350,00 €	7.350,00 €
	Charter make-ready pack	2.590,00 €	1	0,00%	2.590,00 €	2.590,00 €

LIST PRICE:

TOTAL DISCOUNT:		47.186,00 €	47.186,00 €
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TOTAL DISCOUNT:

TOTAL PRICE:		234.284,00 €	234.284,00 €
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TOTAL PRICE:

[illegible]

Notes:

Payment conditions:

25% + VAT upon order

Balance latest three weeks before production end

Payment method:

HR46 2407 0001 1004 85080 at OTP banka Hrvatska d.d. SWIFT: OTPVHR2X

Delivery:

TBC

Offer valid till:

Until further notice

Additional notes:

VAT is not included!

The boat will be displayed at the CBS and BBS 2025/26

The offer is valid for Croatia Yachting charter management fleet only!

01.07.2025.

(Date)

(Place)

(Signature)

www.hanseyachts.com


BREAKING RULES . SETTING TRENDS